Local Market Update – August 2026

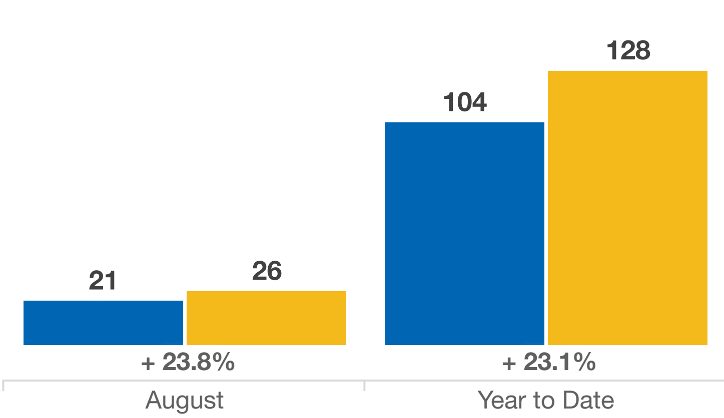
A Research Tool Provided by the New Hampshire REALTORS®

Laconia

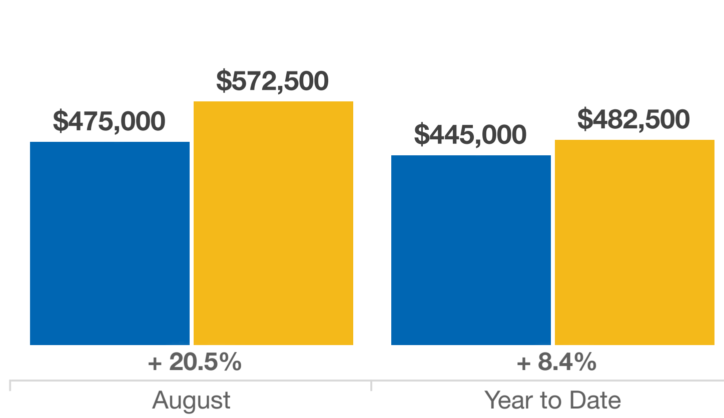
Single Family Residence	August			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 8-2025**	**Thru 8-2026**	**% Change**
Closed Sales	21	**26**	+ 23.8%	104	**128**	+ 23.1%
Median Sales Price*	$475,000	**$572,500**	+ 20.5%	$445,000	**$482,500**	+ 8.4%
Median List Price	$574,900	**$549,000**	- 4.5%	$530,000	**$559,450**	+ 5.6%
Volume of Closed Sales	$15,026,025	**$24,817,400**	+ 65.2%	$66,650,165	**$85,137,942**	+ 27.7%
Days on Market Until Sale	24	**62**	+ 158.3%	29	**42**	+ 44.8%
Pending Sales	16	**16**	0.0%	113	**134**	+ 18.6%
Months Supply of Inventory	5.7	**4.6**	- 19.3%	—	**—**	—
New Listings	35	**19**	- 45.7%	186	**208**	+ 11.8%
Inventory of Homes for Sale	75	**76**	+ 1.3%	—	**—**	—
Percent of Original List Price Received*	95.9%	**95.3%**	- 0.6%	96.2%	**96.4%**	+ 0.2%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

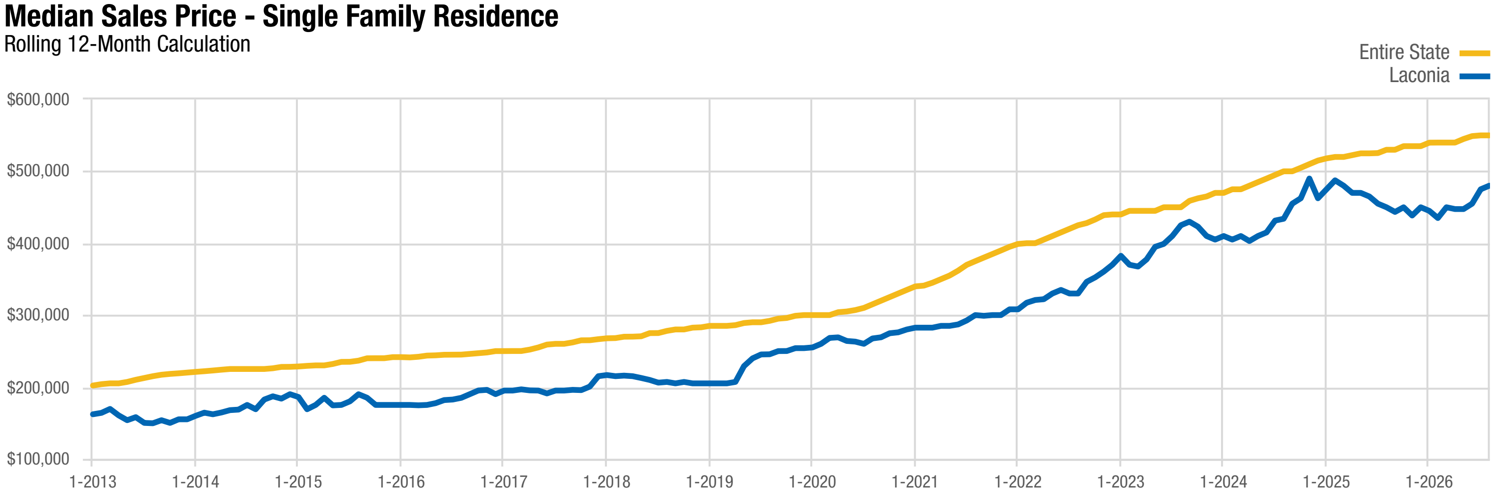


Median Sales Price



Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.