

Local Market Update – July 2026

A Research Tool Provided by the New Hampshire REALTORS®



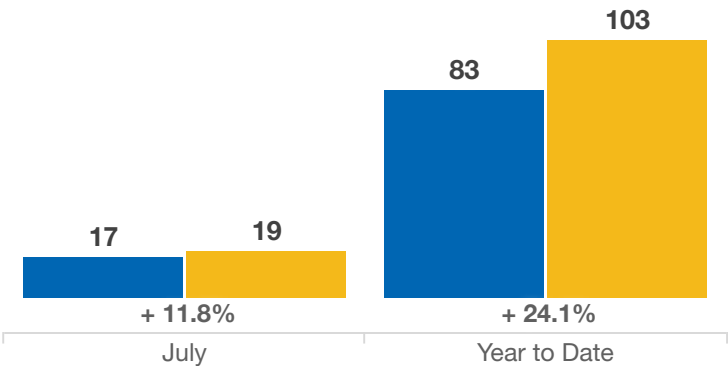
Laconia

Single Family Residence Key Metrics	July			Year to Date		
	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
Closed Sales	17	19	+ 11.8%	83	103	+ 24.1%
Median Sales Price*	\$420,000	\$615,000	+ 46.4%	\$421,000	\$475,000	+ 12.8%
Median List Price	\$522,450	\$549,000	+ 5.1%	\$515,000	\$570,000	+ 10.7%
Volume of Closed Sales	\$10,231,500	\$10,319,150	+ 0.9%	\$51,624,140	\$61,090,542	+ 18.3%
Days on Market Until Sale	25	33	+ 32.0%	31	37	+ 19.4%
Pending Sales	23	28	+ 21.7%	97	125	+ 28.9%
Months Supply of Inventory	5.0	4.6	- 8.0%	—	—	—
New Listings	26	29	+ 11.5%	152	197	+ 29.6%
Inventory of Homes for Sale	65	79	+ 21.5%	—	—	—
Percent of Original List Price Received*	93.2%	97.1%	+ 4.2%	96.3%	96.7%	+ 0.4%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

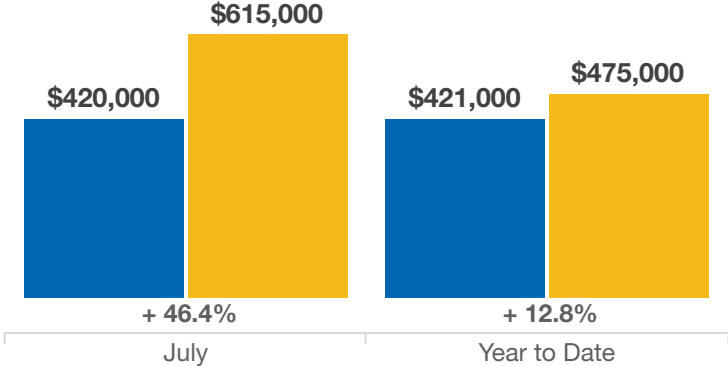
Closed Sales

2025 2026



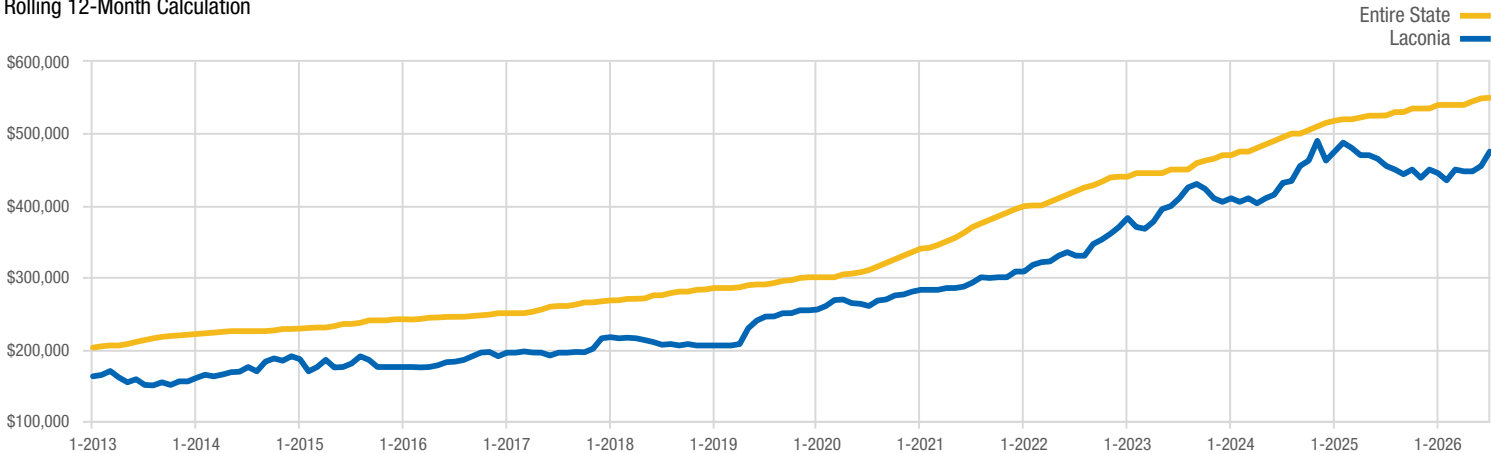
Median Sales Price

2025 2026



Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.