

# NH Monthly Indicators



## April 2015

As we turn the page to the second quarter of 2015, a proliferation of new listings is expected in most markets across the U.S. Spring is traditionally the commonplace time of the year that we see some of the most desirable gems polished for eager buyers. Though some Google searches and Twitter posts will blatantly offer pessimism about the state of the housing market, on-the-street evidence does not support bad tidings.

New Listings were up 6.1 percent for single family homes and 4.2 percent for condo properties. Pending Sales increased 13.1 percent for single family homes and 10.3 percent for condo properties.

The Median Sales Price was up 8.1 percent to \$229,950 for single family homes and 1.2 percent to \$163,000 for condo properties. Months Supply of Inventory decreased 12.2 percent for single family units and 13.6 percent for condo units.

The national homeownership percentage is the lowest since 1993, when Jurassic Park was the highest-grossing movie. Rental prices continue to astonish with accelerated price growth, which may cause some to think twice before locking in a 12-month lease. Lending practices and mortgage rates will also have a decided effect on the number of buyers who will become homeowners this year. With the release of Jurassic World this month, we are reminded of cyclical conversations in both real estate and moviemaking.

## Monthly Snapshot

**+ 4.9%**

One-Year Change in  
Single Family  
Closed Sales

**+ 8.1%**

One-Year Change in  
Single Family  
Median Sales Price

**+ 9.9%**

One-Year Change in  
Single Family  
Sales Volume

Residential real estate activity in New Hampshire. A Research Tool  
Provided by the New Hampshire REALTORS®. Percent changes are  
calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2014	4-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		995	1,044	+ 4.9%	3,194	3,292	+ 3.1%
Median Sales Price		\$212,750	\$229,950	+ 8.1%	\$212,000	\$227,000	+ 7.1%
\$ Volume of Closed Sales (in millions)		\$255.1	\$280.4	+ 9.9%	\$819.8	\$858.9	+ 4.9%
Days on Market		108	110	+ 1.9%	112	111	- 0.9%
Pending Sales		1,108	1,253	+ 13.1%	3,571	3,749	+ 5.0%
Months Supply		9.8	8.6	- 12.2%	--	--	--
New Listings		2,944	3,123	+ 6.1%	7,891	7,810	- 1.0%
Homes for Sale		11,343	10,319	- 9.0%	--	--	--
Pct. of List Price Received		96.3%	96.5%	+ 0.2%	96.3%	96.6%	+ 0.3%
Affordability Index		176	178	+ 1.1%	176	180	+ 2.3%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



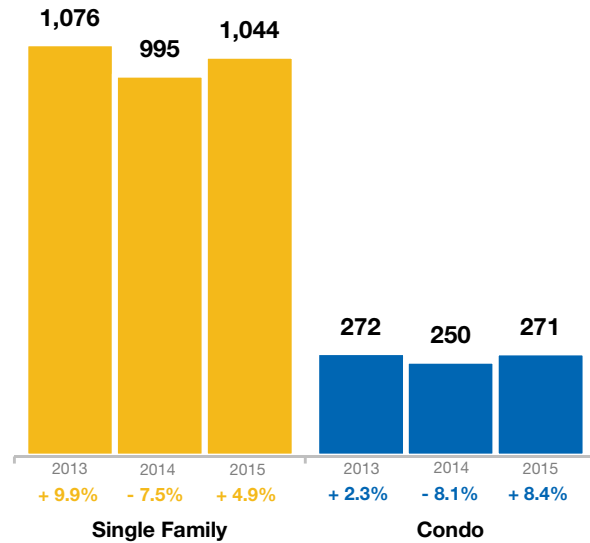
Key Metrics	Historical Sparkbars	4-2014	4-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		250	271	+ 8.4%	821	875	+ 6.6%
Median Sales Price		\$161,000	\$163,000	+ 1.2%	\$158,000	\$161,500	+ 2.2%
\$ Volume of Closed Sales (in millions)		\$45.0	\$51.8	+ 15.1%	\$147.0	\$166.9	+ 13.5%
Days on Market		112	101	- 9.8%	108	106	- 1.9%
Pending Sales		320	353	+ 10.3%	962	1,044	+ 8.5%
Months Supply		8.1	7.0	- 13.6%	--	--	--
New Listings		612	638	+ 4.2%	1,843	1,835	- 0.4%
Homes for Sale		2,364	2,134	- 9.7%	--	--	--
Pct. of List Price Received		96.0%	97.0%	+ 1.0%	96.2%	96.8%	+ 0.6%
Affordability Index		232	251	+ 8.2%	237	254	+ 7.2%

# NH Closed Sales

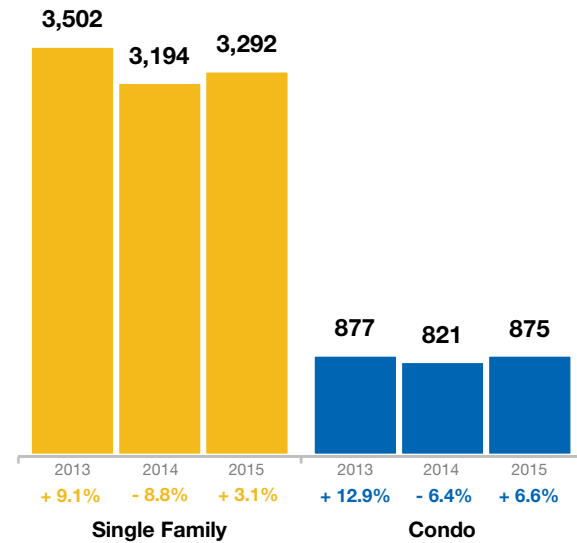
A count of the actual sales that closed in a given month.



## April

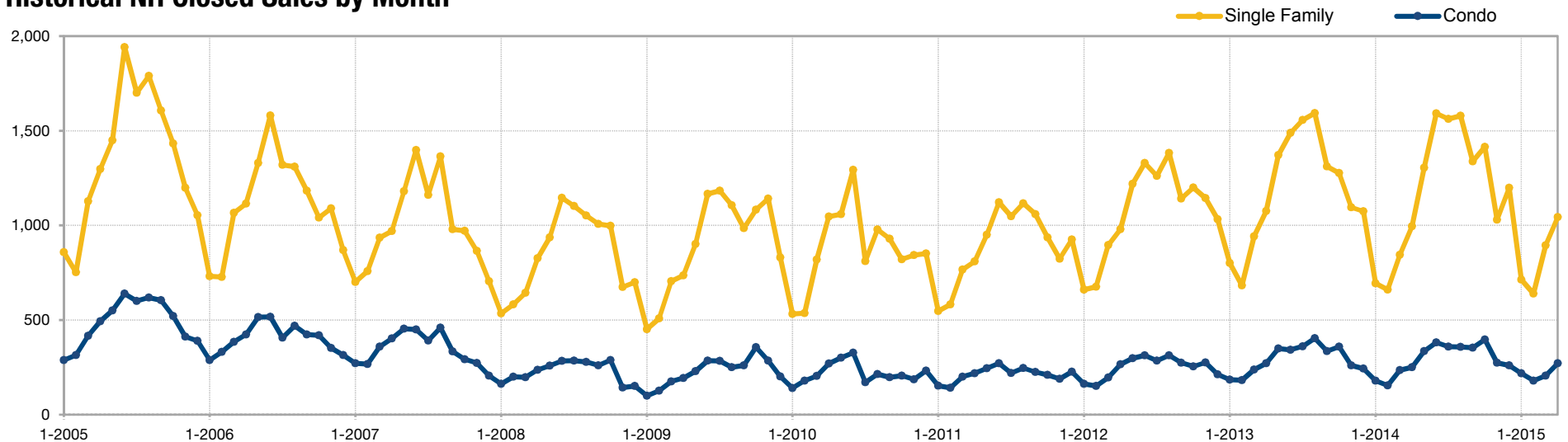


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	1,305	-4.8%	335	-4.0%
Jun-2014	1,591	+6.9%	381	+11.1%
Jul-2014	1,563	+0.4%	360	-0.3%
Aug-2014	1,579	-0.9%	358	-11.4%
Sep-2014	1,338	+2.1%	354	+5.4%
Oct-2014	1,415	+10.8%	397	+10.6%
Nov-2014	1,030	-5.9%	275	+5.8%
Dec-2014	1,199	+11.6%	261	+7.0%
Jan-2015	713	+2.7%	219	+21.7%
Feb-2015	640	-3.2%	179	+15.5%
Mar-2015	895	+6.0%	206	-12.7%
<b>Apr-2015</b>	<b>1,044</b>	<b>+4.9%</b>	<b>271</b>	<b>+8.4%</b>
12-Month Avg	1,193	+2.5%	300	+3.4%

