



NH Monthly Indicators

May 2016

We are in the thick of an exciting period of home buying and selling, often with quick multiple offers that are near, at or even above asking price, depending on the factors of the home and submarket in question. It was widely predicted that we would see healthy sales activity during the second quarter of 2016, and the market has not disappointed.

New Listings were down 18.6 percent for single family homes and 3.5 percent for condo properties. Pending Sales increased 11.7 percent for single family homes and 9.1 percent for condo properties.

The Median Sales Price was up 1.5 percent to \$246,250 for single family homes and 2.6 percent to \$179,000 for condo properties. Months Supply of Inventory decreased 26.2 percent for single family units and 26.3 percent for condo units.

Although inventory is still being stretched thin in many areas, low mortgage rates coupled with higher wages have built a relatively sturdy housing marketplace. How long that can continue without fresh supply remains an important question, but conditions are seemingly good enough for serious buyers. With the current slow state of new construction for non-rental households, the road ahead could be tricky if demand remains high.

Monthly Snapshot

+ 16.5% **+ 1.5%** **+ 19.4%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool
Provided by the New Hampshire REALTORS®. Percent changes are
calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2015	5-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,408	1,640	+ 16.5%	4,703	5,667	+ 20.5%
Median Sales Price		\$242,500	\$246,250	+ 1.5%	\$232,500	\$239,000	+ 2.8%
\$ Volume of Closed Sales (in millions)		\$390.4	\$466.2	+ 19.4%	\$1,249.8	\$1,541.5	+ 23.3%
Days on Market		96	79	- 17.7%	107	96	- 10.3%
Pending Sales		1,509	1,686	+ 11.7%	5,248	6,129	+ 16.8%
Months Supply		10.3	7.6	- 26.2%	--	--	--
New Listings		3,672	2,989	- 18.6%	11,369	11,088	- 2.5%
Homes for Sale		12,474	10,710	- 14.1%	--	--	--
Pct. of List Price Received		97.2%	97.8%	+ 0.6%	96.8%	97.1%	+ 0.3%
Affordability Index		169	160	- 5.3%	177	165	- 6.8%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



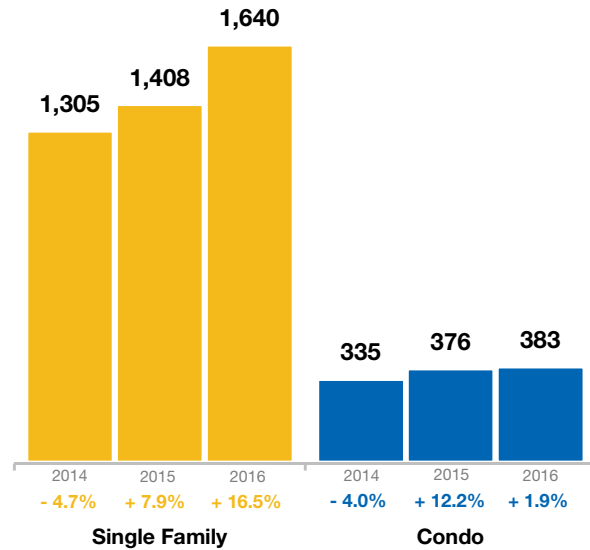
Key Metrics	Historical Sparkbars	5-2015	5-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		376	383	+ 1.9%	1,255	1,448	+ 15.4%
Median Sales Price		\$174,450	\$179,000	+ 2.6%	\$164,900	\$174,000	+ 5.5%
\$ Volume of Closed Sales (in millions)		\$76.0	\$78.2	+ 2.9%	\$243.5	\$290.8	+ 19.4%
Days on Market		81	70	- 13.6%	98	81	- 17.3%
Pending Sales		395	431	+ 9.1%	1,435	1,624	+ 13.2%
Months Supply		8.0	5.9	- 26.3%	--	--	--
New Listings		677	653	- 3.5%	2,501	2,589	+ 3.5%
Homes for Sale		2,490	2,128	- 14.5%	--	--	--
Pct. of List Price Received		96.9%	98.4%	+ 1.5%	96.9%	97.5%	+ 0.6%
Affordability Index		235	220	- 6.4%	249	226	- 9.2%

NH Closed Sales

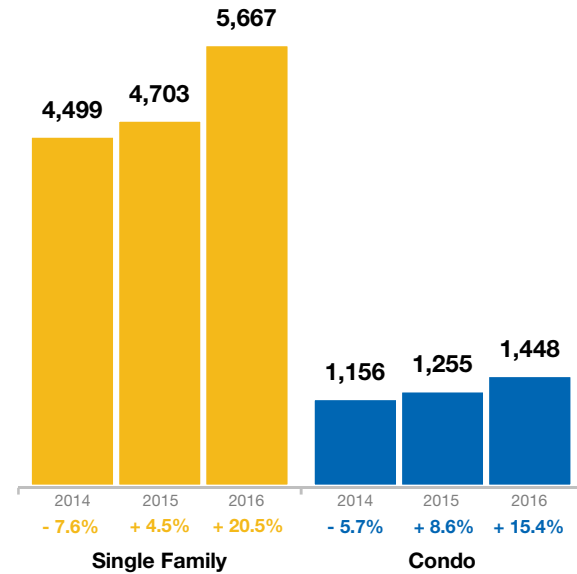
A count of the actual sales that closed in a given month.



May

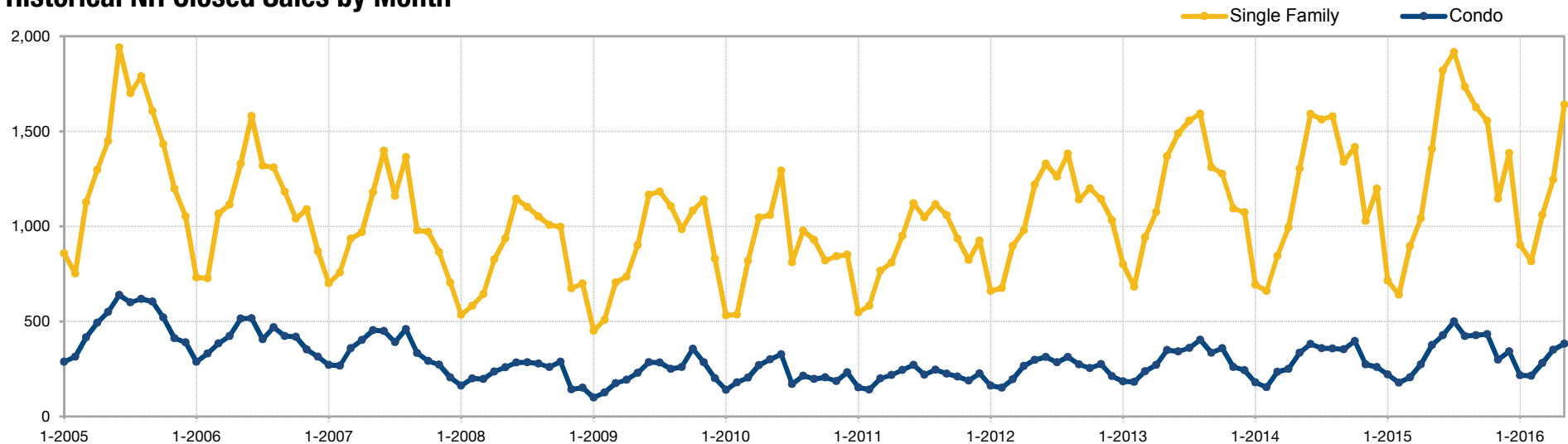


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	1,820	+14.4%	428	+12.0%
Jul-2015	1,917	+22.6%	500	+38.9%
Aug-2015	1,734	+9.8%	423	+18.2%
Sep-2015	1,627	+21.5%	428	+20.9%
Oct-2015	1,556	+9.8%	433	+9.1%
Nov-2015	1,145	+11.3%	300	+9.1%
Dec-2015	1,385	+15.5%	342	+31.0%
Jan-2016	903	+26.3%	217	-1.8%
Feb-2016	817	+27.5%	215	+20.8%
Mar-2016	1,061	+18.4%	282	+36.9%
Apr-2016	1,246	+19.5%	351	+28.1%
May-2016	1,640	+16.5%	383	+1.9%
12-Month Avg	1,404	+16.9%	359	+18.1%

