

# NH Monthly Indicators



## May 2023

Existing-home sales slid for the second consecutive month, falling 3.4% nationwide as of last measure, according to the National Association of REALTORS® (NAR), as higher interest rates continue to impact buyer affordability. Sales are down 23% compared to the same period a year ago, while contract signings dropped 20.3% year-over-year. With sales cooling, buyers in some parts of the country have found relief in the form of declining sales prices, which are down 1.7% year-over-year nationally, although more affordable markets continue to see price gains.

New Listings decreased 18.4 percent for single family homes and 17.1 percent for townhouse-condo properties. Pending Sales decreased 14.8 percent for single family homes and 22.4 percent for townhouse-condo properties. Inventory decreased 9.6 percent for single family homes but increased 2.3 percent for townhouse-condo properties.

The Median Sales Price was up 1.1 percent to \$465,000 for single family homes and 14.9 percent to \$400,000 for townhouse-condo properties. Days on Market increased 62.5 percent for single family homes and 100.0 percent for townhouse-condo properties. Months Supply of Inventory increased 16.7 percent for single family homes and 30.0 percent for townhouse-condo properties.

While fluctuating interest rates have pushed some buyers to the sidelines, a shortage of inventory is also to blame for lower-than-average home sales this time of year, as current homeowners, many of whom locked in mortgage rates several percentage points below today's current rates, are delaying the decision to sell until market conditions improve. With only 2.9 months' supply heading into May, available homes are moving fast, with the typical home spending just over three weeks on the market, according to NAR.

## Monthly Snapshot

<b>- 22.3%</b>	<b>+ 1.1%</b>	<b>- 19.3%</b>
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16



# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2022	5-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
<b>Closed Sales</b>		1,235	<b>959</b>	- 22.3%	4,560	<b>3,591</b>	- 21.3%
<b>Median Sales Price</b>		\$460,000	<b>\$465,000</b>	+ 1.1%	\$435,000	<b>\$449,000</b>	+ 3.2%
<b>\$ Volume of Closed Sales (in millions)</b>		\$656.3	<b>\$529.7</b>	- 19.3%	\$2,332.4	<b>\$1,921.9</b>	- 17.6%
<b>Days on Market</b>		16	<b>26</b>	+ 62.5%	26	<b>35</b>	+ 34.6%
<b>Pending Sales</b>		1,639	<b>1,397</b>	- 14.8%	5,475	<b>4,639</b>	- 15.3%
<b>Months Supply</b>		1.2	<b>1.4</b>	+ 16.7%	--	--	--
<b>New Listings</b>		2,044	<b>1,667</b>	- 18.4%	6,508	<b>5,153</b>	- 20.8%
<b>Homes for Sale</b>		1,648	<b>1,489</b>	- 9.6%	--	--	--
<b>Pct. of List Price Received</b>		105.2%	<b>102.7%</b>	- 2.4%	103.5%	<b>100.7%</b>	- 2.7%
<b>Affordability Index</b>		73	<b>66</b>	- 9.6%	77	<b>68</b>	- 11.7%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



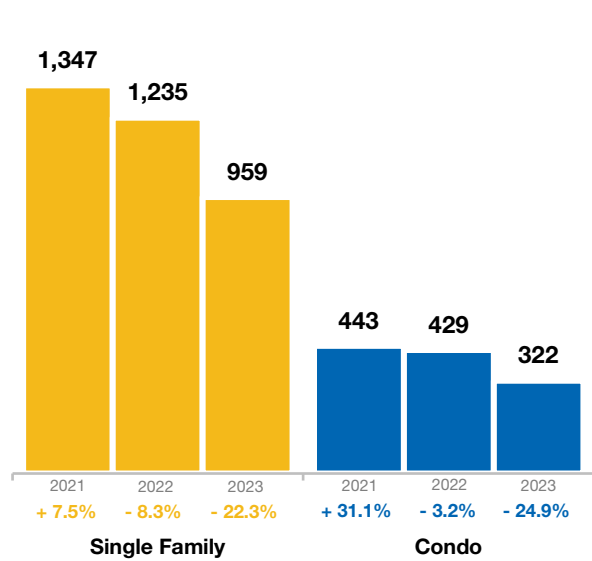
Key Metrics	Historical Sparkbars	5-2022	5-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
<b>Closed Sales</b>		429	<b>322</b>	- 24.9%	1,680	<b>1,269</b>	- 24.5%
<b>Median Sales Price</b>		\$348,000	<b>\$400,000</b>	+ 14.9%	\$330,000	<b>\$360,000</b>	+ 9.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$167.4	<b>\$151.6</b>	- 9.4%	\$627.1	<b>\$537.8</b>	- 14.2%
<b>Days on Market</b>		15	<b>30</b>	+ 100.0%	22	<b>32</b>	+ 45.5%
<b>Pending Sales</b>		469	<b>364</b>	- 22.4%	1,939	<b>1,566</b>	- 19.2%
<b>Months Supply</b>		1.0	<b>1.3</b>	+ 30.0%	--	--	--
<b>New Listings</b>		567	<b>470</b>	- 17.1%	2,159	<b>1,730</b>	- 19.9%
<b>Homes for Sale</b>		435	<b>445</b>	+ 2.3%	--	--	--
<b>Pct. of List Price Received</b>		104.1%	<b>102.7%</b>	- 1.3%	103.6%	<b>101.7%</b>	- 1.8%
<b>Affordability Index</b>		96	<b>76</b>	- 20.8%	101	<b>85</b>	- 15.8%

# NH Closed Sales

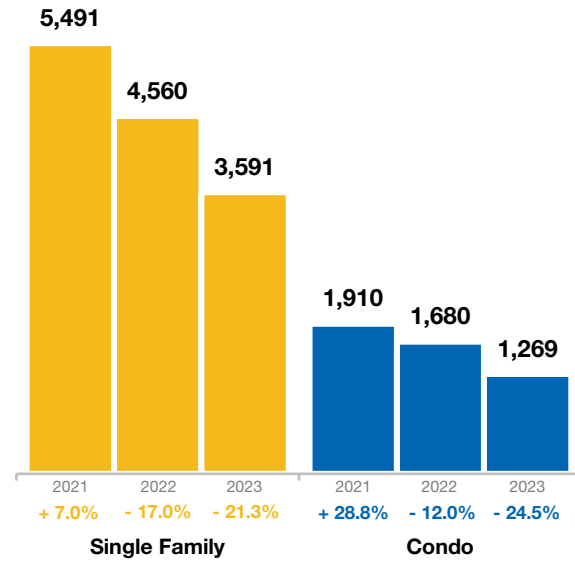
A count of the actual sales that closed in a given month.



## May

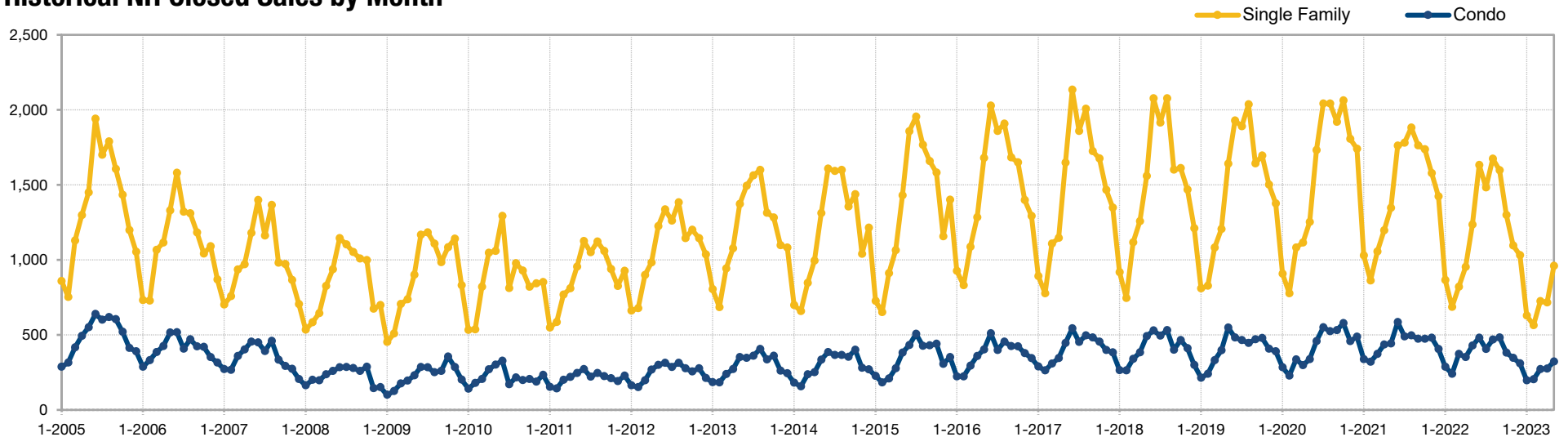


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	1,632	-7.4%	480	-18.1%
Jul-2022	1,483	-16.7%	405	-17.3%
Aug-2022	1,674	-11.0%	468	-5.8%
Sep-2022	1,598	-9.4%	483	+1.9%
Oct-2022	1,299	-25.2%	381	-19.5%
Nov-2022	1,095	-30.6%	346	-27.9%
Dec-2022	1,031	-27.5%	310	-23.6%
Jan-2023	628	-27.5%	197	-31.4%
Feb-2023	564	-17.8%	203	-15.8%
Mar-2023	724	-11.8%	272	-26.9%
Apr-2023	716	-24.8%	275	-21.7%
<b>May-2023</b>	<b>959</b>	<b>-22.3%</b>	<b>322</b>	<b>-24.9%</b>
12-Month Avg	1,117	-18.7%	345	-18.6%

