

NH Monthly Indicators



November 2022

Housing affordability continues to be a major roadblock for market participants, with mortgage rates more than double compared to this time last year. Buyers are delaying home purchases in hopes rates will drop, while many sellers are holding off on listing their homes due to weakening buyer demand, unwilling to trade in their current lower rates for significantly higher borrowing costs on their next property. As a result, existing-home and pending home sales have continued to slow as we move into winter.

New Listings decreased 19.8 percent for single family homes and 17.4 percent for townhouse-condo properties. Pending Sales decreased 23.0 percent for single family homes and 28.6 percent for townhouse-condo properties. Inventory increased 20.2 percent for single family homes and 18.4 percent for townhouse-condo properties.

The Median Sales Price was up 8.3 percent to \$435,000 for single family homes and 16.4 percent to \$355,000 for townhouse-condo properties. Days on Market increased 7.7 percent for single family homes and 14.3 percent for townhouse-condo properties. Months Supply of Inventory increased 36.4 percent for single family homes and 44.4 percent for townhouse-condo properties.

With home sales down, nationwide housing inventory was at 3.3 months' supply heading into November, up from 2.4 months from this time last year, according to the National Association of REALTORS®. Although buyers have more options to choose from, home prices remain high, and soaring borrowing costs have caused monthly payments to increase significantly, with the average homebuyer paying 77% more on their loan per month compared to the same period a year ago, according to Realtor.com.

Monthly Snapshot

- 30.9%	+ 8.3%	- 17.1%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2021	11-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Closed Sales		1,585	1,095	- 30.9%	16,049	13,419	- 16.4%
Median Sales Price		\$401,750	\$435,000	+ 8.3%	\$393,000	\$440,000	+ 12.0%
\$ Volume of Closed Sales (in millions)		\$729.7	\$604.8	- 17.1%	\$7,360.2	\$7,100.8	- 3.5%
Days on Market		26	28	+ 7.7%	25	22	- 12.0%
Pending Sales		1,245	959	- 23.0%	16,594	13,789	- 16.9%
Months Supply		1.1	1.5	+ 36.4%	--	--	--
New Listings		1,097	880	- 19.8%	18,311	16,289	- 11.0%
Homes for Sale		1,542	1,853	+ 20.2%	--	--	--
Pct. of List Price Received		101.6%	99.9%	- 1.7%	102.6%	102.4%	- 0.2%
Affordability Index		106	69	- 34.9%	109	68	- 37.6%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



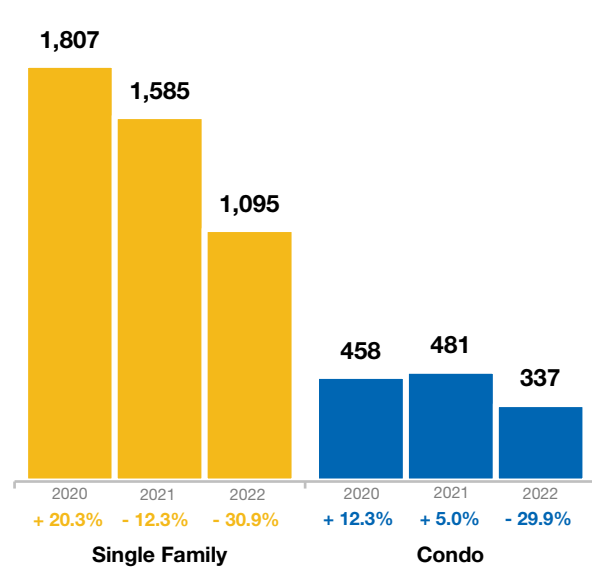
Key Metrics	Historical Sparkbars	11-2021	11-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Closed Sales		481	337	- 29.9%	4,915	4,235	- 13.8%
Median Sales Price		\$305,000	\$355,000	+ 16.4%	\$287,900	\$342,500	+ 19.0%
\$ Volume of Closed Sales (in millions)		\$167.1	\$140.6	- 15.9%	\$1,597.9	\$1,641.6	+ 2.7%
Days on Market		21	24	+ 14.3%	24	21	- 12.5%
Pending Sales		399	285	- 28.6%	5,014	4,233	- 15.6%
Months Supply		0.9	1.3	+ 44.4%	--	--	--
New Listings		363	300	- 17.4%	5,279	4,781	- 9.4%
Homes for Sale		407	482	+ 18.4%	--	--	--
Pct. of List Price Received		101.7%	100.9%	- 0.8%	102.3%	102.8%	+ 0.5%
Affordability Index		140	84	- 40.0%	148	87	- 41.2%

NH Closed Sales

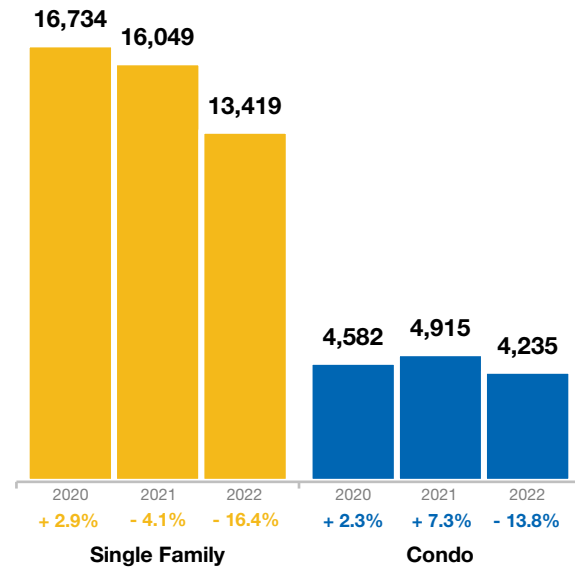
A count of the actual sales that closed in a given month.



November

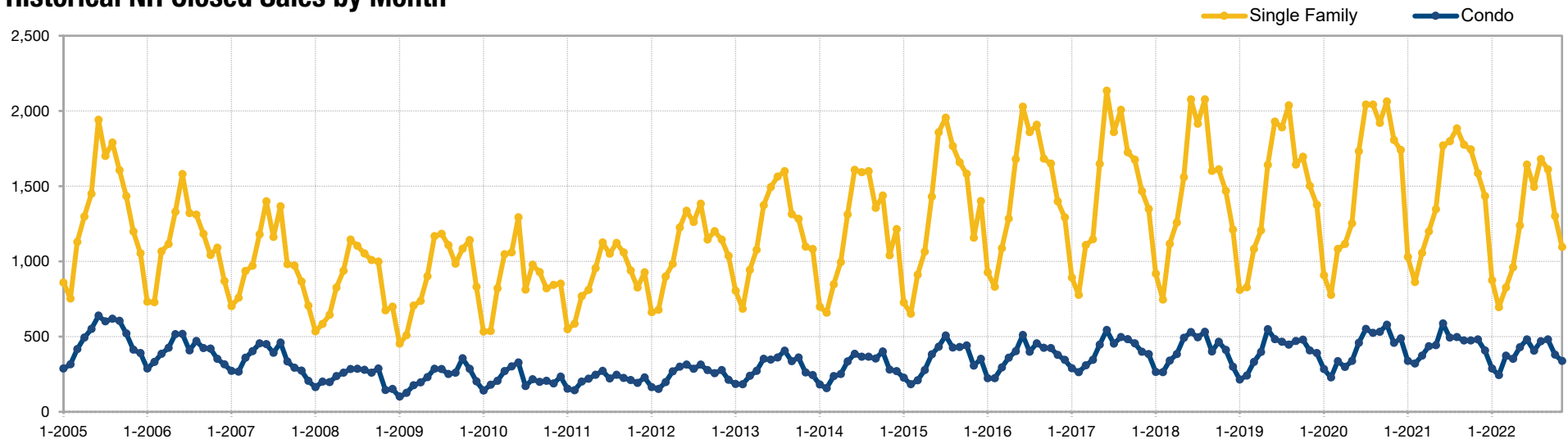


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	1,434	-17.6%	408	-16.2%
Jan-2022	875	-15.0%	287	-15.1%
Feb-2022	695	-19.5%	243	-24.3%
Mar-2022	826	-21.7%	372	0.0%
Apr-2022	959	-19.9%	352	-19.3%
May-2022	1,239	-8.0%	429	-3.2%
Jun-2022	1,643	-7.2%	480	-18.2%
Jul-2022	1,494	-16.9%	406	-17.5%
Aug-2022	1,680	-10.8%	469	-5.6%
Sep-2022	1,612	-9.2%	481	+1.5%
Oct-2022	1,301	-25.4%	379	-20.0%
Nov-2022	1,095	-30.9%	337	-29.9%
12-Month Avg	1,238	-16.5%	387	-14.1%