Historical NH Closed Sales by Month



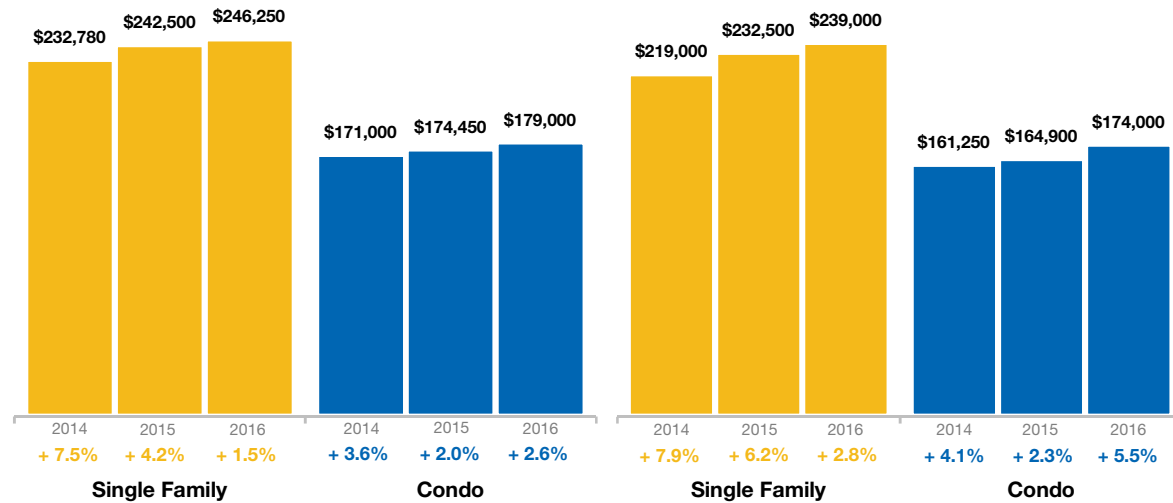
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



May

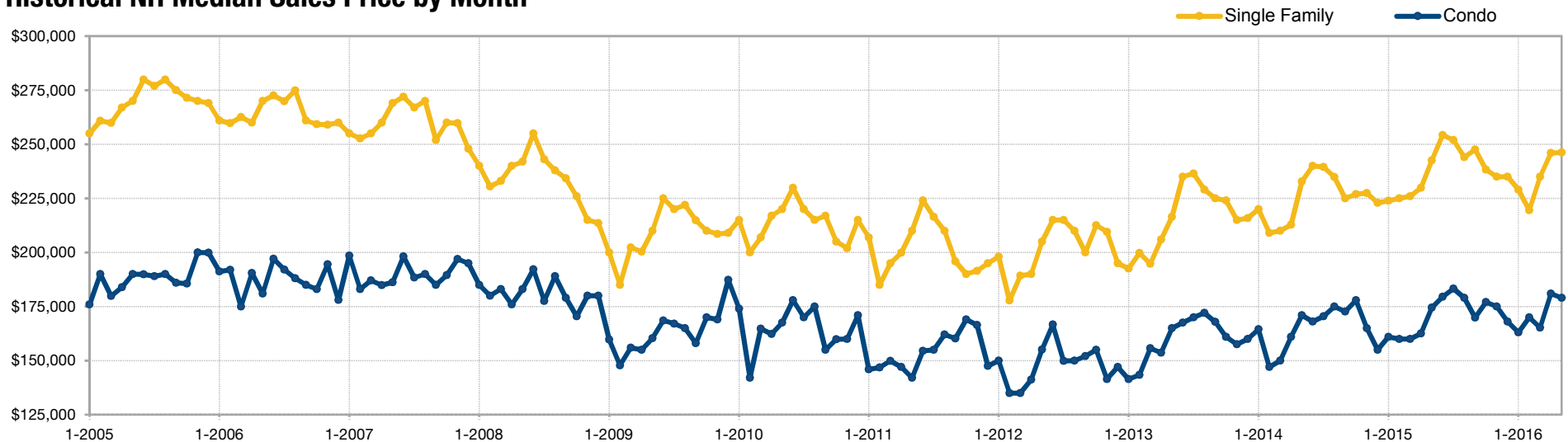
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	\$254,273	+5.9%	\$179,450	+6.8%
Jul-2015	\$252,000	+5.2%	\$183,238	+7.5%
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,250	+5.0%	\$177,000	-0.5%
Nov-2015	\$235,000	+3.3%	\$175,000	+6.1%
Dec-2015	\$235,000	+5.4%	\$168,000	+8.4%
Jan-2016	\$229,000	+2.3%	\$163,000	+1.2%
Feb-2016	\$219,450	-2.5%	\$170,000	+6.3%
Mar-2016	\$235,000	+4.0%	\$165,250	+3.3%
Apr-2016	\$246,000	+7.0%	\$181,000	+11.4%
May-2016	\$246,250	+1.5%	\$179,000	+2.6%
12-Month Avg*	\$242,500	+5.4%	\$175,000	+4.2%

* Median Sales Price for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

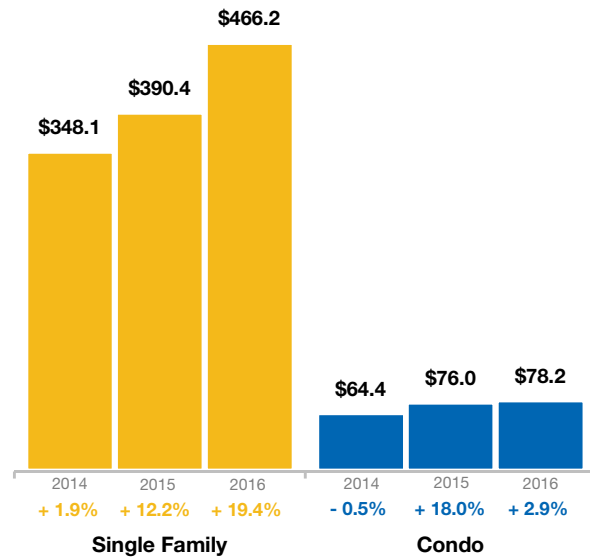


NH \$ Volume of Closed Sales

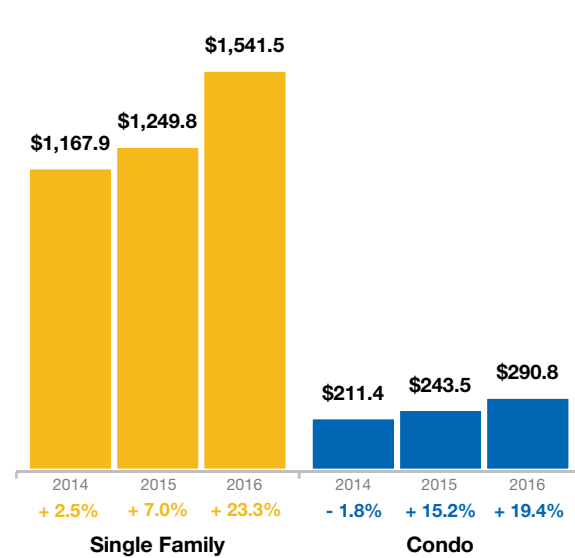
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