## Historical NH Closed Sales by Month

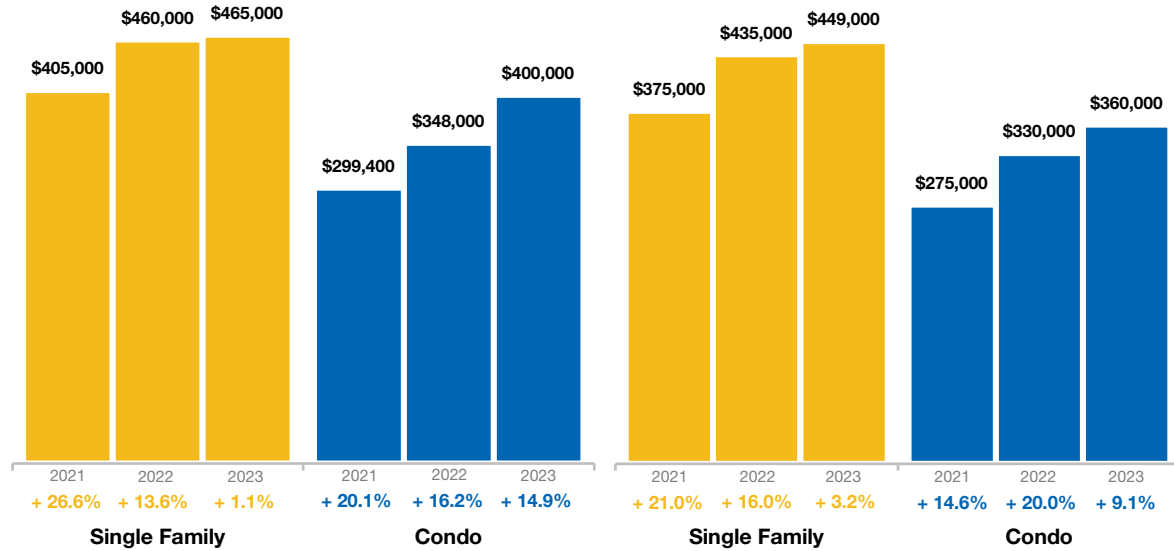


# NH Median Sales Price

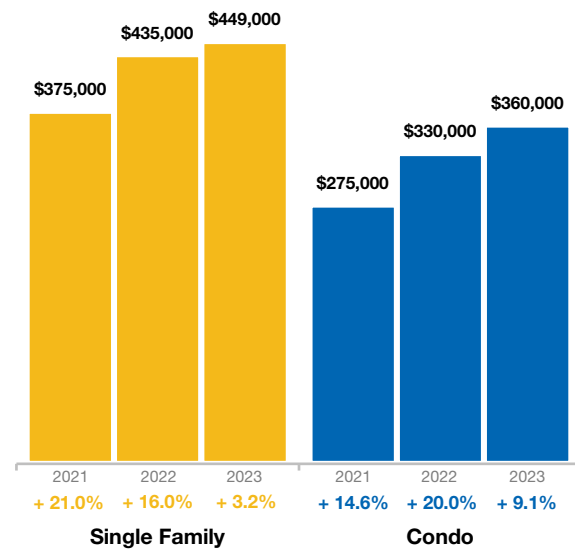
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## May



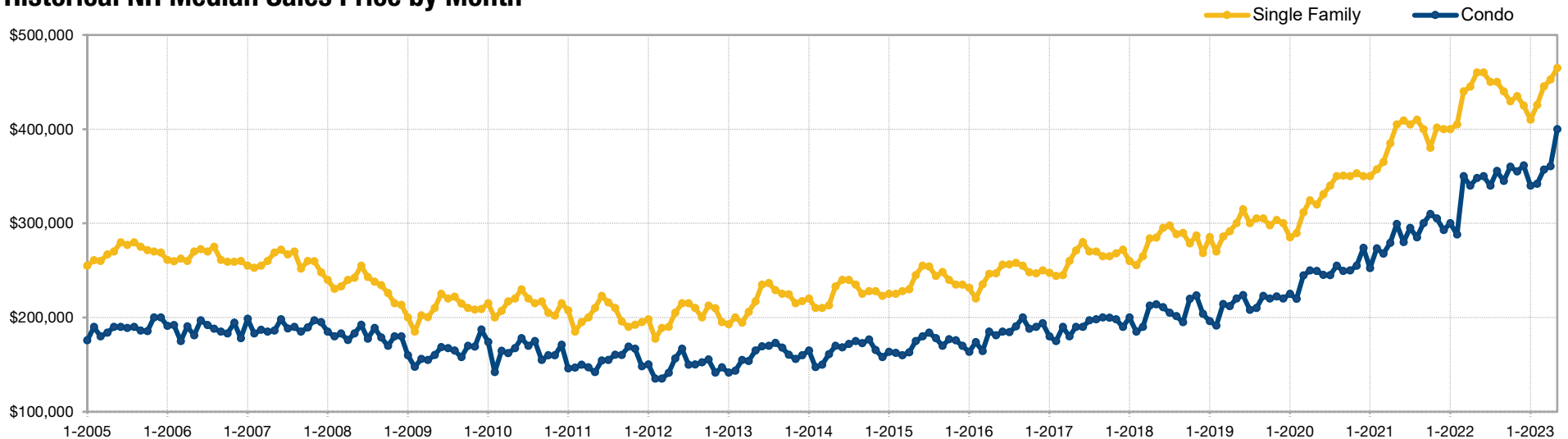
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	\$460,000	+12.5%	\$350,000	+25.0%
Jul-2022	\$450,000	+11.1%	\$340,000	+15.3%
Aug-2022	\$450,000	+9.8%	\$355,500	+24.7%
Sep-2022	\$440,000	+10.0%	\$345,000	+15.0%
Oct-2022	\$429,575	+13.0%	\$360,000	+16.1%
Nov-2022	\$435,000	+8.3%	\$355,000	+16.4%
Dec-2022	\$425,000	+6.3%	\$361,383	+23.4%
Jan-2023	\$410,000	+2.5%	\$339,900	+13.3%
Feb-2023	\$425,500	+5.1%	\$342,000	+18.8%
Mar-2023	\$445,500	+1.3%	\$357,000	+2.0%
Apr-2023	\$452,500	+1.7%	\$360,500	+6.0%
<b>May-2023</b>	<b>\$465,000</b>	<b>+1.1%</b>	<b>\$400,000</b>	<b>+14.9%</b>
12-Month Avg*	\$445,000	+8.5%	\$354,000	+15.5%

\* Median Sales Price for all properties from June 2022 through May 2023. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

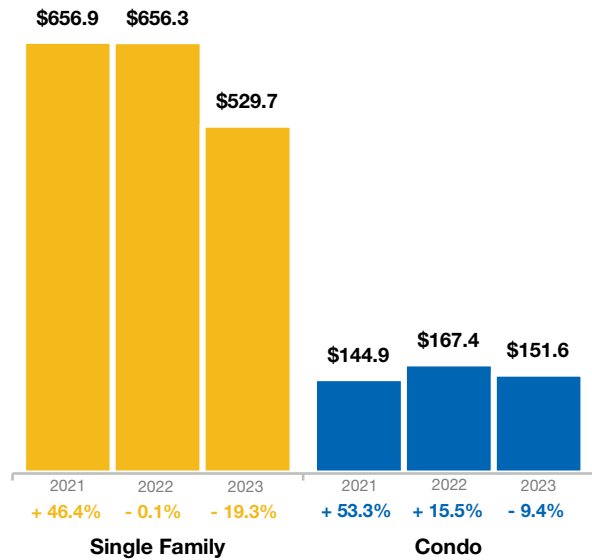


# NH \$ Volume of Closed Sales

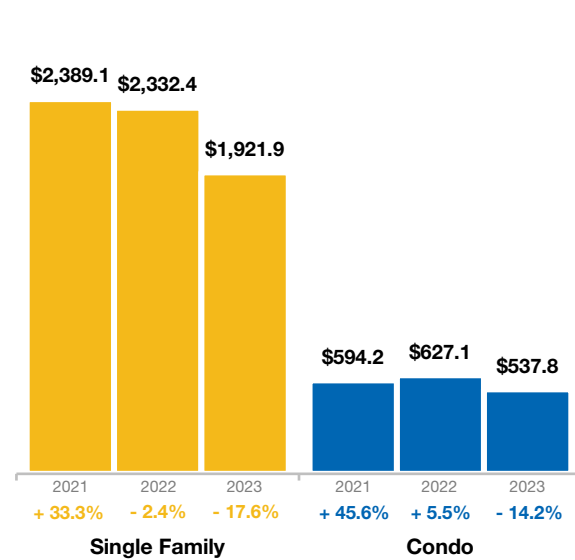
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## May