Historical NH Closed Sales by Month

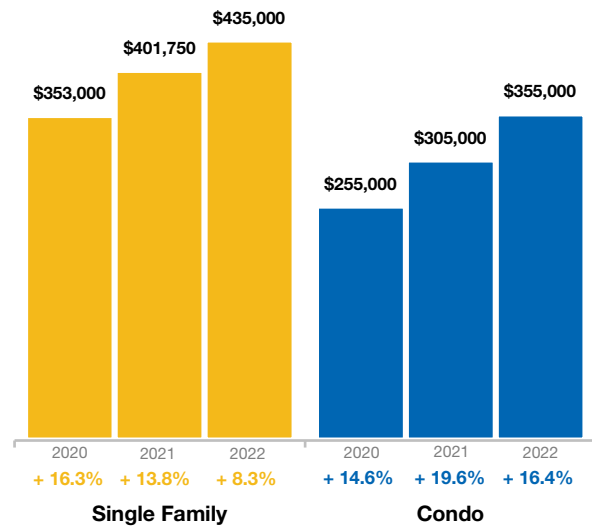


NH Median Sales Price

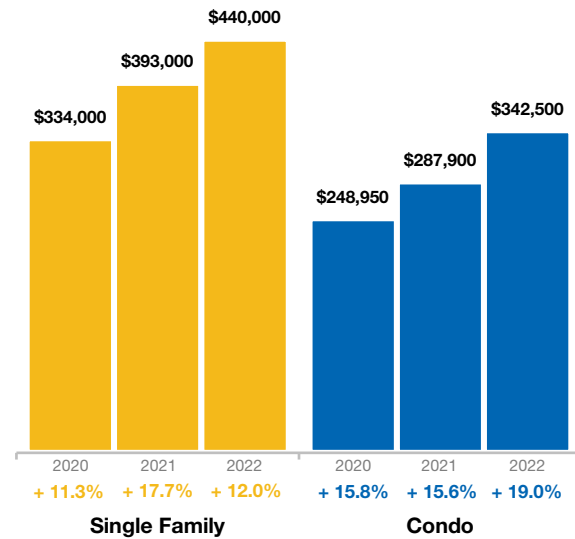
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



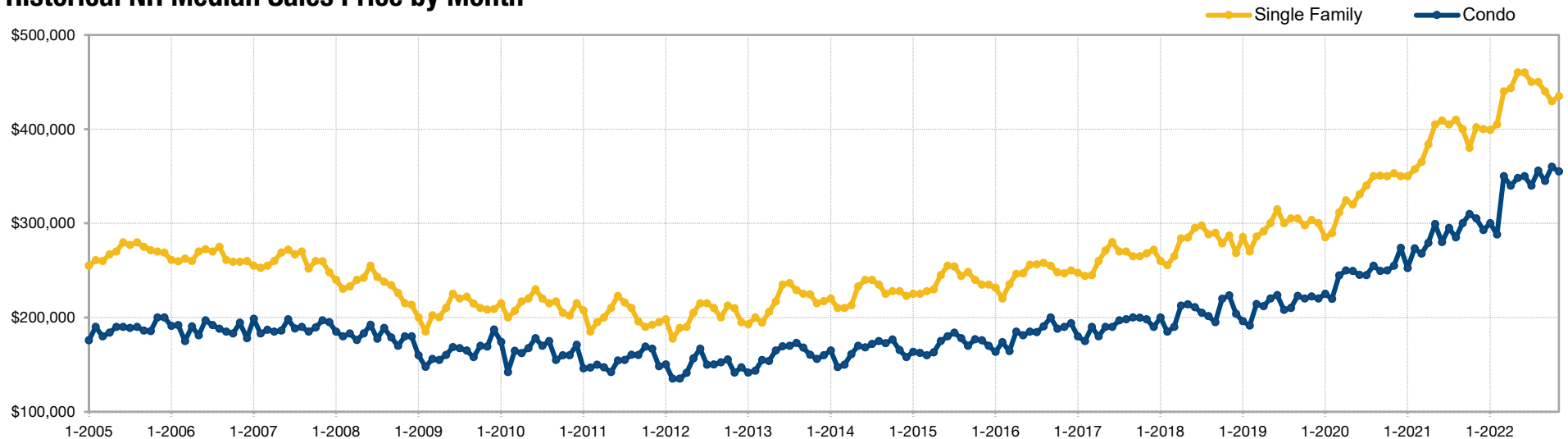
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	\$400,000	+14.3%	\$292,750	+6.8%
Jan-2022	\$399,000	+14.0%	\$300,000	+18.8%
Feb-2022	\$405,000	+13.3%	\$288,000	+5.4%
Mar-2022	\$440,000	+20.5%	\$350,000	+30.7%
Apr-2022	\$443,500	+15.6%	\$340,000	+21.8%
May-2022	\$460,000	+13.6%	\$348,000	+16.2%
Jun-2022	\$460,000	+12.5%	\$350,000	+25.0%
Jul-2022	\$450,000	+11.1%	\$340,000	+15.3%
Aug-2022	\$450,000	+9.8%	\$356,000	+24.9%
Sep-2022	\$440,000	+10.0%	\$345,000	+15.0%
Oct-2022	\$429,575	+13.0%	\$360,000	+16.1%
Nov-2022	\$435,000	+8.3%	\$355,000	+16.4%
12-Month Avg*	\$438,500	+12.6%	\$339,900	+18.8%

* Median Sales Price for all properties from December 2021 through November 2022. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

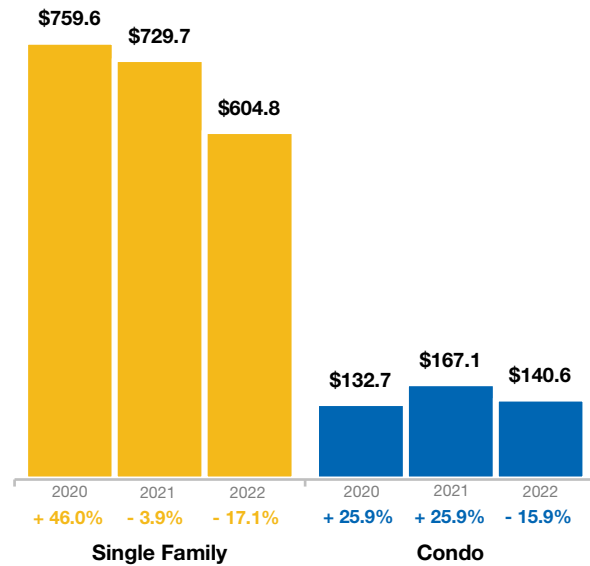


NH \$ Volume of Closed Sales

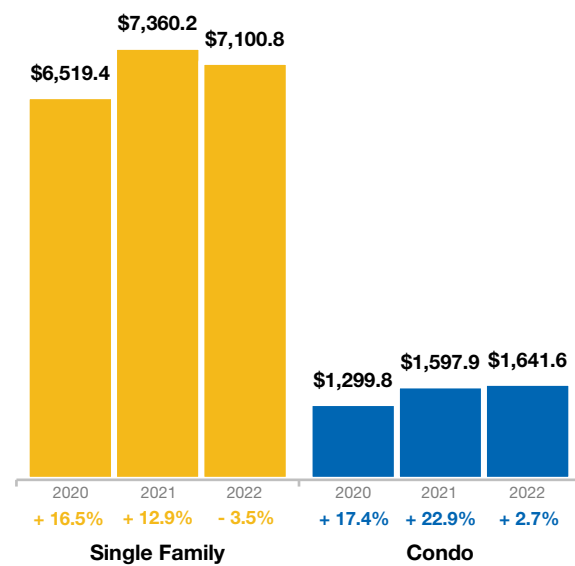
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