May



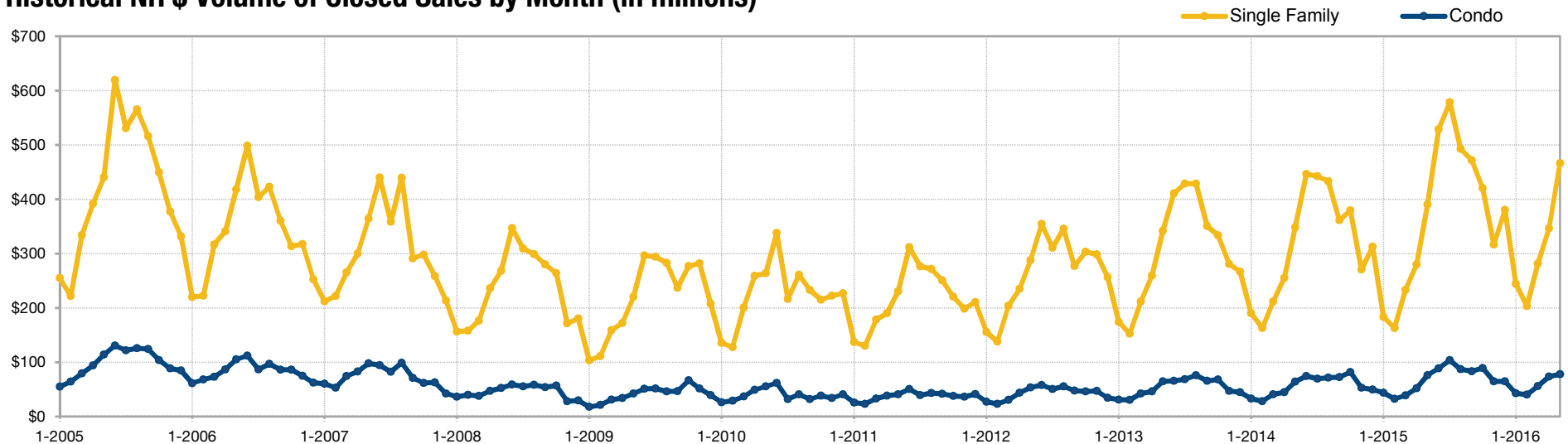
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	\$528.8	+18.5%	\$88.8	+19.2%
Jul-2015	\$578.5	+30.8%	\$103.6	+48.4%
Aug-2015	\$492.5	+13.8%	\$87.2	+21.6%
Sep-2015	\$471.7	+30.6%	\$83.2	+14.8%
Oct-2015	\$420.5	+10.9%	\$89.0	+8.9%
Nov-2015	\$316.7	+17.1%	\$65.0	+22.4%
Dec-2015	\$380.4	+21.6%	\$65.0	+31.0%
Jan-2016	\$244.5	+33.3%	\$43.0	-1.4%
Feb-2016	\$203.5	+24.9%	\$40.2	+23.7%
Mar-2016	\$281.3	+20.6%	\$55.8	+42.3%
Apr-2016	\$346.1	+23.7%	\$73.6	+41.3%
May-2016	\$466.2	+19.4%	\$78.2	+2.9%
12-Month Avg*	\$394.2	+21.5%	\$72.7	+21.8%

* \$ Volume of Closed Sales (in millions) for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

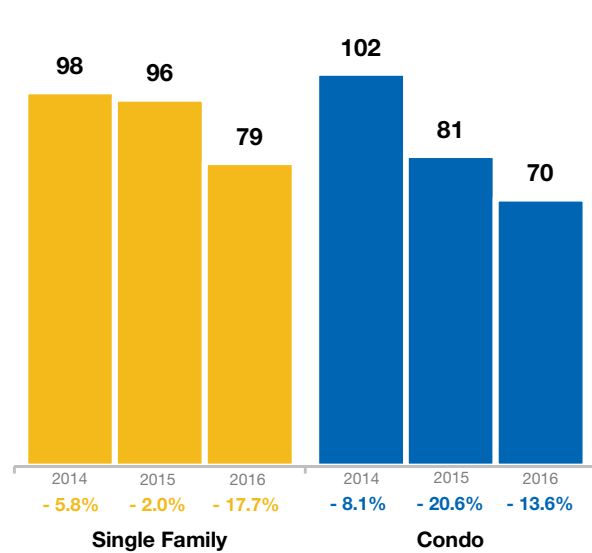


NH Days on Market

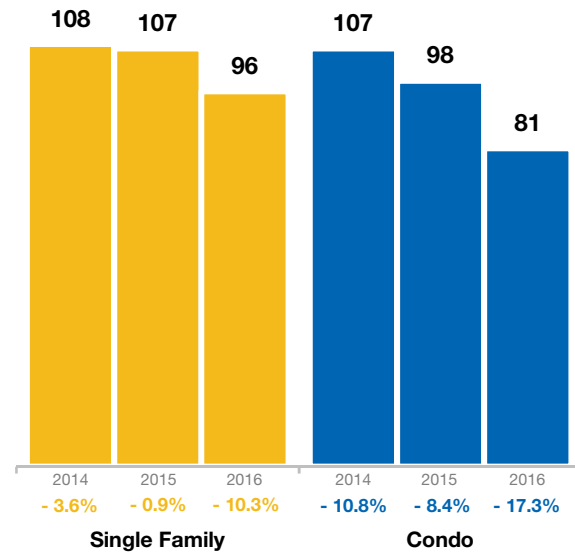
Average number of days between when a property is listed and when an offer is accepted in a given month.



May



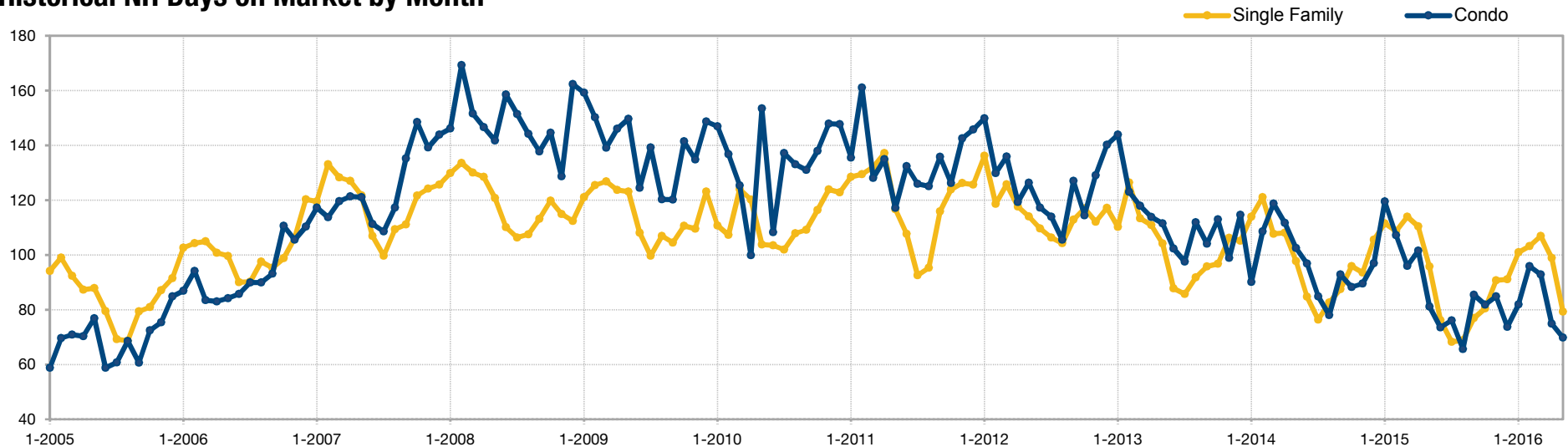
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	76	-10.6%	74	-23.7%
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	66	-15.4%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	80	-16.7%	82	-6.8%
Nov-2015	91	-3.2%	85	-5.6%
Dec-2015	91	-14.2%	74	-23.7%
Jan-2016	101	-9.8%	82	-31.7%
Feb-2016	103	-5.5%	96	-10.3%
Mar-2016	107	-6.1%	93	-3.1%
Apr-2016	99	-10.0%	75	-26.5%
May-2016	79	-17.7%	70	-13.6%
12-Month Avg*	84	-11.3%	78	-15.2%