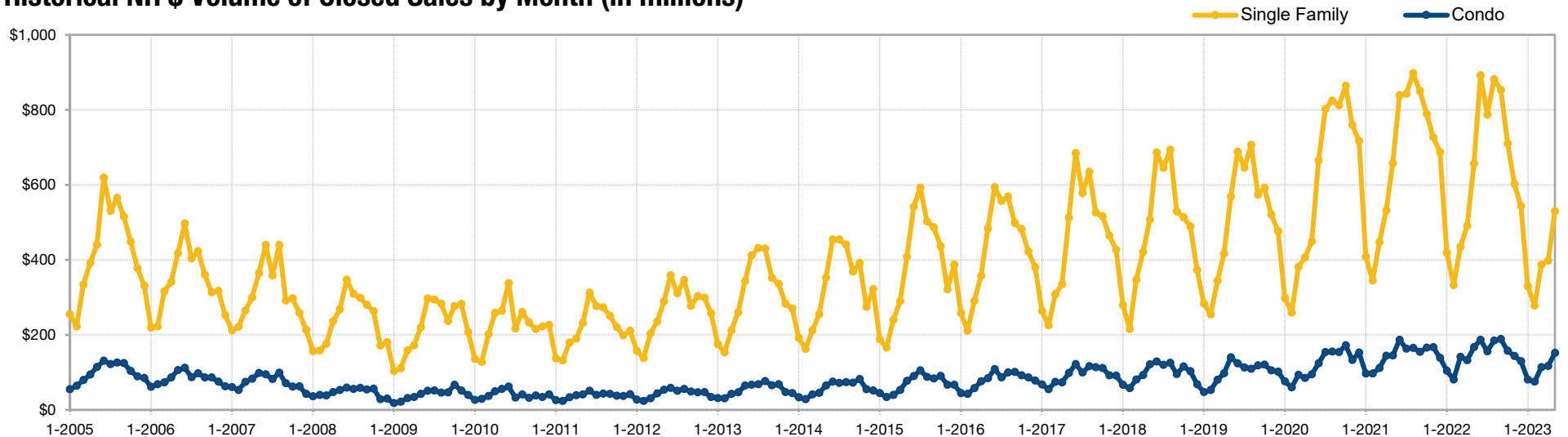
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	\$892.3	+6.4%	\$186.8	+0.2%
Jul-2022	\$786.9	-6.6%	\$156.3	-4.0%
Aug-2022	\$881.5	-1.7%	\$184.3	+11.5%
Sep-2022	\$852.6	+0.3%	\$188.6	+22.0%
Oct-2022	\$710.3	-10.0%	\$157.1	-5.4%
Nov-2022	\$601.9	-17.2%	\$143.6	-14.0%
Dec-2022	\$543.2	-21.0%	\$129.3	-6.4%
Jan-2023	\$329.6	-21.3%	\$80.6	-23.0%
Feb-2023	\$277.9	-16.3%	\$75.3	-7.0%
Mar-2023	\$386.9	-11.0%	\$113.4	-19.9%
Apr-2023	\$397.7	-18.9%	\$117.0	-11.6%
<b>May-2023</b>	<b>\$529.7</b>	<b>-19.3%</b>	<b>\$151.6</b>	<b>-9.4%</b>
12-Month Avg*	\$599.2	-9.7%	\$140.3	-4.7%

\* \$ Volume of Closed Sales (in millions) for all properties from June 2022 through May 2023. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)



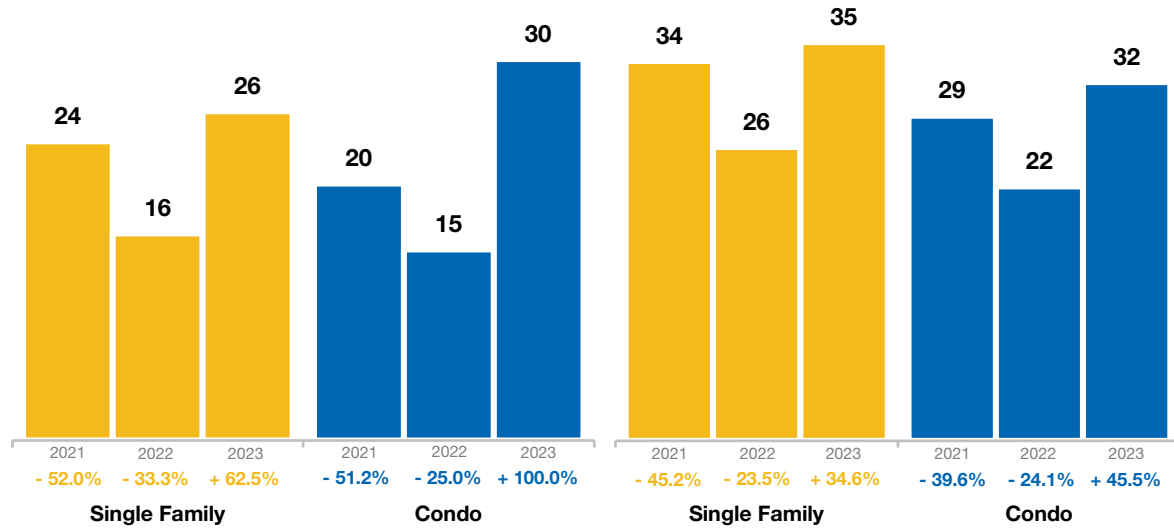
# NH Days on Market

Average number of days between when a property is listed and when an offer is accepted in a given month.



## May

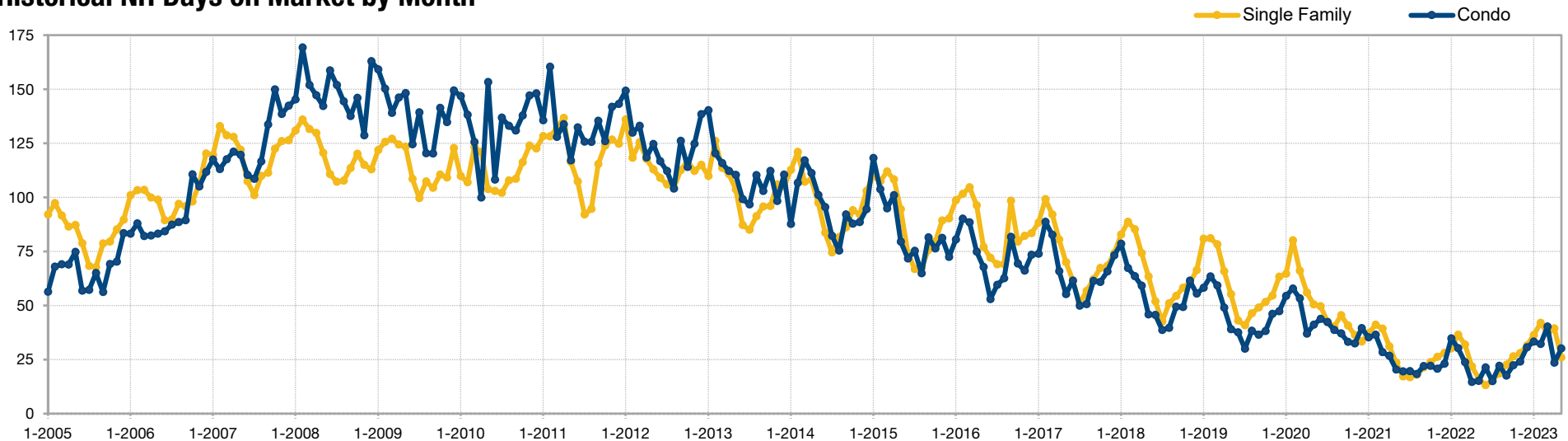
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	13	-23.5%	21	+10.5%
Jul-2022	16	-5.9%	15	-25.0%
Aug-2022	19	+5.6%	22	+22.2%
Sep-2022	23	+9.5%	18	-18.2%
Oct-2022	26	+8.3%	22	0.0%
Nov-2022	28	+7.7%	24	+14.3%
Dec-2022	31	+10.7%	31	+34.8%
Jan-2023	36	+20.0%	33	-5.7%
Feb-2023	42	+16.7%	32	+6.7%
Mar-2023	37	+15.6%	40	+66.7%
Apr-2023	39	+77.3%	24	+60.0%
<b>May-2023</b>	<b>26</b>	<b>+62.5%</b>	<b>30</b>	<b>+100.0%</b>
12-Month Avg*	25	+10.8%	25	+15.6%

