

NH Monthly Indicators



January 2023

The US housing market began the year in a state of rebalance, with many buyers and sellers remaining cautious while they wait to see where the market is headed. Nationally, pending sales rose 2.5% month-to-month, marking the first increase since May, while sales of existing homes fell 1.5% as of last measure, according to the National Association of Realtors® (NAR). Demand for housing persists, but higher mortgage interest rates have cut into housing affordability, with total home sales down 17.8% last year compared to 2021.

New Listings decreased 9.1 percent for single family homes and 12.4 percent for townhouse-condo properties. Pending Sales increased 3.0 percent for single family homes but decreased 10.0 percent for townhouse-condo properties. Inventory increased 17.0 percent for single family homes and 30.5 percent for townhouse-condo properties.

The Median Sales Price was up 4.0 percent to \$415,000 for single family homes and 13.3 percent to \$340,000 for townhouse-condo properties. Days on Market increased 23.3 percent for single family homes but decreased 2.9 percent for townhouse-condo properties. Months Supply of Inventory increased 37.5 percent for single family homes and 71.4 percent for townhouse-condo properties.

As sales slow, time on market is increasing, with the average home spending 26 days on market as of last measure, according to NAR. Seller concessions have made a comeback, giving buyers more time and negotiating power when shopping for a home. Although home prices remain high, mortgage rates declined steadily throughout January, falling to their lowest level since September, sparking a recent surge in mortgage demand. Lower rates should aid in affordability and may soon lead to an uptick in market activity ahead of the spring selling season.

Monthly Snapshot

- 28.5%	+ 4.0%	- 22.1%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2022	1-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales		875	626	- 28.5%	875	626	- 28.5%
Median Sales Price		\$399,000	\$415,000	+ 4.0%	\$399,000	\$415,000	+ 4.0%
\$ Volume of Closed Sales (in millions)		\$423.2	\$329.5	- 22.1%	\$423.2	\$329.5	- 22.1%
Days on Market		30	37	+ 23.3%	30	37	+ 23.3%
Pending Sales		737	759	+ 3.0%	737	759	+ 3.0%
Months Supply		0.8	1.1	+ 37.5%	--	--	--
New Listings		707	643	- 9.1%	707	643	- 9.1%
Homes for Sale		1,103	1,290	+ 17.0%	--	--	--
Pct. of List Price Received		101.4%	98.4%	- 3.0%	101.4%	98.4%	- 3.0%
Affordability Index		99	76	- 23.2%	99	76	- 23.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



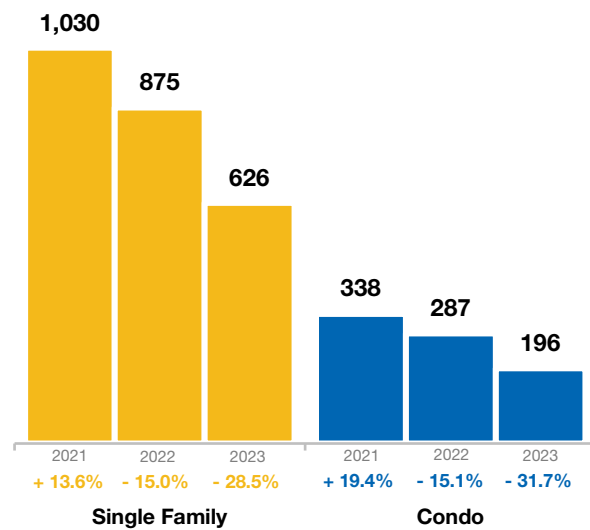
Key Metrics	Historical Sparkbars	1-2022	1-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales		287	196	- 31.7%	287	196	- 31.7%
Median Sales Price		\$300,000	\$340,000	+ 13.3%	\$300,000	\$340,000	+ 13.3%
\$ Volume of Closed Sales (in millions)		\$104.7	\$80.7	- 22.9%	\$104.7	\$80.7	- 22.9%
Days on Market		35	34	- 2.9%	35	34	- 2.9%
Pending Sales		311	280	- 10.0%	311	280	- 10.0%
Months Supply		0.7	1.2	+ 71.4%	--	--	--
New Listings		322	282	- 12.4%	322	282	- 12.4%
Homes for Sale		321	419	+ 30.5%	--	--	--
Pct. of List Price Received		102.4%	100.5%	- 1.9%	102.4%	100.5%	- 1.9%
Affordability Index		131	93	- 29.0%	131	93	- 29.0%

NH Closed Sales

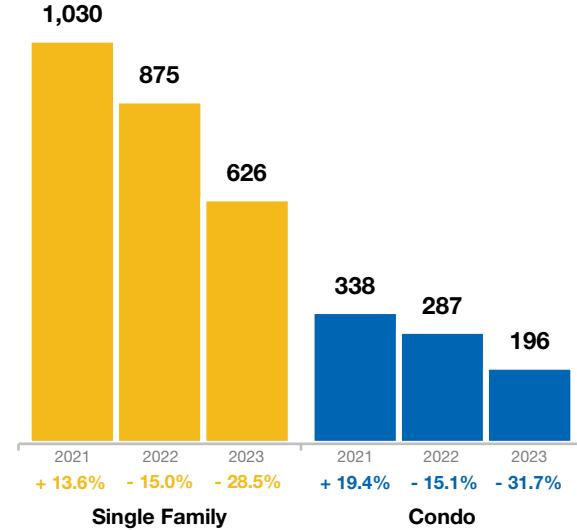
A count of the actual sales that closed in a given month.



January

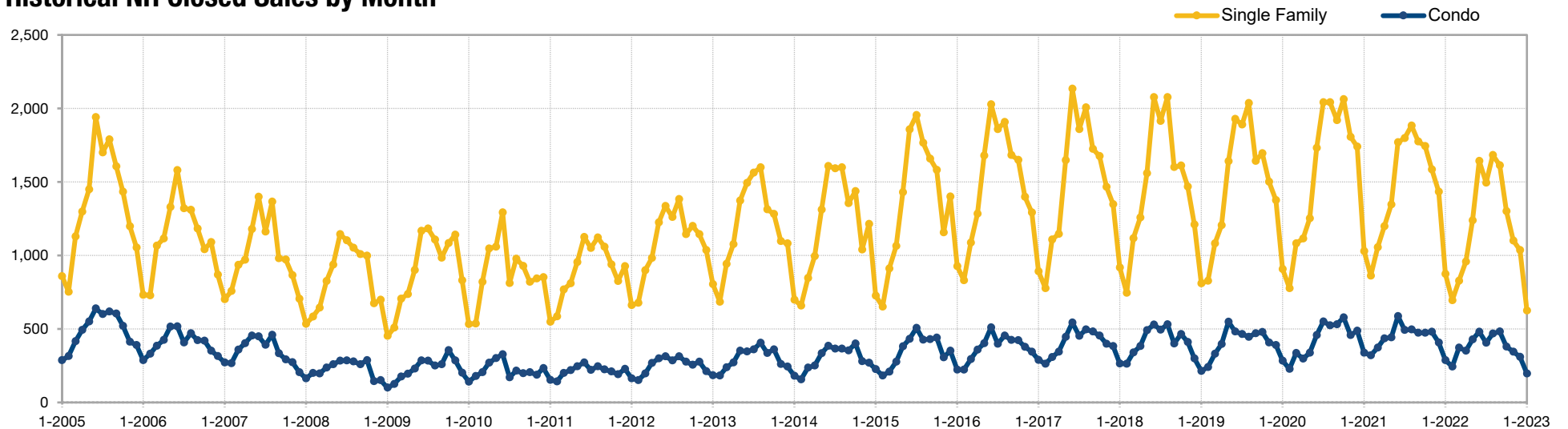


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	695	-19.5%	243	-24.3%
Mar-2022	827	-21.6%	372	0.0%
Apr-2022	958	-20.0%	352	-19.3%
May-2022	1,239	-8.0%	429	-3.2%
Jun-2022	1,643	-7.2%	480	-18.2%
Jul-2022	1,494	-16.9%	406	-17.5%
Aug-2022	1,682	-10.7%	469	-5.6%
Sep-2022	1,613	-9.1%	483	+1.9%
Oct-2022	1,302	-25.3%	379	-20.0%
Nov-2022	1,101	-30.5%	344	-28.5%
Dec-2022	1,037	-27.7%	310	-24.0%
Jan-2023	626	-28.5%	196	-31.7%
12-Month Avg	1,185	-18.0%	372	-15.3%