November



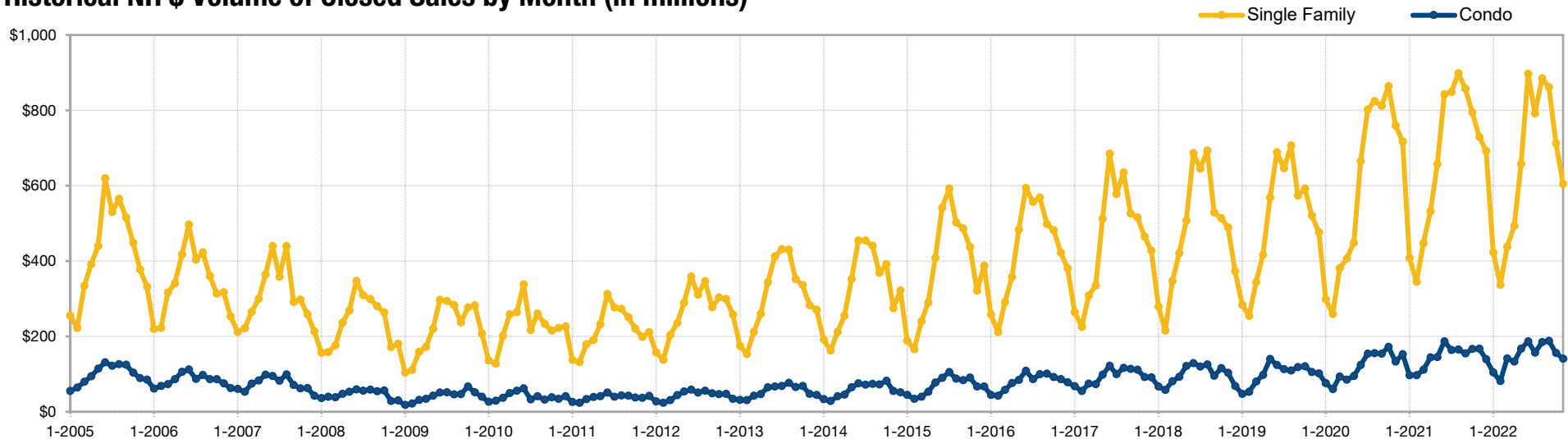
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	\$692.2	-3.4%	\$138.9	-8.8%
Jan-2022	\$423.2	+3.6%	\$104.7	+8.0%
Feb-2022	\$336.6	-2.3%	\$81.5	-15.8%
Mar-2022	\$437.7	-2.1%	\$141.6	+27.1%
Apr-2022	\$493.0	-7.4%	\$132.8	-7.8%
May-2022	\$658.0	+0.2%	\$167.4	+15.5%
Jun-2022	\$897.0	+6.4%	\$186.8	-0.1%
Jul-2022	\$791.8	-6.7%	\$156.5	-4.3%
Aug-2022	\$884.7	-1.5%	\$184.9	+11.9%
Sep-2022	\$861.6	+0.5%	\$188.3	+21.8%
Oct-2022	\$712.3	-10.3%	\$156.3	-6.1%
Nov-2022	\$604.8	-17.1%	\$140.6	-15.9%
12-Month Avg*	\$649.4	-3.5%	\$148.4	+1.7%

* \$ Volume of Closed Sales (in millions) for all properties from December 2021 through November 2022. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

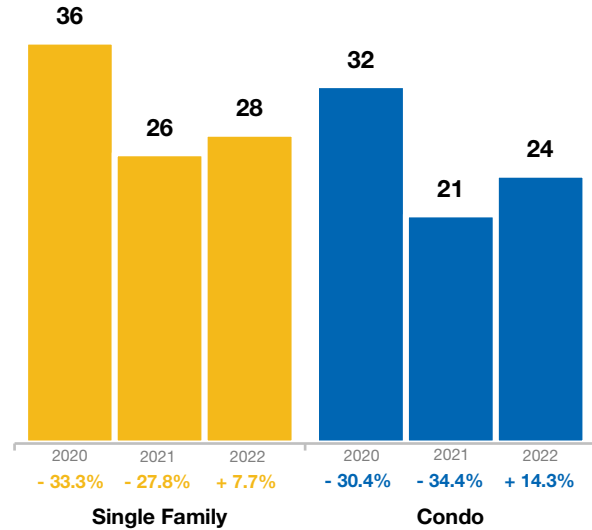


NH Days on Market

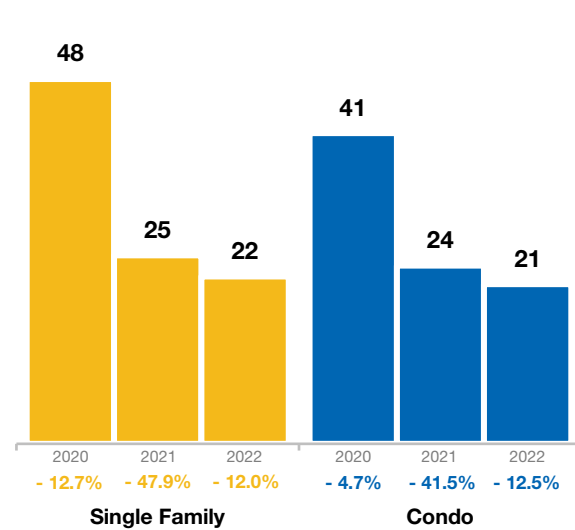
Average number of days between when a property is listed and when an offer is accepted in a given month.



November



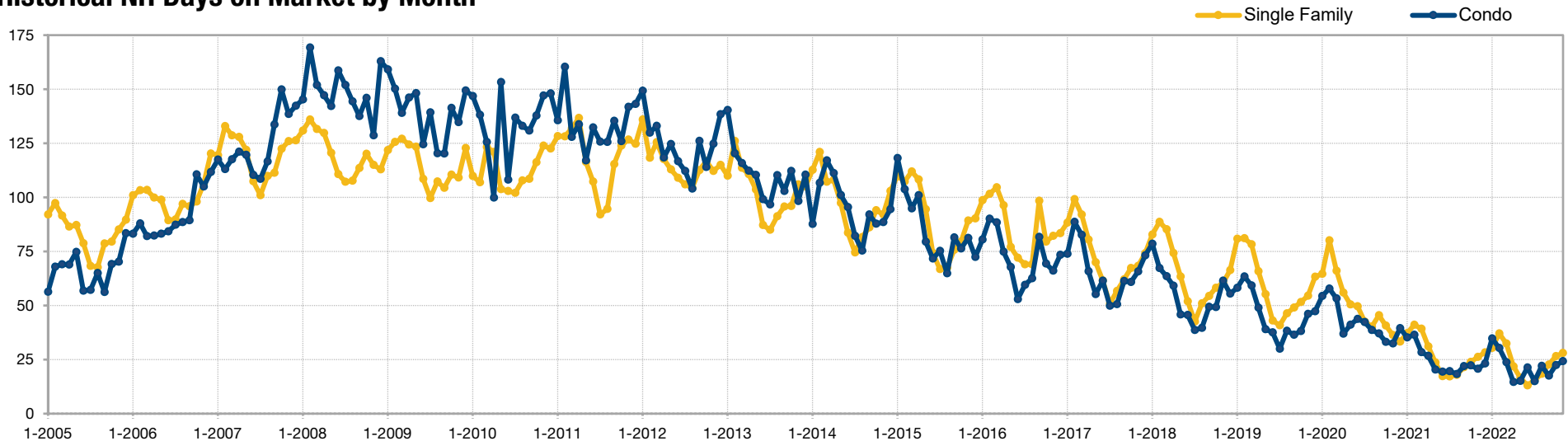
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	28	-15.2%	23	-42.5%
Jan-2022	30	-18.9%	35	0.0%
Feb-2022	37	-9.8%	30	-16.7%
Mar-2022	32	-17.9%	24	-14.3%
Apr-2022	22	-29.0%	15	-44.4%
May-2022	17	-29.2%	15	-25.0%
Jun-2022	13	-23.5%	21	+10.5%
Jul-2022	16	-5.9%	15	-25.0%
Aug-2022	18	0.0%	22	+22.2%
Sep-2022	23	+9.5%	18	-18.2%
Oct-2022	27	+12.5%	22	0.0%
Nov-2022	28	+7.7%	24	+14.3%
12-Month Avg*	23	-11.7%	21	-14.8%

* Days on Market for all properties from December 2021 through November 2022. This is not the average of the individual figures above.

