

NH Monthly Indicators



July 2021

The White House recently announced additional measures to help struggling homeowners avoid foreclosure as they exit forbearance, including loan modifications and payment reductions. Borrowers with federally backed mortgages can lock in lower interest rates and extend the length of their mortgages. For borrowers who can't resume their monthly mortgage, HUD will offer lenders the ability to provide all eligible borrowers with a 25% principal and interest reduction.

New Listings decreased 14.3 percent for single family homes and 22.1 percent for townhouse-condo properties. Pending Sales decreased 10.8 percent for single family homes and 17.7 percent for townhouse-condo properties. Inventory decreased 40.2 percent for single family homes and 48.5 percent for townhouse-condo properties.

The Median Sales Price was up 18.2 percent to \$402,000 for single family homes and 20.0 percent to \$294,000 for townhouse-condo properties. Days on Market decreased 58.1 percent for single family homes and 50.0 percent for townhouse-condo properties. Months Supply of Inventory decreased 45.0 percent for single family homes and 55.6 percent for townhouse-condo properties.

The National Association of REALTORS® reported inventory of homes for sale nationwide rose slightly in June as more sellers list their homes, hoping to take advantage of record-high sales prices across the country. Even with renewed home seller interest, inventory overall remains 18.8% lower than a year ago, according to NAR. Meanwhile, the foreclosure moratorium on federally backed mortgages, initiated at the beginning of the COVID-19 pandemic, expired on July 31. At present, about 1.75 million Americans remain in forbearance, which

Monthly Snapshot

- 14.8%	+ 18.2%	+ 2.4%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2020	7-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		2,041	1,739	- 14.8%	8,905	8,991	+ 1.0%
Median Sales Price		\$340,000	\$402,000	+ 18.2%	\$320,000	\$386,000	+ 20.6%
\$ Volume of Closed Sales (in millions)		\$801.8	\$821.4	+ 2.4%	\$3,259.8	\$4,045.6	+ 24.1%
Days on Market		43	18	- 58.1%	55	28	- 49.1%
Pending Sales		2,034	1,814	- 10.8%	10,780	10,351	- 4.0%
Months Supply		2.0	1.1	- 45.0%	--	--	--
New Listings		2,137	1,832	- 14.3%	11,966	11,424	- 4.5%
Homes for Sale		2,905	1,737	- 40.2%	--	--	--
Pct. of List Price Received		100.0%	103.9%	+ 3.9%	98.9%	103.1%	+ 4.2%
Affordability Index		124	104	- 16.1%	132	108	- 18.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



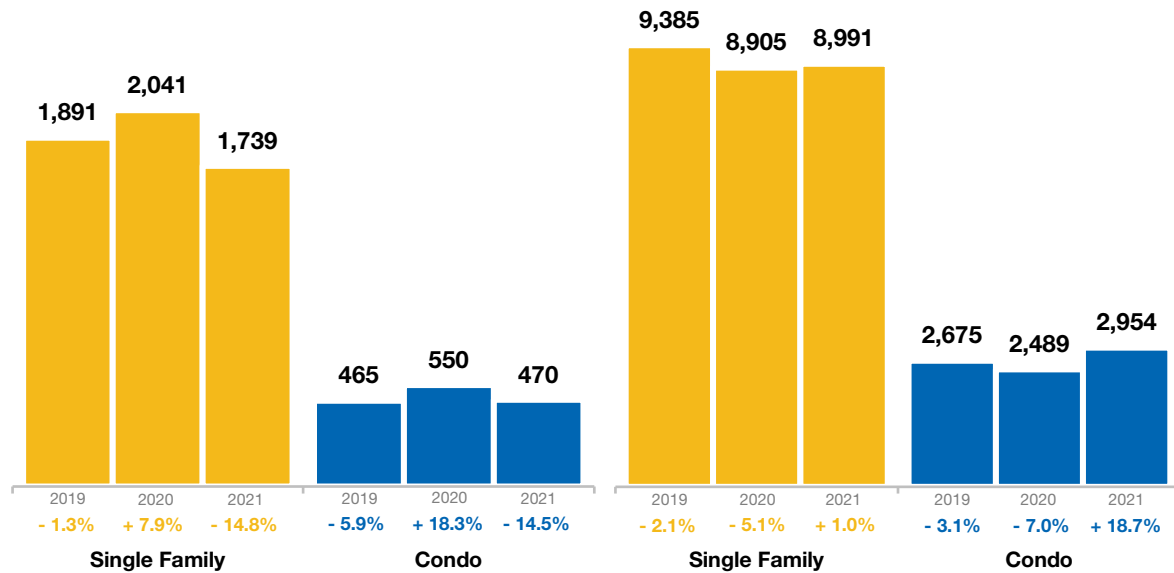
Key Metrics	Historical Sparkbars	7-2020	7-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		550	470	- 14.5%	2,489	2,954	+ 18.7%
Median Sales Price		\$245,000	\$294,000	+ 20.0%	\$242,000	\$280,000	+ 15.7%
\$ Volume of Closed Sales (in millions)		\$153.9	\$156.5	+ 1.7%	\$685.4	\$933.8	+ 36.2%
Days on Market		42	21	- 50.0%	46	26	- 43.5%
Pending Sales		572	471	- 17.7%	2,885	3,240	+ 12.3%
Months Supply		1.8	0.8	- 55.6%	--	--	--
New Listings		616	480	- 22.1%	3,195	3,317	+ 3.8%
Homes for Sale		710	366	- 48.5%	--	--	--
Pct. of List Price Received		100.1%	103.1%	+ 3.0%	99.3%	102.3%	+ 3.0%
Affordability Index		173	142	- 17.9%	175	149	- 14.9%

NH Closed Sales

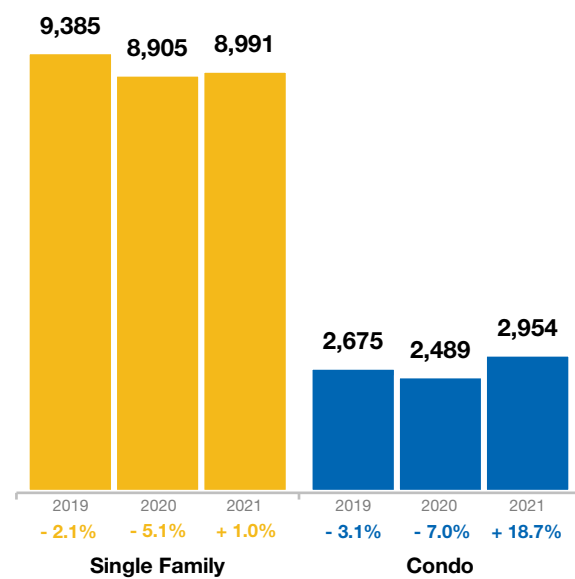
A count of the actual sales that closed in a given month.