\* Days on Market for all properties from June 2022 through May 2023. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

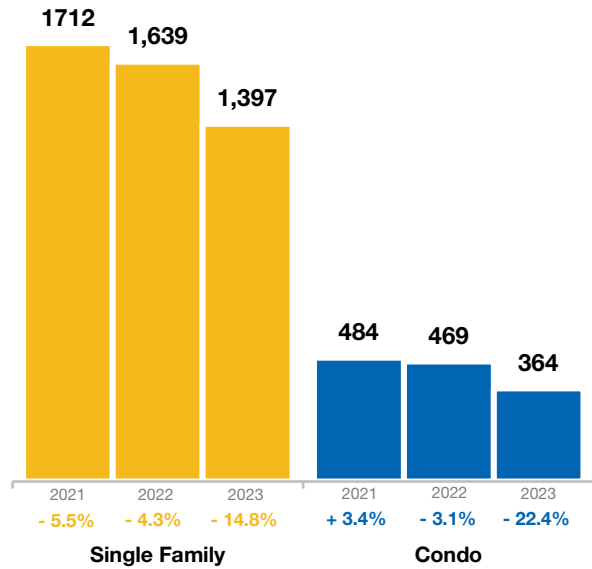


# NH Pending Sales

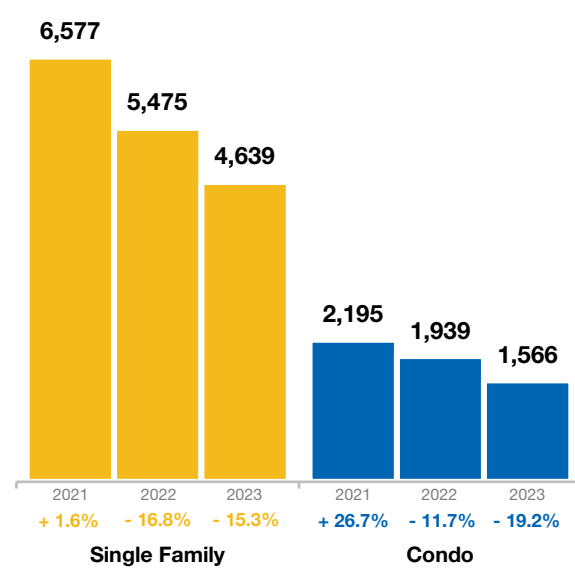
A count of the properties on which offers have been accepted in a given month.



## May

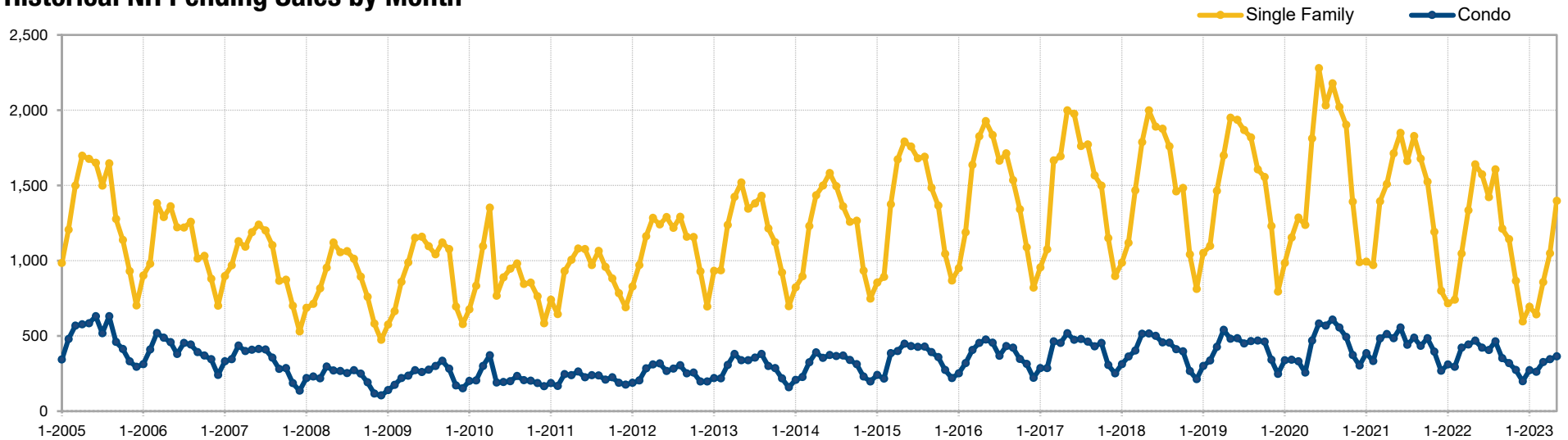


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	1,573	-14.9%	422	-24.0%
Jul-2022	1,422	-14.4%	406	-7.9%
Aug-2022	1,607	-12.0%	463	-4.9%
Sep-2022	1,212	-27.8%	351	-18.9%
Oct-2022	1,142	-25.1%	318	-34.3%
Nov-2022	866	-27.3%	273	-31.1%
Dec-2022	596	-25.5%	198	-26.1%
Jan-2023	694	-3.1%	271	-12.6%
Feb-2023	642	-13.2%	261	-11.5%
Mar-2023	857	-18.1%	326	-22.7%
Apr-2023	1,049	-21.4%	344	-22.3%
<b>May-2023</b>	<b>1,397</b>	<b>-14.8%</b>	<b>364</b>	<b>-22.4%</b>
12-Month Avg	1,088	-18.4%	333	-20.1%