Historical NH Days on Market by Month

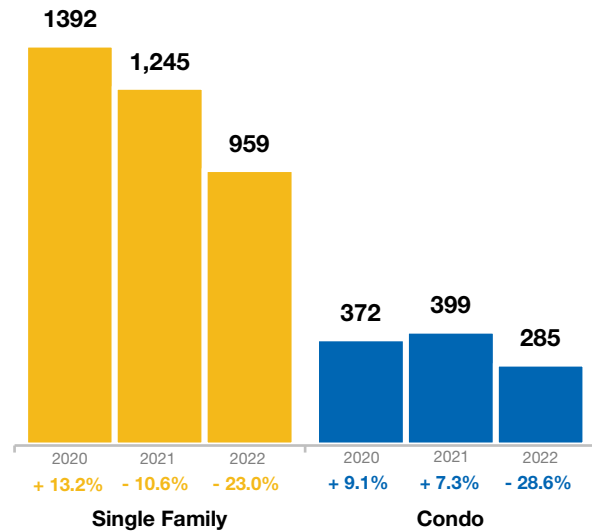


NH Pending Sales

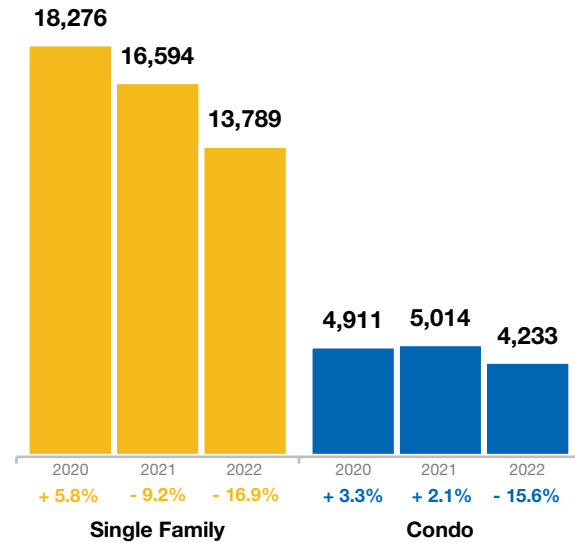
A count of the properties on which offers have been accepted in a given month.



November

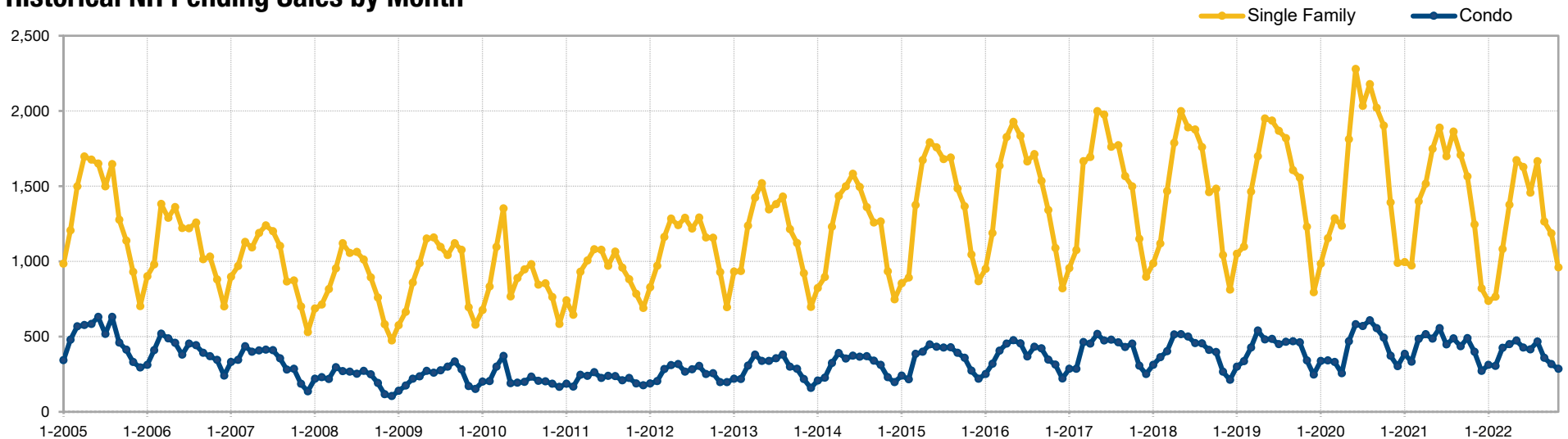


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	821	-17.1%	271	-10.6%
Jan-2022	737	-25.9%	312	-18.8%
Feb-2022	764	-21.4%	305	-8.1%
Mar-2022	1,081	-22.7%	424	-12.4%
Apr-2022	1,376	-9.2%	450	-12.6%
May-2022	1,673	-4.2%	473	-2.7%
Jun-2022	1,627	-13.9%	427	-23.1%
Jul-2022	1,456	-14.3%	415	-7.2%
Aug-2022	1,665	-10.6%	467	-4.3%
Sep-2022	1,265	-25.9%	359	-17.5%
Oct-2022	1,186	-24.2%	316	-35.4%
Nov-2022	959	-23.0%	285	-28.6%
12-Month Avg	1,218	-16.9%	375	-15.3%

