

Local Market Update – November 2024

A Research Tool Provided by the New Hampshire REALTORS®

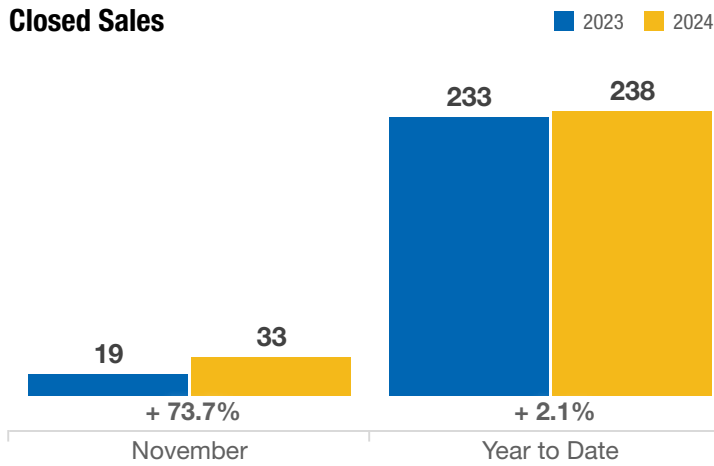


Concord

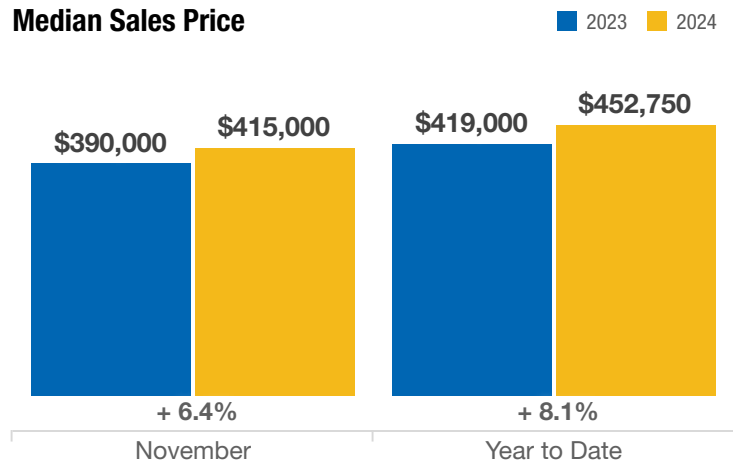
Single Family Residence Key Metrics	November			Year to Date		
	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
Closed Sales	19	33	+ 73.7%	233	238	+ 2.1%
Median Sales Price*	\$390,000	\$415,000	+ 6.4%	\$419,000	\$452,750	+ 8.1%
Median List Price	\$405,000	\$450,000	+ 11.1%	\$419,900	\$444,950	+ 6.0%
Volume of Closed Sales	\$8,018,500	\$14,286,000	+ 78.2%	\$102,490,550	\$119,524,384	+ 16.6%
Days on Market Until Sale	13	15	+ 15.4%	18	15	- 16.7%
Pending Sales	14	27	+ 92.9%	232	248	+ 6.9%
Months Supply of Inventory	1.3	0.9	- 30.8%	—	—	—
New Listings	18	17	- 5.6%	258	272	+ 5.4%
Inventory of Homes for Sale	26	20	- 23.1%	—	—	—
Percent of Original List Price Received*	100.9%	100.9%	0.0%	101.7%	103.5%	+ 1.8%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

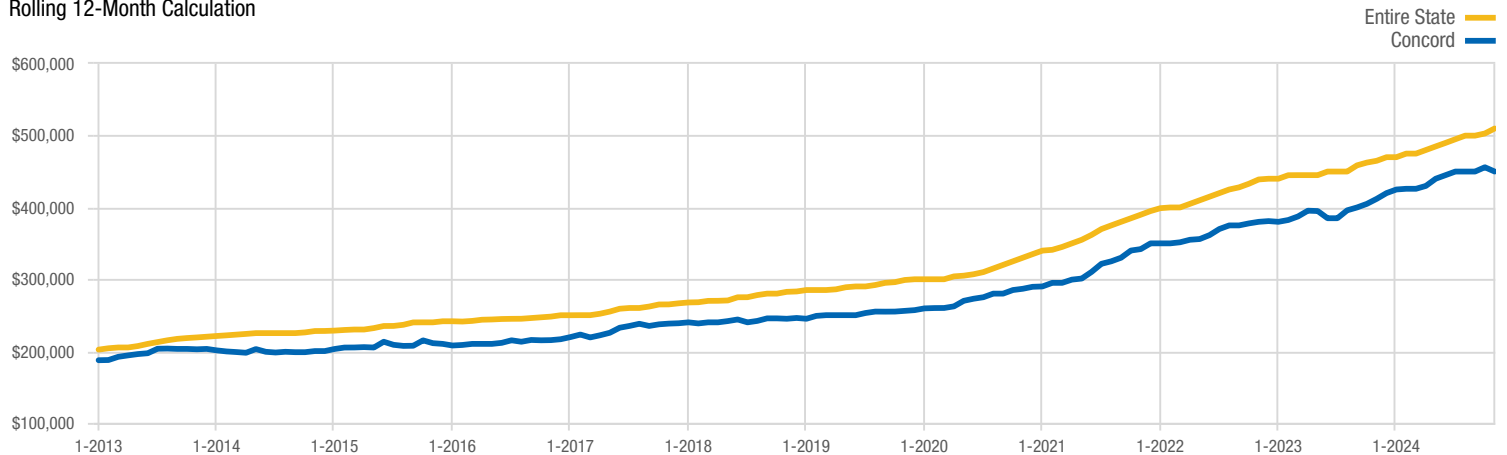


Median Sales Price



Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.