

Local Market Update – April 2025

A Research Tool Provided by the New Hampshire REALTORS®



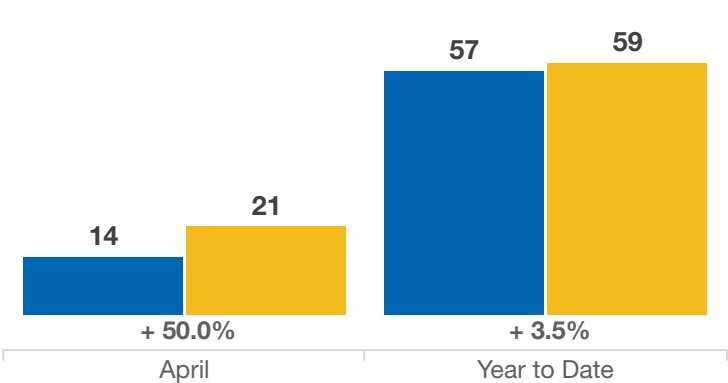
Concord

| Single Family Residence | April | | | Year to Date | | |
|--|-------------|--------------|----------|--------------|--------------|----------|
| | 2024 | 2025 | % Change | Thru 4-2024 | Thru 4-2025 | % Change |
| Closed Sales | 14 | 21 | + 50.0% | 57 | 59 | + 3.5% |
| Median Sales Price* | \$550,500 | \$480,000 | - 12.8% | \$482,000 | \$466,000 | - 3.3% |
| Median List Price | \$465,000 | \$486,450 | + 4.6% | \$489,900 | \$489,900 | 0.0% |
| Volume of Closed Sales | \$7,685,700 | \$10,214,890 | + 32.9% | \$29,561,170 | \$29,307,990 | - 0.9% |
| Days on Market Until Sale | 28 | 13 | - 53.6% | 20 | 21 | + 5.0% |
| Pending Sales | 20 | 20 | 0.0% | 63 | 65 | + 3.2% |
| Months Supply of Inventory | 0.3 | 0.9 | + 200.0% | — | — | — |
| New Listings | 19 | 28 | + 47.4% | 63 | 79 | + 25.4% |
| Inventory of Homes for Sale | 6 | 20 | + 233.3% | — | — | — |
| Percent of Original List Price Received* | 101.3% | 103.3% | + 2.0% | 102.1% | 100.7% | - 1.4% |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

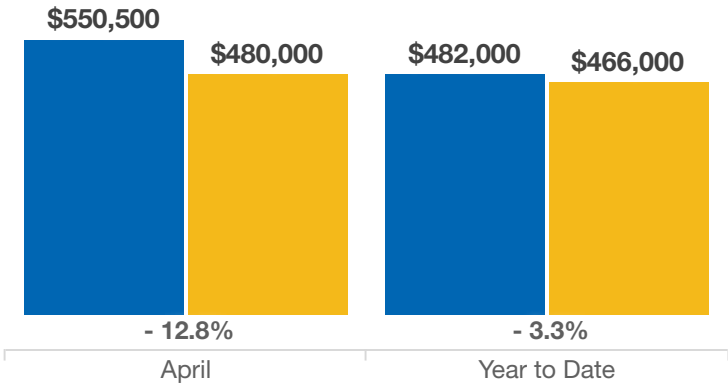
Closed Sales

2024 2025



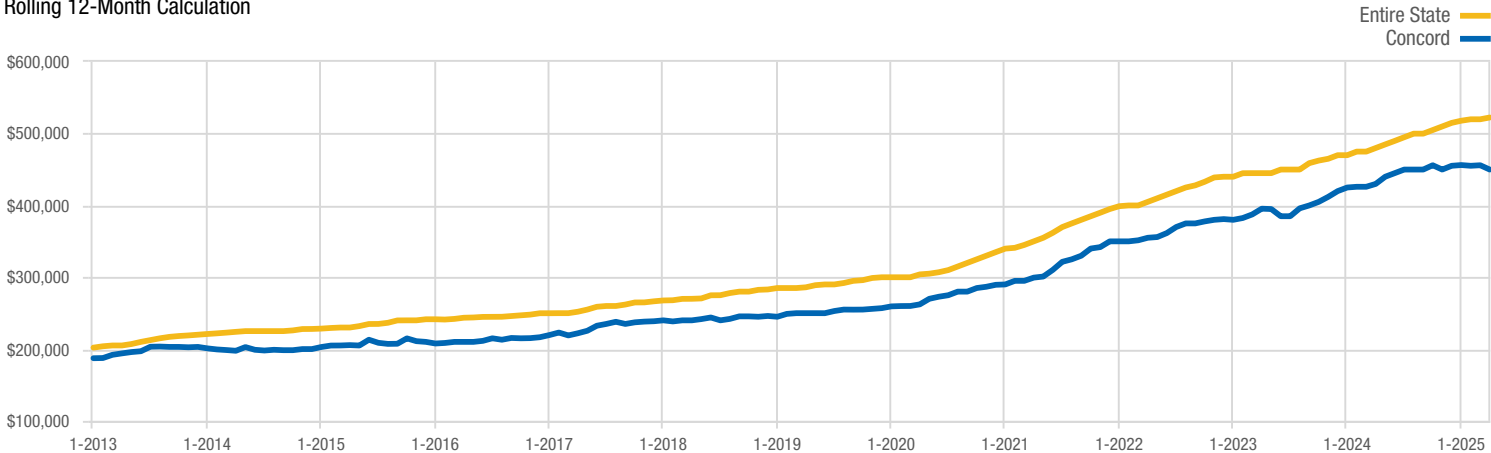
Median Sales Price

2024 2025



Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.