Historical NH Closed Sales by Month

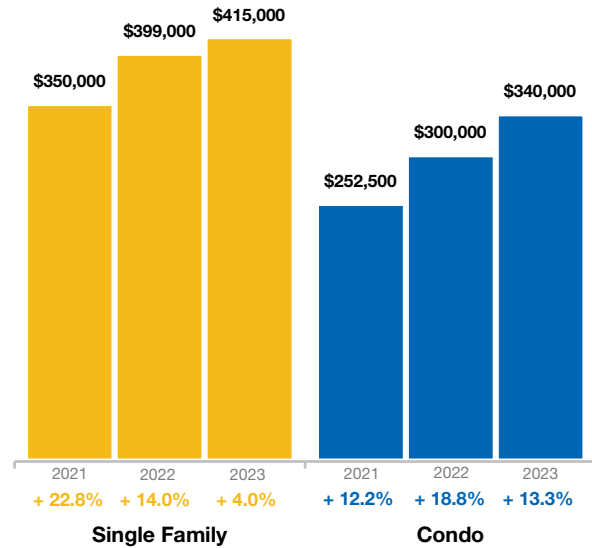


NH Median Sales Price

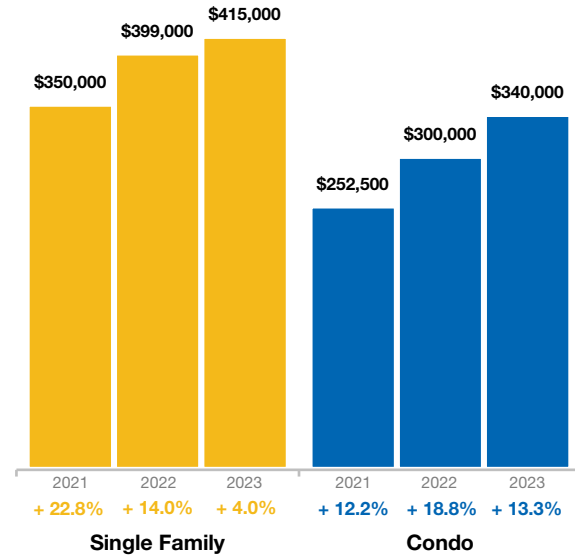
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



January



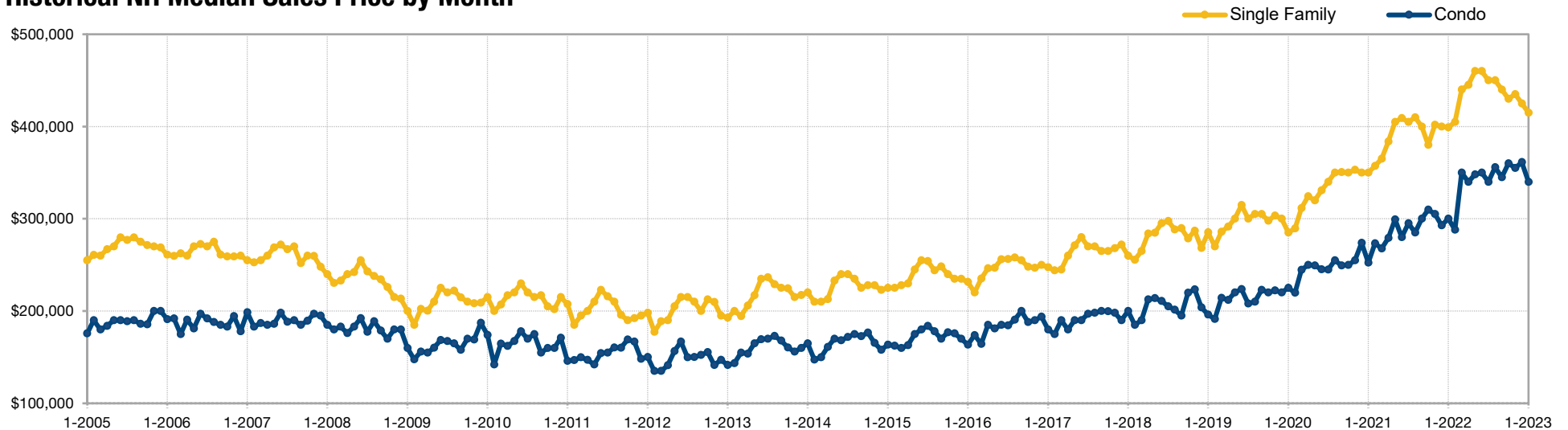
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	\$405,000	+13.3%	\$288,000	+5.4%
Mar-2022	\$440,000	+20.5%	\$350,000	+30.7%
Apr-2022	\$445,000	+16.0%	\$340,000	+21.8%
May-2022	\$460,000	+13.6%	\$348,000	+16.2%
Jun-2022	\$460,000	+12.5%	\$350,000	+25.0%
Jul-2022	\$450,000	+11.1%	\$340,000	+15.3%
Aug-2022	\$450,000	+9.8%	\$356,000	+24.9%
Sep-2022	\$440,000	+10.0%	\$345,000	+15.0%
Oct-2022	\$429,900	+13.1%	\$360,000	+16.1%
Nov-2022	\$435,000	+8.3%	\$355,000	+16.4%
Dec-2022	\$425,000	+6.3%	\$361,383	+23.4%
Jan-2023	\$415,000	+4.0%	\$340,000	+13.3%
12-Month Avg*	\$440,000	+10.3%	\$346,000	+19.3%

* Median Sales Price for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

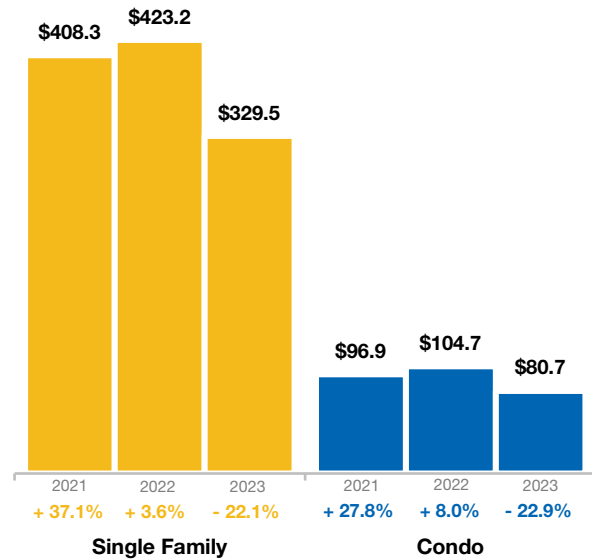


NH \$ Volume of Closed Sales

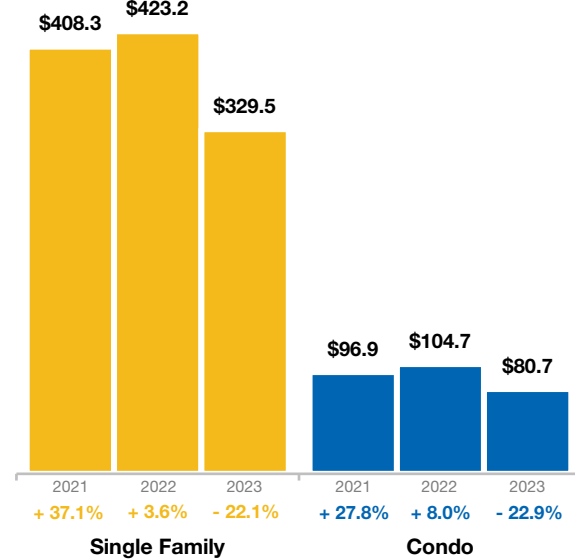
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