* Days on Market for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

Historical NH Days on Market by Month

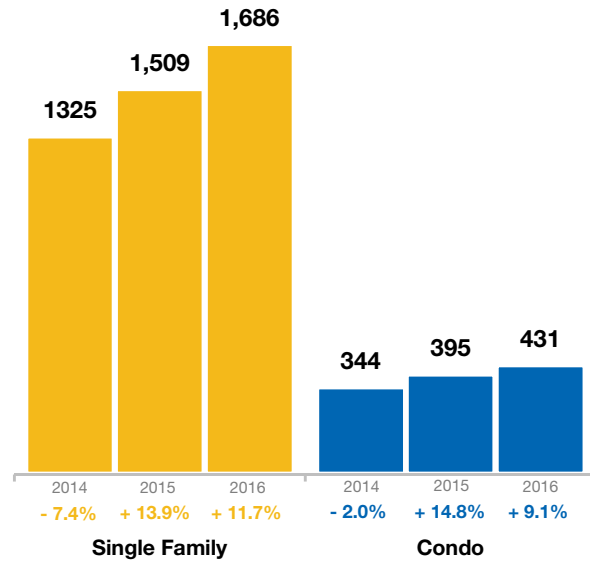


NH Pending Sales

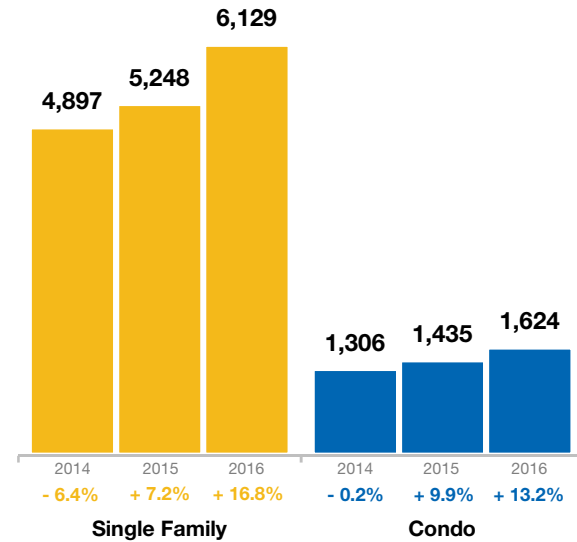
A count of the properties on which offers have been accepted in a given month.



May

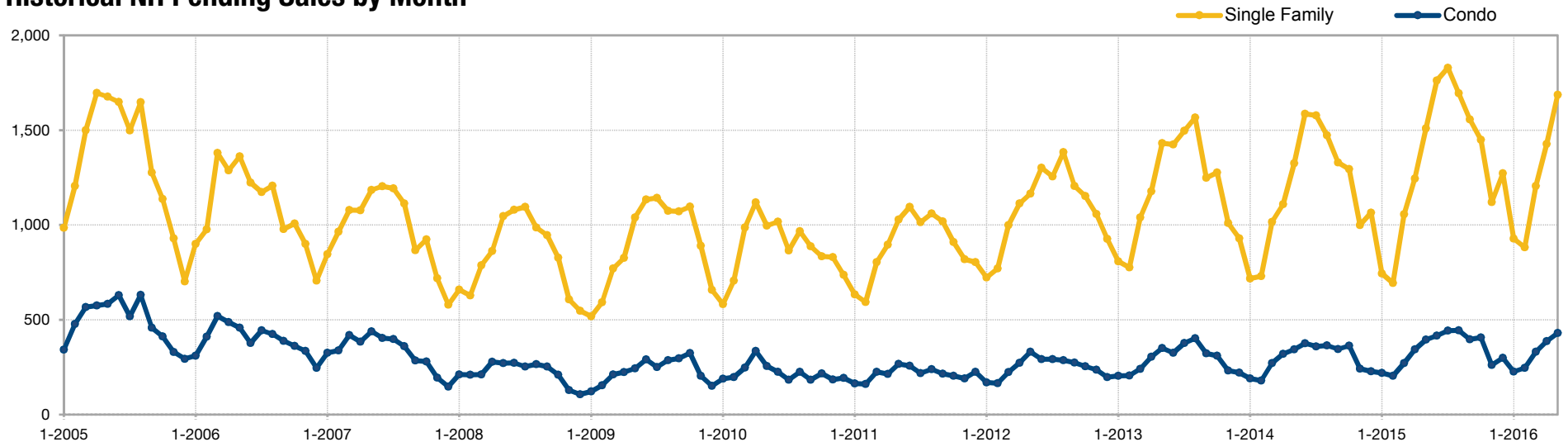


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	1,761	+11.0%	417	+10.9%
Jul-2015	1,829	+16.0%	443	+23.1%
Aug-2015	1,695	+15.1%	445	+21.9%
Sep-2015	1,557	+17.2%	397	+14.7%
Oct-2015	1,450	+12.0%	407	+12.1%
Nov-2015	1,121	+12.2%	262	+8.3%
Dec-2015	1,272	+19.4%	300	+31.6%
Jan-2016	928	+24.7%	227	+3.2%
Feb-2016	882	+27.1%	247	+20.5%
Mar-2016	1,206	+14.2%	332	+22.5%
Apr-2016	1,427	+14.6%	387	+12.5%
May-2016	1,686	+11.7%	431	+9.1%
12-Month Avg	1,401	+15.4%	358	+15.6%