## Historical NH Closed Sales by Month

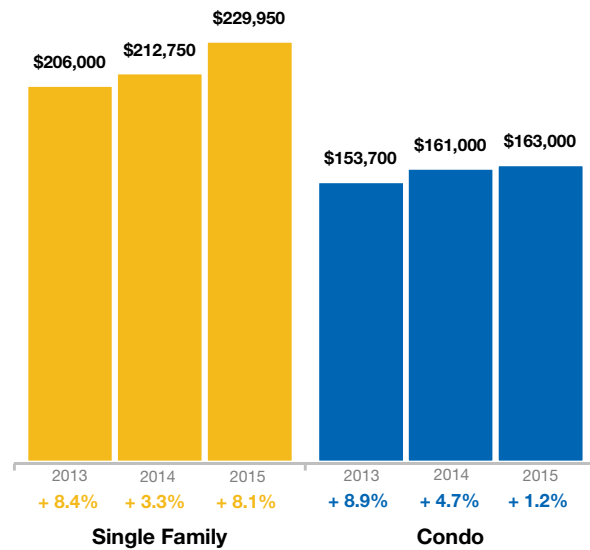


# NH Median Sales Price

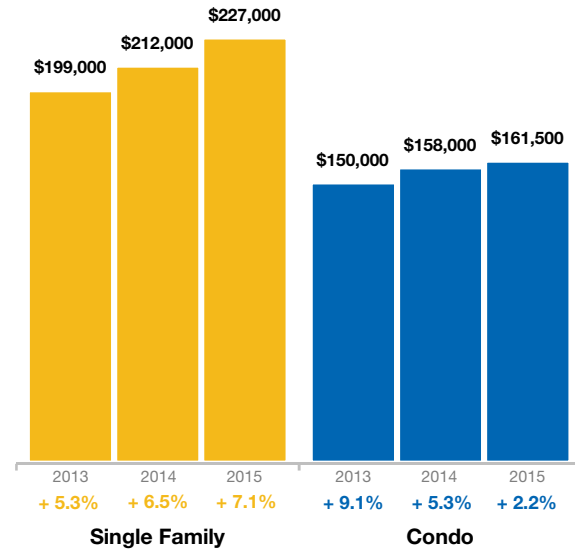
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## April



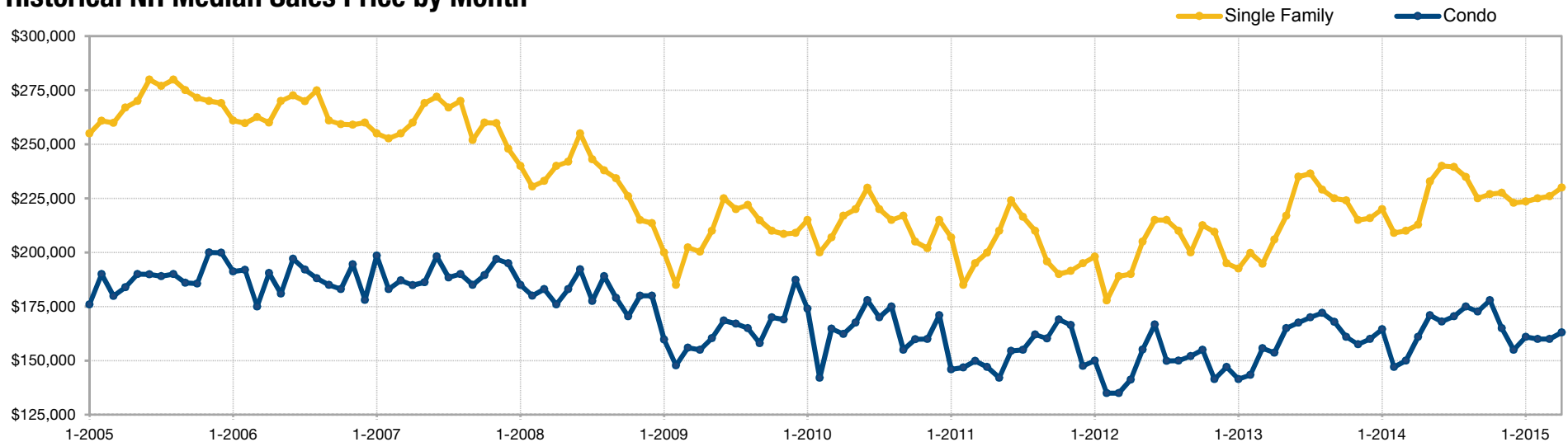
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	\$232,780	+7.3%	\$171,000	+3.6%
Jun-2014	\$240,000	+2.1%	\$168,000	+0.2%
Jul-2014	\$239,525	+1.3%	\$170,500	+0.3%
Aug-2014	\$234,900	+2.6%	\$174,950	+1.7%
Sep-2014	\$225,000	0.0%	\$172,665	+2.8%
Oct-2014	\$227,000	+1.3%	\$177,900	+10.5%
Nov-2014	\$227,500	+5.8%	\$165,000	+4.8%
Dec-2014	\$222,900	+3.2%	\$155,000	-3.1%
Jan-2015	\$223,500	+1.6%	\$161,000	-2.1%
Feb-2015	\$225,000	+7.7%	\$160,000	+8.8%
Mar-2015	\$226,000	+7.6%	\$159,950	+6.6%
<b>Apr-2015</b>	<b>\$229,950</b>	<b>+8.1%</b>	<b>\$163,000</b>	<b>+1.2%</b>
12-Month Avg*	\$230,000	+3.1%	\$168,000	+1.9%

\* Median Sales Price for all properties from May 2014 through April 2015. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

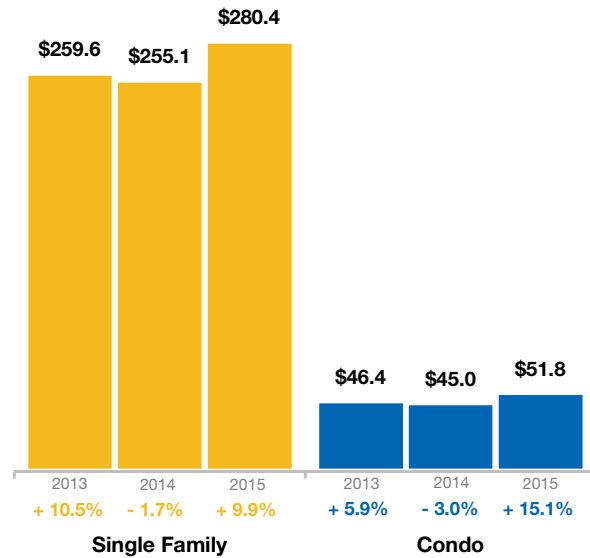


# NH \$ Volume of Closed Sales

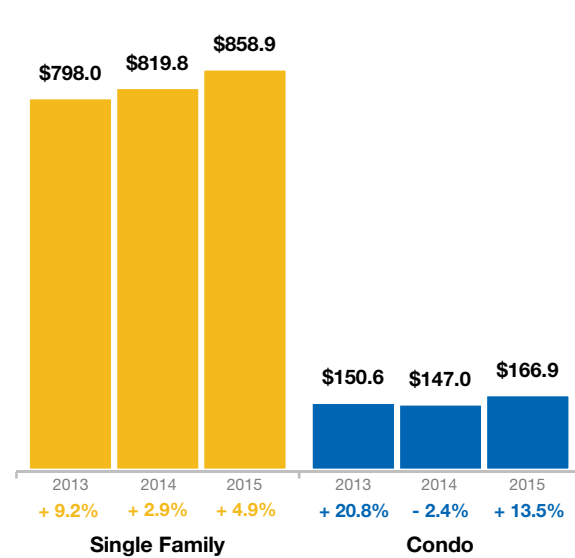
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## April