January



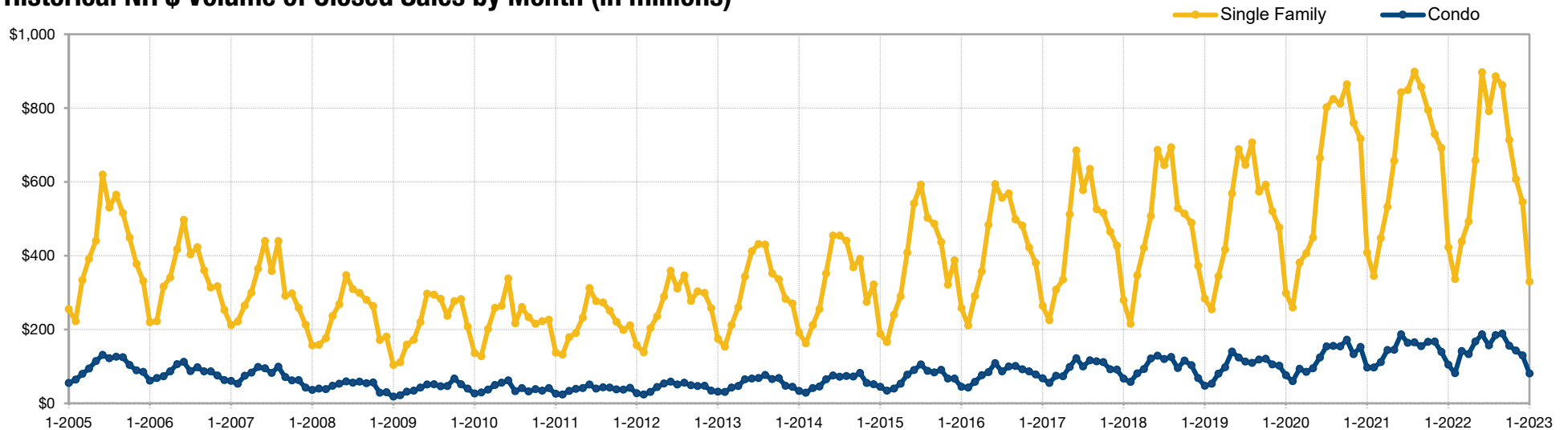
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	\$336.6	-2.3%	\$81.5	-15.8%
Mar-2022	\$438.0	-2.1%	\$141.6	+27.1%
Apr-2022	\$492.7	-7.4%	\$132.8	-7.8%
May-2022	\$658.0	+0.2%	\$167.4	+15.5%
Jun-2022	\$897.0	+6.4%	\$186.8	-0.1%
Jul-2022	\$791.8	-6.7%	\$156.5	-4.3%
Aug-2022	\$885.4	-1.4%	\$184.9	+11.9%
Sep-2022	\$862.1	+0.6%	\$189.0	+22.3%
Oct-2022	\$713.6	-10.1%	\$156.3	-6.1%
Nov-2022	\$607.5	-16.7%	\$142.7	-14.6%
Dec-2022	\$545.6	-21.2%	\$129.3	-6.9%
Jan-2023	\$329.5	-22.1%	\$80.7	-22.9%
12-Month Avg*	\$629.8	-6.3%	\$145.8	+0.3%

* \$ Volume of Closed Sales (in millions) for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

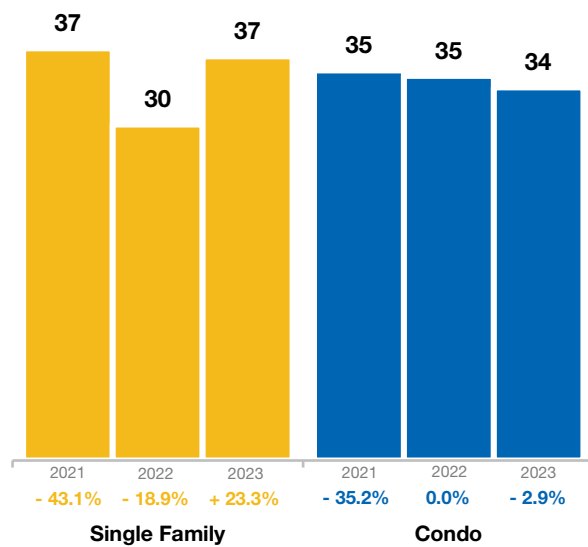


NH Days on Market

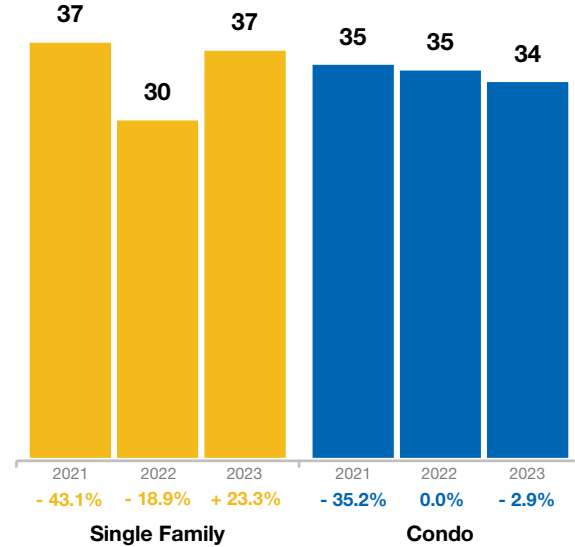
Average number of days between when a property is listed and when an offer is accepted in a given month.



January



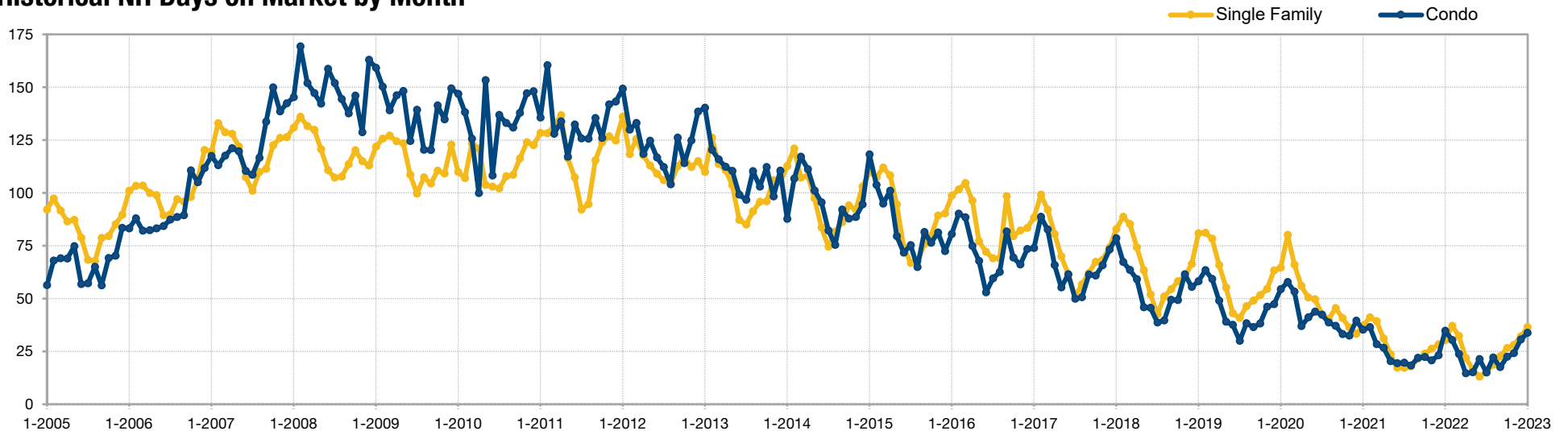
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	37	-9.8%	30	-16.7%
Mar-2022	32	-17.9%	24	-14.3%
Apr-2022	22	-29.0%	15	-44.4%
May-2022	17	-29.2%	15	-25.0%
Jun-2022	13	-23.5%	21	+10.5%
Jul-2022	16	-5.9%	15	-25.0%
Aug-2022	19	+5.6%	22	+22.2%
Sep-2022	23	+9.5%	18	-18.2%
Oct-2022	27	+12.5%	22	0.0%
Nov-2022	28	+7.7%	24	+14.3%
Dec-2022	32	+14.3%	31	+34.8%
Jan-2023	37	+23.3%	34	-2.9%
12-Month Avg*	23	-7.0%	21	-8.3%

* Days on Market for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical NH Days on Market by Month