Historical NH Pending Sales by Month

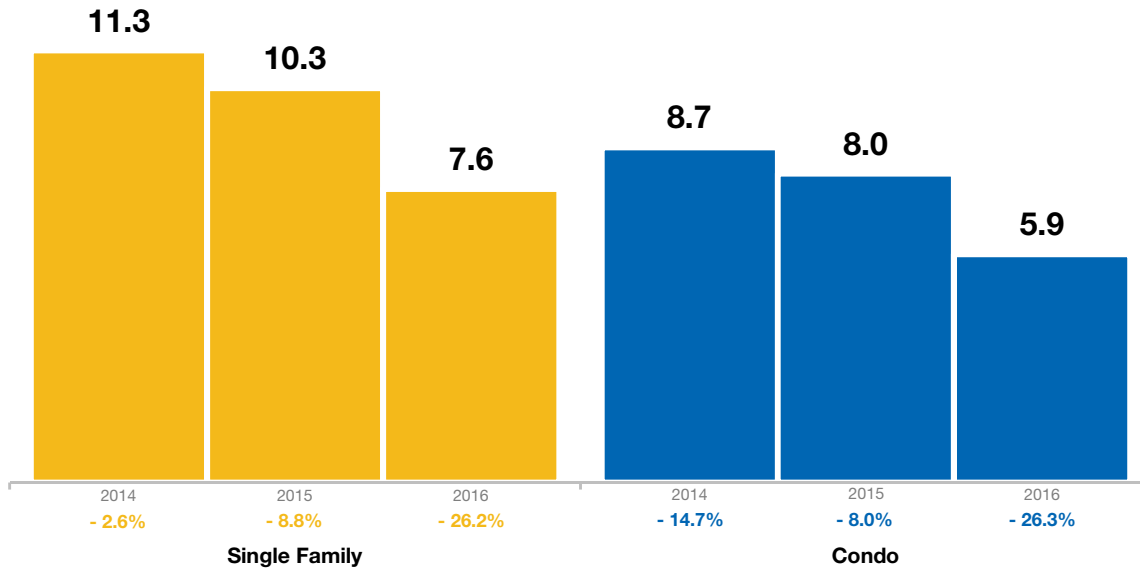


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



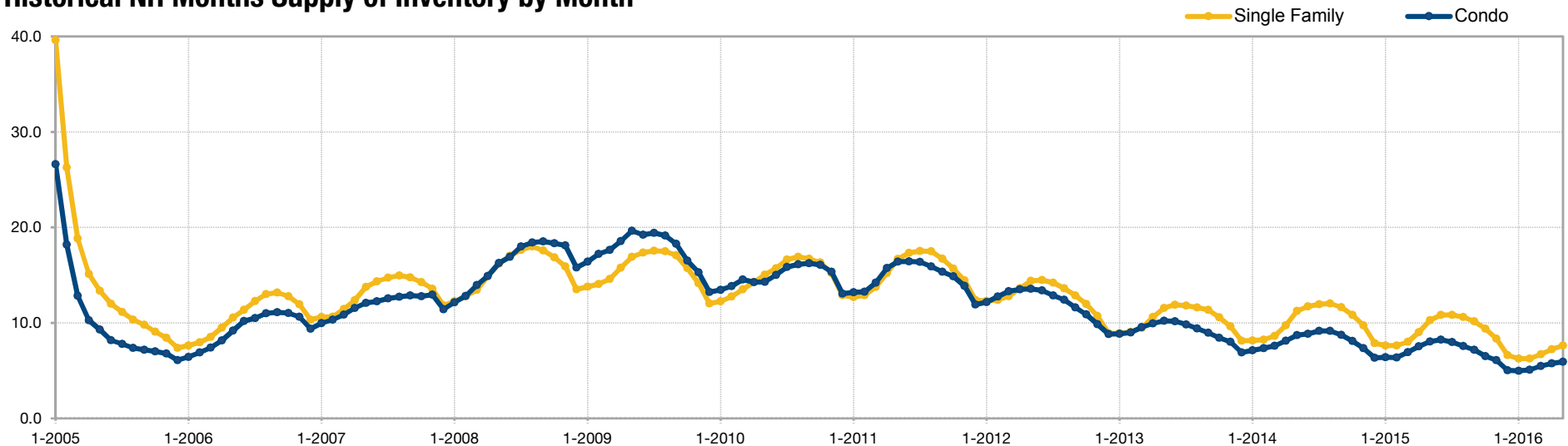
May



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	10.8	-7.7%	8.2	-7.9%
Jul-2015	10.8	-10.0%	8.0	-13.0%
Aug-2015	10.6	-11.7%	7.6	-17.4%
Sep-2015	10.2	-12.1%	7.2	-17.2%
Oct-2015	9.4	-13.0%	6.5	-19.8%
Nov-2015	8.4	-13.4%	6.1	-17.6%
Dec-2015	6.6	-16.5%	5.1	-20.3%
Jan-2016	6.3	-17.1%	5.0	-21.9%
Feb-2016	6.3	-17.1%	5.1	-20.3%
Mar-2016	6.7	-16.3%	5.5	-20.3%
Apr-2016	7.2	-20.0%	5.8	-22.7%
May-2016	7.6	-26.2%	5.9	-26.3%
12-Month Avg*	8.4	-14.7%	6.3	-18.4%

* Months Supply for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

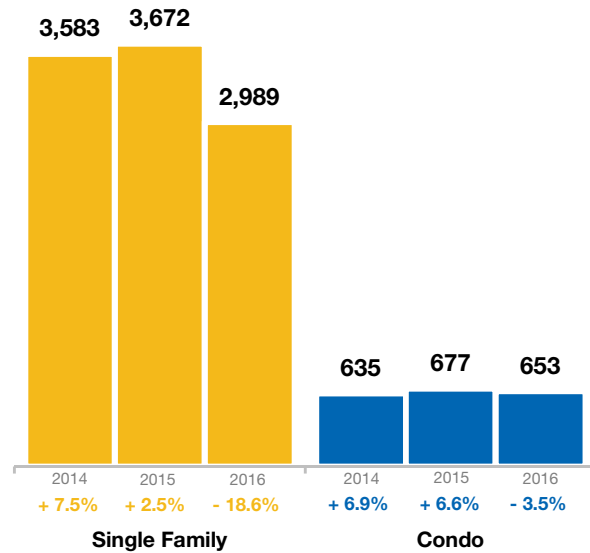


NH New Listings

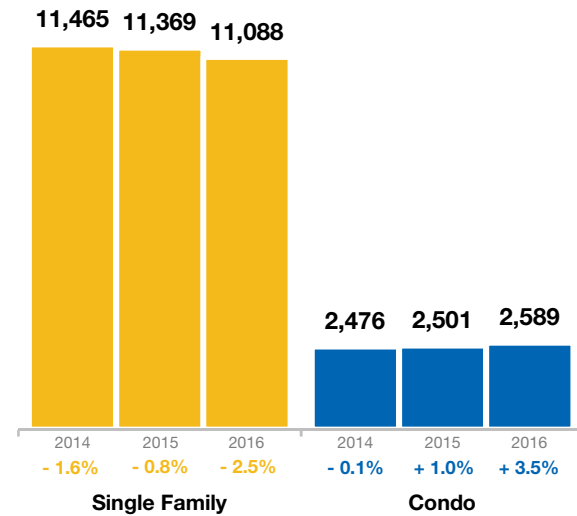
A count of the properties that have been newly listed on the market in a given month.



May

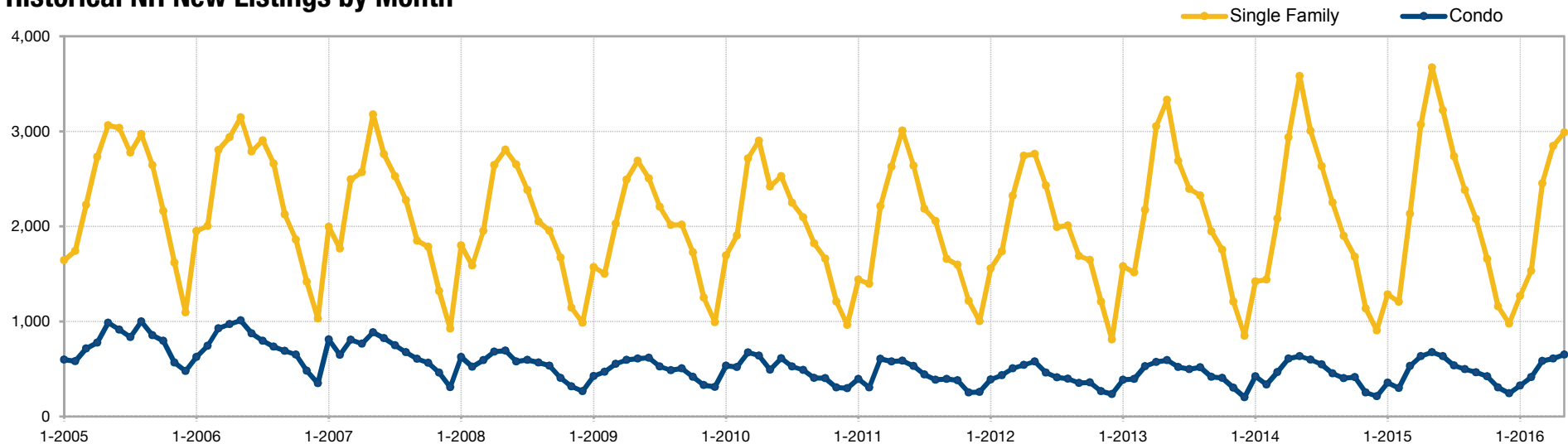


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	3,223	+7.2%	636	+6.4%
Jul-2015	2,736	+3.9%	538	-1.8%
Aug-2015	2,382	+5.8%	498	+9.9%
Sep-2015	2,080	+9.5%	464	+14.9%
Oct-2015	1,658	-1.4%	423	+2.2%
Nov-2015	1,159	+2.0%	305	+20.6%
Dec-2015	978	+8.1%	245	+14.0%
Jan-2016	1,267	-1.4%	325	-9.0%
Feb-2016	1,533	+27.0%	416	+38.7%
Mar-2016	2,454	+15.1%	586	+9.9%
Apr-2016	2,845	-7.4%	609	-3.9%
May-2016	2,989	-18.6%	653	-3.5%
12-Month Avg	2,073	+1.7%	449	+5.8%

