

# Local Market Update – March 2025

A Research Tool Provided by the New Hampshire REALTORS®

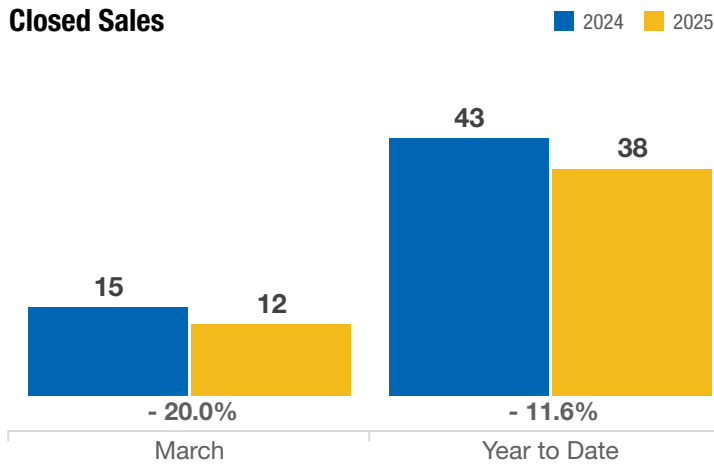


## Concord

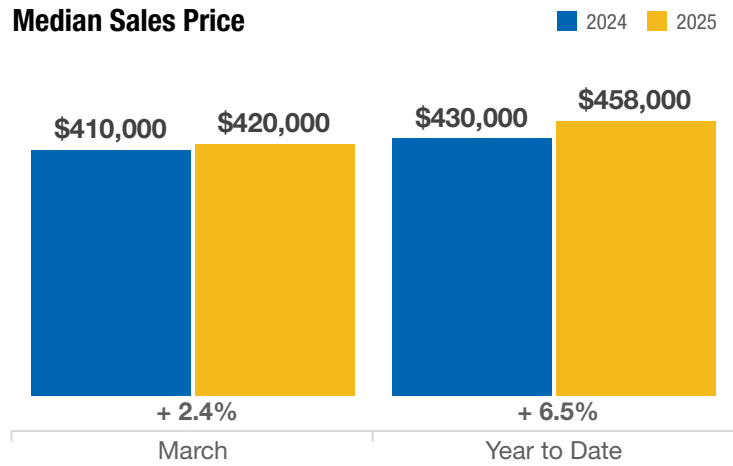
Single Family Residence Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
Closed Sales	15	12	- 20.0%	43	38	- 11.6%
Median Sales Price*	\$410,000	<b>\$420,000</b>	+ 2.4%	\$430,000	<b>\$458,000</b>	+ 6.5%
Median List Price	\$537,500	<b>\$525,000</b>	- 2.3%	\$518,500	<b>\$497,500</b>	- 4.1%
Volume of Closed Sales	\$7,071,000	<b>\$5,532,000</b>	- 21.8%	\$21,875,470	<b>\$19,093,100</b>	- 12.7%
Days on Market Until Sale	12	9	- 25.0%	17	26	+ 52.9%
Pending Sales	17	25	+ 47.1%	43	47	+ 9.3%
Months Supply of Inventory	0.3	0.5	+ 66.7%	—	—	—
New Listings	16	26	+ 62.5%	44	52	+ 18.2%
Inventory of Homes for Sale	7	11	+ 57.1%	—	—	—
Percent of Original List Price Received*	104.9%	<b>103.9%</b>	- 1.0%	102.4%	<b>99.3%</b>	- 3.0%

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

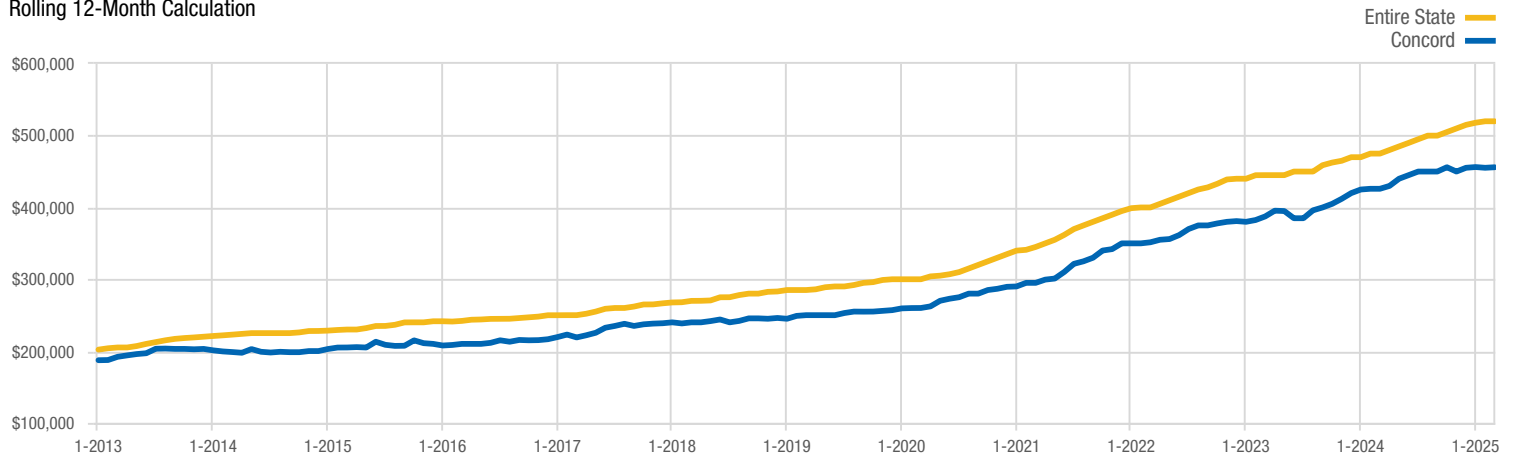


### Median Sales Price



### Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.