## Historical NH Pending Sales by Month



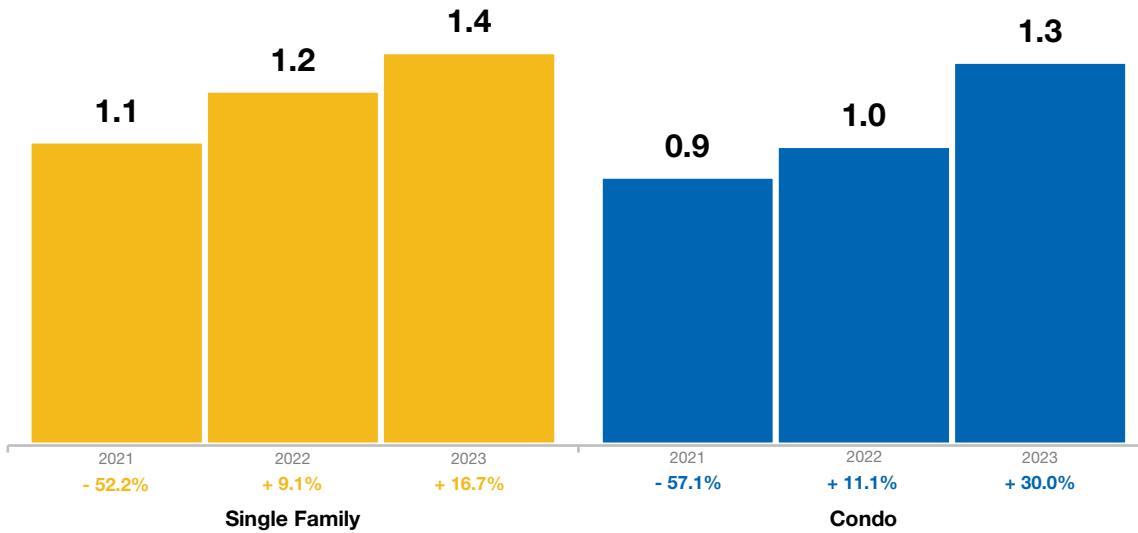


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



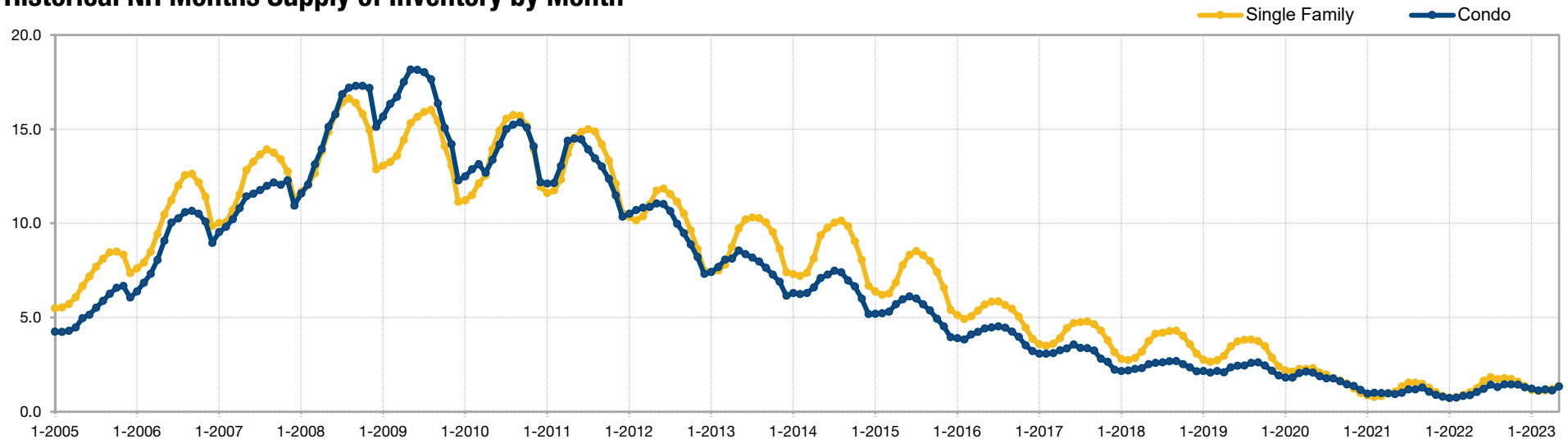
## May



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	1.6	+23.1%	1.2	+20.0%
Jul-2022	1.8	+20.0%	1.4	+16.7%
Aug-2022	1.7	+13.3%	1.3	+8.3%
Sep-2022	1.8	+20.0%	1.5	+15.4%
Oct-2022	1.7	+30.8%	1.4	+27.3%
Nov-2022	1.6	+60.0%	1.4	+55.6%
Dec-2022	1.4	+75.0%	1.3	+62.5%
Jan-2023	1.2	+50.0%	1.2	+71.4%
Feb-2023	1.1	+57.1%	1.1	+57.1%
Mar-2023	1.1	+22.2%	1.2	+50.0%
Apr-2023	1.2	+20.0%	1.1	+22.2%
<b>May-2023</b>	<b>1.4</b>	<b>+16.7%</b>	<b>1.3</b>	<b>+30.0%</b>
12-Month Avg*	1.5	+28.8%	1.3	+34.4%

\* Months Supply for all properties from June 2022 through May 2023. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

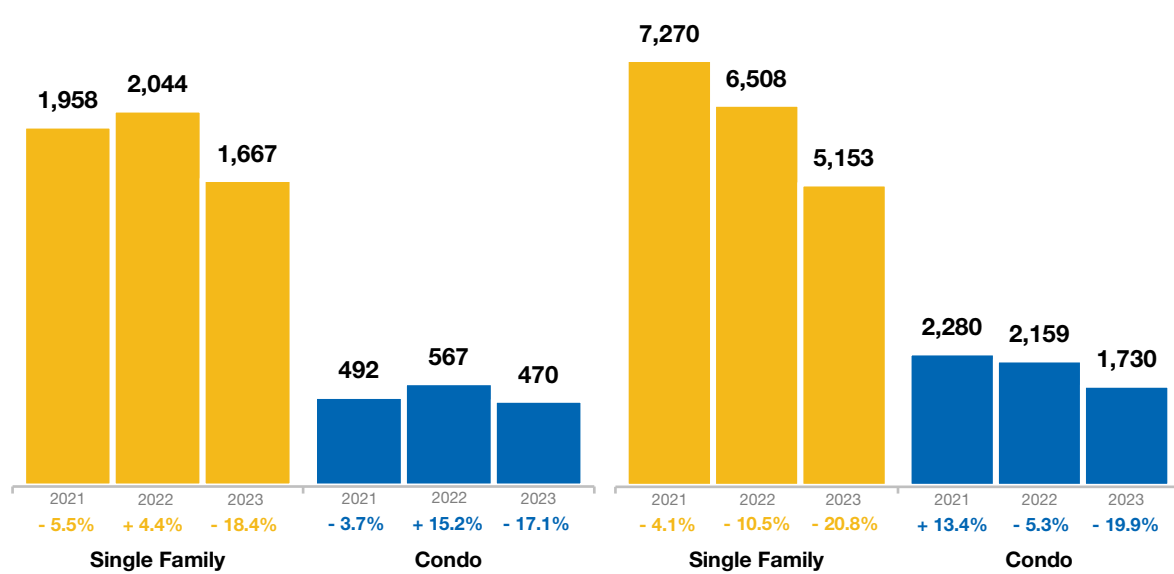


# NH New Listings

A count of the properties that have been newly listed on the market in a given month.

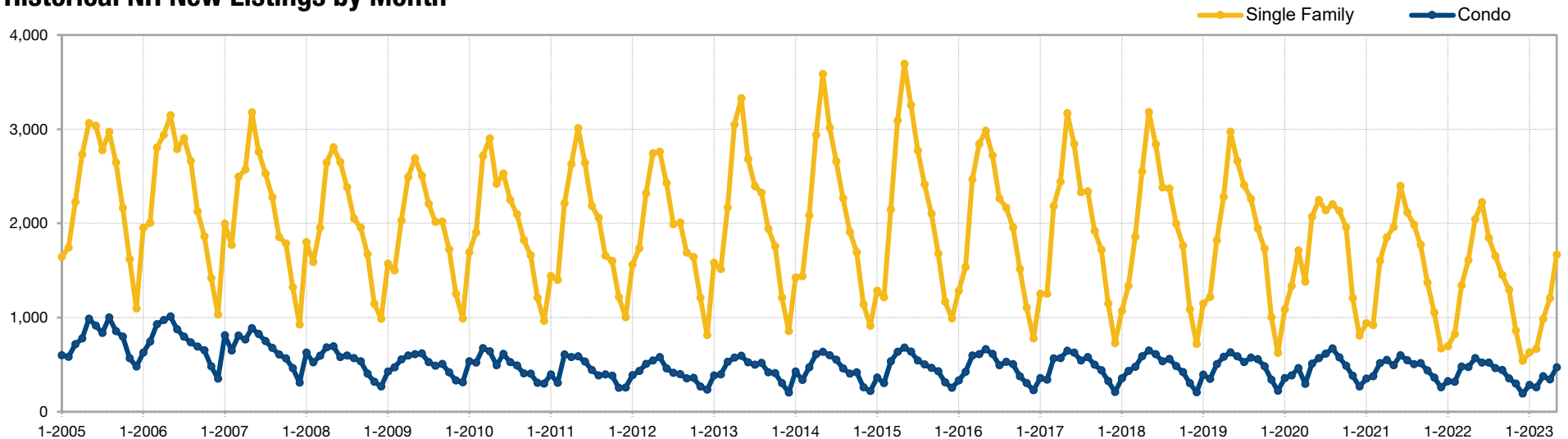


## May



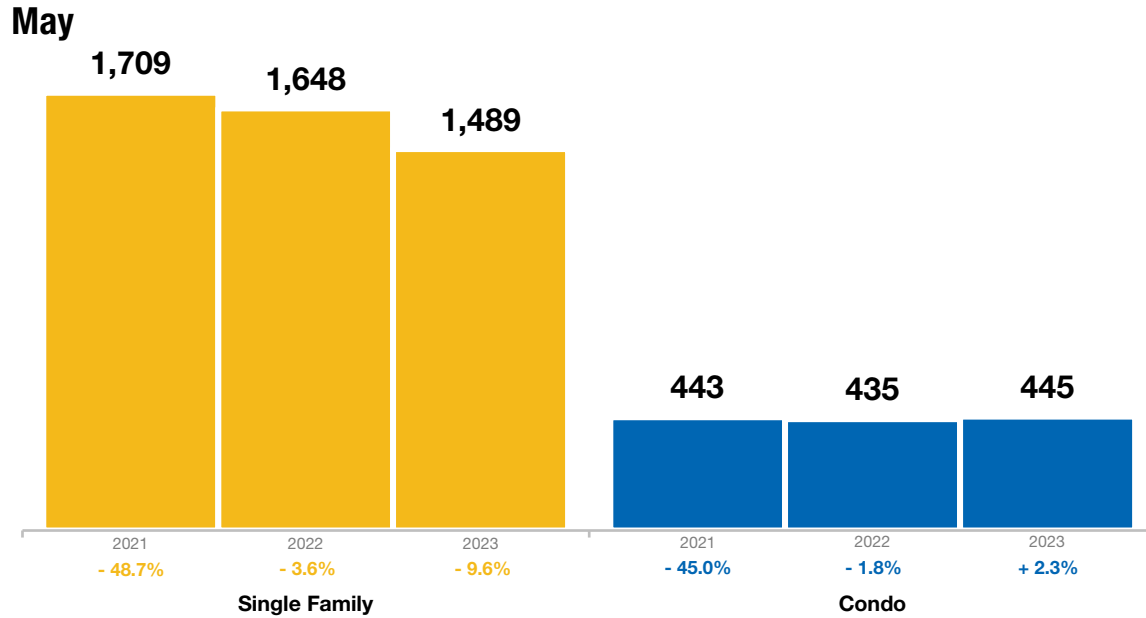
New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	2,224	-7.2%	522	-12.9%
Jul-2022	1,846	-12.7%	521	-4.4%
Aug-2022	1,652	-16.8%	463	-8.3%
Sep-2022	1,451	-18.1%	444	-13.8%
Oct-2022	1,295	-5.6%	354	-19.0%
Nov-2022	861	-18.2%	297	-17.7%
Dec-2022	540	-19.4%	191	-26.3%
Jan-2023	630	-9.2%	284	-11.8%
Feb-2023	667	-18.9%	259	-18.6%
Mar-2023	984	-26.6%	375	-21.7%
Apr-2023	1,205	-25.1%	342	-27.7%
<b>May-2023</b>	<b>1,667</b>	<b>-18.4%</b>	<b>470</b>	<b>-17.1%</b>
12-Month Avg	1,489	-15.9%	448	-15.9%

