

# Local Market Update – March 2026

A Research Tool Provided by the New Hampshire REALTORS®

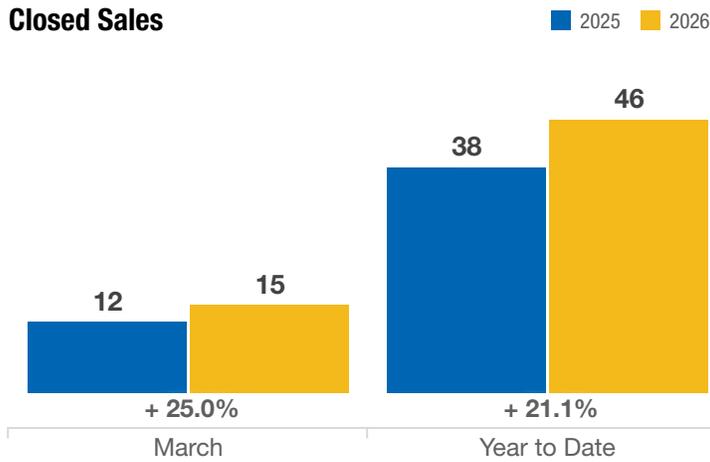


## Concord

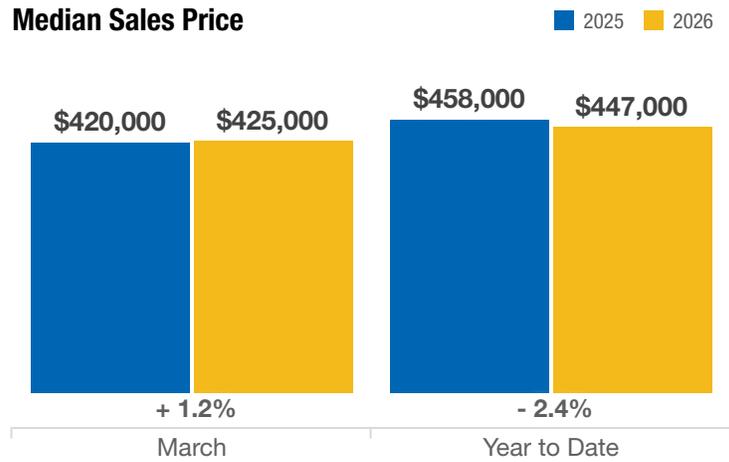
Single Family Residence Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Closed Sales	12	15	+ 25.0%	38	46	+ 21.1%
Median Sales Price*	\$420,000	<b>\$425,000</b>	+ 1.2%	\$458,000	<b>\$447,000</b>	- 2.4%
Median List Price	\$522,450	<b>\$474,950</b>	- 9.1%	\$479,900	<b>\$474,900</b>	- 1.0%
Volume of Closed Sales	\$5,532,000	<b>\$6,415,000</b>	+ 16.0%	\$19,093,100	<b>\$21,240,500</b>	+ 11.2%
Days on Market Until Sale	9	26	+ 188.9%	26	30	+ 15.4%
Pending Sales	21	23	+ 9.5%	42	53	+ 26.2%
Months Supply of Inventory	0.6	0.6	0.0%	—	—	—
New Listings	26	30	+ 15.4%	48	55	+ 14.6%
Inventory of Homes for Sale	12	14	+ 16.7%	—	—	—
Percent of Original List Price Received*	103.9%	98.5%	- 5.2%	99.3%	96.3%	- 3.0%

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

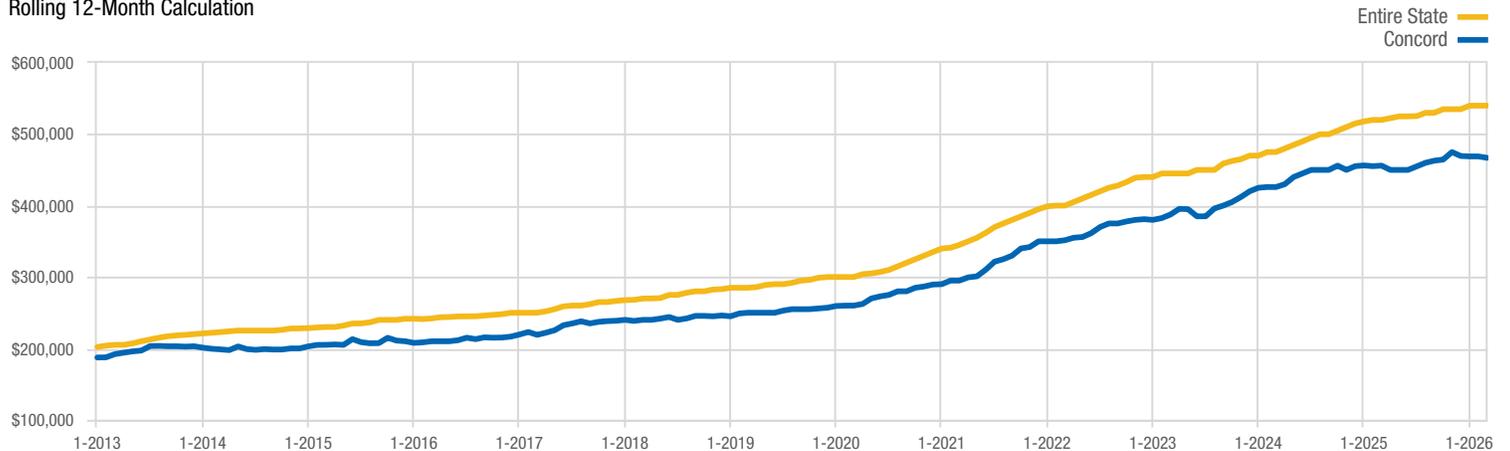


### Median Sales Price



### Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.