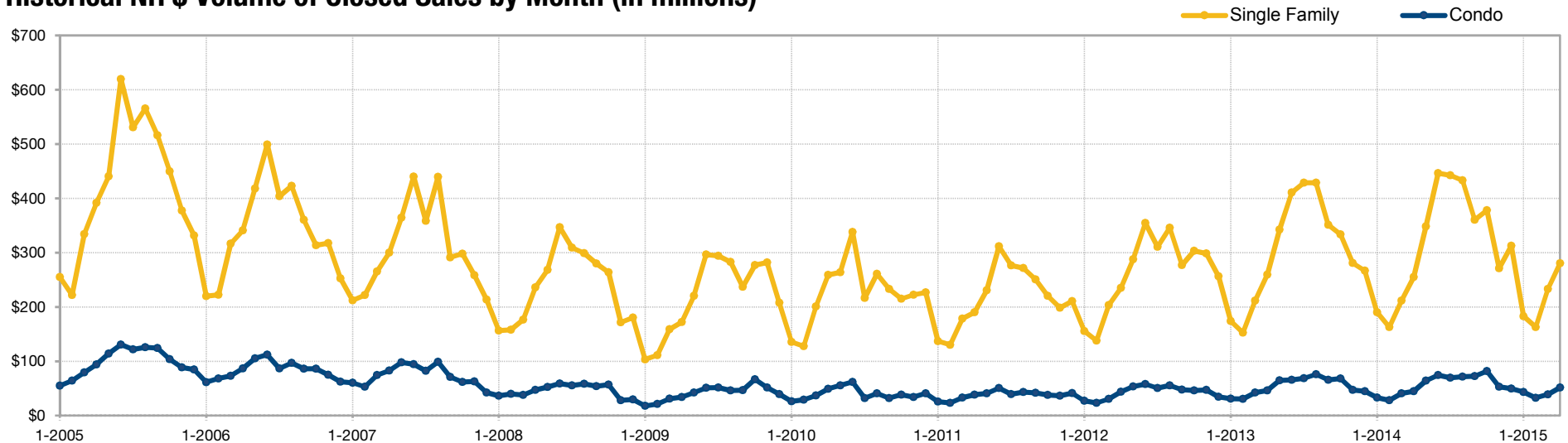
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	\$348.1	+1.7%	\$64.4	-0.5%
Jun-2014	\$446.1	+8.6%	\$74.5	+13.4%
Jul-2014	\$442.2	+3.2%	\$69.8	+1.7%
Aug-2014	\$432.9	+1.0%	\$71.7	-5.8%
Sep-2014	\$360.7	+2.8%	\$72.5	+10.5%
Oct-2014	\$378.2	+13.4%	\$81.7	+19.4%
Nov-2014	\$271.0	-3.5%	\$53.1	+12.3%
Dec-2014	\$312.8	+17.2%	\$49.6	+10.7%
Jan-2015	\$182.7	-3.8%	\$43.3	+31.2%
Feb-2015	\$162.7	-0.1%	\$32.6	+16.0%
Mar-2015	\$233.0	+10.0%	\$39.2	-4.2%
<b>Apr-2015</b>	<b>\$280.4</b>	<b>+9.9%</b>	<b>\$51.8</b>	<b>+15.1%</b>
12-Month Avg*	\$320.9	+5.2%	\$58.7	+8.6%

\* \$ Volume of Closed Sales (in millions) for all properties from May 2014 through April 2015. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

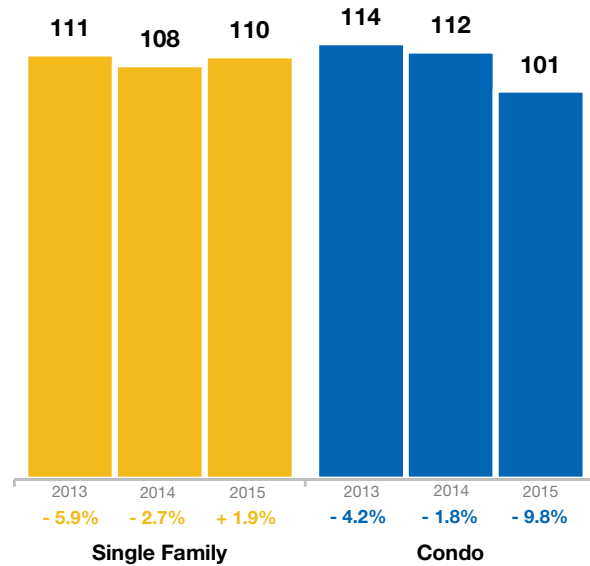


# NH Days on Market

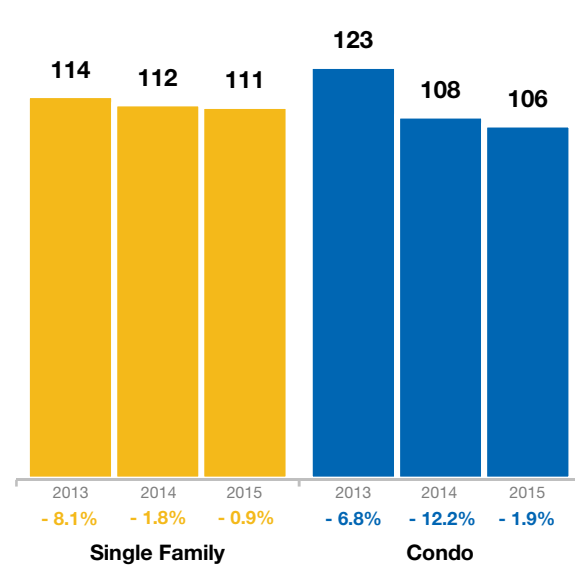
Average number of days between when a property is listed and when an offer is accepted in a given month.



## April



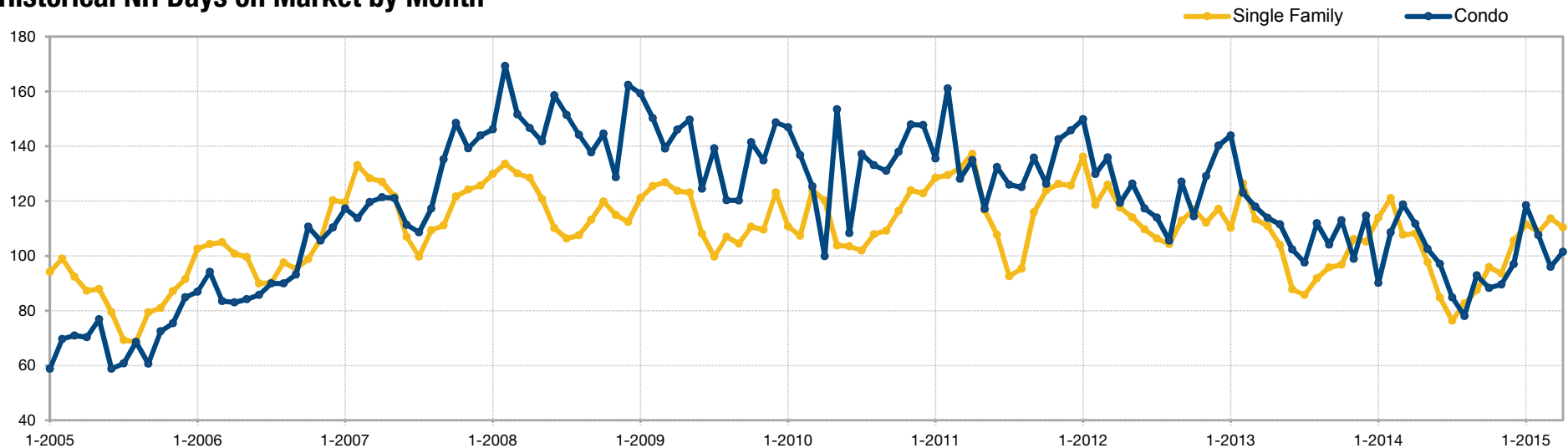
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	98	-5.8%	102	-8.1%
Jun-2014	85	-3.4%	97	-4.9%
Jul-2014	76	-11.6%	85	-13.3%
Aug-2014	83	-9.8%	78	-30.4%
Sep-2014	88	-8.3%	93	-10.6%
Oct-2014	96	-1.0%	88	-22.1%
Nov-2014	94	-11.3%	90	-9.1%
Dec-2014	106	+1.0%	97	-15.7%
Jan-2015	112	-1.8%	118	+31.1%
Feb-2015	109	-9.9%	108	-0.9%
Mar-2015	114	+5.6%	96	-19.3%
<b>Apr-2015</b>	<b>110</b>	<b>+1.9%</b>	<b>101</b>	<b>-9.8%</b>
12-Month Avg*	95	-4.9%	95	-11.8%

\* Days on Market for all properties from May 2014 through April 2015. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