## Historical NH New Listings by Month



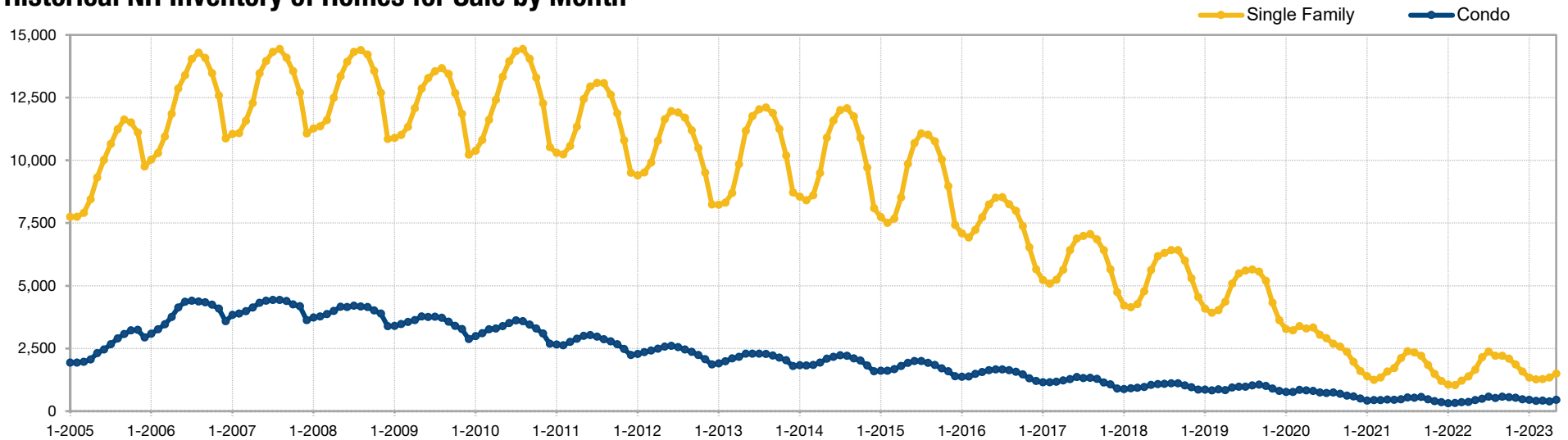
# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	2,144	+1.9%	493	+4.9%
Jul-2022	2,375	-0.4%	576	+5.9%
Aug-2022	2,201	-6.1%	525	-1.1%
Sep-2022	2,205	+0.0%	573	+2.3%
Oct-2022	2,093	+13.9%	551	+18.2%
Nov-2022	1,856	+25.2%	532	+34.7%
Dec-2022	1,572	+31.2%	473	+35.1%
Jan-2023	1,334	+26.4%	443	+41.5%
Feb-2023	1,267	+22.2%	405	+26.6%
Mar-2023	1,272	+4.8%	416	+17.5%
Apr-2023	1,339	-2.8%	385	+5.5%
<b>May-2023</b>	<b>1,489</b>	<b>-9.6%</b>	<b>445</b>	<b>+2.3%</b>
12-Month Avg	1,762	+6.3%	485	+14.0%

## Historical NH Inventory of Homes for Sale by Month



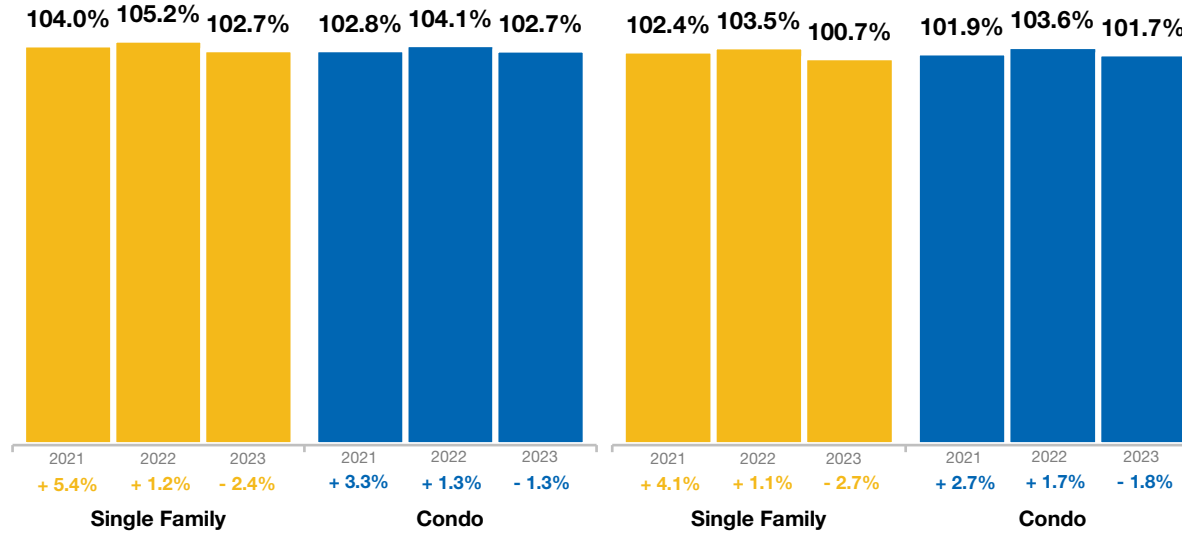
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## May

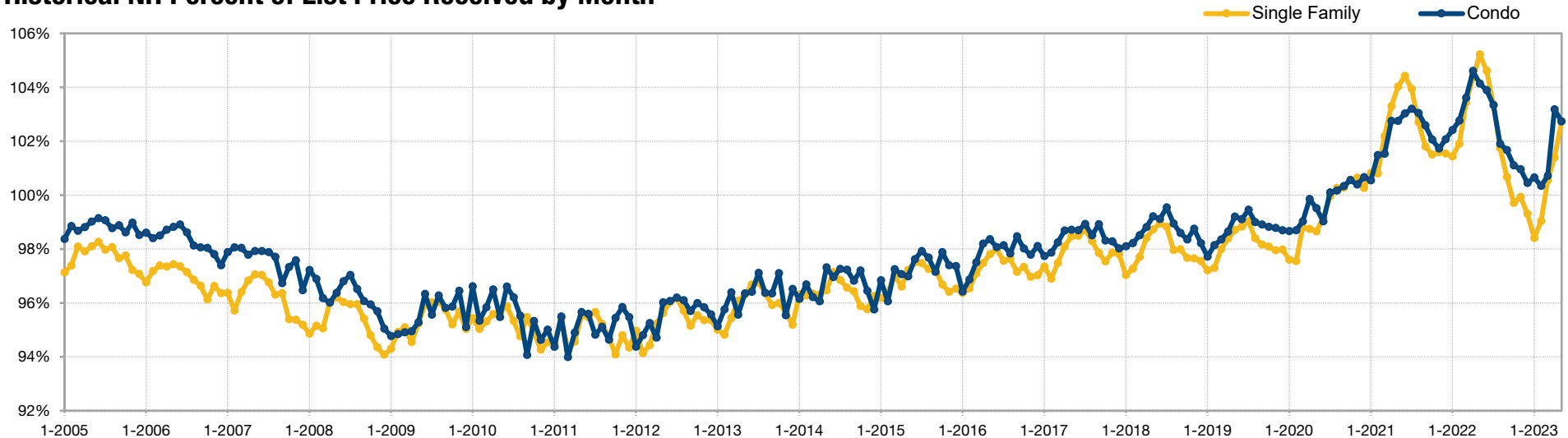
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	104.6%	+0.2%	103.9%	+0.9%
Jul-2022	103.4%	-0.5%	103.3%	+0.1%
Aug-2022	101.7%	-1.0%	101.9%	-1.1%
Sep-2022	100.7%	-1.1%	101.7%	-0.9%
Oct-2022	99.7%	-1.8%	101.1%	-1.0%
Nov-2022	99.9%	-1.7%	101.0%	-0.7%
Dec-2022	99.3%	-2.2%	100.5%	-1.6%
Jan-2023	98.4%	-3.0%	100.7%	-1.7%
Feb-2023	99.0%	-2.8%	100.3%	-2.4%
Mar-2023	100.5%	-2.8%	100.7%	-2.8%
Apr-2023	101.4%	-2.9%	103.2%	-1.3%
<b>May-2023</b>	<b>102.7%</b>	<b>-2.4%</b>	<b>102.7%</b>	<b>-1.3%</b>
12-Month Avg*	101.3%	-1.4%	101.9%	-1.0%