Historical NH Pending Sales by Month

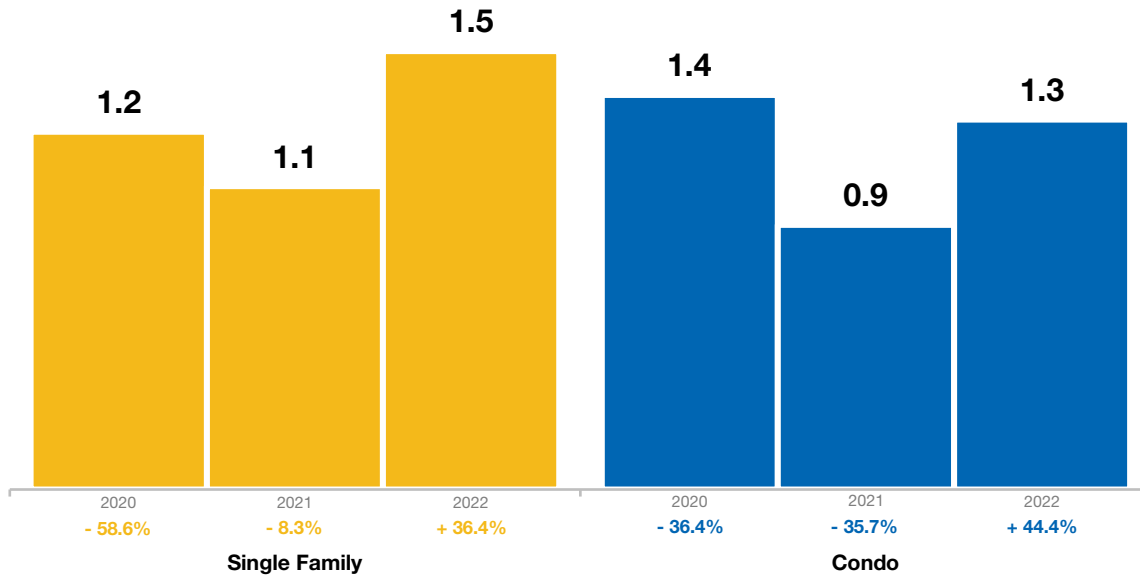


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



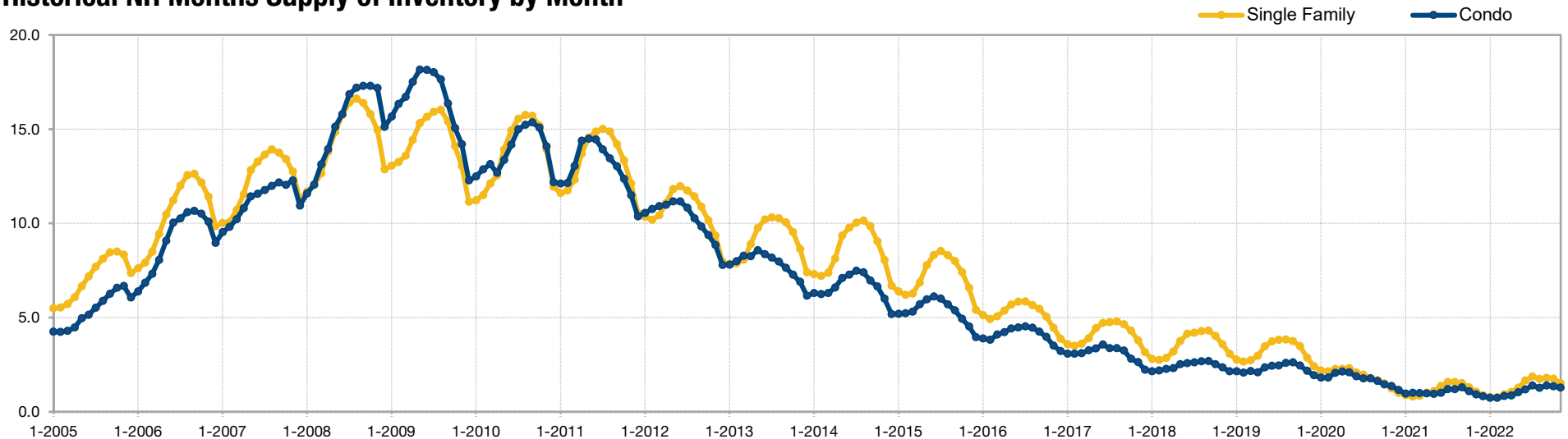
November



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	0.9	-10.0%	0.8	-33.3%
Jan-2022	0.8	-11.1%	0.7	-30.0%
Feb-2022	0.8	0.0%	0.7	-30.0%
Mar-2022	0.9	0.0%	0.8	-20.0%
Apr-2022	1.0	0.0%	0.9	-10.0%
May-2022	1.3	+18.2%	1.0	+11.1%
Jun-2022	1.7	+21.4%	1.2	+20.0%
Jul-2022	1.9	+18.8%	1.4	+16.7%
Aug-2022	1.7	+6.3%	1.3	+8.3%
Sep-2022	1.8	+20.0%	1.4	+7.7%
Oct-2022	1.7	+30.8%	1.3	+18.2%
Nov-2022	1.5	+36.4%	1.3	+44.4%
12-Month Avg*	1.3	+14.2%	1.1	+1.1%

* Months Supply for all properties from December 2021 through November 2022. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

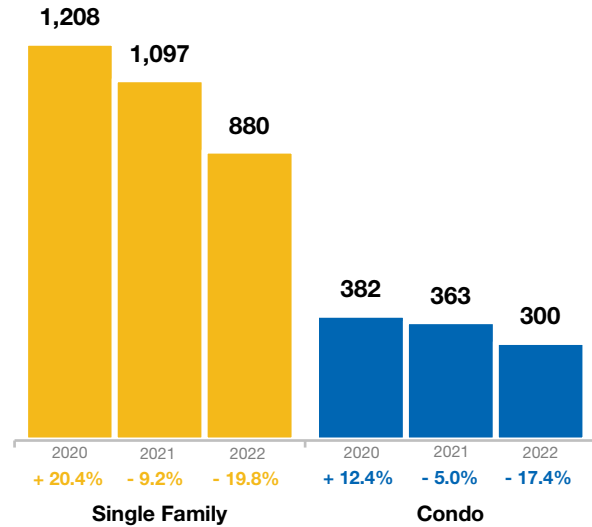


NH New Listings

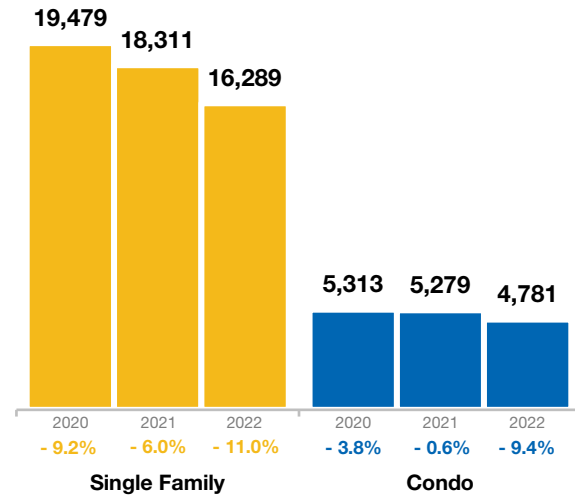
A count of the properties that have been newly listed on the market in a given month.



November

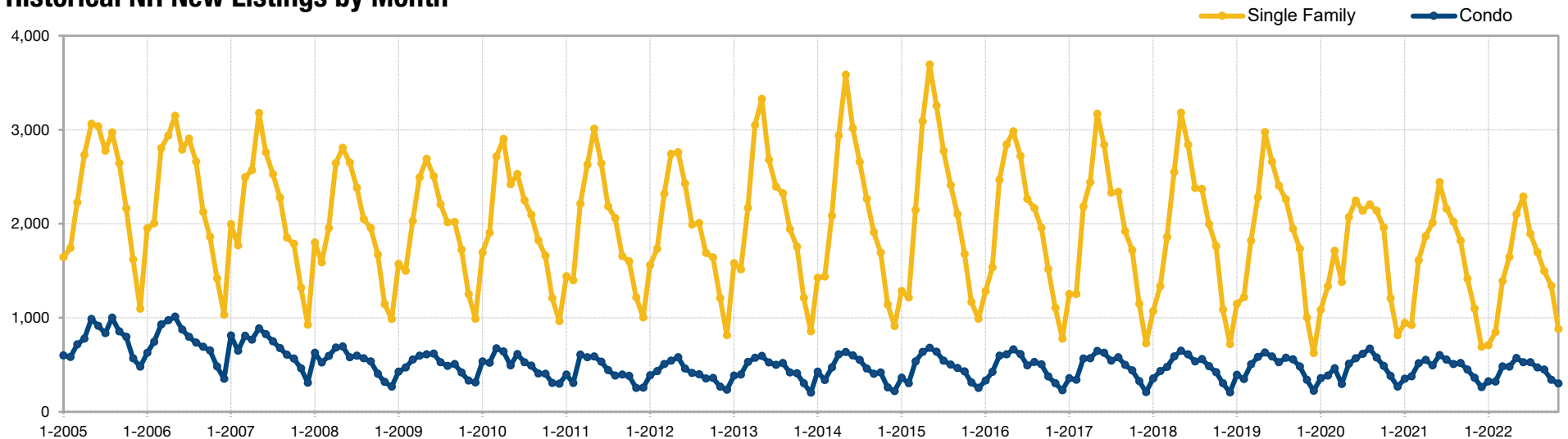


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	692	-15.0%	261	-2.6%
Jan-2022	707	-25.2%	322	-8.0%
Feb-2022	846	-8.3%	321	-14.4%
Mar-2022	1,391	-13.7%	481	-6.8%
Apr-2022	1,648	-11.7%	479	-13.2%
May-2022	2,102	+4.6%	570	+15.4%
Jun-2022	2,288	-6.3%	525	-12.9%
Jul-2022	1,893	-12.4%	525	-5.4%
Aug-2022	1,697	-16.0%	470	-7.3%
Sep-2022	1,497	-17.8%	447	-13.5%
Oct-2022	1,340	-5.3%	341	-23.7%
Nov-2022	880	-19.8%	300	-17.4%
12-Month Avg	1,594	-11.2%	462	-9.1%