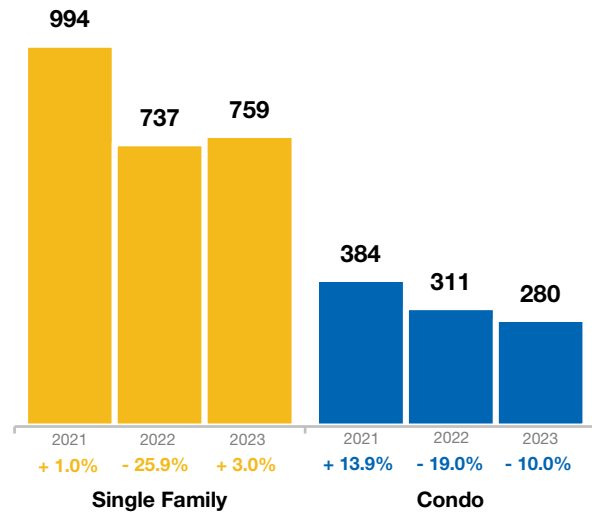


NH Pending Sales

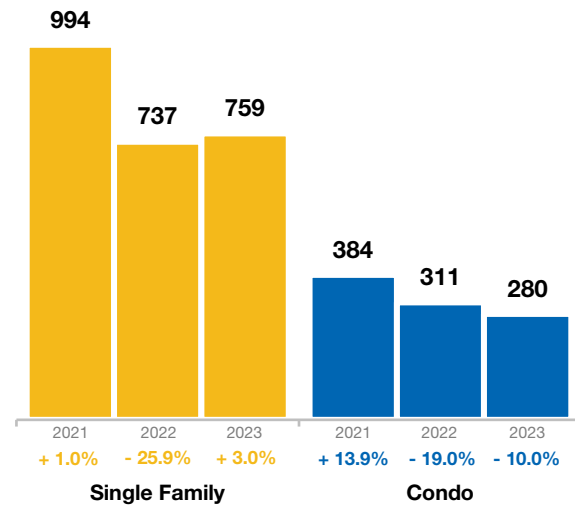
A count of the properties on which offers have been accepted in a given month.



January

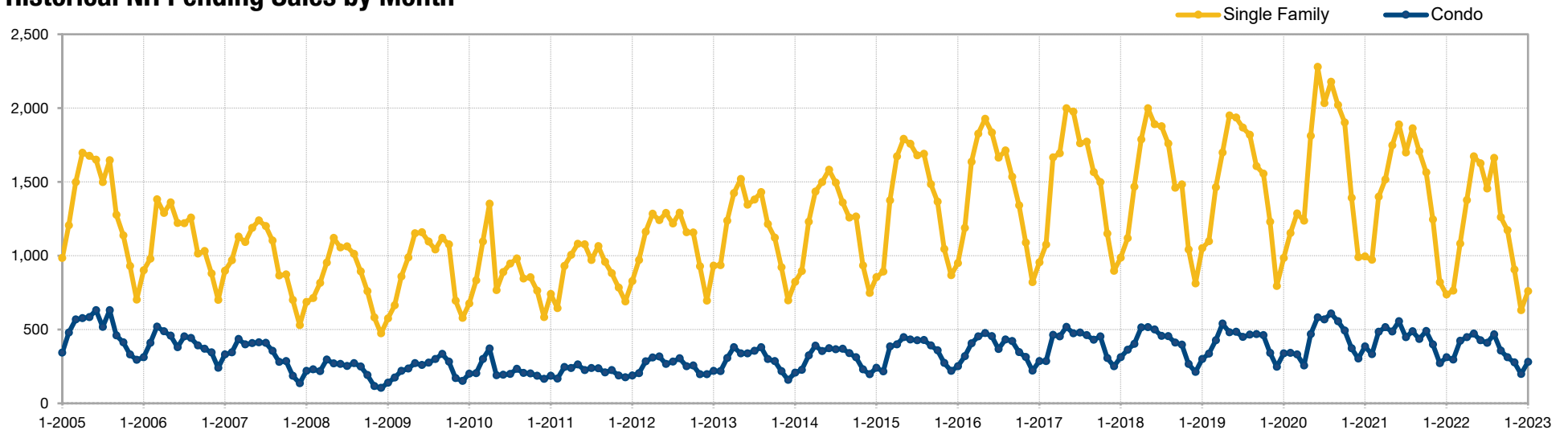


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	763	-21.5%	296	-10.8%
Mar-2022	1,081	-22.7%	423	-12.6%
Apr-2022	1,376	-9.2%	448	-13.0%
May-2022	1,673	-4.2%	472	-2.9%
Jun-2022	1,625	-14.0%	426	-23.2%
Jul-2022	1,454	-14.4%	409	-8.5%
Aug-2022	1,662	-10.8%	466	-4.5%
Sep-2022	1,261	-26.2%	357	-17.9%
Oct-2022	1,173	-25.0%	312	-36.2%
Nov-2022	906	-27.2%	276	-30.8%
Dec-2022	631	-23.0%	199	-26.6%
Jan-2023	759	+3.0%	280	-10.0%
12-Month Avg	1,197	-16.3%	364	-16.3%