\* Pct. of List Price Received for all properties from June 2022 through May 2023. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



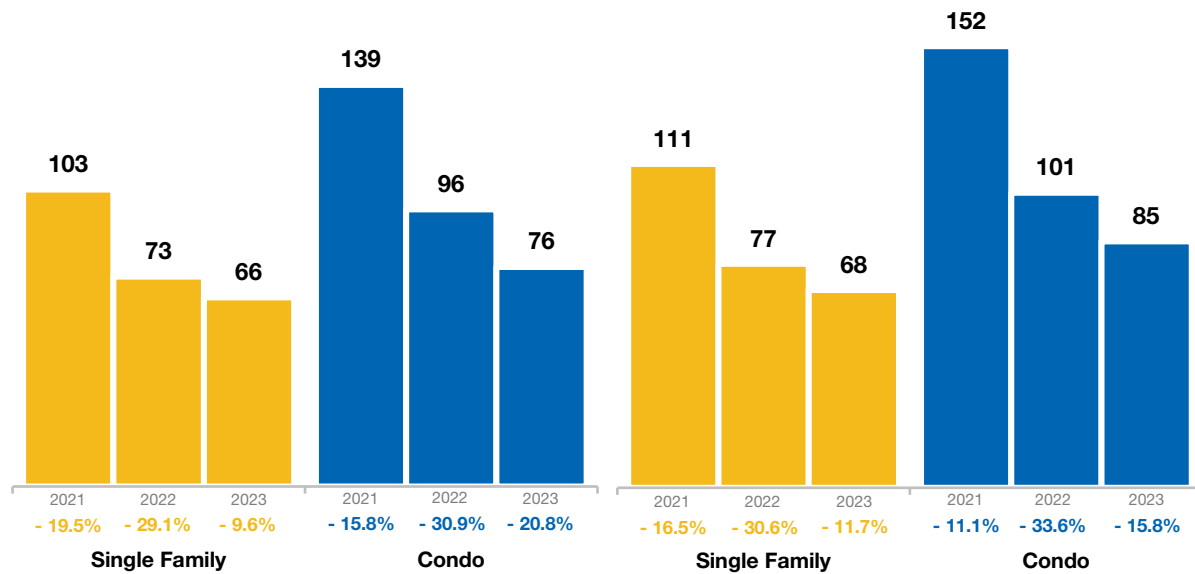
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## May

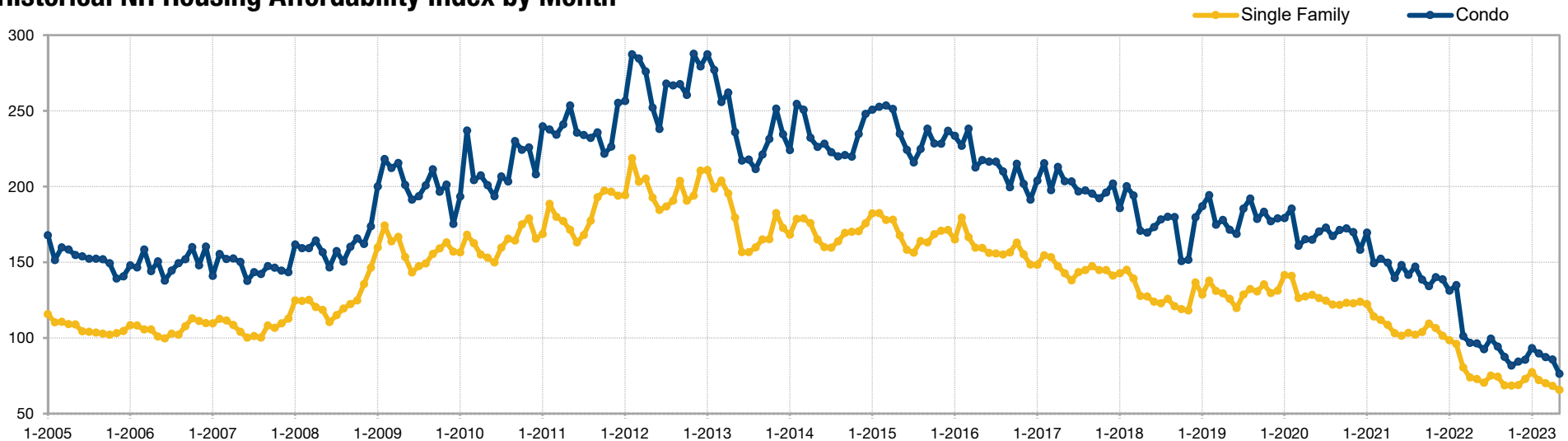
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2022	70	-30.7%	92	-37.8%
Jul-2022	75	-27.2%	99	-30.3%
Aug-2022	74	-27.5%	94	-36.1%
Sep-2022	69	-33.7%	87	-37.4%
Oct-2022	68	-37.6%	82	-38.8%
Nov-2022	69	-34.9%	84	-40.0%
Dec-2022	73	-27.7%	86	-38.1%
Jan-2023	77	-21.4%	93	-29.0%
Feb-2023	72	-25.0%	90	-33.3%
Mar-2023	70	-12.5%	87	-13.9%
Apr-2023	68	-8.1%	86	-11.3%
<b>May-2023</b>	<b>66</b>	<b>-9.6%</b>	<b>76</b>	<b>-20.8%</b>
12-Month Avg*	71	-31.1%	96	-41.1%

