

# Local Market Update – May 2025

A Research Tool Provided by the New Hampshire REALTORS®



## Concord

Single Family Residence	May			Year to Date		
	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
Closed Sales	21	20	- 4.8%	78	79	+ 1.3%
Median Sales Price*	\$465,000	\$477,450	+ 2.7%	\$481,000	\$466,000	- 3.1%
Median List Price	\$482,450	\$475,000	- 1.5%	\$489,900	\$480,000	- 2.0%
Volume of Closed Sales	\$10,388,400	\$11,276,125	+ 8.5%	\$39,949,570	\$40,584,115	+ 1.6%
Days on Market Until Sale	11	12	+ 9.1%	17	19	+ 11.8%
Pending Sales	32	36	+ 12.5%	95	98	+ 3.2%
Months Supply of Inventory	0.7	1.3	+ 85.7%	—	—	—
New Listings	42	43	+ 2.4%	105	123	+ 17.1%
Inventory of Homes for Sale	15	29	+ 93.3%	—	—	—
Percent of Original List Price Received*	103.9%	103.2%	- 0.7%	102.6%	101.4%	- 1.2%

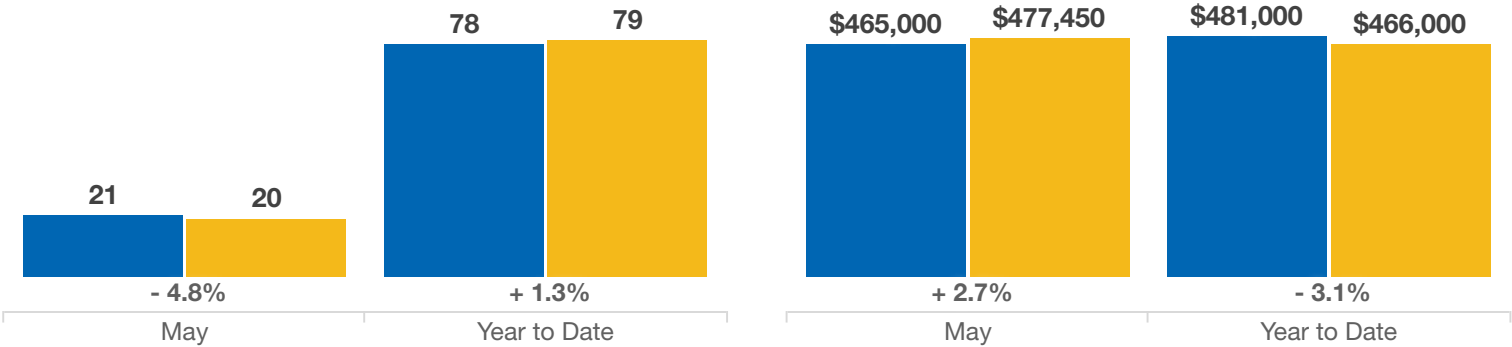
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

2024 2025

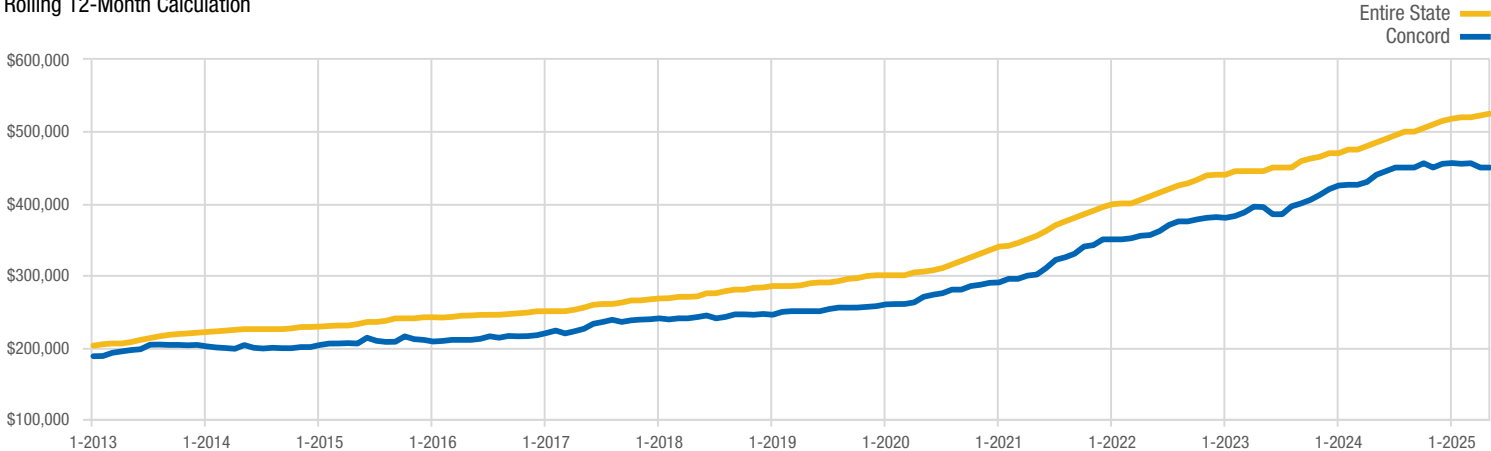
### Median Sales Price

2024 2025



### Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.