Historical NH Pending Sales by Month

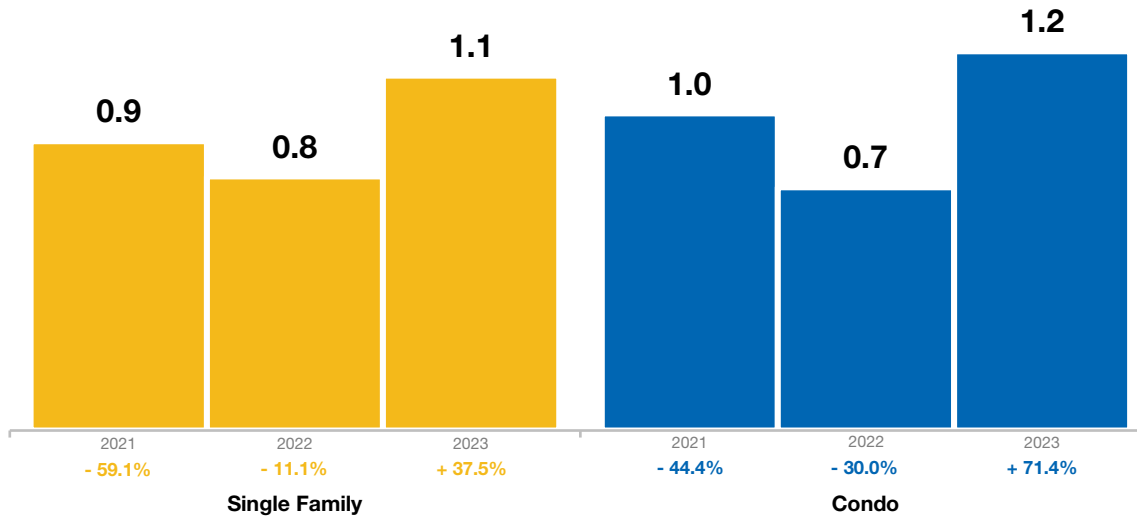


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



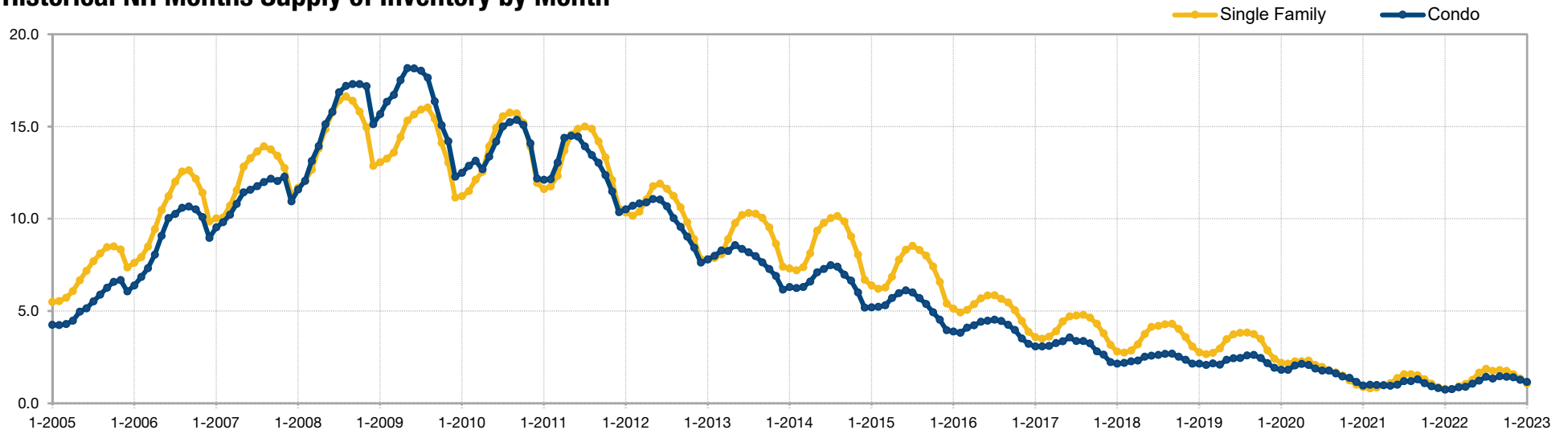
January



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	0.8	0.0%	0.8	-20.0%
Mar-2022	0.9	0.0%	0.9	-10.0%
Apr-2022	1.0	0.0%	0.9	-10.0%
May-2022	1.3	+18.2%	1.1	+22.2%
Jun-2022	1.7	+21.4%	1.2	+20.0%
Jul-2022	1.9	+18.8%	1.4	+16.7%
Aug-2022	1.7	+6.3%	1.3	+8.3%
Sep-2022	1.8	+20.0%	1.5	+15.4%
Oct-2022	1.8	+38.5%	1.4	+27.3%
Nov-2022	1.6	+45.5%	1.4	+55.6%
Dec-2022	1.3	+44.4%	1.3	+62.5%
Jan-2023	1.1	+37.5%	1.2	+71.4%
12-Month Avg*	1.4	+22.6%	1.2	+17.6%

* Months Supply for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

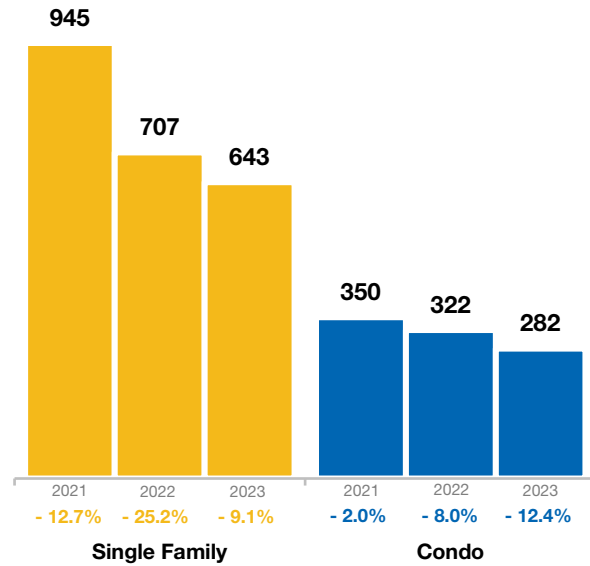


NH New Listings

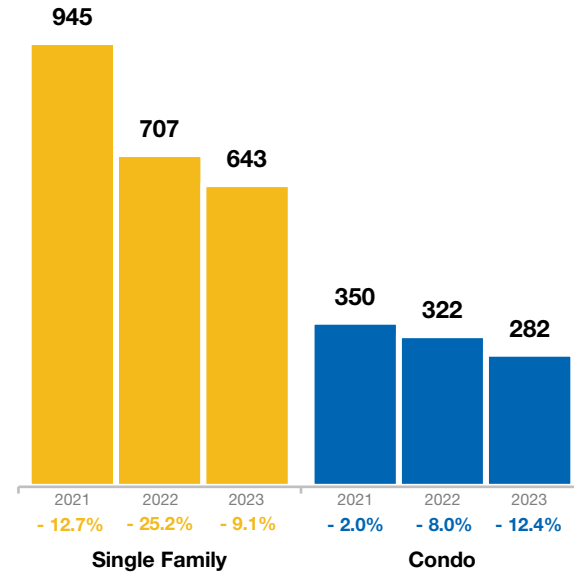
A count of the properties that have been newly listed on the market in a given month.



January

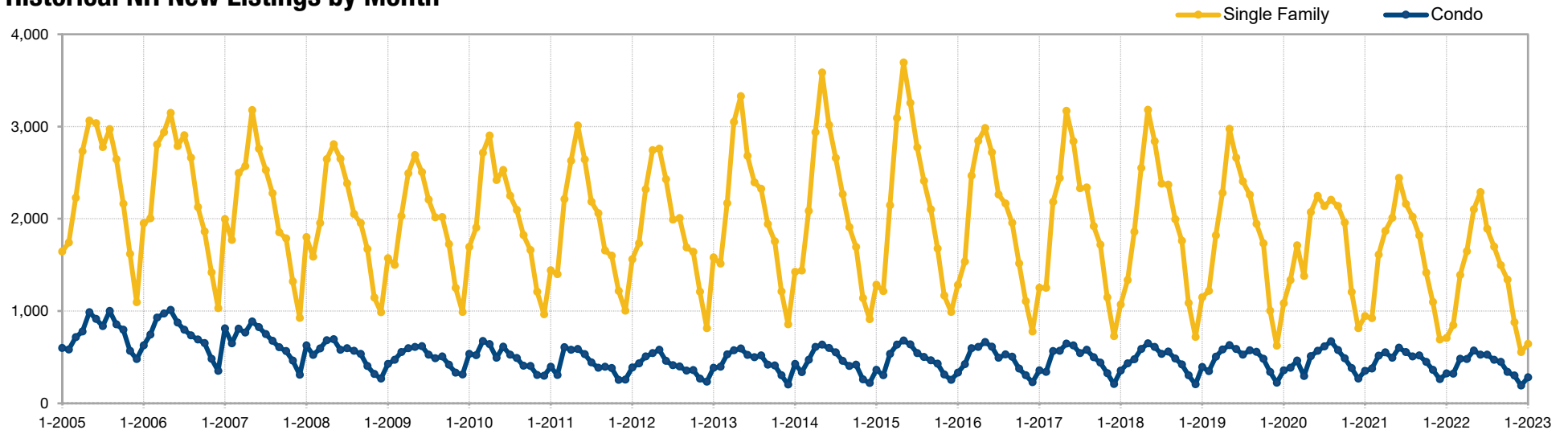


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	847	-8.2%	321	-14.4%
Mar-2022	1,391	-13.7%	481	-6.8%
Apr-2022	1,648	-11.7%	479	-13.2%
May-2022	2,101	+4.6%	570	+15.4%
Jun-2022	2,288	-6.3%	525	-12.9%
Jul-2022	1,892	-12.4%	525	-5.4%
Aug-2022	1,697	-16.0%	470	-7.3%
Sep-2022	1,496	-17.8%	448	-13.3%
Oct-2022	1,341	-5.2%	341	-23.7%
Nov-2022	879	-19.9%	300	-17.4%
Dec-2022	555	-19.8%	193	-26.1%
Jan-2023	643	-9.1%	282	-12.4%
12-Month Avg	1,564	-10.6%	459	-10.5%