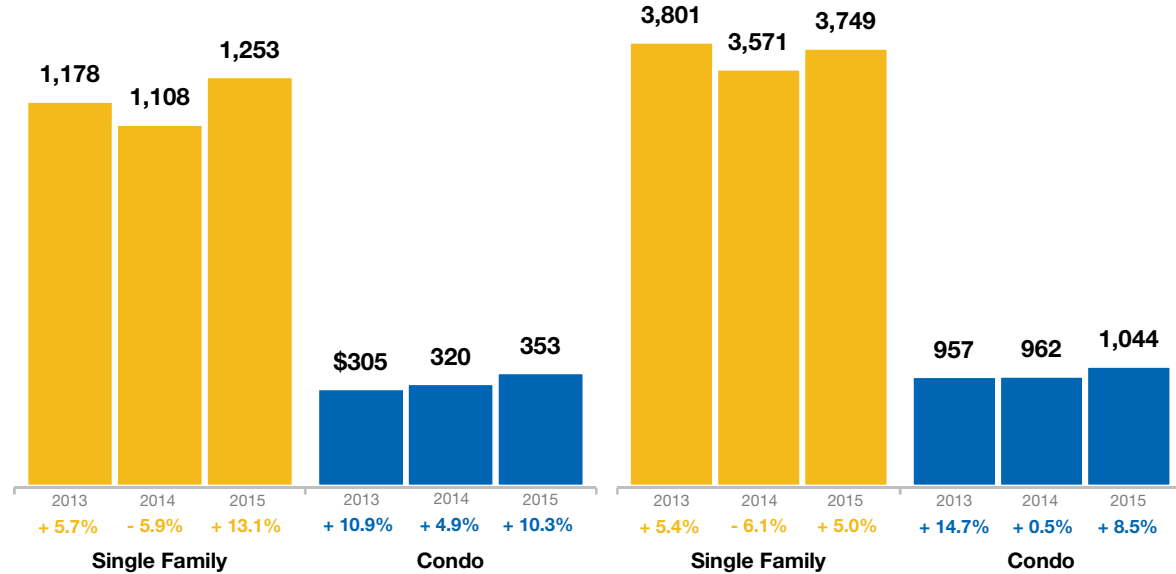


# NH Pending Sales

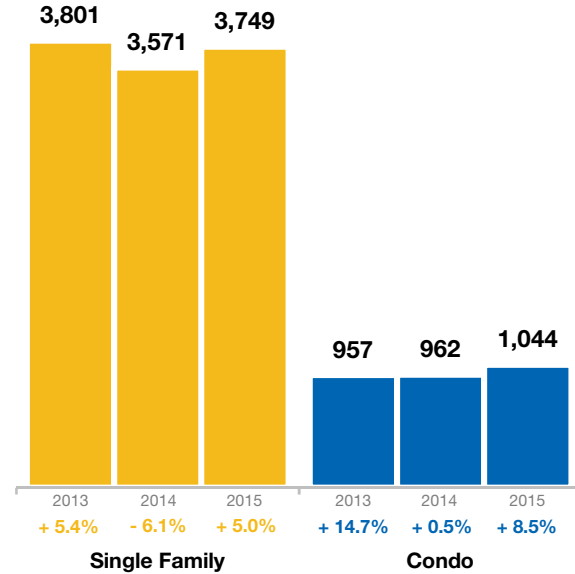
A count of the properties on which offers have been accepted in a given month.



## April

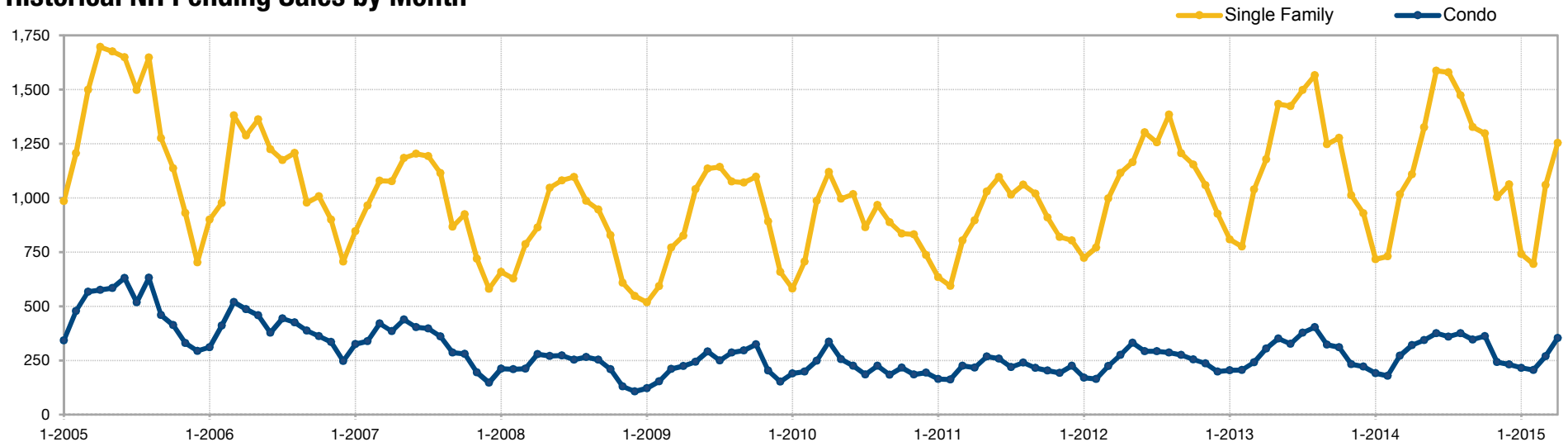


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	1,326	-7.5%	344	-2.0%
Jun-2014	1,586	+11.5%	376	+15.0%
Jul-2014	1,579	+5.5%	360	-4.8%
Aug-2014	1,473	-5.9%	375	-6.9%
Sep-2014	1,327	+6.3%	346	+7.1%
Oct-2014	1,298	+1.6%	362	+16.4%
Nov-2014	1,004	-0.8%	243	+4.3%
Dec-2014	1,062	+14.3%	231	+4.1%
Jan-2015	741	+3.3%	216	+13.1%
Feb-2015	695	-4.8%	206	+15.1%
Mar-2015	1,060	+4.3%	269	-1.1%
<b>Apr-2015</b>	<b>1,253</b>	<b>+13.1%</b>	<b>353</b>	<b>+10.3%</b>
12-Month Avg	1,200	+3.2%	307	+4.9%