July

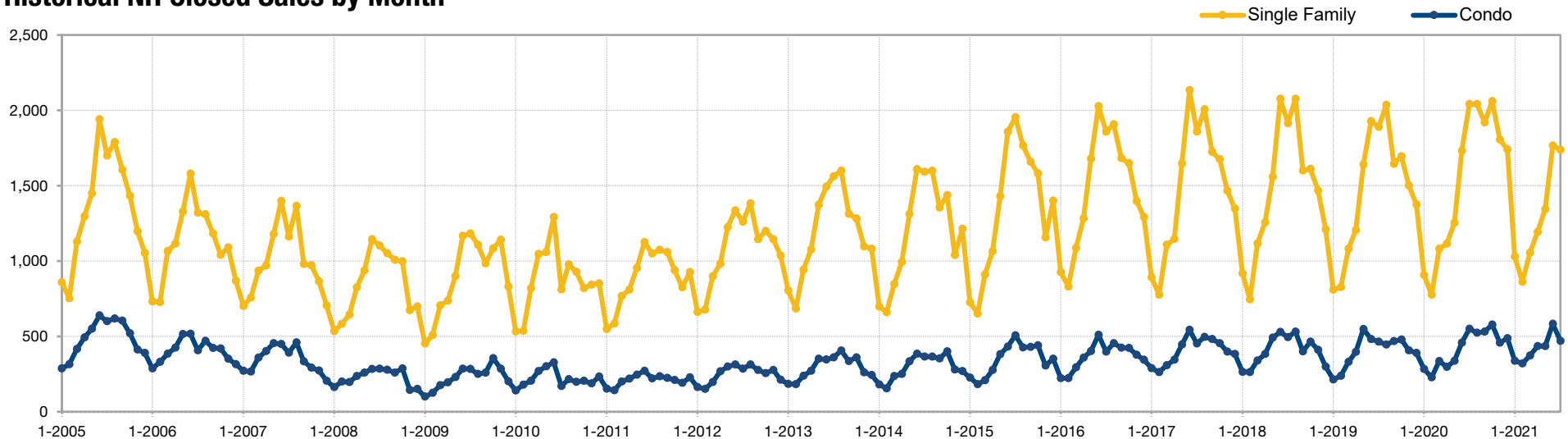


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	2,041	+0.2%	524	+17.5%
Sep-2020	1,920	+16.8%	531	+13.2%
Oct-2020	2,061	+21.6%	578	+20.9%
Nov-2020	1,807	+20.3%	458	+12.3%
Dec-2020	1,740	+26.4%	487	+24.9%
Jan-2021	1,029	+13.5%	338	+19.4%
Feb-2021	862	+11.1%	320	+40.4%
Mar-2021	1,056	-2.4%	372	+10.7%
Apr-2021	1,194	+7.2%	435	+46.5%
May-2021	1,345	+7.3%	436	+29.4%
Jun-2021	1,766	+2.0%	583	+27.3%
Jul-2021	1,739	-14.8%	470	-14.5%
12-Month Avg	1,547	+8.2%	461	+18.2%

Historical NH Closed Sales by Month



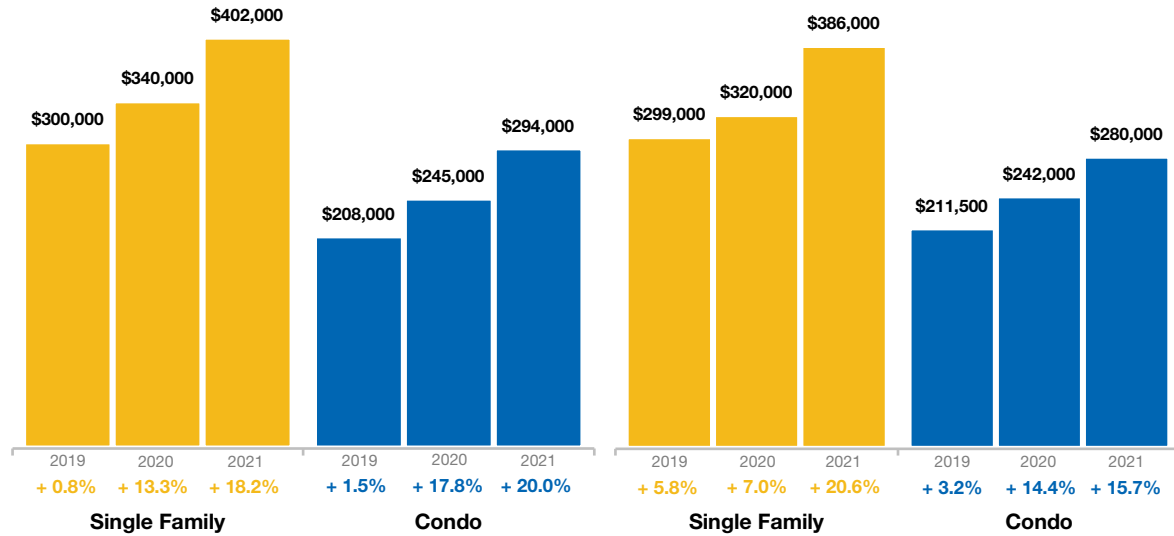
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



July

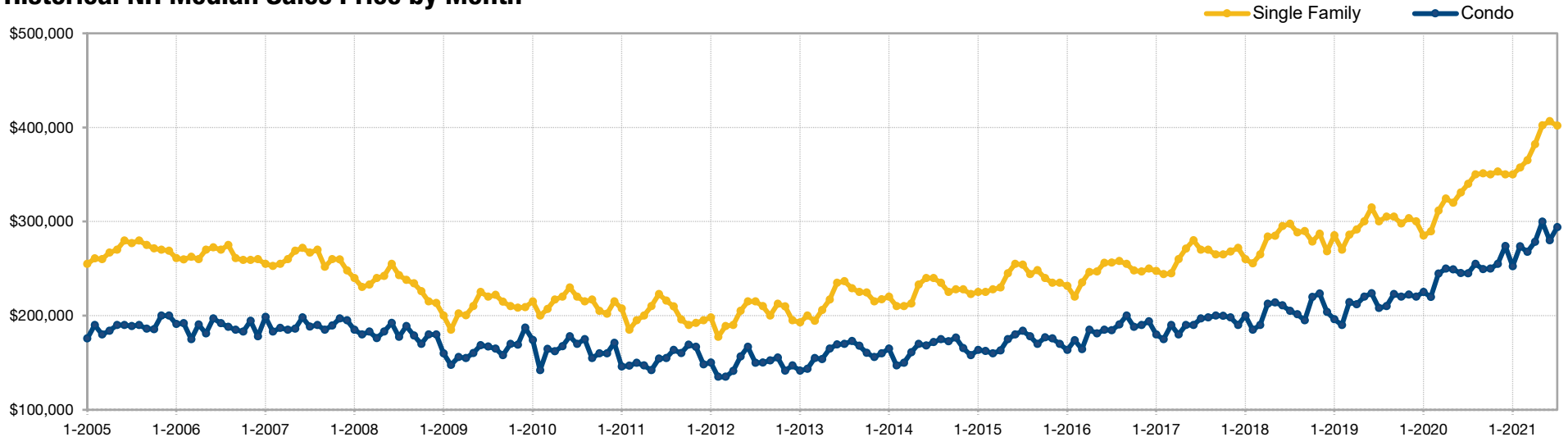
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	\$350,000	+14.8%	\$255,000	+21.4%
Sep-2020	\$351,000	+15.1%	\$249,420	+11.8%
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
Nov-2020	\$353,000	+16.3%	\$255,000	+14.6%
Dec-2020	\$349,950	+16.7%	\$274,000	+24.5%
Jan-2021	\$350,000	+22.8%	\$252,500	+12.2%
Feb-2021	\$357,200	+23.4%	\$273,610	+24.4%
Mar-2021	\$365,000	+17.2%	\$267,750	+9.5%
Apr-2021	\$382,000	+17.8%	\$278,500	+11.4%
May-2021	\$402,250	+25.7%	\$299,900	+20.4%
Jun-2021	\$406,500	+22.9%	\$280,000	+14.2%
Jul-2021	\$402,000	+18.2%	\$294,000	+20.0%
12-Month Avg*	\$369,000	+19.0%	\$269,900	+17.3%

* Median Sales Price for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

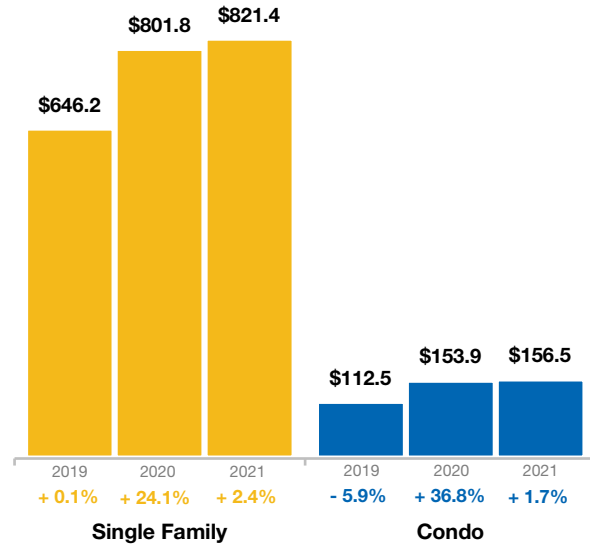


NH \$ Volume of Closed Sales

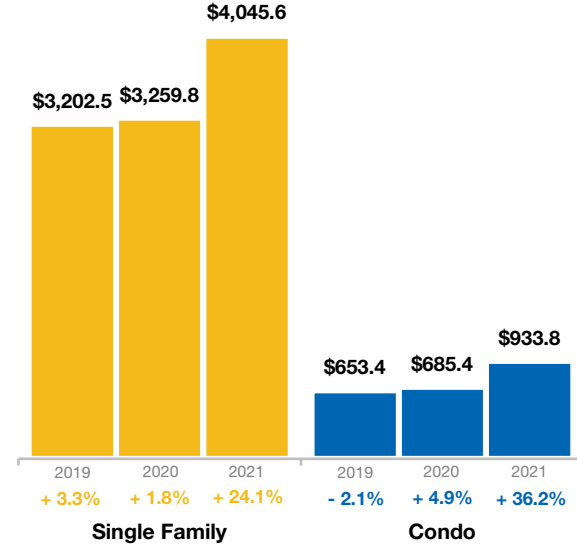
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