Historical NH New Listings by Month

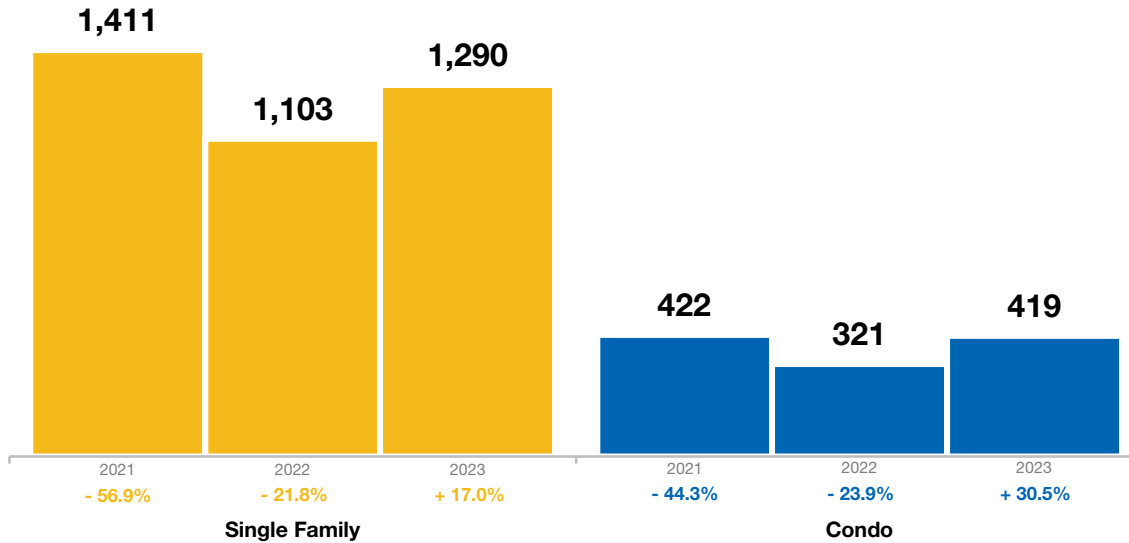


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

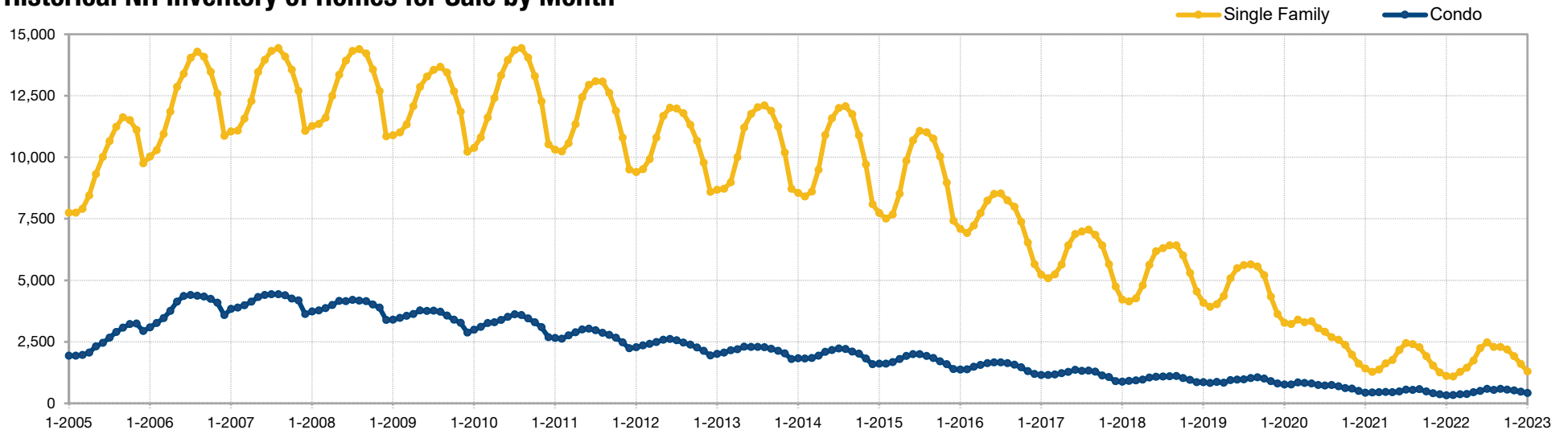


January



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	1,087	-14.5%	330	-24.8%
Mar-2022	1,274	-6.5%	365	-17.8%
Apr-2022	1,437	-11.0%	375	-18.3%
May-2022	1,729	-1.7%	444	-0.2%
Jun-2022	2,233	+3.4%	501	+5.7%
Jul-2022	2,476	+1.2%	584	+5.8%
Aug-2022	2,290	-4.7%	537	-0.4%
Sep-2022	2,284	+0.4%	581	+2.3%
Oct-2022	2,180	+14.3%	548	+14.2%
Nov-2022	1,909	+24.0%	525	+29.0%
Dec-2022	1,596	+27.2%	464	+29.2%
Jan-2023	1,290	+17.0%	419	+30.5%
12-Month Avg	1,815	+3.3%	473	+3.4%

Historical NH Inventory of Homes for Sale by Month



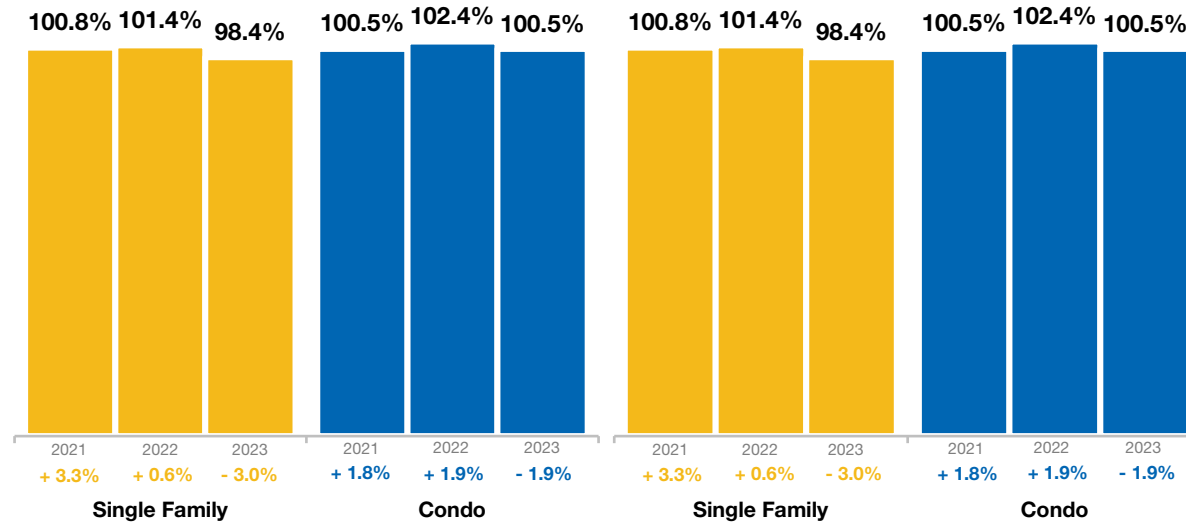
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



January

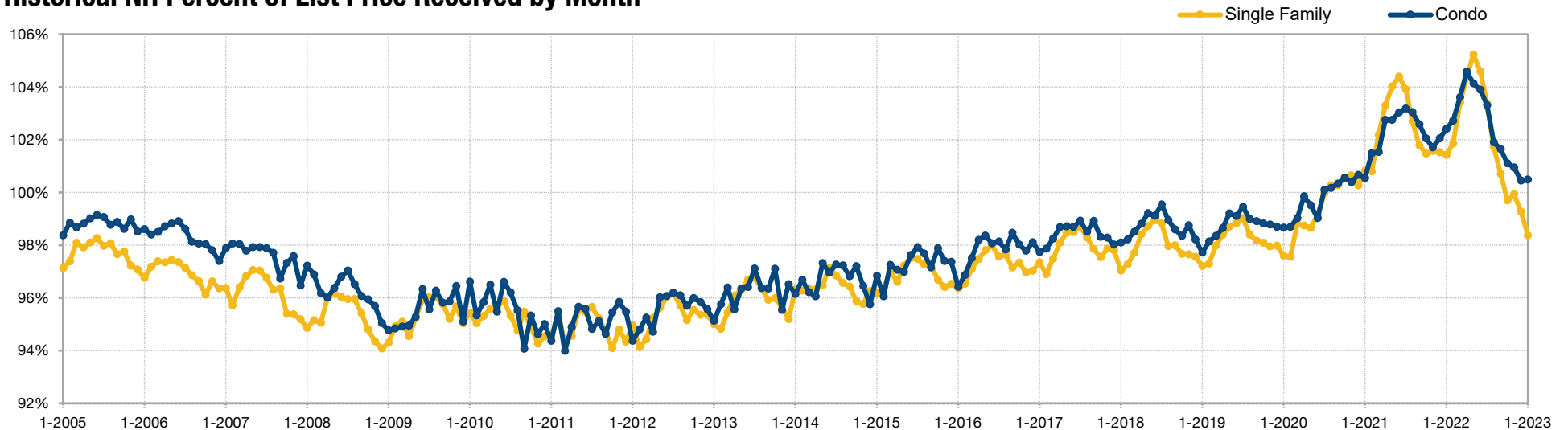
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	101.9%	+1.1%	102.7%	+1.2%
Mar-2022	103.4%	+1.2%	103.6%	+2.1%
Apr-2022	104.4%	+1.1%	104.6%	+1.8%
May-2022	105.2%	+1.2%	104.1%	+1.3%
Jun-2022	104.6%	+0.2%	103.9%	+0.9%
Jul-2022	103.4%	-0.5%	103.3%	+0.1%
Aug-2022	101.7%	-1.0%	101.9%	-1.1%
Sep-2022	100.7%	-1.1%	101.6%	-1.0%
Oct-2022	99.7%	-1.8%	101.1%	-1.0%
Nov-2022	99.9%	-1.7%	100.9%	-0.8%
Dec-2022	99.3%	-2.2%	100.5%	-1.6%
Jan-2023	98.4%	-3.0%	100.5%	-1.9%
12-Month Avg*	102.0%	-0.5%	102.5%	+0.1%