## Historical NH Pending Sales by Month



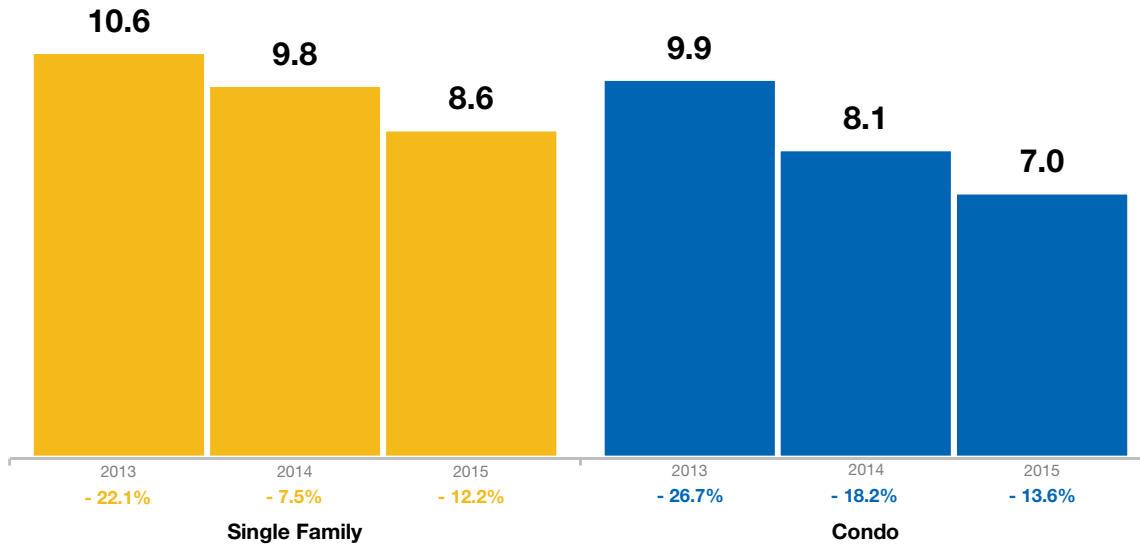


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



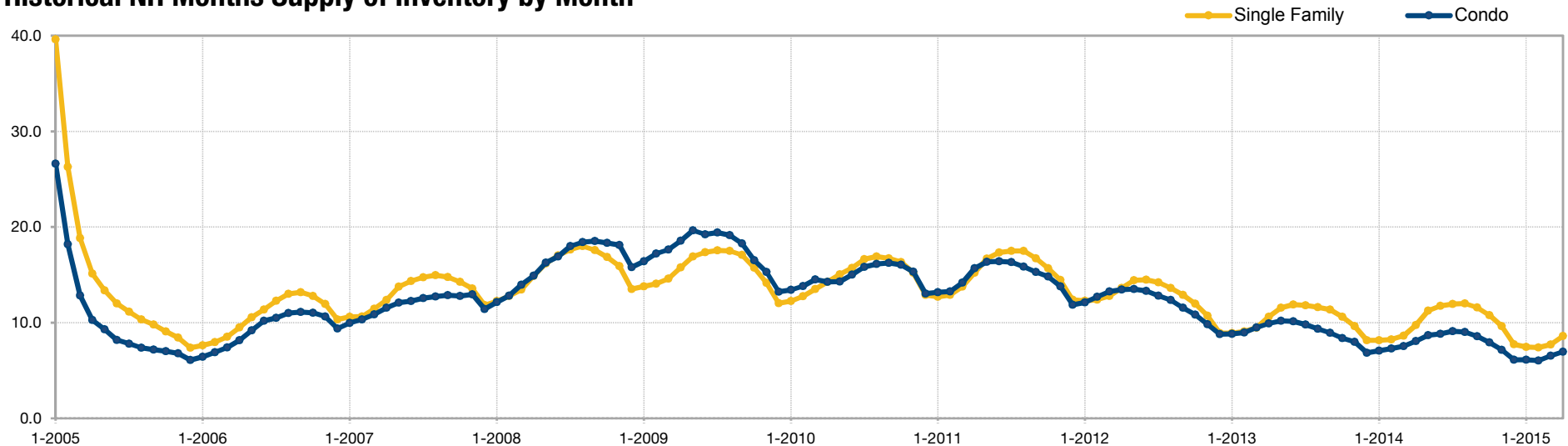
## April



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	11.3	-2.6%	8.7	-14.7%
Jun-2014	11.7	-1.7%	8.8	-12.9%
Jul-2014	12.0	+1.7%	9.1	-7.1%
Aug-2014	12.0	+3.4%	9.0	-4.3%
Sep-2014	11.6	+1.8%	8.6	-3.4%
Oct-2014	10.8	+1.9%	7.9	-6.0%
Nov-2014	9.6	-1.0%	7.2	-10.0%
Dec-2014	7.7	-6.1%	6.1	-11.6%
Jan-2015	7.5	-8.5%	6.1	-14.1%
Feb-2015	7.4	-10.8%	6.0	-17.8%
Mar-2015	7.7	-10.5%	6.5	-14.5%
<b>Apr-2015</b>	<b>8.6</b>	<b>-12.2%</b>	<b>7.0</b>	<b>-13.6%</b>
12-Month Avg*	9.8	-2.9%	7.6	-10.4%

\* Months Supply for all properties from May 2014 through April 2015. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

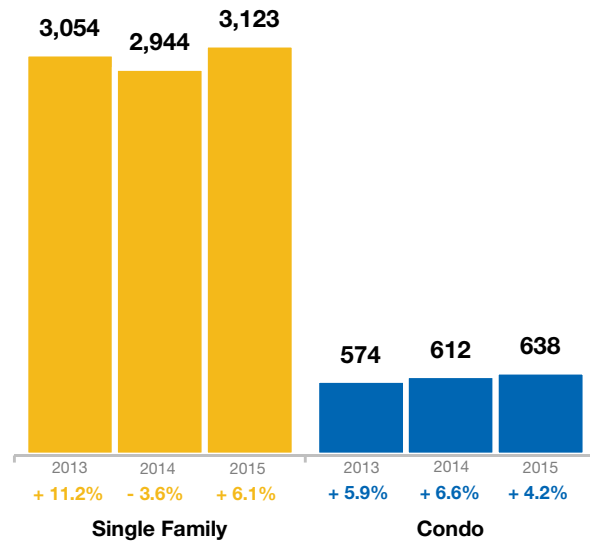


# NH New Listings

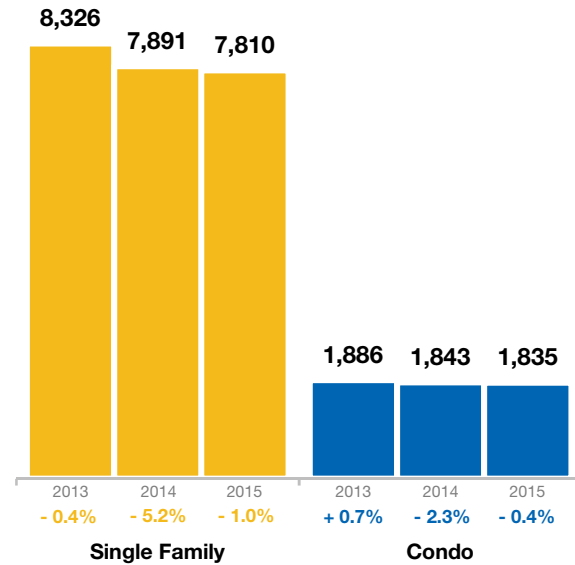
A count of the properties that have been newly listed on the market in a given month.



## April

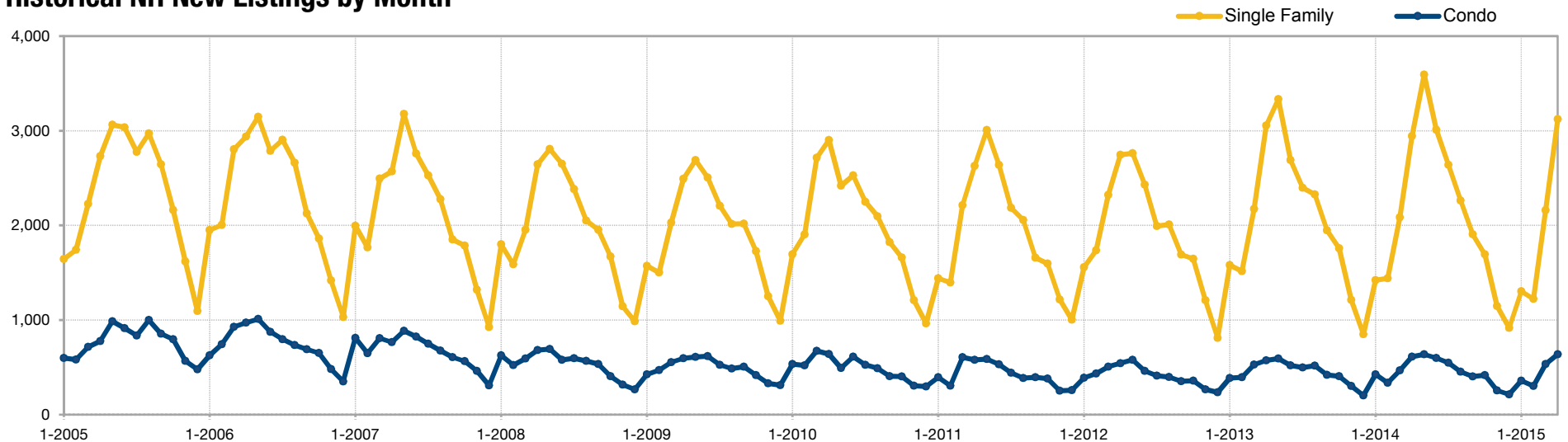


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	3,593	+7.8%	637	+7.2%
Jun-2014	3,011	+11.9%	599	+14.8%
Jul-2014	2,639	+10.1%	549	+10.0%
Aug-2014	2,263	-2.7%	454	-12.4%
Sep-2014	1,907	-2.1%	404	-3.8%
Oct-2014	1,694	-3.6%	417	+2.5%
Nov-2014	1,149	-5.2%	255	-15.6%
Dec-2014	918	+7.9%	215	+5.9%
Jan-2015	1,304	-8.2%	358	-15.8%
Feb-2015	1,223	-15.2%	303	-10.1%
Mar-2015	2,160	+3.6%	536	+14.3%
<b>Apr-2015</b>	<b>3,123</b>	<b>+6.1%</b>	<b>638</b>	<b>+4.2%</b>
12-Month Avg	2,034	+2.4%	442	+1.1%