July



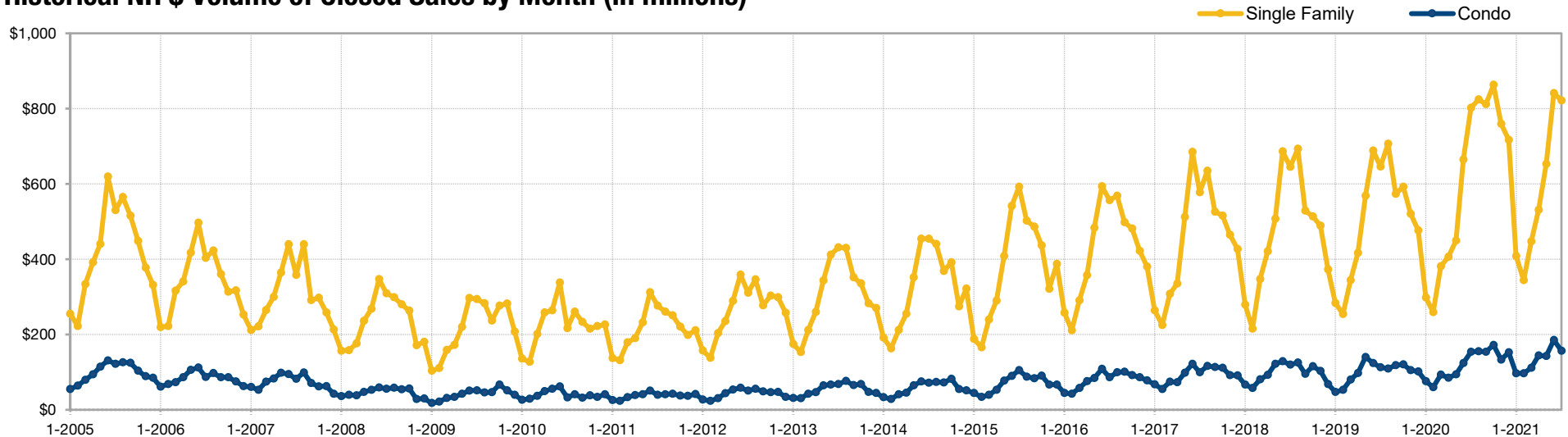
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	\$824.2	+16.6%	\$155.1	+42.3%
Sep-2020	\$812.1	+41.6%	\$154.0	+30.5%
Oct-2020	\$863.3	+45.7%	\$171.9	+42.8%
Nov-2020	\$759.6	+46.0%	\$132.7	+25.9%
Dec-2020	\$716.8	+50.5%	\$152.3	+50.0%
Jan-2021	\$408.0	+37.0%	\$96.9	+27.8%
Feb-2021	\$344.2	+32.8%	\$96.7	+61.2%
Mar-2021	\$447.6	+17.5%	\$111.4	+19.9%
Apr-2021	\$530.9	+30.7%	\$143.8	+70.0%
May-2021	\$652.8	+45.3%	\$142.9	+51.9%
Jun-2021	\$840.8	+26.5%	\$185.5	+49.5%
Jul-2021	\$821.4	+2.4%	\$156.5	+1.7%
12-Month Avg*	\$668.5	+30.9%	\$141.7	+37.1%

* \$ Volume of Closed Sales (in millions) for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

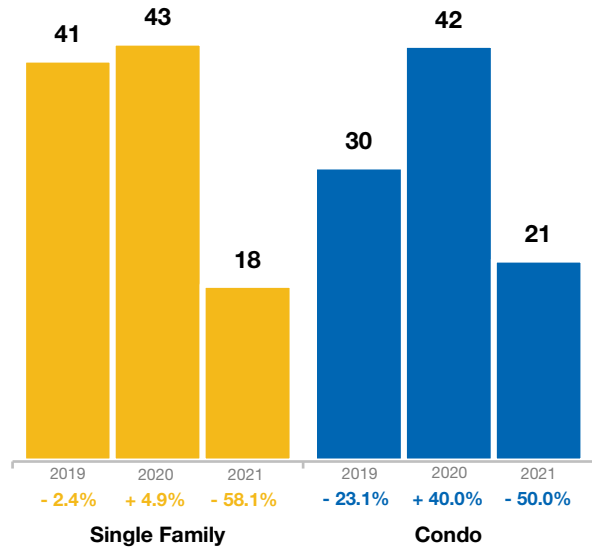


NH Days on Market

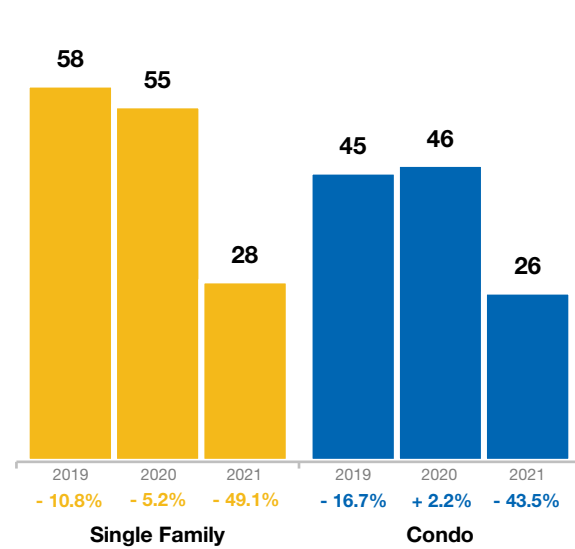
Average number of days between when a property is listed and when an offer is accepted in a given month.



July



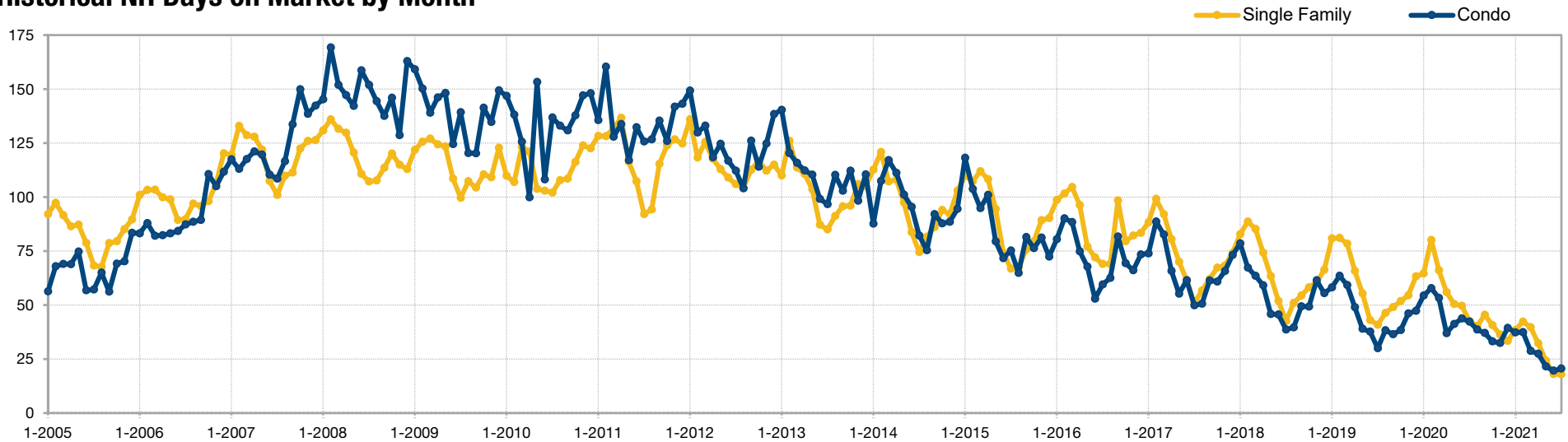
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	40	-13.0%	39	+2.6%
Sep-2020	45	-8.2%	37	+2.8%
Oct-2020	41	-21.2%	33	-13.2%
Nov-2020	36	-33.3%	32	-30.4%
Dec-2020	33	-47.6%	39	-17.0%
Jan-2021	38	-41.5%	37	-31.5%
Feb-2021	42	-47.5%	37	-36.2%
Mar-2021	40	-39.4%	29	-45.3%
Apr-2021	32	-42.9%	27	-27.0%
May-2021	24	-52.0%	22	-46.3%
Jun-2021	18	-64.0%	20	-54.5%
Jul-2021	18	-58.1%	21	-50.0%
12-Month Avg*	34	-37.0%	31	-29.3%