* Pct. of List Price Received for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



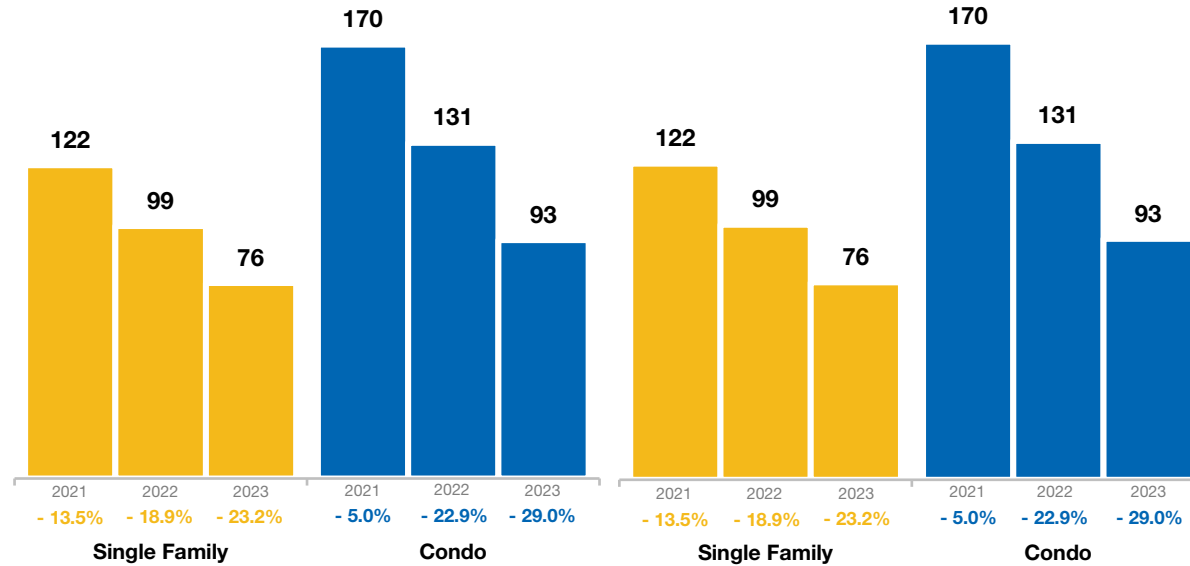
NH Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



January

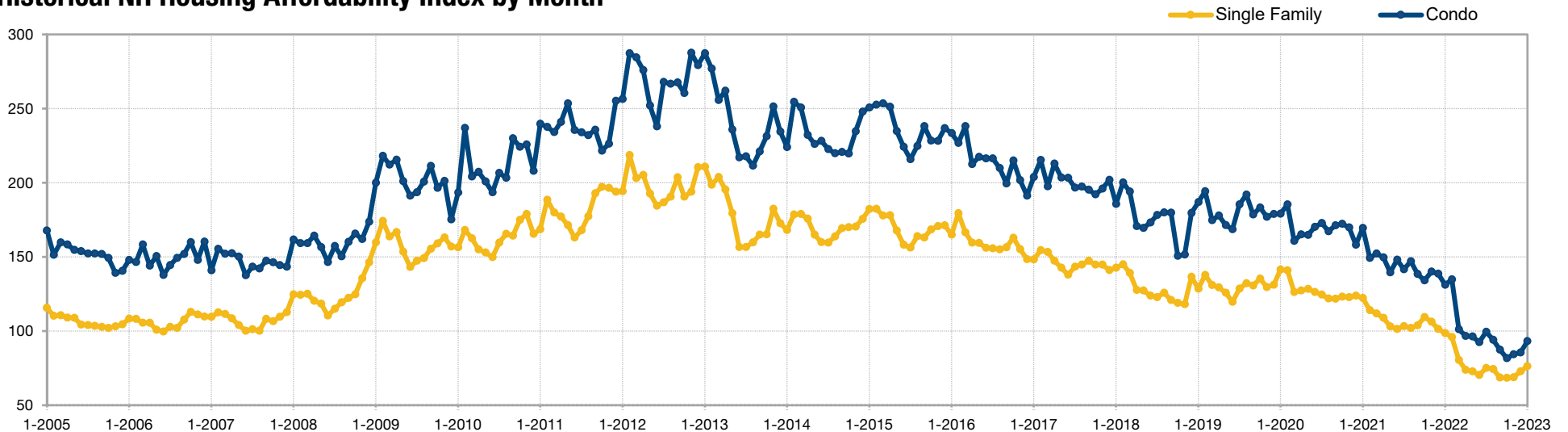
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2022	96	-15.8%	135	-9.4%
Mar-2022	80	-28.6%	101	-33.6%
Apr-2022	74	-32.1%	97	-35.3%
May-2022	73	-29.1%	96	-30.9%
Jun-2022	70	-30.7%	92	-37.8%
Jul-2022	75	-27.2%	99	-30.3%
Aug-2022	74	-27.5%	94	-36.1%
Sep-2022	69	-33.7%	87	-37.4%
Oct-2022	68	-37.6%	82	-38.8%
Nov-2022	69	-34.9%	84	-40.0%
Dec-2022	73	-27.7%	86	-38.1%
Jan-2023	76	-23.2%	93	-29.0%
12-Month Avg*	75	-27.9%	105	-34.7%

* Affordability Index for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.