Historical NH New Listings by Month

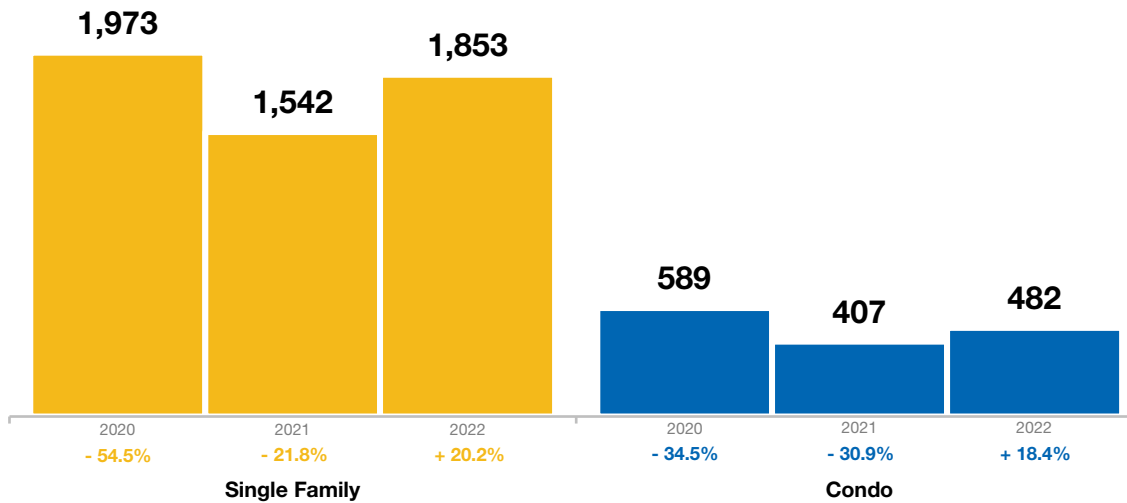


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

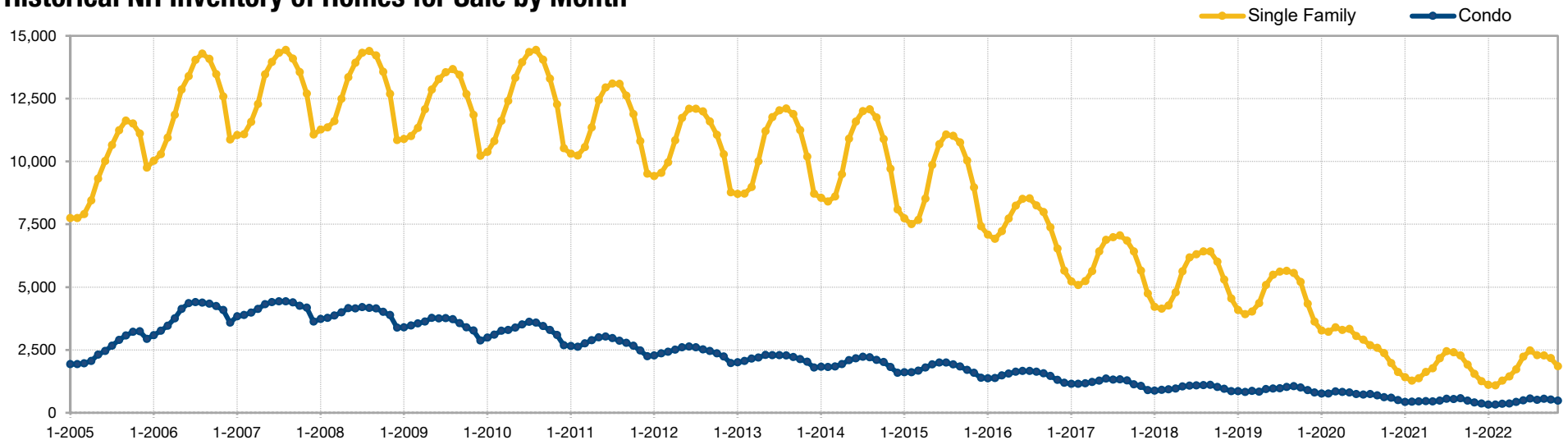


November



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	1,256	-22.2%	359	-28.2%
Jan-2022	1,104	-21.8%	320	-24.2%
Feb-2022	1,086	-14.6%	320	-27.1%
Mar-2022	1,274	-6.6%	354	-20.3%
Apr-2022	1,437	-11.0%	362	-21.1%
May-2022	1,728	-1.8%	430	-3.4%
Jun-2022	2,229	+3.2%	486	+2.5%
Jul-2022	2,474	+1.1%	564	+2.2%
Aug-2022	2,287	-4.8%	513	-4.8%
Sep-2022	2,280	+0.1%	554	-2.5%
Oct-2022	2,170	+13.7%	517	+7.7%
Nov-2022	1,853	+20.2%	482	+18.4%
12-Month Avg	1,765	-2.7%	438	-8.2%

Historical NH Inventory of Homes for Sale by Month



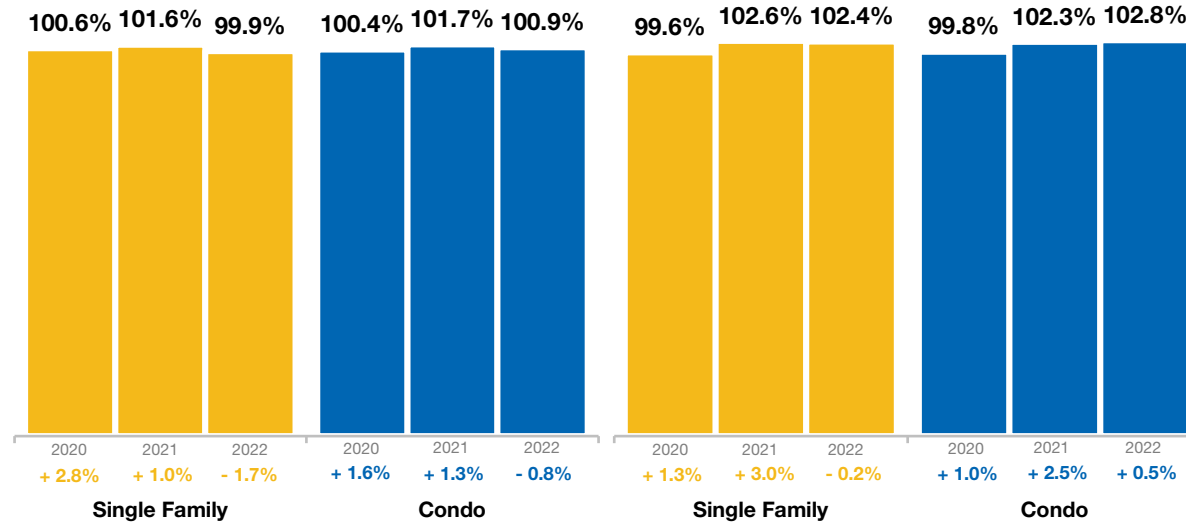
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



November

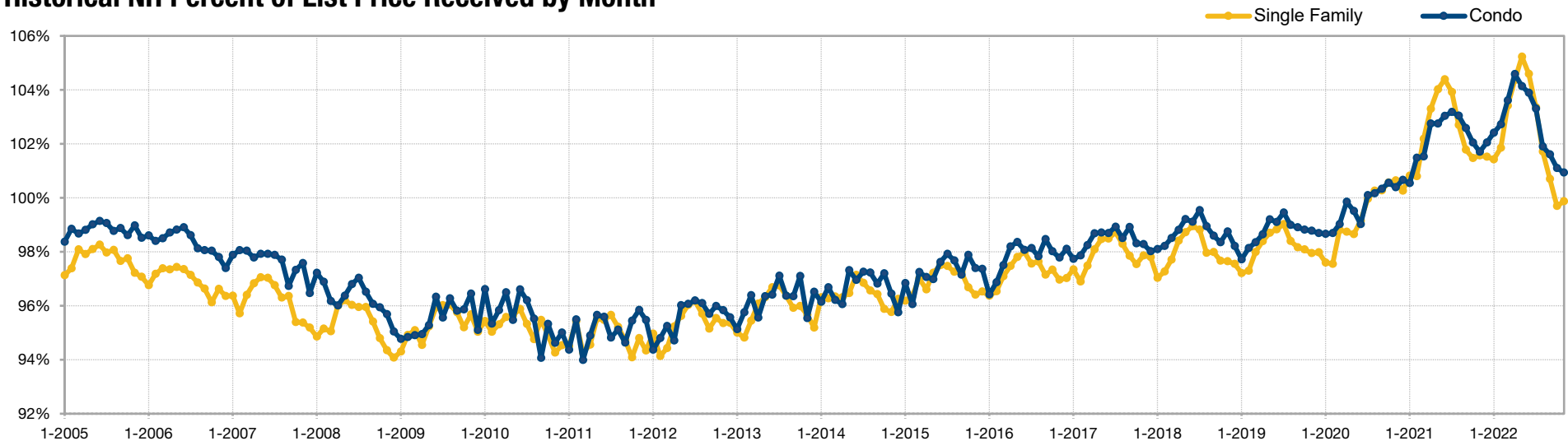
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	101.5%	+1.2%	102.1%	+1.4%
Jan-2022	101.4%	+0.6%	102.4%	+1.9%
Feb-2022	101.9%	+1.1%	102.7%	+1.2%
Mar-2022	103.4%	+1.2%	103.6%	+2.1%
Apr-2022	104.4%	+1.1%	104.6%	+1.8%
May-2022	105.2%	+1.2%	104.1%	+1.3%
Jun-2022	104.6%	+0.2%	103.9%	+0.9%
Jul-2022	103.4%	-0.5%	103.3%	+0.1%
Aug-2022	101.7%	-1.0%	101.9%	-1.1%
Sep-2022	100.7%	-1.1%	101.6%	-1.0%
Oct-2022	99.7%	-1.8%	101.1%	-1.0%
Nov-2022	99.9%	-1.7%	100.9%	-0.8%
12-Month Avg*	102.3%	-0.0%	102.7%	+0.5%