* Days on Market for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Days on Market by Month

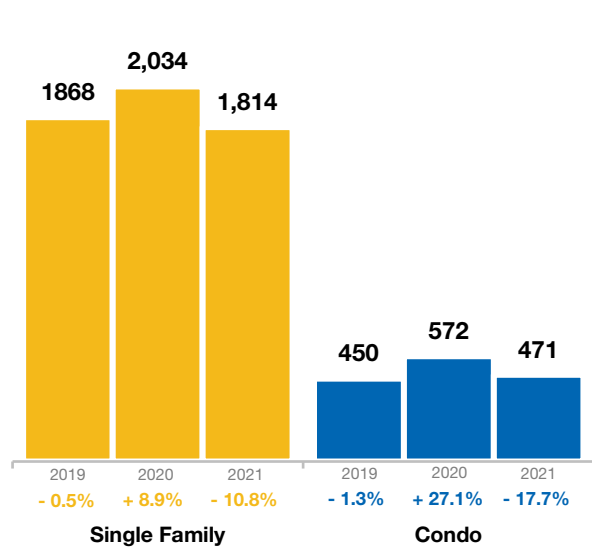


NH Pending Sales

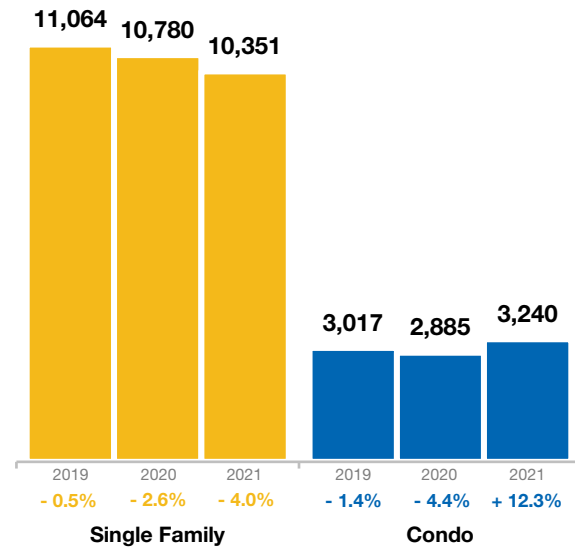
A count of the properties on which offers have been accepted in a given month.



July

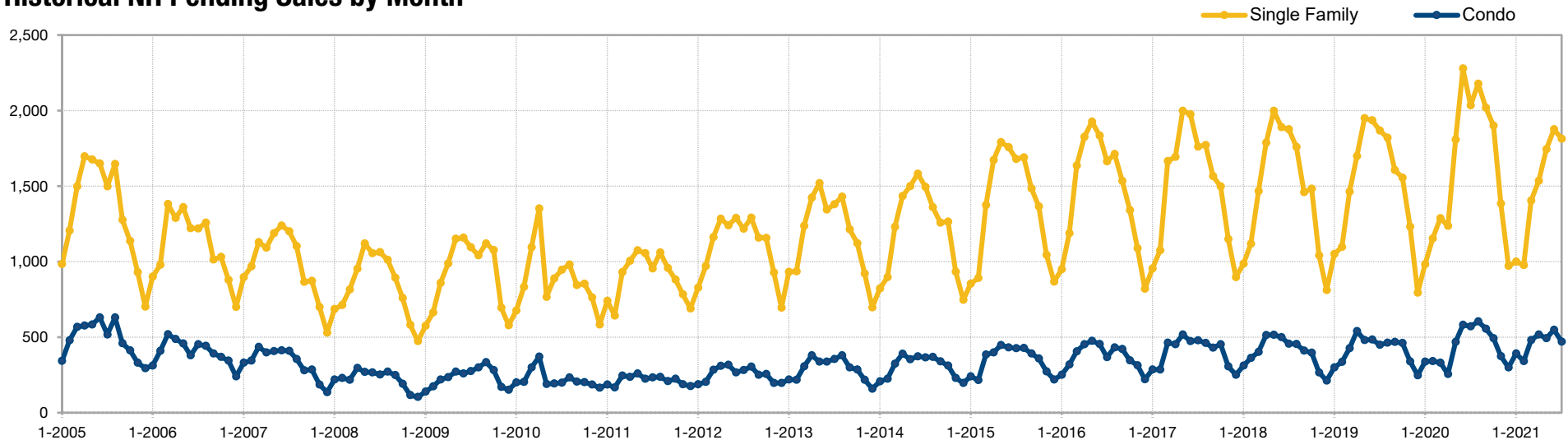


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	2,178	+19.7%	605	+30.4%
Sep-2020	2,019	+25.6%	555	+18.6%
Oct-2020	1,900	+22.2%	492	+6.5%
Nov-2020	1,385	+12.5%	375	+10.3%
Dec-2020	972	+22.4%	300	+21.5%
Jan-2021	1,000	+1.7%	391	+16.0%
Feb-2021	978	-15.2%	341	-0.3%
Mar-2021	1,404	+9.1%	480	+45.5%
Apr-2021	1,535	+24.1%	517	+102.7%
May-2021	1,743	-3.6%	492	+5.1%
Jun-2021	1,877	-17.6%	548	-5.7%
Jul-2021	1,814	-10.8%	471	-17.7%
12-Month Avg	1,567	+5.7%	464	+14.4%