## Historical NH New Listings by Month

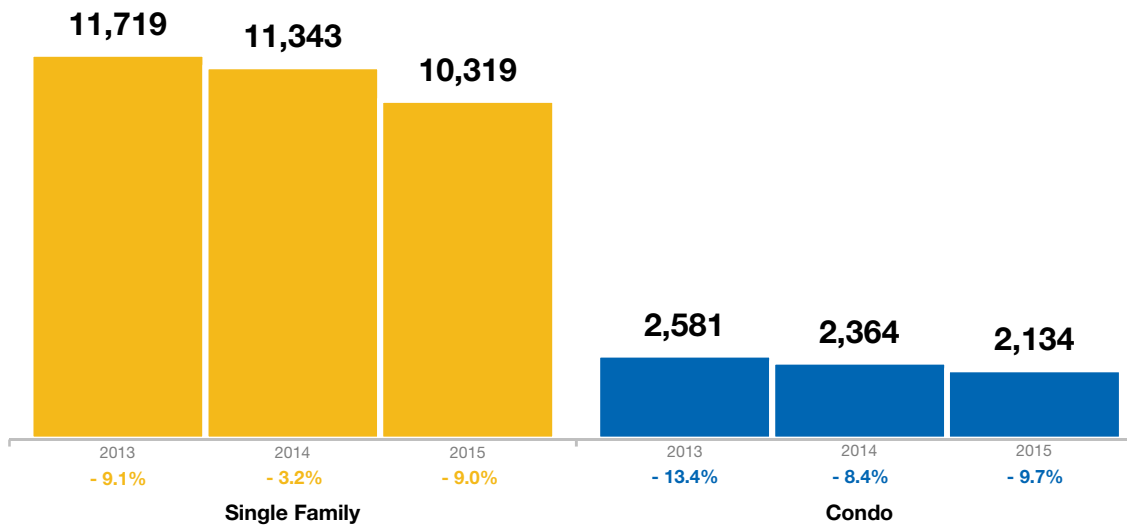


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

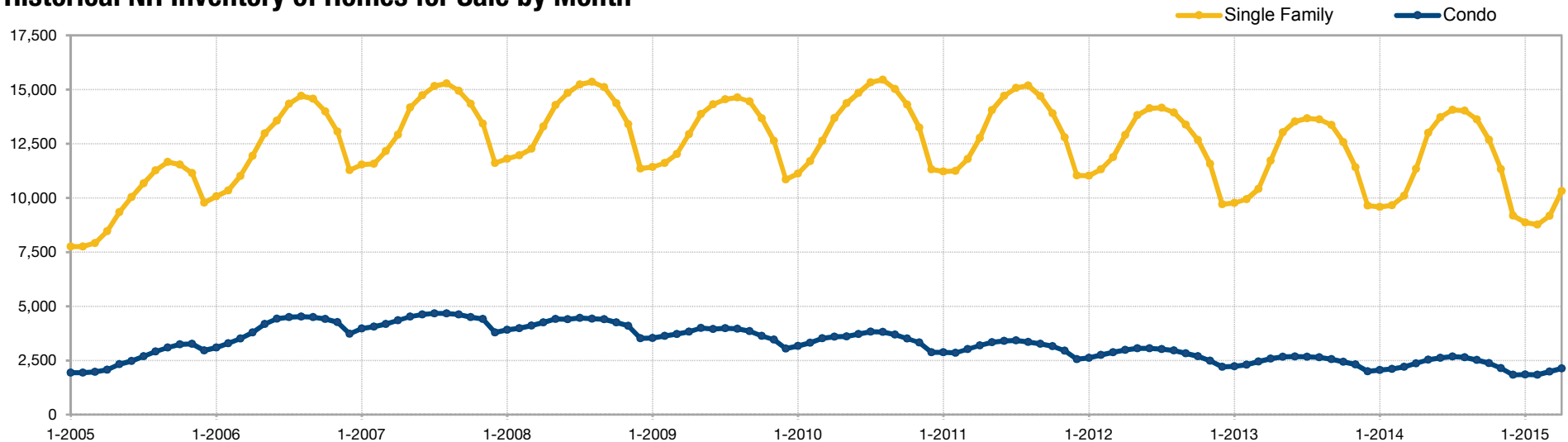


## April



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	13,003	-0.2%	2,536	-5.1%
Jun-2014	13,719	+1.4%	2,614	-2.7%
Jul-2014	14,057	+2.8%	2,684	+0.7%
Aug-2014	14,028	+3.0%	2,641	+0.0%
Sep-2014	13,618	+1.9%	2,522	-1.3%
Oct-2014	12,683	+0.9%	2,371	-2.7%
Nov-2014	11,324	-0.8%	2,141	-7.6%
Dec-2014	9,179	-4.8%	1,834	-8.4%
Jan-2015	8,869	-7.5%	1,852	-10.1%
Feb-2015	8,763	-9.3%	1,839	-12.8%
Mar-2015	9,173	-9.2%	1,987	-9.7%
<b>Apr-2015</b>	<b>10,319</b>	<b>-9.0%</b>	<b>2,134</b>	<b>-9.7%</b>
12-Month Avg	11,561	-2.0%	2,263	-5.4%

## Historical NH Inventory of Homes for Sale by Month



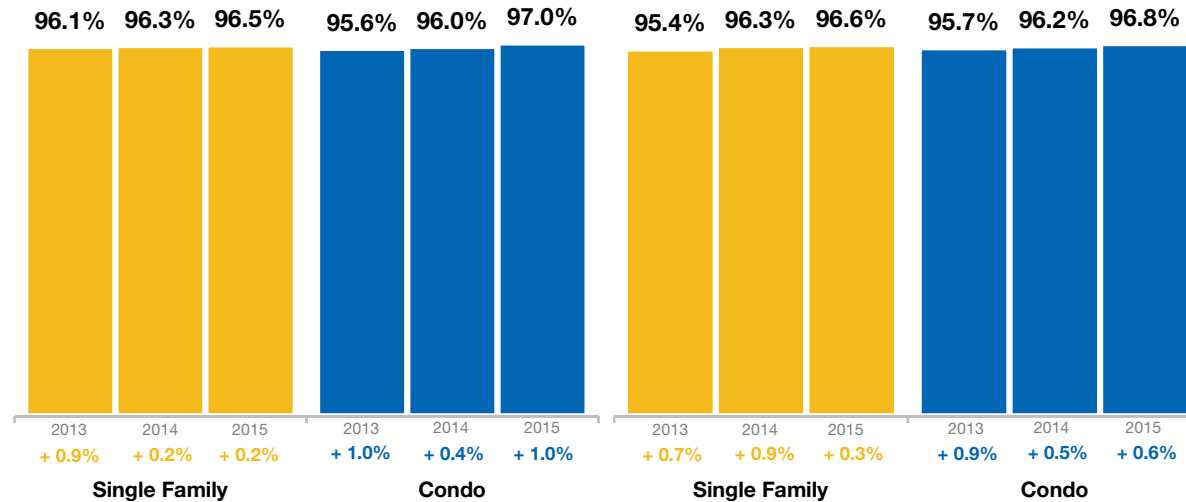
# NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## April

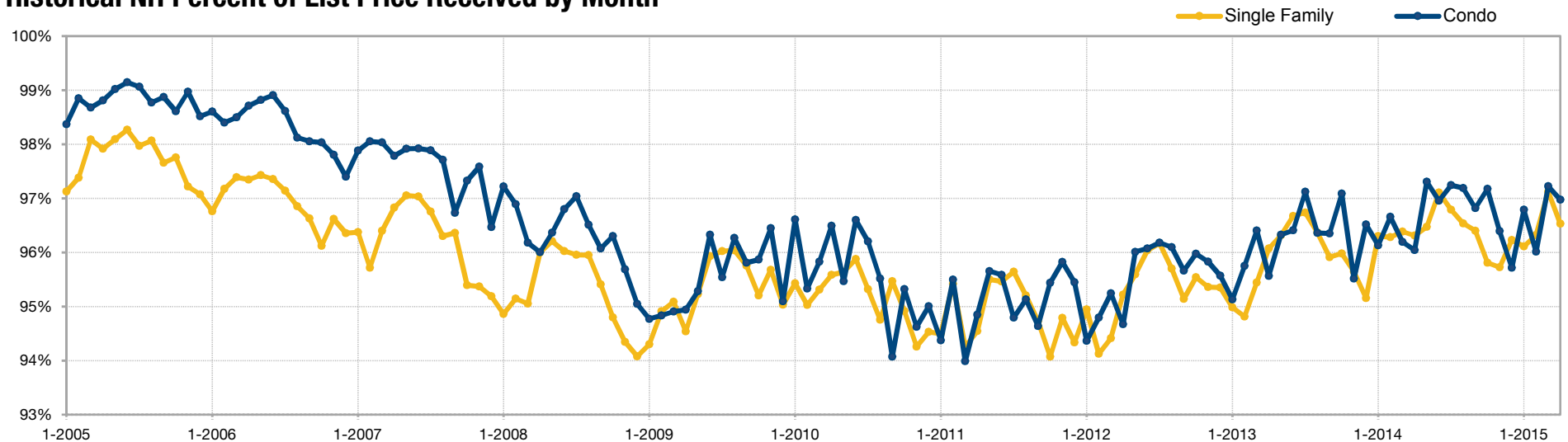
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	96.5%	+0.2%	97.3%	+1.0%
Jun-2014	97.1%	+0.4%	97.0%	+0.6%
Jul-2014	96.8%	+0.1%	97.2%	+0.1%
Aug-2014	96.5%	+0.1%	97.2%	+0.8%
Sep-2014	96.4%	+0.5%	96.8%	+0.4%
Oct-2014	95.8%	-0.2%	97.2%	+0.1%
Nov-2014	95.7%	+0.1%	96.4%	+0.9%
Dec-2014	96.2%	+1.1%	95.7%	-0.8%
Jan-2015	96.1%	-0.2%	96.8%	+0.7%
Feb-2015	96.3%	0.0%	96.0%	-0.7%
Mar-2015	97.1%	+0.7%	97.2%	+1.0%
<b>Apr-2015</b>	<b>96.5%</b>	<b>+0.2%</b>	<b>97.0%</b>	<b>+1.0%</b>
12-Month Avg*	96.5%	+0.3%	96.9%	+0.5%