Historical NH New Listings by Month

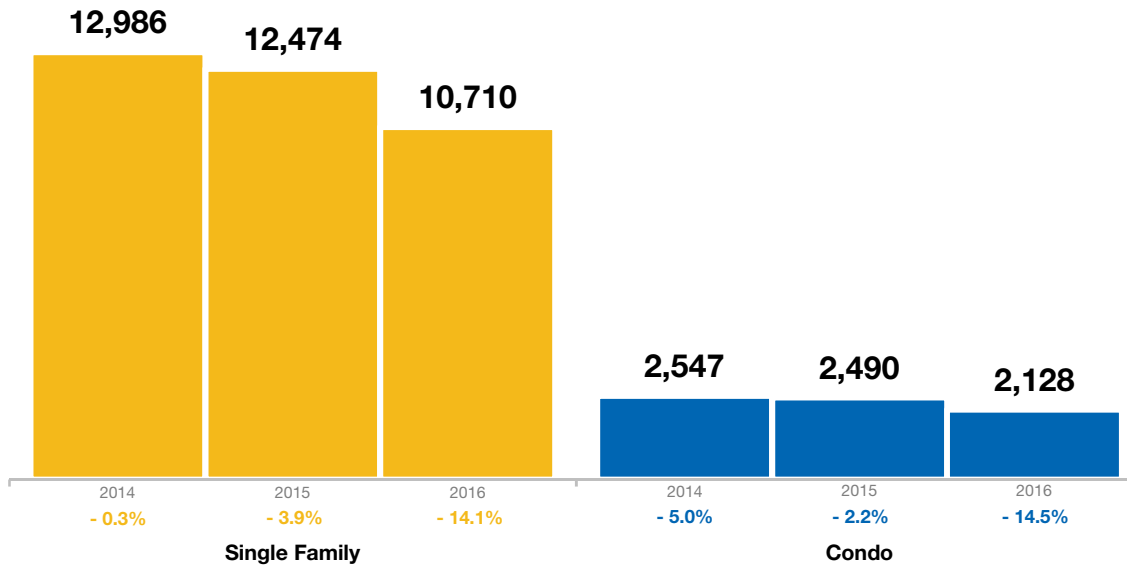


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

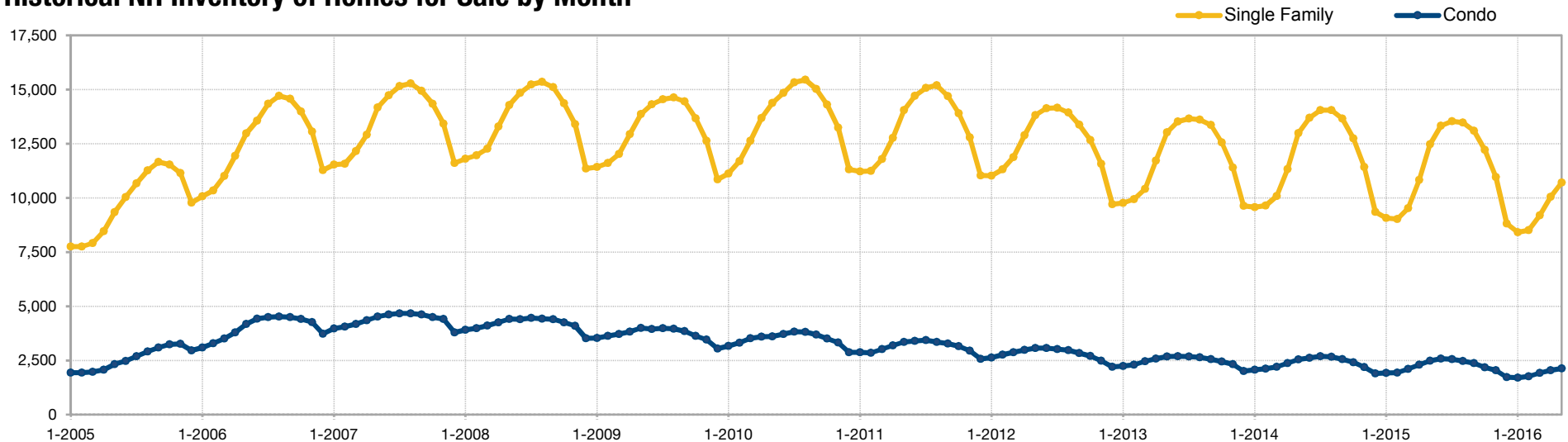


May



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	13,323	-2.8%	2,578	-1.8%
Jul-2015	13,536	-3.6%	2,560	-5.0%
Aug-2015	13,473	-4.1%	2,475	-7.4%
Sep-2015	13,092	-4.2%	2,379	-7.1%
Oct-2015	12,221	-4.1%	2,184	-9.6%
Nov-2015	10,960	-4.1%	2,047	-6.7%
Dec-2015	8,818	-5.7%	1,728	-9.1%
Jan-2016	8,408	-7.4%	1,707	-11.4%
Feb-2016	8,510	-5.7%	1,763	-8.9%
Mar-2016	9,192	-3.5%	1,927	-8.4%
Apr-2016	10,043	-7.2%	2,045	-11.2%
May-2016	10,710	-14.1%	2,128	-14.5%
12-Month Avg	11,024	-5.4%	2,127	-8.3%

Historical NH Inventory of Homes for Sale by Month



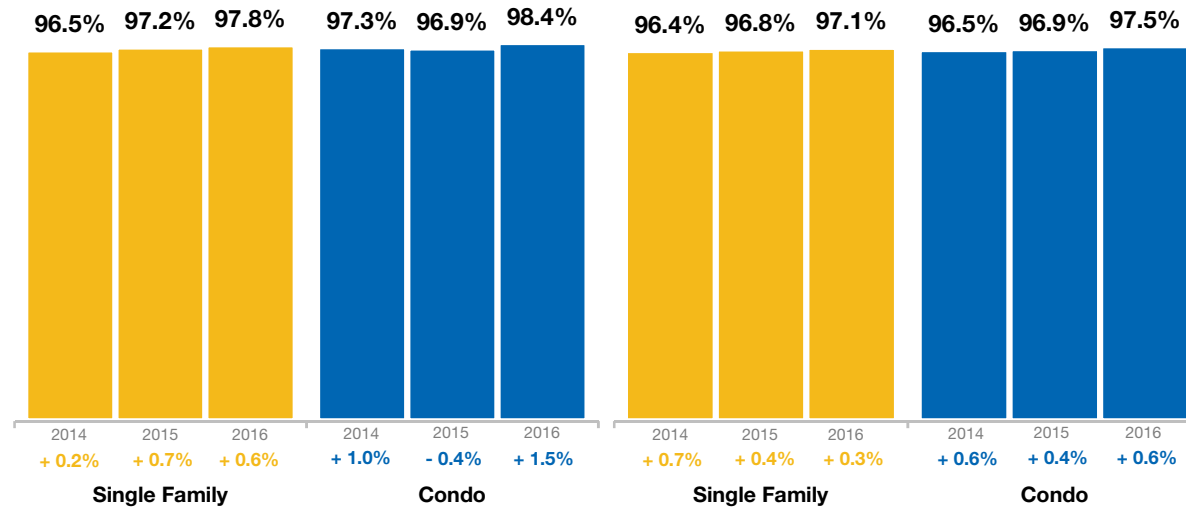
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



May

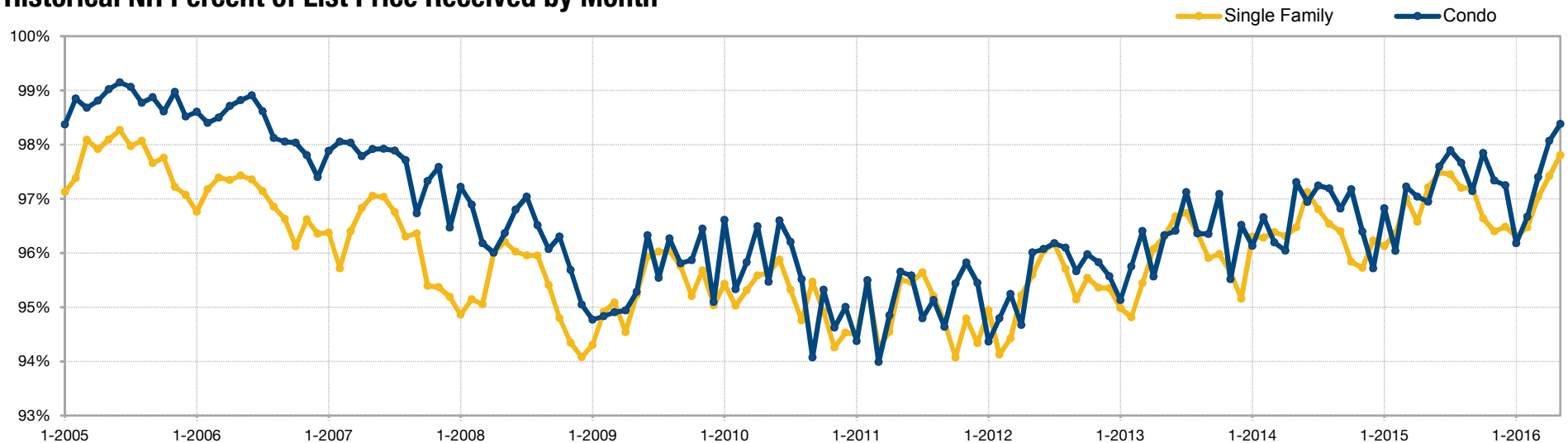
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.5%	+0.7%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.6%	+0.8%	97.8%	+0.6%
Nov-2015	96.4%	+0.7%	97.3%	+0.9%
Dec-2015	96.5%	+0.3%	97.3%	+1.7%
Jan-2016	96.3%	+0.2%	96.2%	-0.6%
Feb-2016	96.5%	+0.1%	96.7%	+0.7%
Mar-2016	97.0%	0.0%	97.4%	+0.2%
Apr-2016	97.4%	+0.8%	98.1%	+1.1%
May-2016	97.8%	+0.6%	98.4%	+1.5%
12-Month Avg*	97.1%	+0.6%	97.5%	+0.7%