Historical NH Pending Sales by Month

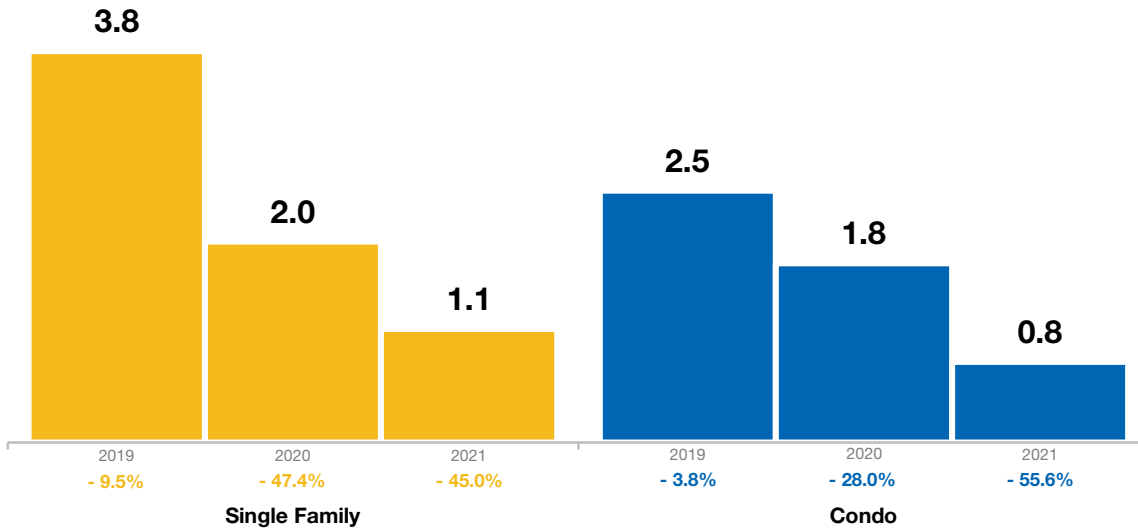


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



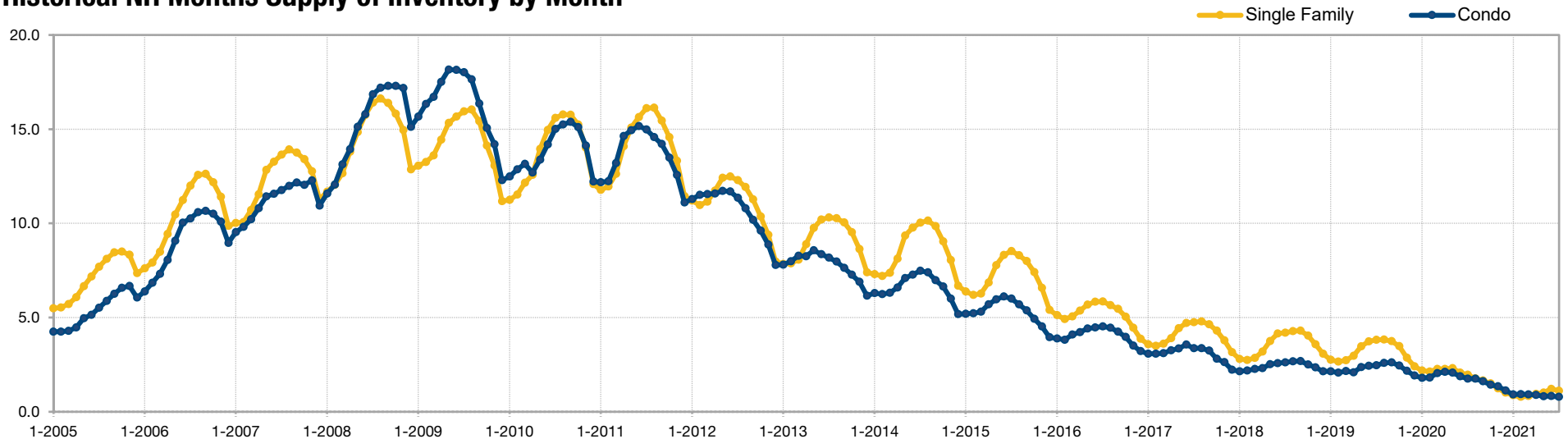
July



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	1.8	-52.6%	1.8	-30.8%
Sep-2020	1.7	-54.1%	1.6	-38.5%
Oct-2020	1.5	-57.1%	1.4	-41.7%
Nov-2020	1.2	-58.6%	1.3	-40.9%
Dec-2020	1.0	-58.3%	1.1	-42.1%
Jan-2021	0.9	-59.1%	0.9	-50.0%
Feb-2021	0.8	-61.9%	0.9	-50.0%
Mar-2021	0.8	-65.2%	0.9	-55.0%
Apr-2021	0.9	-60.9%	0.9	-57.1%
May-2021	1.0	-56.5%	0.8	-61.9%
Jun-2021	1.2	-42.9%	0.8	-57.9%
Jul-2021	1.1	-45.0%	0.8	-55.6%
12-Month Avg*	1.2	-55.8%	1.1	-47.0%

* Months Supply for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

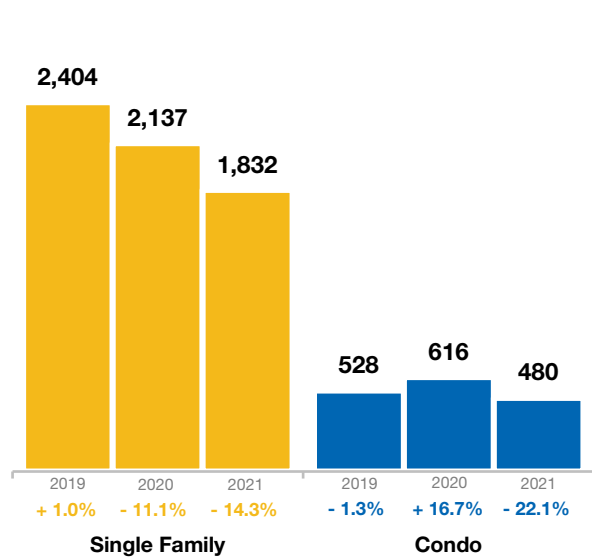


NH New Listings

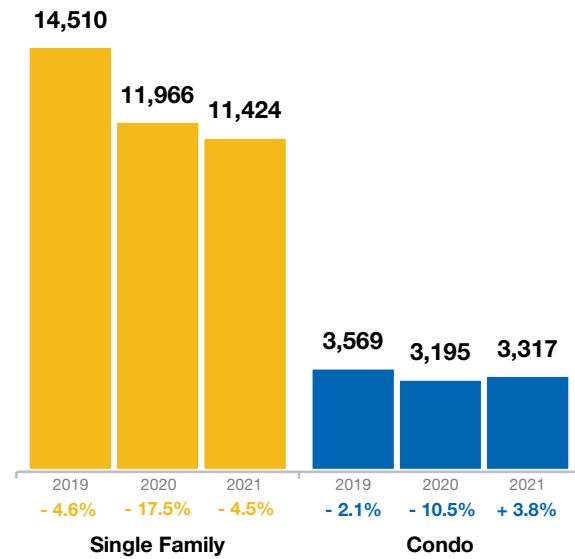
A count of the properties that have been newly listed on the market in a given month.



July

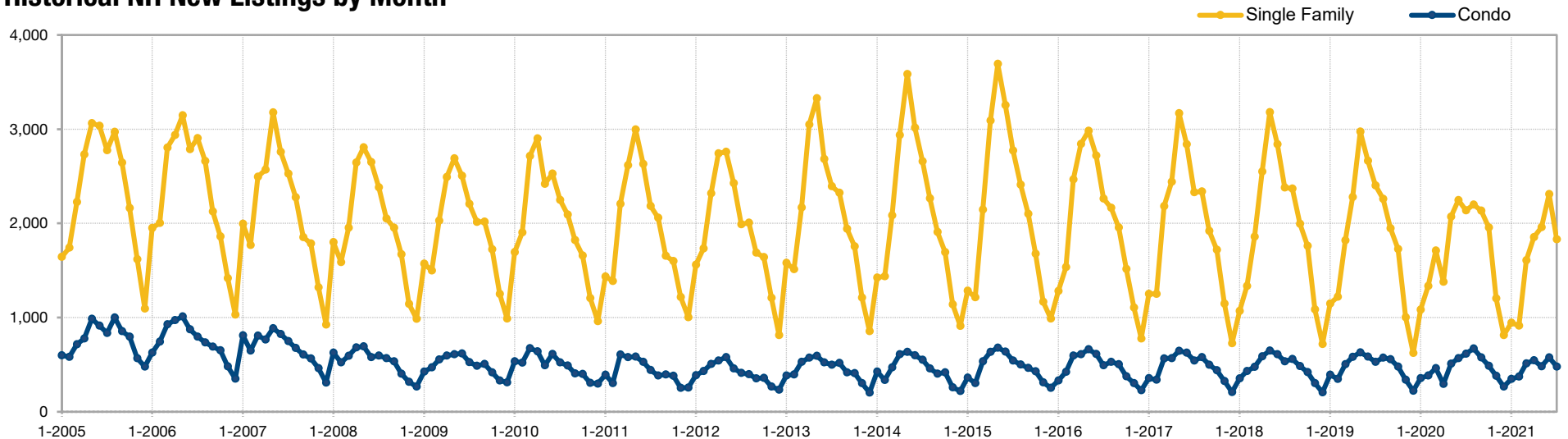


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	2,200	-2.7%	671	+16.9%
Sep-2020	2,135	+9.6%	577	+3.6%
Oct-2020	1,957	+13.3%	486	+1.5%
Nov-2020	1,203	+19.8%	381	+12.4%
Dec-2020	813	+30.5%	267	+20.3%
Jan-2021	944	-12.8%	349	-2.2%
Feb-2021	915	-31.5%	372	-3.1%
Mar-2021	1,609	-6.0%	513	+10.8%
Apr-2021	1,853	+34.3%	545	+84.7%
May-2021	1,959	-5.5%	482	-5.7%
Jun-2021	2,312	+2.9%	576	+1.2%
Jul-2021	1,832	-14.3%	480	-22.1%
12-Month Avg	1,628	+1.0%	447	+6.2%