* Pct. of List Price Received for all properties from December 2021 through November 2022. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



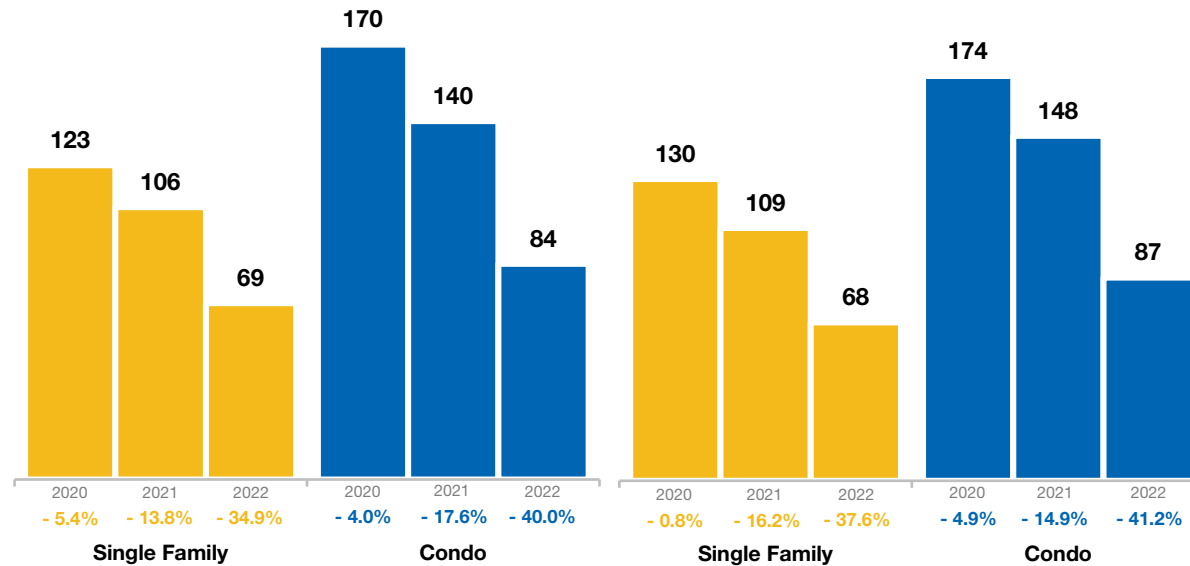
NH Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



November

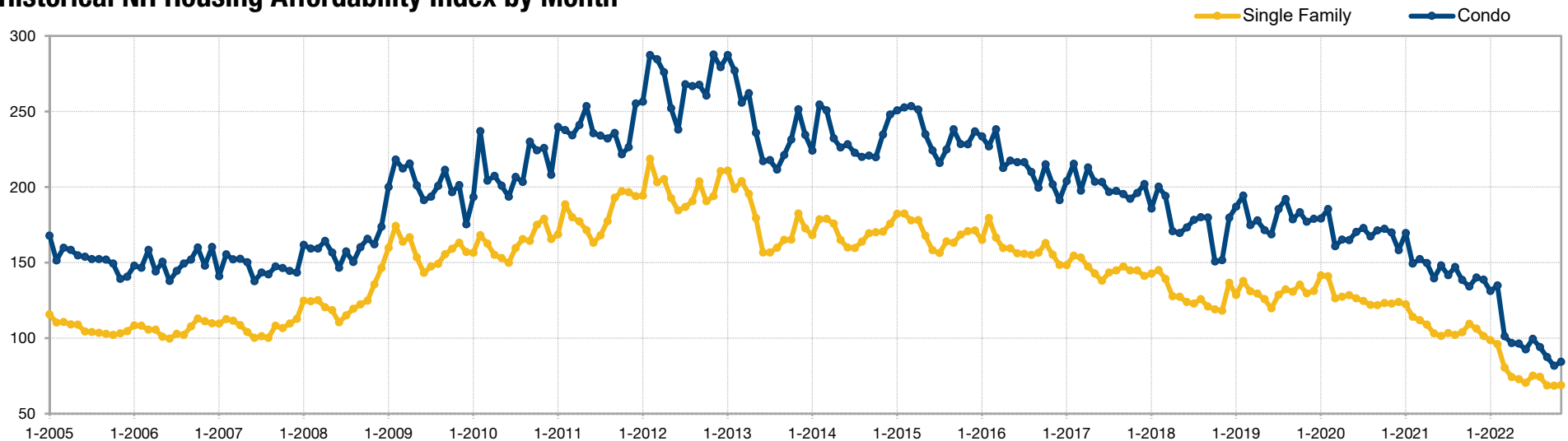
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2021	101	-18.5%	139	-12.0%
Jan-2022	99	-18.9%	131	-22.9%
Feb-2022	96	-15.8%	135	-9.4%
Mar-2022	80	-28.6%	101	-33.6%
Apr-2022	74	-32.1%	97	-35.3%
May-2022	73	-29.1%	96	-30.9%
Jun-2022	70	-30.7%	92	-37.8%
Jul-2022	75	-27.2%	99	-30.3%
Aug-2022	74	-27.5%	94	-36.1%
Sep-2022	69	-33.7%	87	-37.4%
Oct-2022	68	-37.6%	82	-38.8%
Nov-2022	69	-34.9%	84	-40.0%
12-Month Avg*	79	-36.8%	109	-43.0%

* Affordability Index for all properties from December 2021 through November 2022. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.