* Pct. of List Price Received for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



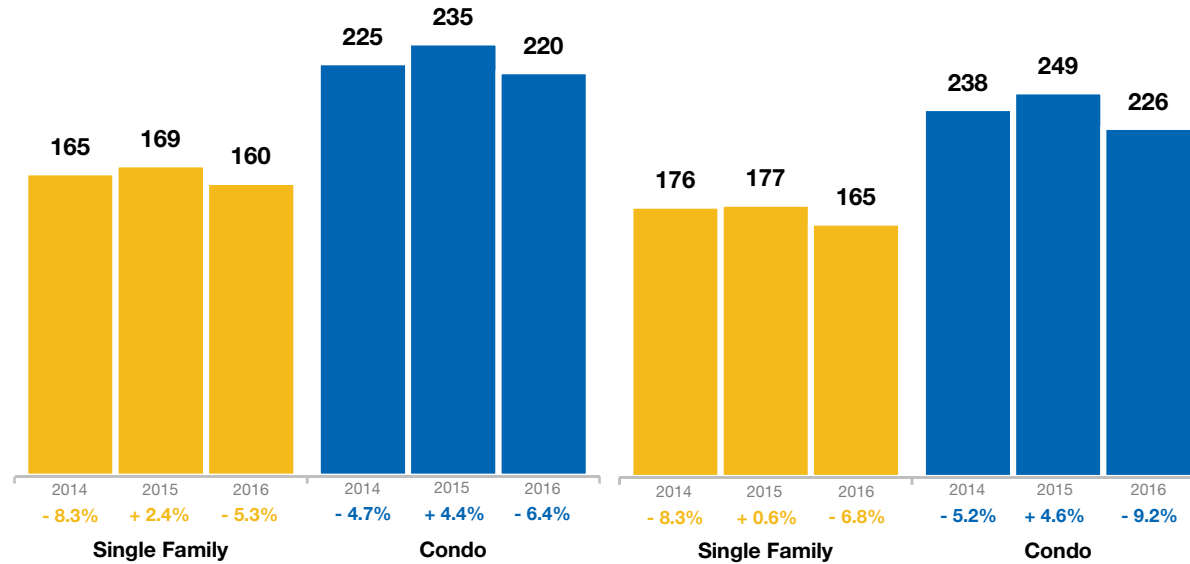
NH Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



May

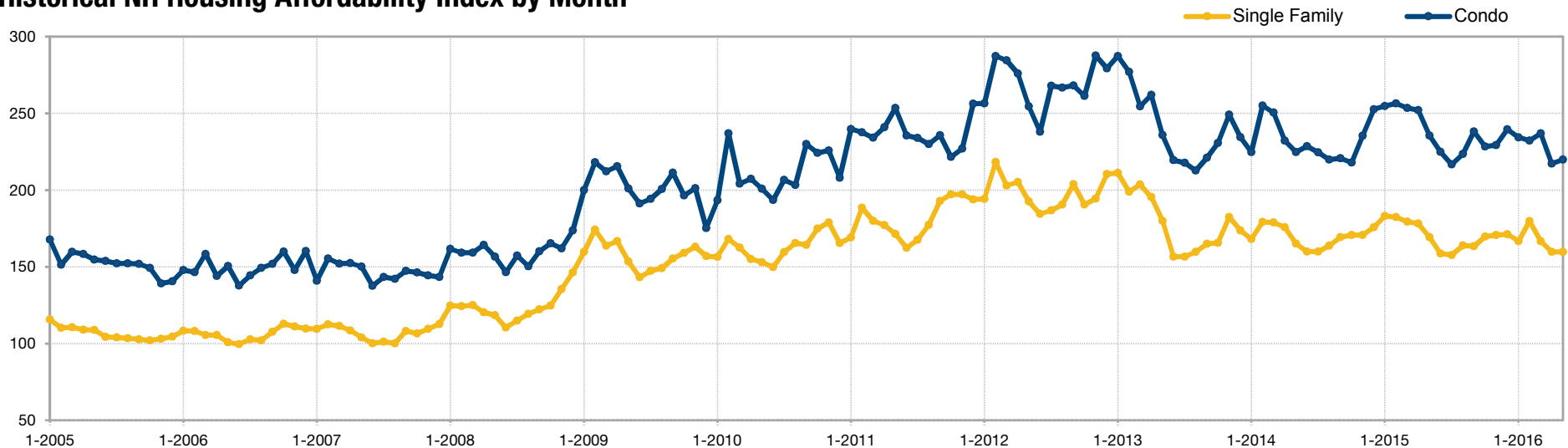
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	159	-0.6%	225	-1.7%
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	170	-0.6%	228	+4.6%
Nov-2015	171	0.0%	229	-2.6%
Dec-2015	171	-2.8%	239	-5.5%
Jan-2016	167	-8.7%	234	-8.2%
Feb-2016	180	-1.1%	232	-9.4%
Mar-2016	167	-6.7%	237	-6.3%
Apr-2016	160	-10.1%	217	-13.9%
May-2016	160	-5.3%	220	-6.4%
12-Month Avg*	166	-6.9%	172	-7.4%

* Affordability Index for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.