Historical NH New Listings by Month

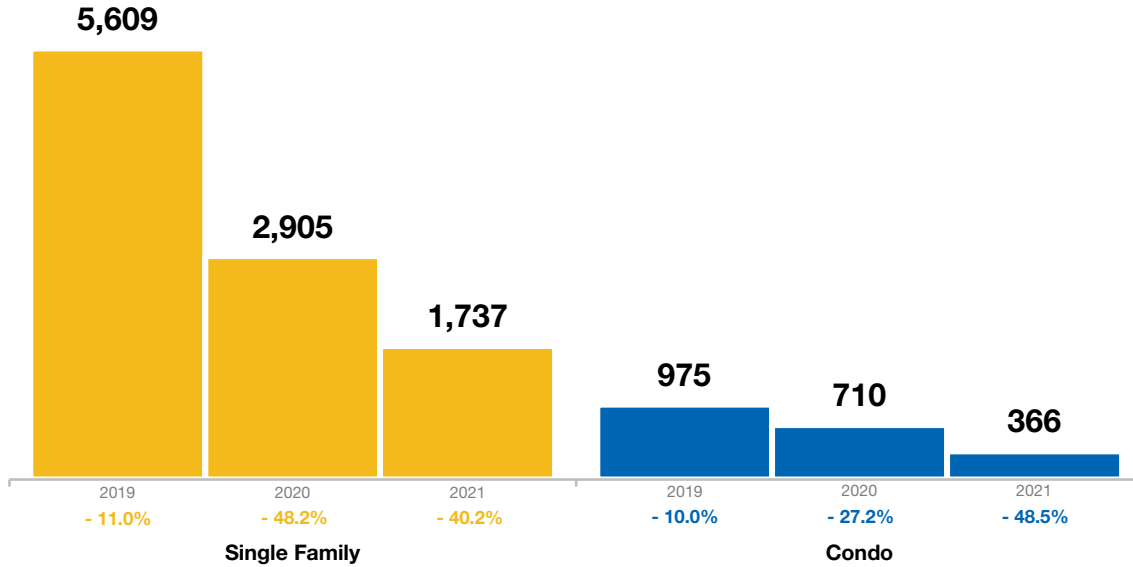


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

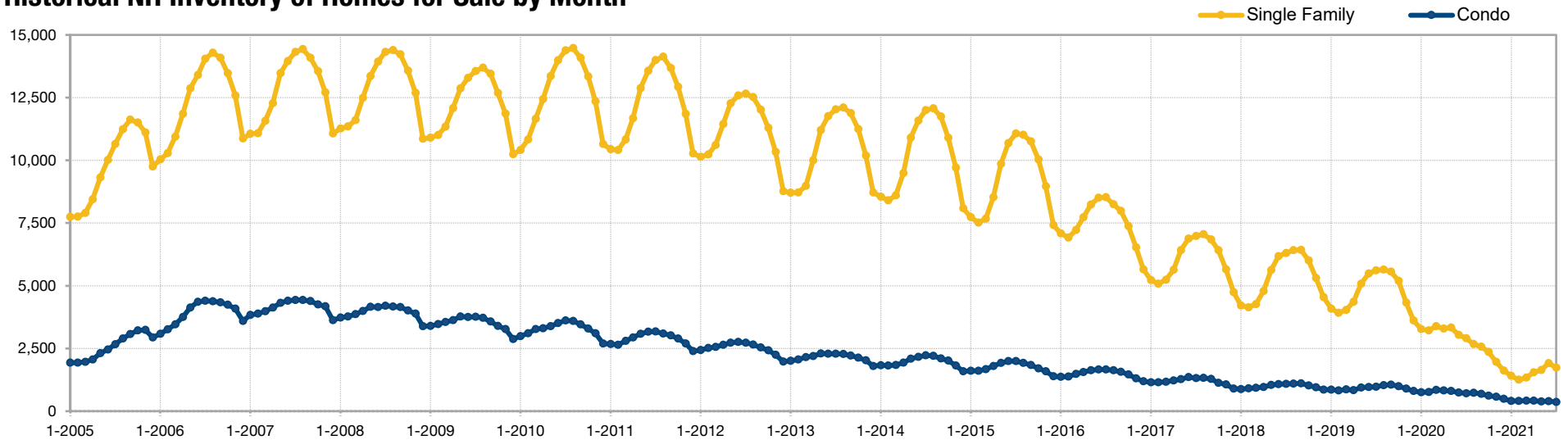


July



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	2,679	-52.6%	732	-28.8%
Sep-2020	2,568	-53.8%	683	-35.2%
Oct-2020	2,362	-54.6%	613	-38.5%
Nov-2020	1,961	-54.7%	578	-35.6%
Dec-2020	1,619	-55.3%	491	-38.8%
Jan-2021	1,408	-57.0%	405	-46.4%
Feb-2021	1,251	-61.1%	411	-45.9%
Mar-2021	1,332	-60.7%	416	-50.7%
Apr-2021	1,543	-53.1%	421	-48.9%
May-2021	1,639	-50.8%	387	-51.9%
Jun-2021	1,914	-37.1%	391	-47.2%
Jul-2021	1,737	-40.2%	366	-48.5%
12-Month Avg	1,834	-53.0%	491	-42.3%

Historical NH Inventory of Homes for Sale by Month



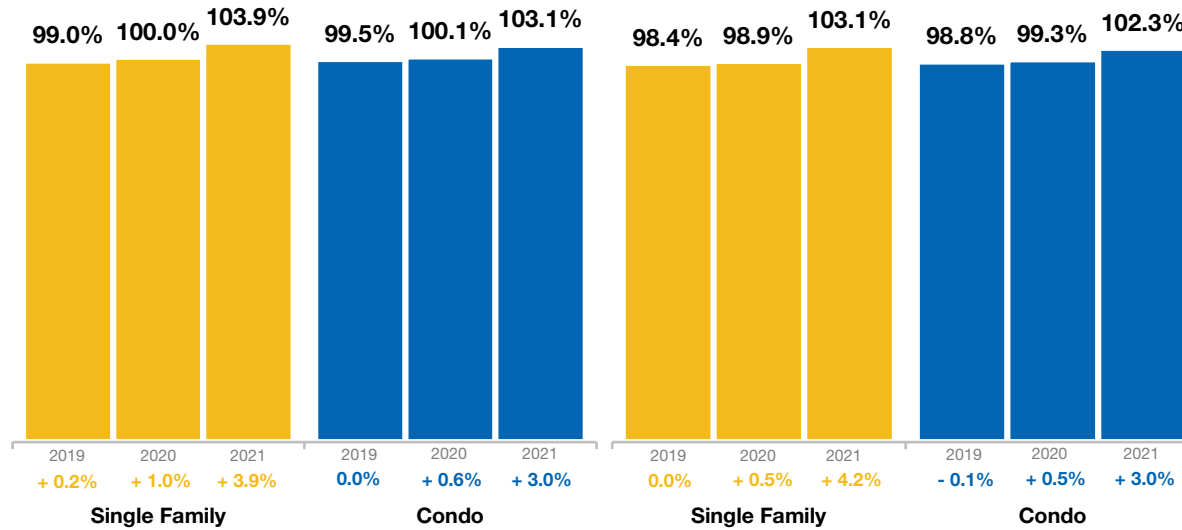
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