Key Metrics	Historical Sparkbars	11-2021	11-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Closed Sales		2,175	1,526	- 29.8%	21,990	18,751	- 14.7%
Median Sales Price		\$372,000	\$400,000	+ 7.5%	\$360,000	\$405,000	+ 12.5%
\$ Volume of Closed Sales (in millions)		\$910.1	\$758.5	- 16.7%	\$9,074.9	\$8,888.7	- 2.1%
Days on Market		25	27	+ 8.0%	25	22	- 12.0%
Pending Sales		1,741	1,350	- 22.5%	22,669	19,161	- 15.5%
Months Supply		1.0	1.5	+ 50.0%	--	--	--
New Listings		1,556	1,263	- 18.8%	24,750	22,353	- 9.7%
Homes for Sale		2,070	2,473	+ 19.5%	--	--	--
Pct. of List Price Received		101.6%	100.0%	- 1.6%	102.4%	102.4%	0.0%
Affordability Index		115	75	- 34.8%	119	74	- 37.7%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2021	11-2022	+ / -	11-2021	11-2022	+ / -	11-2021	11-2022	+ / -	11-2021	11-2022	+ / -	11-2021	11-2022	+ / -
Belknap	99	62	- 37.4%	\$390,000	\$438,000	+ 12.3%	\$47.3	\$58.7	+ 24.1%	38	33	- 13.2%	94	66	- 29.8%
Belknap Year-to-Date	987	881	- 10.7%	\$374,950	\$432,000	+ 15.2%	\$514.6	\$559.3	+ 8.7%	29	26	- 10.3%	1,090	932	- 14.5%
Carroll	106	78	- 26.4%	\$407,750	\$430,000	+ 5.5%	\$55.1	\$45.5	- 17.4%	44	39	- 11.4%	83	63	- 24.1%
Carroll Year-to-Date	1,124	866	- 23.0%	\$373,500	\$425,000	+ 13.8%	\$575.5	\$533.0	- 7.4%	33	28	- 15.2%	1,188	907	- 23.7%
Cheshire	111	77	- 30.6%	\$310,000	\$347,000	+ 11.9%	\$37.0	\$29.5	- 20.3%	33	24	- 27.3%	88	59	- 33.0%
Cheshire Year-to-Date	956	831	- 13.1%	\$281,000	\$315,000	+ 12.1%	\$307.7	\$301.7	- 1.9%	26	25	- 3.8%	1,004	838	- 16.5%
Coos	51	35	- 31.4%	\$250,000	\$165,000	- 34.0%	\$14.9	\$7.5	- 49.7%	48	41	- 14.6%	45	24	- 46.7%
Coos Year-to-Date	532	436	- 18.0%	\$179,950	\$199,000	+ 10.6%	\$119.7	\$104.5	- 12.7%	62	40	- 35.5%	555	435	- 21.6%
Grafton	111	99	- 10.8%	\$290,000	\$335,000	+ 15.5%	\$46.2	\$46.5	+ 0.6%	43	44	+ 2.3%	67	60	- 10.4%
Grafton Year-to-Date	1,183	951	- 19.6%	\$310,000	\$361,000	+ 16.5%	\$497.7	\$475.0	- 4.6%	36	28	- 22.2%	1,192	979	- 17.9%
Hillsborough	400	260	- 35.0%	\$415,000	\$449,950	+ 8.4%	\$183.6	\$129.8	- 29.3%	18	21	+ 16.7%	329	246	- 25.2%
Hillsborough Year-to-Date	4,115	3,387	- 17.7%	\$415,000	\$462,000	+ 11.3%	\$1,887.9	\$1,746.1	- 7.5%	18	17	- 5.6%	4,250	3,467	- 18.4%
Merrimack	178	108	- 39.3%	\$396,000	\$415,000	+ 4.8%	\$78.6	\$54.8	- 30.3%	19	23	+ 21.1%	125	125	0.0%
Merrimack Year-to-Date	1,715	1,507	- 12.1%	\$365,000	\$410,000	+ 12.3%	\$691.9	\$730.9	+ 5.6%	23	22	- 4.3%	1,745	1,549	- 11.2%
Rockingham	342	219	- 36.0%	\$517,500	\$590,000	+ 14.0%	\$197.9	\$163.0	- 17.6%	21	23	+ 9.5%	262	198	- 24.4%
Rockingham Year-to-Date	3,420	2,845	- 16.8%	\$500,000	\$575,000	+ 15.0%	\$1,986.2	\$1,907.5	- 4.0%	21	21	0.0%	3,530	2,947	- 16.5%
Strafford	131	96	- 26.7%	\$370,000	\$410,000	+ 10.8%	\$51.8	\$46.1	- 11.0%	20	17	- 15.0%	107	86	- 19.6%
Strafford Year-to-Date	1,425	1,144	- 19.7%	\$360,000	\$405,000	+ 12.5%	\$574.2	\$522.1	- 9.1%	22	19	- 13.6%	1,448	1,160	- 19.9%
Sullivan	56	61	+ 8.9%	\$253,500	\$300,000	+ 18.3%	\$17.3	\$23.5	+ 35.8%	30	50	+ 66.7%	45	32	- 28.9%
Sullivan Year-to-Date	592	571	- 3.5%	\$265,000	\$299,000	+ 12.8%	\$204.9	\$220.7	+ 7.7%	35	30	- 14.3%	592	575	- 2.9%
Entire State	1,585	1,095	- 30.9%	\$401,750	\$435,000	+ 8.3%	\$729.7	\$604.8	- 17.1%	26	28	+ 7.7%	1,245	959	- 23.0%
Entire State Year-to-Date	16,049	13,419	- 16.4%	\$393,000	\$440,000	+ 12.0%	\$7,360.2	\$7,100.8	- 3.5%	25	22	- 12.0%	16,594	13,789	- 16.9%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2021	11-2022	+ / -	11-2021	11-2022	+ / -	11-2021	11-2022	+ / -	11-2021	11-2022	+ / -	11-2021	11-2022	+ / -
Belknap	25	18	- 28.0%	\$350,000	\$610,000	+ 74.3%	\$9.0	\$11.1	+ 23.3%	18	27	+ 50.0%	28	21	- 25.0%
Belknap Year-to-Date	301	258	- 14.3%	\$248,000	\$380,000	+ 53.2%	\$92.6	\$115.0	+ 24.2%	17	48	+ 182.4%	321	276	- 14.0%
Carroll	24	12	- 50.0%	\$360,000	\$345,000	- 4.2%	\$9.1	\$5.2	- 42.9%	15	15	0.0%	16	11	- 31.3%
Carroll Year-to-Date	251	198	- 21.1%	\$315,000	\$359,450	+ 14.1%	\$87.4	\$79.7	- 8.8%	21	19	- 9.5%	256	201	- 21.5%
Cheshire	7	3	- 57.1%	\$207,500	\$239,000	+ 15.2%	\$1.5	\$0.9	- 40.0%	6	24	+ 300.0%	5	3	- 40.0%
Cheshire Year-to-Date	70	60	- 14.3%	\$191,000	\$231,000	+ 20.9%	\$13.9	\$14.8	+ 6.5%	23	34	+ 47.8%	72	63	- 12.5%
Coos	1	1	0.0%	\$815,000	\$886,000	+ 8.7%	\$0.8	\$0.9	+ 12.5%	33	3	- 90.9%	0	2	--
Coos Year-to-Date	20	21	+ 5.0%	\$512,000	\$577,500	+ 12.8%	\$12.7	\$15.4	+ 21.3%	17	38	+ 123.5%	20	24	+ 20.0%
Grafton	43	27	- 37.2%	\$220,000	\$251,300	+ 14.2%	\$11.7	\$8.1	- 30.8%	30	29	- 3.3%	36	22	- 38.9%
Grafton Year-to-Date	539	407	- 24.5%	\$250,000	\$275,000	+ 10.0%	\$152.1	\$128.0	- 15.8%	37	18	- 51.4%	538	425	- 21.0%
Hillsborough	147	107	- 27.2%	\$285,000	\$345,325	+ 21.2%	\$44.4	\$37.8	- 14.9%	18	18	0.0%	146	87	- 40.4%
Hillsborough Year-to-Date	1,487	1,367	- 8.1%	\$273,000	\$319,000	+ 16.8%	\$432.2	\$462.2	+ 6.9%	21	15	- 28.6%	1,520	1,333	- 12.3%
Merrimack	28	29	+ 3.6%	\$253,500	\$315,000	+ 24.3%	\$7.9	\$9.4	+ 19.0%	9	19	+ 111.1%	28	27	- 3.6%
Merrimack Year-to-Date	341	306	- 10.3%	\$230,000	\$286,250	+ 24.5%	\$83.9	\$91.9	+ 9.5%	17	12	- 29.4%	343	303	- 11.7%
Rockingham	178	122	- 31.5%	\$349,950	\$502,450	+ 43.6%	\$75.0	\$62.8	- 16.3%	23	31	+ 34.8%	130	93	- 28.5%
Rockingham Year-to-Date	1,617	1,394	- 13.8%	\$360,000	\$450,000	+ 25.0%	\$648.1	\$670.9	+ 3.5%	25	26	+ 4.0%	1,646	1,374	- 16.5%
Strafford	27	16	- 40.7%	\$260,000	\$267,700	+ 3.0%	\$7.4	\$4.0	- 45.9%	30	15	- 50.0%	8	17	+ 112.5%
Strafford Year-to-Date	260	199	- 23.5%	\$246,500	\$260,000	+ 5.5%	\$65.6	\$55.2	- 15.9%	23	16	- 30.4%	270	210	- 22.2%
Sullivan	1	2	+ 100.0%	\$280,000	\$240,000	- 14.3%	\$0.3	\$0.5	+ 66.7%	88	72	- 18.2%	2	2	0.0%
Sullivan Year-to-Date	29	25	- 13.8%	\$325,000	\$335,000	+ 3.1%	\$9.5	\$8.3	- 12.6%	15	18	+ 20.0%	28	24	- 14.3%
Entire State	481	337	- 29.9%	\$305,000	\$355,000	+ 16.4%	\$167.1	\$140.6	- 15.9%	21	24	+ 14.3%	399	285	- 28.6%
Entire State Year-to-Date	4,915	4,235	- 13.8%	\$287,900	\$342,500	+ 19.0%	\$1,597.9	\$1,641.6	+ 2.7%	24	21	- 12.5%	5,014	4,233	- 15.6%