Key Metrics	Historical Sparkbars	1-2022	1-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales		1,234	891	- 27.8%	1,234	891	- 27.8%
Median Sales Price		\$365,000	\$380,000	+ 4.1%	\$365,000	\$380,000	+ 4.1%
\$ Volume of Closed Sales (in millions)		\$535.6	\$419.6	- 21.7%	\$535.6	\$419.6	- 21.7%
Days on Market		32	36	+ 12.5%	32	36	+ 12.5%
Pending Sales		1,132	1,125	- 0.6%	1,132	1,125	- 0.6%
Months Supply		0.8	1.1	+ 37.5%	--	--	--
New Listings		1,086	1,004	- 7.6%	1,086	1,004	- 7.6%
Homes for Sale		1,498	1,824	+ 21.8%	--	--	--
Pct. of List Price Received		101.3%	98.7%	- 2.6%	101.3%	98.7%	- 2.6%
Affordability Index		108	83	- 22.7%	108	83	- 22.7%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -
Belknap	64	28	- 56.3%	\$368,500	\$320,000	- 13.2%	\$33.4	\$15.2	- 54.5%	30	60	+ 100.0%	40	45	+ 12.5%
Belknap Year-to-Date	64	28	- 56.3%	\$368,500	\$320,000	- 13.2%	\$33.4	\$15.2	- 54.5%	30	60	+ 100.0%	40	45	+ 12.5%
Carroll	57	40	- 29.8%	\$445,000	\$394,950	- 11.2%	\$34.6	\$34.6	0.0%	38	46	+ 21.1%	52	48	- 7.7%
Carroll Year-to-Date	57	40	- 29.8%	\$445,000	\$394,950	- 11.2%	\$34.6	\$34.6	0.0%	38	46	+ 21.1%	52	48	- 7.7%
Cheshire	66	37	- 43.9%	\$297,500	\$306,500	+ 3.0%	\$23.5	\$11.3	- 51.9%	32	38	+ 18.8%	34	43	+ 26.5%
Cheshire Year-to-Date	66	37	- 43.9%	\$297,500	\$306,500	+ 3.0%	\$23.5	\$11.3	- 51.9%	32	38	+ 18.8%	34	43	+ 26.5%
Coos	33	24	- 27.3%	\$189,000	\$200,750	+ 6.2%	\$6.9	\$5.7	- 17.4%	50	57	+ 14.0%	20	38	+ 90.0%
Coos Year-to-Date	33	24	- 27.3%	\$189,000	\$200,750	+ 6.2%	\$6.9	\$5.7	- 17.4%	50	57	+ 14.0%	20	38	+ 90.0%
Grafton	56	41	- 26.8%	\$297,450	\$365,000	+ 22.7%	\$23.9	\$25.0	+ 4.6%	47	44	- 6.4%	51	68	+ 33.3%
Grafton Year-to-Date	56	41	- 26.8%	\$297,450	\$365,000	+ 22.7%	\$23.9	\$25.0	+ 4.6%	47	44	- 6.4%	51	68	+ 33.3%
Hillsborough	223	152	- 31.8%	\$440,000	\$405,000	- 8.0%	\$112.0	\$74.0	- 33.9%	18	30	+ 66.7%	184	174	- 5.4%
Hillsborough Year-to-Date	223	152	- 31.8%	\$440,000	\$405,000	- 8.0%	\$112.0	\$74.0	- 33.9%	18	30	+ 66.7%	184	174	- 5.4%
Merrimack	91	76	- 16.5%	\$370,000	\$399,000	+ 7.8%	\$36.4	\$35.3	- 3.0%	24	29	+ 20.8%	82	85	+ 3.7%
Merrimack Year-to-Date	91	76	- 16.5%	\$370,000	\$399,000	+ 7.8%	\$36.4	\$35.3	- 3.0%	24	29	+ 20.8%	82	85	+ 3.7%
Rockingham	162	149	- 8.0%	\$539,200	\$540,000	+ 0.1%	\$104.5	\$94.8	- 9.3%	33	34	+ 3.0%	154	155	+ 0.6%
Rockingham Year-to-Date	162	149	- 8.0%	\$539,200	\$540,000	+ 0.1%	\$104.5	\$94.8	- 9.3%	33	34	+ 3.0%	154	155	+ 0.6%
Strafford	94	58	- 38.3%	\$365,000	\$387,500	+ 6.2%	\$38.0	\$24.7	- 35.0%	37	32	- 13.5%	87	78	- 10.3%
Strafford Year-to-Date	94	58	- 38.3%	\$365,000	\$387,500	+ 6.2%	\$38.0	\$24.7	- 35.0%	37	32	- 13.5%	87	78	- 10.3%
Sullivan	29	21	- 27.6%	\$299,000	\$340,000	+ 13.7%	\$9.9	\$8.9	- 10.1%	32	55	+ 71.9%	33	25	- 24.2%
Sullivan Year-to-Date	29	21	- 27.6%	\$299,000	\$340,000	+ 13.7%	\$9.9	\$8.9	- 10.1%	32	55	+ 71.9%	33	25	- 24.2%
Entire State	875	626	- 28.5%	\$399,000	\$415,000	+ 4.0%	\$423.2	\$329.5	- 22.1%	30	37	+ 23.3%	737	759	+ 3.0%
Entire State Year-to-Date	875	626	- 28.5%	\$399,000	\$415,000	+ 4.0%	\$423.2	\$329.5	- 22.1%	30	37	+ 23.3%	737	759	+ 3.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -
Belknap	8	8	0.0%	\$257,000	\$537,602	+ 109.2%	\$3.0	\$4.0	+ 33.3%	26	44	+ 69.2%	16	19	+ 18.8%
Belknap Year-to-Date	8	8	0.0%	\$257,000	\$537,602	+ 109.2%	\$3.0	\$4.0	+ 33.3%	26	44	+ 69.2%	16	19	+ 18.8%
Carroll	15	8	- 46.7%	\$345,000	\$347,500	+ 0.7%	\$6.7	\$4.3	- 35.8%	14	50	+ 257.1%	28	15	- 46.4%
Carroll Year-to-Date	15	8	- 46.7%	\$345,000	\$347,500	+ 0.7%	\$6.7	\$4.3	- 35.8%	14	50	+ 257.1%	28	15	- 46.4%
Cheshire	7	4	- 42.9%	\$189,500	\$255,700	+ 34.9%	\$1.4	\$1.2	- 14.3%	125	9	- 92.8%	7	8	+ 14.3%
Cheshire Year-to-Date	7	4	- 42.9%	\$189,500	\$255,700	+ 34.9%	\$1.4	\$1.2	- 14.3%	125	9	- 92.8%	7	8	+ 14.3%
Coos	0	2	--	\$0	\$650,500	--	\$0.0	\$1.3	--	0	5	--	4	2	- 50.0%
Coos Year-to-Date	0	2	--	\$0	\$650,500	--	\$0.0	\$1.3	--	0	38	--	4	2	- 50.0%
Grafton	24	16	- 33.3%	\$205,500	\$377,500	+ 83.7%	\$6.5	\$6.4	- 1.5%	6	51	+ 750.0%	37	29	- 21.6%
Grafton Year-to-Date	24	16	- 33.3%	\$205,500	\$377,500	+ 83.7%	\$6.5	\$6.4	- 1.5%	6	51	+ 750.0%	37	29	- 21.6%
Hillsborough	93	62	- 33.3%	\$271,000	\$275,000	+ 1.5%	\$27.5	\$19.1	- 30.5%	24	34	+ 41.7%	94	95	+ 1.1%
Hillsborough Year-to-Date	93	62	- 33.3%	\$271,000	\$275,000	+ 1.5%	\$27.5	\$19.1	- 30.5%	24	34	+ 41.7%	94	95	+ 1.1%
Merrimack	24	22	- 8.3%	\$272,500	\$335,000	+ 22.9%	\$6.7	\$7.0	+ 4.5%	13	24	+ 84.6%	18	21	+ 16.7%
Merrimack Year-to-Date	24	22	- 8.3%	\$272,500	\$335,000	+ 22.9%	\$6.7	\$7.0	+ 4.5%	13	24	+ 84.6%	18	21	+ 16.7%
Rockingham	97	62	- 36.1%	\$410,000	\$412,500	+ 0.6%	\$47.0	\$33.0	- 29.8%	56	33	- 41.1%	94	76	- 19.1%
Rockingham Year-to-Date	97	62	- 36.1%	\$410,000	\$412,500	+ 0.6%	\$47.0	\$33.0	- 29.8%	56	33	- 41.1%	94	76	- 19.1%
Strafford	16	12	- 25.0%	\$312,450	\$356,500	+ 14.1%	\$5.0	\$4.4	- 12.0%	27	23	- 14.8%	12	15	+ 25.0%
Strafford Year-to-Date	16	12	- 25.0%	\$312,450	\$356,500	+ 14.1%	\$5.0	\$4.4	- 12.0%	27	23	- 14.8%	12	15	+ 25.0%
Sullivan	3	0	- 100.0%	\$315,000	\$0	- 100.0%	\$0.8	\$0.0	- 100.0%	27	0	- 100.0%	1	0	- 100.0%
Sullivan Year-to-Date	3	0	- 100.0%	\$315,000	\$0	- 100.0%	\$0.8	\$0.0	- 100.0%	27	--	--	1	0	- 100.0%
Entire State	287	196	- 31.7%	\$300,000	\$340,000	+ 13.3%	\$104.7	\$80.7	- 22.9%	35	34	- 2.9%	311	280	- 10.0%
Entire State Year-to-Date	287	196	- 31.7%	\$300,000	\$340,000	+ 13.3%	\$104.7	\$80.7	- 22.9%	35	34	- 2.9%	311	280	- 10.0%