\* Affordability Index for all properties from June 2022 through May 2023. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	5-2022	5-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
<b>Closed Sales</b>		1,762	<b>1,387</b>	- 21.3%	6,637	<b>5,269</b>	- 20.6%
<b>Median Sales Price</b>		\$420,000	<b>\$440,000</b>	+ 4.8%	\$390,000	<b>\$405,000</b>	+ 3.8%
<b>\$ Volume of Closed Sales (in millions)</b>		\$837.4	<b>\$697.0</b>	- 16.8%	\$3,009.4	<b>\$2,518.5</b>	- 16.3%
<b>Days on Market</b>		17	<b>28</b>	+ 64.7%	25	<b>35</b>	+ 40.0%
<b>Pending Sales</b>		2,210	<b>1,891</b>	- 14.4%	7,863	<b>6,689</b>	- 14.9%
<b>Months Supply</b>		1.2	<b>1.4</b>	+ 16.7%	--	--	--
<b>New Listings</b>		2,744	<b>2,286</b>	- 16.7%	9,140	<b>7,399</b>	- 19.0%
<b>Homes for Sale</b>		2,189	<b>2,064</b>	- 5.7%	--	--	--
<b>Pct. of List Price Received</b>		104.8%	<b>102.4%</b>	- 2.3%	103.3%	<b>100.8%</b>	- 2.4%
<b>Affordability Index</b>		80	<b>69</b>	- 13.1%	86	<b>75</b>	- 12.3%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -
<b>Belknap</b>	74	48	- 35.1%	\$399,250	\$475,250	+ 19.0%	\$39.1	\$40.5	+ 3.6%	16	32	+ 100.0%	98	91	- 7.1%
Belknap Year-to-Date	303	202	- 33.3%	\$415,000	\$417,500	+ 0.6%	\$174.6	\$129.4	- 25.9%	25	44	+ 76.0%	346	276	- 20.2%
<b>Carroll</b>	81	59	- 27.2%	\$424,800	\$475,000	+ 11.8%	\$37.8	\$39.6	+ 4.8%	22	33	+ 50.0%	110	94	- 14.5%
Carroll Year-to-Date	285	232	- 18.6%	\$410,000	\$450,000	+ 9.8%	\$161.2	\$170.8	+ 6.0%	33	52	+ 57.6%	341	295	- 13.5%
<b>Cheshire</b>	73	63	- 13.7%	\$320,000	\$360,000	+ 12.5%	\$28.2	\$28.3	+ 0.4%	28	24	- 14.3%	97	97	0.0%
Cheshire Year-to-Date	288	228	- 20.8%	\$300,000	\$325,000	+ 8.3%	\$101.8	\$86.4	- 15.1%	30	35	+ 16.7%	331	287	- 13.3%
<b>Coos</b>	33	33	0.0%	\$200,000	\$270,000	+ 35.0%	\$8.5	\$9.0	+ 5.9%	53	68	+ 28.3%	52	32	- 38.5%
Coos Year-to-Date	151	143	- 5.3%	\$180,000	\$212,500	+ 18.1%	\$32.8	\$34.0	+ 3.7%	47	77	+ 63.8%	165	155	- 6.1%
<b>Grafton</b>	91	90	- 1.1%	\$390,000	\$382,950	- 1.8%	\$43.5	\$44.4	+ 2.1%	18	31	+ 72.2%	111	112	+ 0.9%
Grafton Year-to-Date	310	287	- 7.4%	\$359,000	\$369,000	+ 2.8%	\$152.8	\$139.5	- 8.7%	36	46	+ 27.8%	389	384	- 1.3%
<b>Hillsborough</b>	328	246	- 25.0%	\$486,000	\$493,750	+ 1.6%	\$176.9	\$131.6	- 25.6%	10	16	+ 60.0%	431	360	- 16.5%
Hillsborough Year-to-Date	1,156	901	- 22.1%	\$460,000	\$458,500	- 0.3%	\$596.2	\$465.3	- 22.0%	17	23	+ 35.3%	1,453	1,203	- 17.2%
<b>Merrimack</b>	138	103	- 25.4%	\$433,500	\$410,000	- 5.4%	\$68.2	\$46.6	- 31.7%	19	20	+ 5.3%	186	119	- 36.0%
Merrimack Year-to-Date	516	402	- 22.1%	\$399,700	\$419,500	+ 5.0%	\$237.8	\$193.3	- 18.7%	25	32	+ 28.0%	607	481	- 20.8%
<b>Rockingham</b>	269	211	- 21.6%	\$592,500	\$585,000	- 1.3%	\$190.6	\$141.5	- 25.8%	15	26	+ 73.3%	348	306	- 12.1%
Rockingham Year-to-Date	967	768	- 20.6%	\$558,000	\$573,700	+ 2.8%	\$633.7	\$508.8	- 19.7%	27	31	+ 14.8%	1,156	990	- 14.4%
<b>Strafford</b>	108	77	- 28.7%	\$410,000	\$445,000	+ 8.5%	\$50.4	\$36.5	- 27.6%	13	27	+ 107.7%	137	123	- 10.2%
Strafford Year-to-Date	419	305	- 27.2%	\$395,000	\$410,000	+ 3.8%	\$188.0	\$145.7	- 22.5%	24	31	+ 29.2%	471	394	- 16.3%
<b>Sullivan</b>	40	29	- 27.5%	\$299,500	\$345,000	+ 15.2%	\$13.0	\$11.6	- 10.8%	15	45	+ 200.0%	69	63	- 8.7%
Sullivan Year-to-Date	165	123	- 25.5%	\$285,000	\$325,000	+ 14.0%	\$53.5	\$48.6	- 9.2%	36	49	+ 36.1%	216	174	- 19.4%
<b>Entire State</b>	1,235	959	- 22.3%	\$460,000	\$465,000	+ 1.1%	\$656.3	\$529.7	- 19.3%	16	26	+ 62.5%	1,639	1,397	- 14.8%
Entire State Year-to-Date	4,560	3,591	- 21.3%	\$435,000	\$449,000	+ 3.2%	\$2,332.4	\$1,921.9	- 17.6%	26	35	+ 34.6%	5,475	4,639	- 15.3%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -
<b>Belknap</b>	21	30	+ 42.9%	\$455,000	\$450,000	- 1.1%	\$9.6	\$14.4	+ 50.0%	15	21	+ 40.0%	30	30	0.0%
Belknap Year-to-Date	87	95	+ 9.2%	\$310,000	\$349,900	+ 12.9%	\$31.4	\$41.0	+ 30.6%	13	44	+ 238.5%	108	130	+ 20.4%
<b>Carroll</b>	24	17	- 29.2%	\$401,500	\$430,000	+ 7.1%	\$10.1	\$10.2	+ 1.0%	12	30	+ 150.0%	17	18	+ 5.9%
Carroll Year-to-Date	95	64	- 32.6%	\$359,000	\$422,000	+ 17.5%	\$36.4	\$32.7	- 10.2%	19	30	+ 57.9%	103	74	- 28.2%
<b>Cheshire</b>	4	7	+ 75.0%	\$232,500	\$285,000	+ 22.6%	\$1.1	\$2.2	+ 100.0%	50	50	0.0%	8	13	+ 62.5%
Cheshire Year-to-Date	27	22	- 18.5%	\$227,800	\$272,750	+ 19.7%	\$6.2	\$6.3	+ 1.6%	61	21	- 65.6%	32	30	- 6.3%
<b>Coos</b>	1	4	+ 300.0%	\$1,300,000	\$636,063	- 51.1%	\$1.3	\$2.9	+ 123.1%	4	50	+ 1,150.0%	2	0	- 100.0%
Coos Year-to-Date	7	9	+ 28.6%	\$705,000	\$622,125	- 11.8%	\$7.1	\$5.7	- 19.7%	30	38	+ 26.7%	11	7	- 36.4%
<b>Grafton</b>	45	29	- 35.6%	\$370,000	\$350,000	- 5.4%	\$16.2	\$10.7	- 34.0%	12	9	- 25.0%	57	31	- 45.6%
Grafton Year-to-Date	169	124	- 26.6%	\$250,000	\$347,500	+ 39.0%	\$52.0	\$47.2	- 9.2%	15	32	+ 113.3%	218	145	- 33.5%
<b>Hillsborough</b>	142	86	- 39.4%	\$319,500	\$362,500	+ 13.5%	\$48.6	\$33.2	- 31.7%	13	16	+ 23.1%	157	102	- 35.0%
Hillsborough Year-to-Date	540	397	- 26.5%	\$310,000	\$330,000	+ 6.5%	\$179.5	\$138.1	- 23.1%	19	19	0.0%	607	468	- 22.9%
<b>Merrimack</b>	32	19	- 40.6%	\$245,000	\$241,000	- 1.6%	\$8.4	\$5.2	- 38.1%	14	16	+ 14.3%	26	35	+ 34.6%
Merrimack Year-to-Date	126	83	- 34.1%	\$277,450	\$284,000	+ 2.4%	\$35.9	\$25.3	- 29.5%	12	22	+ 83.3%	125	108	- 13.6%
<b>Rockingham</b>	132	113	- 14.4%	\$455,215	\$480,000	+ 5.4%	\$63.9	\$61.6	- 3.6%	17	42	+ 147.1%	142	114	- 19.7%
Rockingham Year-to-Date	535	402	- 24.9%	\$439,900	\$439,500	- 0.1%	\$251.4	\$206.6	- 17.8%	32	43	+ 34.4%	630	519	- 17.6%
<b>Strafford</b>	23	17	- 26.1%	\$250,000	\$420,000	+ 68.0%	\$6.1	\$11.2	+ 83.6%	22	80	+ 263.6%	27	20	- 25.9%
Strafford Year-to-Date	82	71	- 13.4%	\$273,250	\$295,000	+ 8.0%	\$22.8	\$34.0	+ 49.1%	22	39	+ 77.3%	94	82	- 12.8%
<b>Sullivan</b>	5	0	- 100.0%	\$352,000	\$0	- 100.0%	\$2.2	\$0.0	- 100.0%	5	0	- 100.0%	3	1	- 66.7%
Sullivan Year-to-Date	12	2	- 83.3%	\$339,200	\$439,000	+ 29.4%	\$4.2	\$0.9	- 78.6%	11	8	- 27.3%	11	3	- 72.7%
<b>Entire State</b>	429	322	- 24.9%	\$348,000	\$400,000	+ 14.9%	\$167.4	\$151.6	- 9.4%	15	30	+ 100.0%	469	364	- 22.4%
Entire State Year-to-Date	1,680	1,269	- 24.5%	\$330,000	\$360,000	+ 9.1%	\$627.1	\$537.8	- 14.2%	22	32	+ 45.5%	1,939	1,566	- 19.2%