Key Metrics	Historical Sparkbars	5-2015	5-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,898	2,113	+ 11.3%	6,309	7,495	+ 18.8%
Median Sales Price		\$220,000	\$228,000	+ 3.6%	\$210,000	\$218,000	+ 3.8%
\$ Volume of Closed Sales (in millions)		\$472.4	\$549.4	+ 16.3%	\$1,510.3	\$1,852.5	+ 22.7%
Days on Market		93	77	- 17.2%	105	92	- 12.4%
Pending Sales		2,009	2,209	+ 10.0%	7,054	8,176	+ 15.9%
Months Supply		9.7	7.1	- 26.8%	--	--	--
New Listings		4,518	3,779	- 16.4%	14,457	14,232	- 1.6%
Homes for Sale		15,578	13,258	- 14.9%	--	--	--
Pct. of List Price Received		96.8%	97.7%	+ 0.9%	96.4%	97.0%	+ 0.6%
Affordability Index		187	173	- 7.6%	196	181	- 7.7%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -
Belknap	87	105	+ 20.7%	\$199,500	\$210,500	+ 5.5%	\$27.1	\$30.5	+ 12.5%	129	99	- 23.3%	95	109	+ 14.7%
Belknap Year-to-Date	265	362	+ 36.6%	\$200,000	\$202,000	+ 1.0%	\$78.6	\$107.4	+ 36.6%	139	113	- 18.7%	292	379	+ 29.8%
Carroll	69	85	+ 23.2%	\$180,000	\$200,000	+ 11.1%	\$17.0	\$25.0	+ 47.1%	177	137	- 22.6%	71	87	+ 22.5%
Carroll Year-to-Date	275	333	+ 21.1%	\$190,000	\$202,500	+ 6.6%	\$67.4	\$99.2	+ 47.2%	159	156	- 1.9%	289	340	+ 17.6%
Cheshire	72	79	+ 9.7%	\$174,450	\$175,500	+ 0.6%	\$13.8	\$14.8	+ 7.2%	116	98	- 15.5%	61	72	+ 18.0%
Cheshire Year-to-Date	271	289	+ 6.6%	\$165,000	\$172,700	+ 4.7%	\$51.1	\$53.5	+ 4.7%	130	138	+ 6.2%	269	308	+ 14.5%
Coos	42	38	- 9.5%	\$85,000	\$106,500	+ 25.3%	\$3.9	\$4.1	+ 5.1%	190	162	- 14.7%	40	37	- 7.5%
Coos Year-to-Date	152	152	0.0%	\$81,000	\$79,000	- 2.5%	\$14.8	\$14.7	- 0.7%	190	166	- 12.6%	154	148	- 3.9%
Grafton	99	104	+ 5.1%	\$212,000	\$217,450	+ 2.6%	\$28.7	\$29.5	+ 2.8%	121	90	- 25.6%	92	106	+ 15.2%
Grafton Year-to-Date	316	333	+ 5.4%	\$179,950	\$190,000	+ 5.6%	\$81.8	\$83.9	+ 2.6%	149	123	- 17.4%	334	354	+ 6.0%
Hillsborough	362	415	+ 14.6%	\$249,900	\$255,000	+ 2.0%	\$95.6	\$115.1	+ 20.4%	68	63	- 7.4%	424	438	+ 3.3%
Hillsborough Year-to-Date	1,196	1,526	+ 27.6%	\$241,500	\$249,250	+ 3.2%	\$318.8	\$412.2	+ 29.3%	76	70	- 7.9%	1,381	1,680	+ 21.7%
Merrimack	150	185	+ 23.3%	\$221,000	\$212,000	- 4.1%	\$36.9	\$44.9	+ 21.7%	103	68	- 34.0%	170	188	+ 10.6%
Merrimack Year-to-Date	515	597	+ 15.9%	\$201,225	\$210,000	+ 4.4%	\$114.2	\$138.1	+ 20.9%	111	92	- 17.1%	564	656	+ 16.3%
Rockingham	370	404	+ 9.2%	\$304,950	\$325,000	+ 6.6%	\$126.7	\$150.2	+ 18.5%	75	63	- 16.0%	377	434	+ 15.1%
Rockingham Year-to-Date	1,160	1,344	+ 15.9%	\$299,900	\$307,500	+ 2.5%	\$397.1	\$469.7	+ 18.3%	87	78	- 10.3%	1,324	1,464	+ 10.6%
Strafford	107	174	+ 62.6%	\$245,000	\$229,950	- 6.1%	\$29.5	\$42.9	+ 45.4%	82	71	- 13.4%	137	172	+ 25.5%
Strafford Year-to-Date	406	553	+ 36.2%	\$215,000	\$218,805	+ 1.8%	\$95.7	\$130.5	+ 36.4%	98	92	- 6.1%	482	606	+ 25.7%
Sullivan	50	51	+ 2.0%	\$158,000	\$157,950	- 0.0%	\$11.2	\$9.1	- 18.8%	133	162	+ 21.8%	42	43	+ 2.4%
Sullivan Year-to-Date	147	178	+ 21.1%	\$155,000	\$148,000	- 4.5%	\$30.4	\$32.5	+ 6.9%	147	153	+ 4.1%	159	194	+ 22.0%
Entire State	1,408	1,640	+ 16.5%	\$242,500	\$246,250	+ 1.5%	\$390.4	\$466.2	+ 19.4%	96	79	- 17.7%	1,509	1,686	+ 11.7%
Entire State Year-to-Date	4,703	5,667	+ 20.5%	\$232,500	\$239,000	+ 2.8%	\$1,249.8	\$1,541.5	+ 23.3%	107	96	- 10.3%	5,248	6,129	+ 16.8%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -
Belknap	28	23	- 17.9%	\$157,000	\$137,000	- 12.7%	\$5.5	\$3.2	- 41.8%	80	67	- 16.3%	31	18	- 41.9%
Belknap Year-to-Date	67	93	+ 38.8%	\$152,000	\$132,500	- 12.8%	\$13.1	\$15.1	+ 15.3%	126	99	- 21.4%	74	91	+ 23.0%
Carroll	24	17	- 29.2%	\$194,450	\$164,500	- 15.4%	\$5.1	\$3.6	- 29.4%	122	127	+ 4.1%	25	20	- 20.0%
Carroll Year-to-Date	77	83	+ 7.8%	\$177,000	\$167,000	- 5.6%	\$15.0	\$15.4	+ 2.7%	133	135	+ 1.5%	80	86	+ 7.5%
Cheshire	6	6	0.0%	\$152,335	\$145,000	- 4.8%	\$0.9	\$0.9	0.0%	177	108	- 39.0%	5	7	+ 40.0%
Cheshire Year-to-Date	25	11	- 56.0%	\$139,400	\$119,000	- 14.6%	\$3.4	\$1.4	- 58.8%	154	89	- 42.2%	26	14	- 46.2%
Coos	7	8	+ 14.3%	\$355,000	\$292,000	- 17.7%	\$3.1	\$2.4	- 22.6%	173	169	- 2.3%	7	8	+ 14.3%
Coos Year-to-Date	7	8	+ 14.3%	\$355,000	\$292,000	- 17.7%	\$3.1	\$2.4	- 22.6%	173	169	- 2.3%	7	8	+ 14.3%
Grafton	46	29	- 37.0%	\$168,950	\$166,000	- 1.7%	\$8.9	\$5.2	- 41.6%	152	167	+ 9.9%	42	32	- 23.8%
Grafton Year-to-Date	131	133	+ 1.5%	\$160,000	\$158,500	- 0.9%	\$24.6	\$23.1	- 6.1%	183	168	- 8.2%	131	144	+ 9.9%
Hillsborough	115	129	+ 12.2%	\$160,000	\$166,000	+ 3.8%	\$20.2	\$24.3	+ 20.3%	47	42	- 10.6%	109	137	+ 25.7%
Hillsborough Year-to-Date	389	473	+ 21.6%	\$156,000	\$168,000	+ 7.7%	\$69.1	\$91.1	+ 31.8%	68	53	- 22.1%	456	540	+ 18.4%
Merrimack	21	23	+ 9.5%	\$163,500	\$170,000	+ 4.0%	\$3.1	\$4.0	+ 29.0%	65	67	+ 3.1%	26	22	- 15.4%
Merrimack Year-to-Date	84	99	+ 17.9%	\$161,750	\$152,900	- 5.5%	\$13.3	\$15.3	+ 15.0%	106	91	- 14.2%	94	99	+ 5.3%
Rockingham	115	131	+ 13.9%	\$195,000	\$215,000	+ 10.3%	\$27.9	\$32.8	+ 17.6%	75	68	- 9.3%	130	157	+ 20.8%
Rockingham Year-to-Date	406	478	+ 17.7%	\$185,600	\$204,950	+ 10.4%	\$92.1	\$116.0	+ 26.0%	82	68	- 17.1%	490	557	+ 13.7%
Strafford	16	23	+ 43.8%	\$139,500	\$148,000	+ 6.1%	\$2.4	\$3.7	+ 54.2%	65	76	+ 16.9%	22	35	+ 59.1%
Strafford Year-to-Date	57	61	+ 7.0%	\$133,000	\$148,000	+ 11.3%	\$8.2	\$9.9	+ 20.7%	76	73	- 3.9%	66	75	+ 13.6%
Sullivan	0	1	--	\$0	\$116,000	--	\$0.0	\$0.1	--	0	47	--	0	2	--
Sullivan Year-to-Date	0	9	--	\$0	\$115,000	--	\$0.0	\$1.1	--	0	132	--	11	10	- 9.1%
Entire State	376	383	+ 1.9%	\$174,450	\$179,000	+ 2.6%	\$76.0	\$78.2	+ 2.9%	81	70	- 13.6%	395	431	+ 9.1%
Entire State Year-to-Date	1,255	1,448	+ 15.4%	\$164,900	\$174,000	+ 5.5%	\$243.5	\$290.8	+ 19.4%	98	81	- 17.3%	1,435	1,624	+ 13.2%