\* Pct. of List Price Received for all properties from May 2014 through April 2015. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



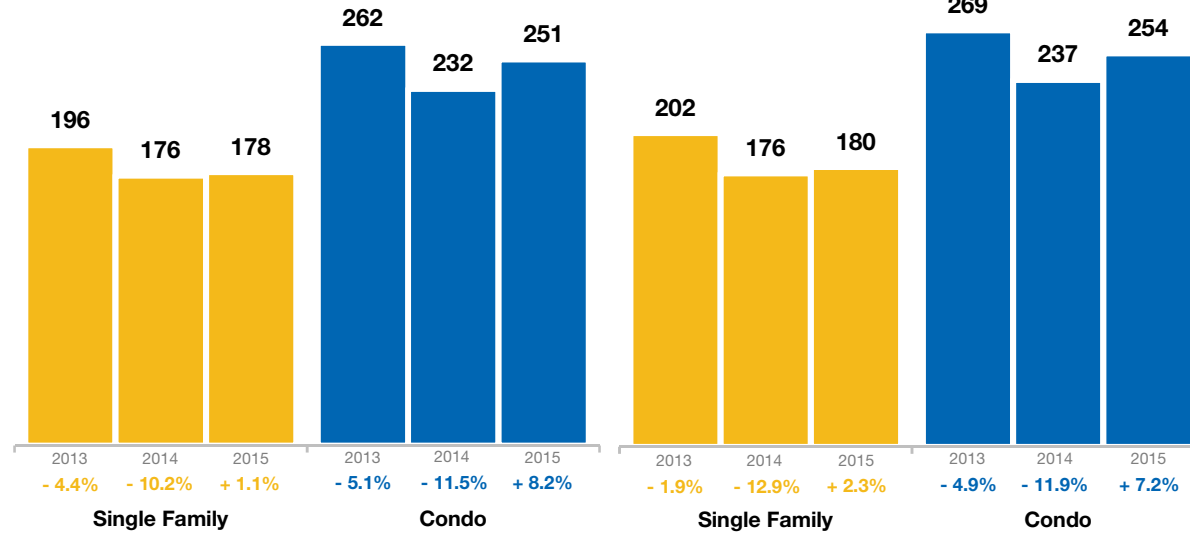
# NH Housing Affordability Index

This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



## April

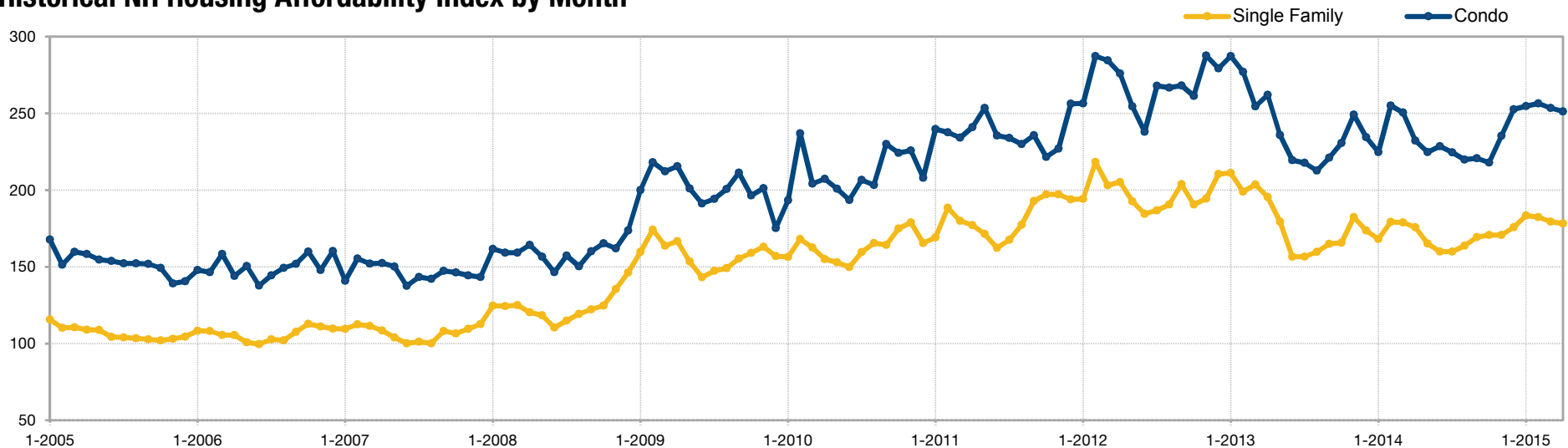
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2014	165	-7.8%	225	-4.7%
Jun-2014	160	+1.9%	229	+4.6%
Jul-2014	160	+1.9%	225	+3.2%
Aug-2014	164	+2.5%	220	+3.3%
Sep-2014	169	+2.4%	221	0.0%
Oct-2014	171	+3.0%	218	-5.6%
Nov-2014	171	-6.0%	235	-5.6%
Dec-2014	176	+1.1%	253	+8.1%
Jan-2015	183	+8.9%	255	+13.3%
Feb-2015	182	+1.7%	256	+0.4%
Mar-2015	179	0.0%	253	+0.8%
<b>Apr-2015</b>	<b>178</b>	<b>+1.1%</b>	<b>251</b>	<b>+8.2%</b>
12-Month Avg*	172	+4.6%	170	+8.2%

\* Affordability Index for all properties from May 2014 through April 2015. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.