July

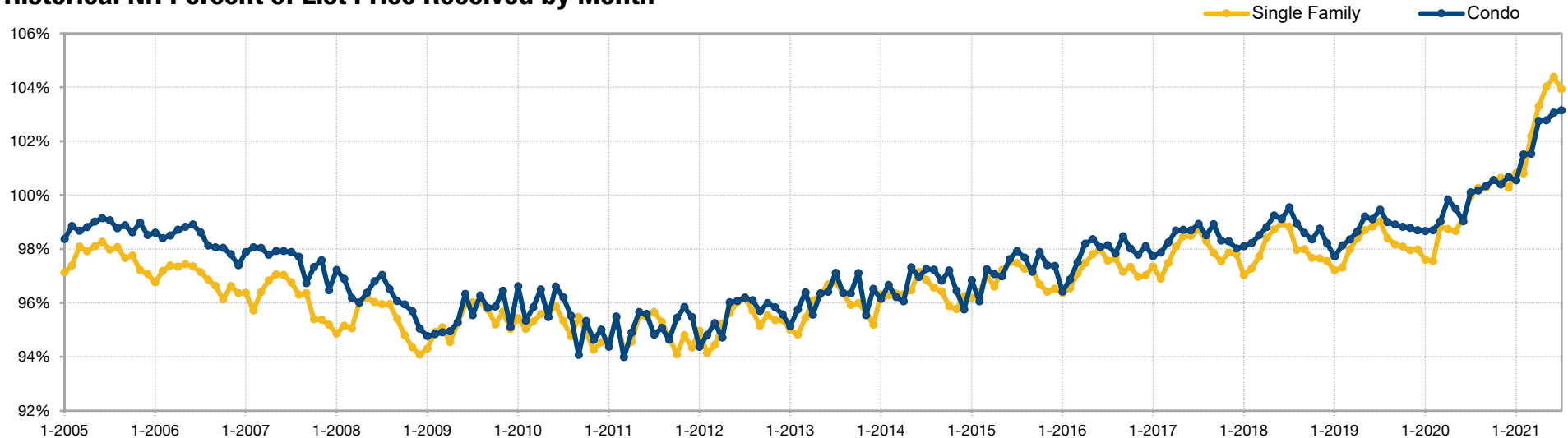
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	100.3%	+1.9%	100.2%	+1.2%
Sep-2020	100.3%	+2.1%	100.3%	+1.4%
Oct-2020	100.6%	+2.5%	100.6%	+1.8%
Nov-2020	100.6%	+2.8%	100.4%	+1.6%
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
Feb-2021	100.8%	+3.4%	101.5%	+2.8%
Mar-2021	102.2%	+3.4%	101.5%	+2.5%
Apr-2021	103.3%	+4.7%	102.8%	+3.0%
May-2021	104.0%	+5.4%	102.8%	+3.3%
Jun-2021	104.4%	+5.3%	103.1%	+4.1%
Jul-2021	103.9%	+3.9%	103.1%	+3.0%
12-Month Avg*	101.7%	+3.2%	101.4%	+2.4%

* Pct. of List Price Received for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



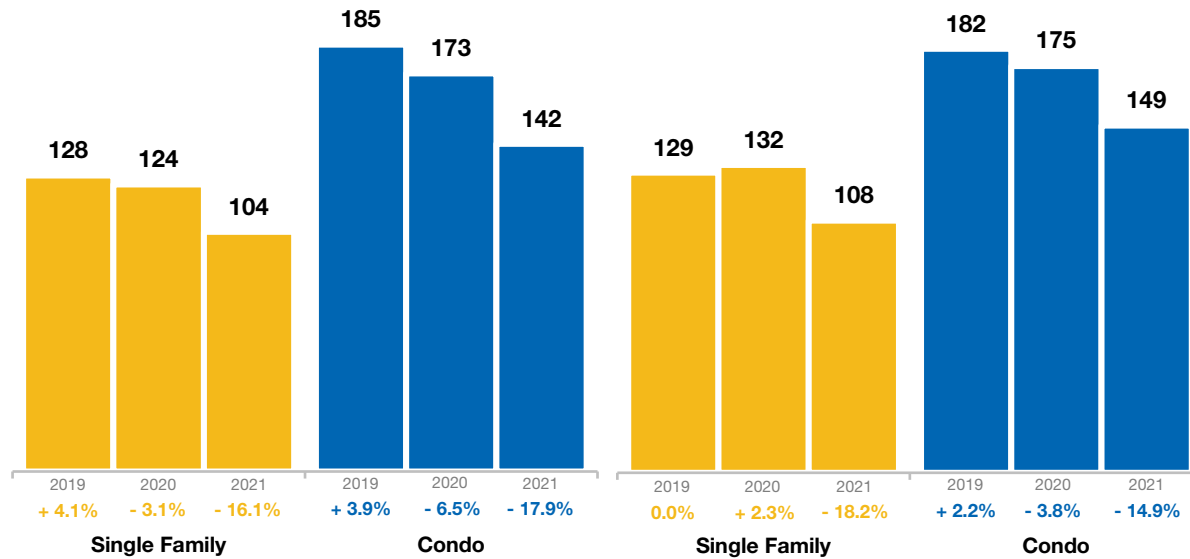
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

July

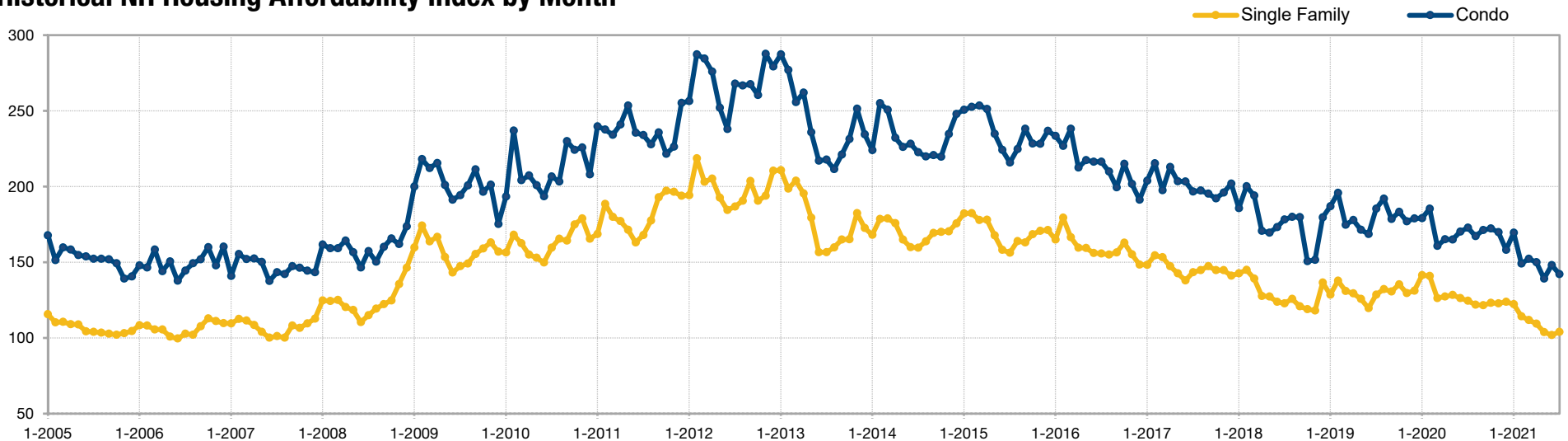
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2020	122	-7.6%	167	-13.0%
Sep-2020	122	-6.9%	171	-4.5%
Oct-2020	123	-8.9%	172	-6.0%
Nov-2020	123	-5.4%	170	-4.0%
Dec-2020	124	-5.3%	158	-11.7%
Jan-2021	122	-13.5%	170	-5.0%
Feb-2021	114	-19.1%	149	-19.5%
Mar-2021	112	-11.1%	152	-5.6%
Apr-2021	109	-14.2%	150	-9.1%
May-2021	104	-18.8%	139	-15.8%
Jun-2021	102	-19.0%	148	-12.9%
Jul-2021	104	-16.1%	142	-17.9%
12-Month Avg*	115	-20.7%	131	-19.2%

