

Local Market Update – October 2024

A Research Tool Provided by the New Hampshire REALTORS®

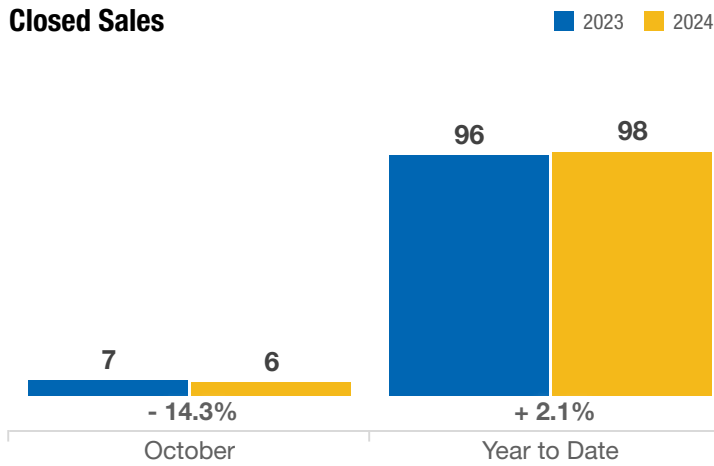


Lebanon

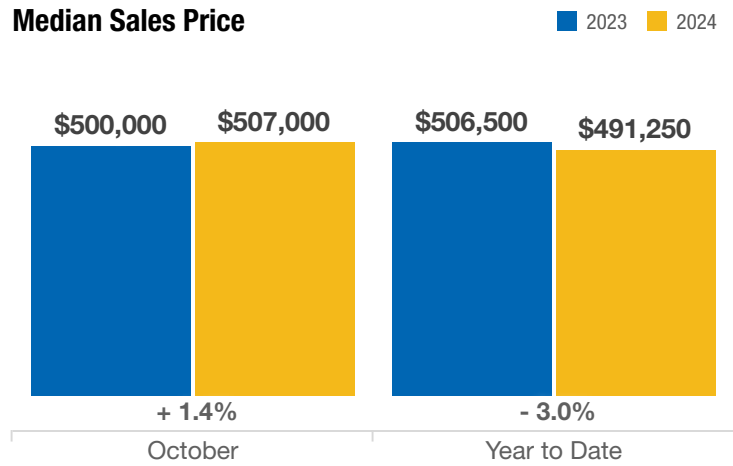
| Single Family Residence Key Metrics | October | | | Year to Date | | |
|--|-------------|--------------------|----------|--------------|---------------------|----------|
| | 2023 | 2024 | % Change | Thru 10-2023 | Thru 10-2024 | % Change |
| Closed Sales | 7 | 6 | - 14.3% | 96 | 98 | + 2.1% |
| Median Sales Price* | \$500,000 | \$507,000 | + 1.4% | \$506,500 | \$491,250 | - 3.0% |
| Median List Price | \$555,000 | \$444,250 | - 20.0% | \$485,000 | \$487,500 | + 0.5% |
| Volume of Closed Sales | \$4,016,600 | \$3,377,000 | - 15.9% | \$50,951,818 | \$52,788,295 | + 3.6% |
| Days on Market Until Sale | 20 | 18 | - 10.0% | 18 | 22 | + 22.2% |
| Pending Sales | 10 | 5 | - 50.0% | 107 | 108 | + 0.9% |
| Months Supply of Inventory | 1.4 | 1.8 | + 28.6% | — | — | — |
| New Listings | 9 | 8 | - 11.1% | 118 | 122 | + 3.4% |
| Inventory of Homes for Sale | 13 | 18 | + 38.5% | — | — | — |
| Percent of Original List Price Received* | 102.2% | 99.4% | - 2.7% | 102.2% | 99.0% | - 3.1% |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

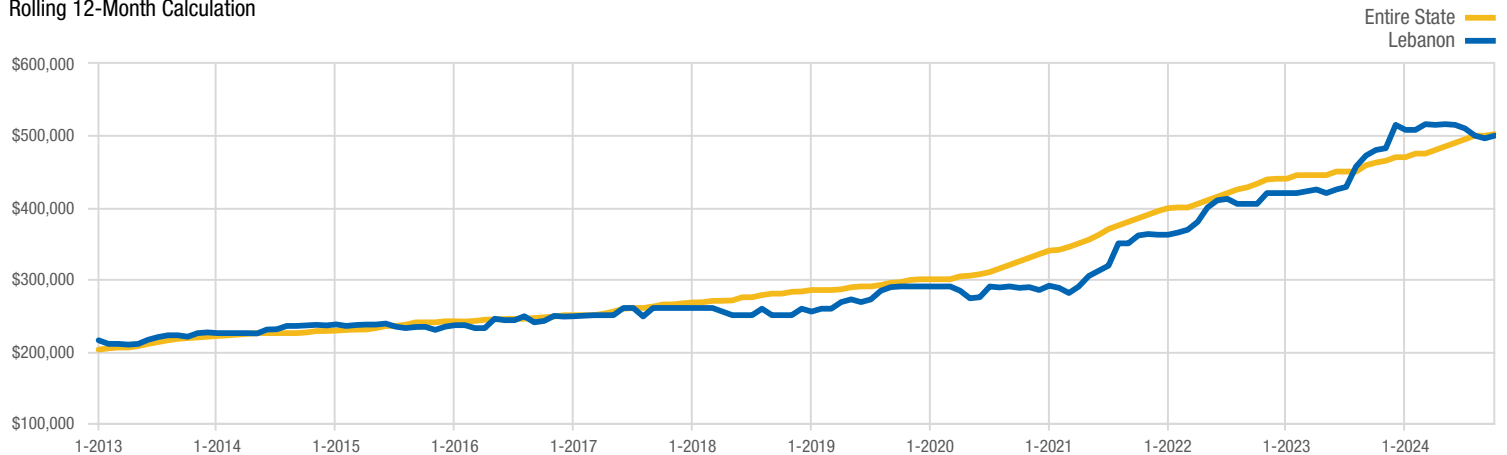


Median Sales Price



Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.