Key Metrics	Historical Sparkbars	4-2014	4-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		1,316	1,410	+ 7.1%	4,256	4,402	+ 3.4%
Median Sales Price		\$191,984	\$206,000	+ 7.3%	\$190,000	\$205,000	+ 7.9%
\$ Volume of Closed Sales (in millions)		\$303.6	\$336.4	+ 10.8%	\$977.9	\$1,036.7	+ 6.0%
Days on Market		108	110	+ 1.9%	111	111	0.0%
Pending Sales		1,527	1,699	+ 11.3%	4,816	5,055	+ 5.0%
Months Supply		9.3	8.2	- 11.8%	--	--	--
New Listings		3,724	3,931	+ 5.6%	10,224	10,074	- 1.5%
Homes for Sale		14,382	13,011	- 9.5%	--	--	--
Pct. of List Price Received		96.0%	96.1%	+ 0.1%	96.0%	96.3%	+ 0.3%
Affordability Index		195	199	+ 2.1%	197	200	+ 1.6%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2014	4-2015	+ / -	4-2014	4-2015	+ / -	4-2014	4-2015	+ / -	4-2014	4-2015	+ / -	4-2014	4-2015	+ / -
<b>Belknap</b>	47	53	+ 12.8%	\$174,500	\$202,000	+ 15.8%	\$11.4	\$16.8	+ 47.1%	123	133	+ 8.1%	51	60	+ 17.6%
Belknap Year-to-Date	194	178	- 8.2%	\$193,850	\$200,000	+ 3.2%	\$53.9	\$51.5	- 4.4%	137	144	+ 5.1%	195	196	+ 0.5%
<b>Carroll</b>	54	65	+ 20.4%	\$176,800	\$178,500	+ 1.0%	\$23.4	\$15.3	- 34.8%	155	158	+ 1.9%	63	69	+ 9.5%
Carroll Year-to-Date	193	206	+ 6.7%	\$180,300	\$194,250	+ 7.7%	\$60.3	\$50.4	- 16.5%	164	152	- 7.3%	207	219	+ 5.8%
<b>Cheshire</b>	52	56	+ 7.7%	\$141,250	\$155,000	+ 9.7%	\$7.8	\$10.7	+ 36.1%	132	152	+ 15.2%	49	74	+ 51.0%
Cheshire Year-to-Date	165	199	+ 20.6%	\$145,000	\$160,500	+ 10.7%	\$27.3	\$37.2	+ 36.1%	135	135	0.0%	176	207	+ 17.6%
<b>Coos</b>	27	36	+ 33.3%	\$55,000	\$81,000	+ 47.3%	\$2.3	\$3.7	+ 63.0%	196	177	- 9.7%	21	32	+ 52.4%
Coos Year-to-Date	83	110	+ 32.5%	\$73,000	\$80,000	+ 9.6%	\$7.8	\$11.0	+ 40.3%	184	190	+ 3.3%	85	114	+ 34.1%
<b>Grafton</b>	57	69	+ 21.1%	\$160,000	\$181,900	+ 13.7%	\$15.6	\$18.8	+ 20.5%	134	165	+ 23.1%	60	76	+ 26.7%
Grafton Year-to-Date	198	217	+ 9.6%	\$160,000	\$175,000	+ 9.4%	\$53.1	\$53.1	- 0.0%	144	161	+ 11.8%	211	244	+ 15.6%
<b>Hillsborough</b>	278	274	- 1.4%	\$226,000	\$240,500	+ 6.4%	\$70.6	\$73.9	+ 4.7%	76	72	- 5.3%	345	327	- 5.2%
Hillsborough Year-to-Date	826	833	+ 0.8%	\$219,950	\$239,000	+ 8.7%	\$204.2	\$223.5	+ 9.4%	86	80	- 7.0%	973	960	- 1.3%
<b>Merrimack</b>	100	118	+ 18.0%	\$200,000	\$190,500	- 4.8%	\$24.4	\$25.2	+ 3.3%	135	123	- 8.9%	110	127	+ 15.5%
Merrimack Year-to-Date	321	366	+ 14.0%	\$195,850	\$195,000	- 0.4%	\$71.7	\$77.5	+ 8.2%	119	113	- 5.0%	371	398	+ 7.3%
<b>Rockingham</b>	245	238	- 2.9%	\$265,000	\$305,000	+ 15.1%	\$72.1	\$86.1	+ 19.4%	82	94	+ 14.6%	262	311	+ 18.7%
Rockingham Year-to-Date	835	787	- 5.7%	\$275,000	\$297,000	+ 8.0%	\$267.4	\$269.3	+ 0.7%	95	93	- 2.1%	920	941	+ 2.3%
<b>Strafford</b>	103	101	- 1.9%	\$197,500	\$200,000	+ 1.3%	\$22.7	\$22.9	+ 1.0%	109	100	- 8.3%	113	136	+ 20.4%
Strafford Year-to-Date	277	299	+ 7.9%	\$190,000	\$199,000	+ 4.7%	\$59.1	\$66.2	+ 12.0%	105	103	- 1.9%	319	353	+ 10.7%
<b>Sullivan</b>	32	34	+ 6.3%	\$127,250	\$162,450	+ 27.7%	\$4.7	\$7.1	+ 49.3%	241	151	- 37.3%	34	41	+ 20.6%
Sullivan Year-to-Date	102	97	- 4.9%	\$122,500	\$155,000	+ 26.5%	\$14.8	\$19.1	+ 28.8%	160	155	- 3.1%	114	117	+ 2.6%
<b>Entire State</b>	995	1,044	+ 4.9%	\$212,750	\$229,950	+ 8.1%	\$255.1	\$280.4	+ 10.0%	108	110	+ 1.9%	1,108	1,253	+ 13.1%
Entire State Year-to-Date	3,194	3,292	+ 3.1%	\$212,000	\$227,000	+ 7.1%	\$819.8	\$858.9	+ 4.8%	112	111	- 0.9%	3,571	3,749	+ 5.0%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2014	4-2015	+ / -	4-2014	4-2015	+ / -	4-2014	4-2015	+ / -	4-2014	4-2015	+ / -	4-2014	4-2015	+ / -
<b>Belknap</b>	14	12	- 14.3%	\$127,500	\$203,000	+ 59.2%	\$1.9	\$2.7	+ 41.6%	121	131	+ 8.3%	13	20	+ 53.8%
Belknap Year-to-Date	41	39	- 4.9%	\$113,000	\$152,000	+ 34.5%	\$5.5	\$7.6	+ 38.5%	110	159	+ 44.5%	41	43	+ 4.9%
<b>Carroll</b>	20	10	- 50.0%	\$151,500	\$158,500	+ 4.6%	\$3.3	\$1.7	- 48.9%	194	91	- 53.1%	15	12	- 20.0%
Carroll Year-to-Date	64	53	- 17.2%	\$136,650	\$167,000	+ 22.2%	\$10.2	\$9.9	- 3.5%	167	138	- 17.4%	63	55	- 12.7%
<b>Cheshire</b>	5	9	+ 80.0%	\$156,000	\$112,250	- 28.0%	\$0.7	\$1.1	+ 44.7%	144	83	- 42.4%	5	7	+ 40.0%
Cheshire Year-to-Date	11	20	+ 81.8%	\$145,000	\$135,000	- 6.9%	\$1.5	\$2.6	+ 73.6%	193	146	- 24.4%	14	20	+ 42.9%
<b>Coos</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	3	0	- 100.0%	\$900,000	\$0	- 100.0%	\$2.0	\$0.0	- 100.0%	208	184	- 11.5%	4	2	- 50.0%
<b>Grafton</b>	25	29	+ 16.0%	\$130,000	\$159,000	+ 22.3%	\$4.2	\$5.9	+ 39.9%	193	193	0.0%	33	33	0.0%
Grafton Year-to-Date	81	85	+ 4.9%	\$130,000	\$135,000	+ 3.8%	\$12.7	\$15.7	+ 23.7%	199	200	+ 0.5%	94	88	- 6.4%
<b>Hillsborough</b>	78	102	+ 30.8%	\$164,900	\$162,000	- 1.8%	\$14.1	\$18.3	+ 29.4%	81	80	- 1.2%	117	133	+ 13.7%
Hillsborough Year-to-Date	286	268	- 6.3%	\$155,500	\$155,000	- 0.3%	\$49.3	\$47.9	- 2.9%	82	75	- 8.5%	349	345	- 1.1%
<b>Merrimack</b>	20	22	+ 10.0%	\$167,200	\$117,000	- 30.0%	\$3.3	\$3.3	+ 0.5%	118	134	+ 13.6%	23	23	0.0%
Merrimack Year-to-Date	51	63	+ 23.5%	\$155,000	\$160,000	+ 3.2%	\$8.0	\$10.2	+ 26.6%	105	121	+ 15.2%	66	69	+ 4.5%
<b>Rockingham</b>	76	75	- 1.3%	\$194,200	\$193,000	- 0.6%	\$15.3	\$16.7	+ 9.1%	89	80	- 10.1%	97	113	+ 16.5%
Rockingham Year-to-Date	248	292	+ 17.7%	\$185,000	\$184,385	- 0.3%	\$52.3	\$64.6	+ 23.6%	91	85	- 6.6%	292	367	+ 25.7%
<b>Strafford</b>	8	8	0.0%	\$60,452	\$184,700	+ 205.5%	\$0.7	\$1.5	+ 123.5%	65	97	+ 49.2%	11	10	- 9.1%
Strafford Year-to-Date	29	41	+ 41.4%	\$129,900	\$132,000	+ 1.6%	\$4.4	\$5.7	+ 30.8%	98	80	- 18.4%	30	44	+ 46.7%
<b>Sullivan</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	6	12	+ 100.0%	\$162,125	\$127,500	- 21.4%	\$1.1	\$1.6	+ 41.0%	221	286	+ 29.4%	8	11	+ 37.5%
<b>Entire State</b>	250	271	+ 8.4%	\$161,000	\$163,000	+ 1.2%	\$45.0	\$51.8	+ 15.1%	112	101	- 9.8%	320	353	+ 10.3%
Entire State Year-to-Date	821	875	+ 6.6%	\$158,000	\$161,500	+ 2.2%	\$147.0	\$166.9	+ 13.5%	108	106	- 1.9%	962	1,044	+ 8.5%