* Affordability Index for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2020	7-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		2,704	2,305	- 14.8%	11,956	12,518	+ 4.7%
Median Sales Price		\$314,000	\$374,900	+ 19.4%	\$295,000	\$350,000	+ 18.6%
\$ Volume of Closed Sales (in millions)		\$965.0	\$988.7	+ 2.5%	\$3,990.4	\$5,040.3	+ 26.3%
Days on Market		43	19	- 55.8%	53	28	- 47.2%
Pending Sales		2,732	2,401	- 12.1%	14,325	14,232	- 0.6%
Months Supply		1.9	1.0	- 47.4%	--	--	--
New Listings		2,884	2,423	- 16.0%	15,863	15,402	- 2.9%
Homes for Sale		3,778	2,186	- 42.1%	--	--	--
Pct. of List Price Received		99.9%	103.7%	+ 3.8%	98.8%	102.8%	+ 4.0%
Affordability Index		135	111	- 17.3%	143	119	- 16.8%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -
Belknap	153	97	- 36.6%	\$315,000	\$377,000	+ 19.7%	\$65.4	\$53.5	- 18.2%	47	17	- 63.8%	132	121	- 8.3%
Belknap Year-to-Date	615	550	- 10.6%	\$282,750	\$367,150	+ 29.8%	\$251.2	\$282.1	+ 12.3%	63	30	- 52.4%	747	657	- 12.0%
Carroll	144	110	- 23.6%	\$284,950	\$380,950	+ 33.7%	\$58.4	\$52.2	- 10.6%	65	24	- 63.1%	160	125	- 21.9%
Carroll Year-to-Date	576	614	+ 6.6%	\$276,000	\$364,900	+ 32.2%	\$209.3	\$296.6	+ 41.7%	77	34	- 55.8%	736	721	- 2.0%
Cheshire	98	108	+ 10.2%	\$259,250	\$291,450	+ 12.4%	\$29.2	\$34.7	+ 18.8%	83	22	- 73.5%	108	131	+ 21.3%
Cheshire Year-to-Date	465	513	+ 10.3%	\$235,000	\$275,000	+ 17.0%	\$120.7	\$160.9	+ 33.3%	76	28	- 63.2%	538	597	+ 11.0%
Coos	57	67	+ 17.5%	\$123,650	\$155,000	+ 25.4%	\$9.0	\$14.6	+ 62.2%	112	62	- 44.6%	80	68	- 15.0%
Coos Year-to-Date	271	298	+ 10.0%	\$126,750	\$172,450	+ 36.1%	\$43.3	\$65.7	+ 51.7%	133	74	- 44.4%	348	347	- 0.3%
Grafton	163	118	- 27.6%	\$255,000	\$325,000	+ 27.5%	\$57.8	\$53.4	- 7.6%	63	24	- 61.9%	171	144	- 15.8%
Grafton Year-to-Date	644	681	+ 5.7%	\$234,900	\$299,900	+ 27.7%	\$198.8	\$281.6	+ 41.6%	90	42	- 53.3%	816	776	- 4.9%
Hillsborough	470	455	- 3.2%	\$360,500	\$415,000	+ 15.1%	\$181.9	\$205.8	+ 13.1%	26	13	- 50.0%	460	447	- 2.8%
Hillsborough Year-to-Date	2,278	2,283	+ 0.2%	\$340,000	\$410,000	+ 20.6%	\$833.9	\$1,042.4	+ 25.0%	37	19	- 48.6%	2,703	2,622	- 3.0%
Merrimack	248	191	- 23.0%	\$305,700	\$375,000	+ 22.7%	\$87.5	\$80.8	- 7.7%	36	17	- 52.8%	224	188	- 16.1%
Merrimack Year-to-Date	999	933	- 6.6%	\$289,900	\$350,000	+ 20.7%	\$322.6	\$357.9	+ 10.9%	46	25	- 45.7%	1,189	1,077	- 9.4%
Rockingham	450	387	- 14.0%	\$440,000	\$520,000	+ 18.2%	\$223.1	\$241.0	+ 8.0%	34	13	- 61.8%	436	378	- 13.3%
Rockingham Year-to-Date	1,875	1,936	+ 3.3%	\$416,000	\$489,000	+ 17.5%	\$902.1	\$1,108.5	+ 22.9%	46	25	- 45.7%	2,299	2,265	- 1.5%
Strafford	181	140	- 22.7%	\$300,000	\$369,950	+ 23.3%	\$59.6	\$59.5	- 0.2%	30	15	- 50.0%	178	154	- 13.5%
Strafford Year-to-Date	830	845	+ 1.8%	\$293,500	\$350,000	+ 19.3%	\$270.4	\$330.5	+ 22.2%	40	26	- 35.0%	965	925	- 4.1%
Sullivan	77	66	- 14.3%	\$259,000	\$287,500	+ 11.0%	\$30.0	\$25.9	- 13.7%	47	19	- 59.6%	85	58	- 31.8%
Sullivan Year-to-Date	352	338	- 4.0%	\$215,000	\$265,000	+ 23.3%	\$107.4	\$119.5	+ 11.3%	85	42	- 50.6%	439	364	- 17.1%
Entire State	2,041	1,739	- 14.8%	\$340,000	\$402,000	+ 18.2%	\$801.8	\$821.4	+ 2.4%	43	18	- 58.1%	2,034	1,814	- 10.8%
Entire State Year-to-Date	8,905	8,991	+ 1.0%	\$320,000	\$386,000	+ 20.6%	\$3,259.8	\$4,045.6	+ 24.1%	55	28	- 49.1%	10,780	10,351	- 4.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -
Belknap	42	31	- 26.2%	\$220,500	\$235,000	+ 6.6%	\$12.6	\$9.7	- 23.0%	65	15	- 76.9%	45	29	- 35.6%
Belknap Year-to-Date	160	189	+ 18.1%	\$215,500	\$210,000	- 2.6%	\$43.2	\$51.5	+ 19.2%	52	19	- 63.5%	181	224	+ 23.8%
Carroll	32	27	- 15.6%	\$219,500	\$325,000	+ 48.1%	\$8.1	\$9.8	+ 21.0%	36	15	- 58.3%	36	31	- 13.9%
Carroll Year-to-Date	125	163	+ 30.4%	\$219,000	\$290,000	+ 32.4%	\$30.6	\$56.7	+ 85.3%	45	24	- 46.7%	151	179	+ 18.5%
Cheshire	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	90	37	- 58.9%	0	0	--
Cheshire Year-to-Date	27	43	+ 59.3%	\$182,000	\$185,000	+ 1.6%	\$5.5	\$8.2	+ 49.1%	0	0	--	40	43	+ 7.5%
Coos	1	2	+ 100.0%	\$350,000	\$590,750	+ 68.8%	\$0.4	\$1.2	+ 200.0%	94	4	- 95.7%	0	0	--
Coos Year-to-Date	14	9	- 35.7%	\$414,250	\$335,000	- 19.1%	\$5.0	\$3.6	- 28.0%	0	0	--	18	14	- 22.2%
Grafton	61	60	- 1.6%	\$207,500	\$244,250	+ 17.7%	\$13.0	\$15.5	+ 19.2%	80	32	- 60.0%	66	41	- 37.9%
Grafton Year-to-Date	253	358	+ 41.5%	\$190,000	\$260,000	+ 36.8%	\$54.3	\$101.6	+ 87.1%	68	34	- 50.0%	305	361	+ 18.4%
Hillsborough	163	135	- 17.2%	\$241,000	\$274,400	+ 13.9%	\$42.4	\$40.2	- 5.2%	30	21	- 30.0%	151	140	- 7.3%
Hillsborough Year-to-Date	763	880	+ 15.3%	\$232,000	\$270,000	+ 16.4%	\$194.2	\$250.2	+ 28.8%	36	25	- 30.6%	859	956	+ 11.3%
Merrimack	34	37	+ 8.8%	\$187,250	\$230,000	+ 22.8%	\$7.4	\$8.6	+ 16.2%	18	17	- 5.6%	44	31	- 29.5%
Merrimack Year-to-Date	183	209	+ 14.2%	\$197,000	\$230,000	+ 16.8%	\$38.3	\$48.7	+ 27.2%	36	22	- 38.9%	215	224	+ 4.2%
Rockingham	177	144	- 18.6%	\$308,400	\$405,450	+ 31.5%	\$60.3	\$62.6	+ 3.8%	39	19	- 51.3%	187	155	- 17.1%
Rockingham Year-to-Date	818	941	+ 15.0%	\$299,900	\$365,000	+ 21.7%	\$280.2	\$373.7	+ 33.4%	50	28	- 44.0%	949	1,051	+ 10.7%
Strafford	26	19	- 26.9%	\$171,000	\$255,000	+ 49.1%	\$5.8	\$5.4	- 6.9%	26	15	- 42.3%	21	32	+ 52.4%
Strafford Year-to-Date	123	144	+ 17.1%	\$204,000	\$227,250	+ 11.4%	\$27.7	\$34.6	+ 24.9%	36	23	- 36.1%	137	171	+ 24.8%
Sullivan	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	23	18	- 21.7%	\$229,000	\$277,500	+ 21.2%	\$6.4	\$5.0	- 21.9%	112	14	- 87.5%	30	17	- 43.3%
Entire State	550	470	- 14.5%	\$245,000	\$294,000	+ 20.0%	\$153.9	\$156.5	+ 1.7%	42	21	- 50.0%	572	471	- 17.7%
Entire State Year-to-Date	2,489	2,954	+ 18.7%	\$242,000	\$280,000	+ 15.7%	\$685.4	\$933.8	+ 36.2%	46	26	- 43.5%	2,885	3,240	+ 12.3%