# **NH Monthly Indicators**



### **July 2023**

Affordability constraints have continued to limit homebuying activity this summer, with existing-home sales falling 3.3% month-over-month nationwide as of last measure, according to the National Association of REALTORS® (NAR). Mortgage rates have approached 7% in recent months, leading many prospective buyers to put their home purchase plans temporarily on hold. But higher rates have also kept many existing homeowners from listing their homes for fear of giving up the low-rate mortgages they locked in a few years ago, when rates were significantly lower.

New Listings decreased 21.9 percent for single family homes and 21.1 percent for townhouse-condo properties. Pending Sales decreased 8.2 percent for single family homes and 0.5 percent for townhouse-condo properties. Inventory decreased 28.3 percent for single family homes and 19.3 percent for townhouse-condo properties.

The Median Sales Price was up 6.7 percent to \$480,000 for single family homes and 13.2 percent to \$384,950 for townhouse-condo properties. Days on Market increased 18.8 percent for single family homes and 46.7 percent for townhouse-condo properties. Months Supply of Inventory decreased 11.1 percent for single family homes but remained flat for townhouse-condo properties.

Despite a drop in existing-home sales, home prices have remained near record highs, with a national median sales price of \$410,200 as of last measure, 0.9% below the all-time high of \$413,800 recorded in June 2022, according to NAR. With only 3.1 months' supply heading into July, the lack of inventory has boosted competition among buyers and put upward pressure on sales prices, especially in more affordable markets, where competition for homes remains particularly strong.

### **Monthly Snapshot**

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- 22.8% + 6.7% - 14.9%

One-Year Change in Single Family Single Family Single Family Sales Volume

One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# **NH Single Family Residential Activity Overview**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2022	7-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales	7-2020 7-2021 7-2022 7-2023	1,480	1,142	- 22.8%	7,668	6,132	- 20.0%
Median Sales Price	7-2020 7-2021 7-2022 7-2023	\$450,000	\$480,000	+ 6.7%	\$445,000	\$465,000	+ 4.5%
\$ Volume of Closed Sales (in millions)	7-2020 7-2021 7-2022 7-2023	\$786.3	\$669.2	- 14.9%	\$4,010.1	\$3,432.0	- 14.4%
Days on Market	7-2020 7-2021 7-2022 7-2023	16	19	+ 18.8%	21	29	+ 38.1%
Pending Sales	7-2020 7-2021 7-2022 7-2023	1,419	1,302	- 8.2%	8,461	7,154	- 15.4%
Months Supply	7-2020 7-2021 7-2022 7-2023	1.8	1.6	- 11.1%			
New Listings	7-2020 7-2021 7-2022 7-2023	1,842	1,438	- 21.9%	10,564	8,156	- 22.8%
Homes for Sale	7-2020 7-2021 7-2022 7-2023	2,371	1,700	- 28.3%			
Pct. of List Price Received	7-2020 7-2021 7-2022 7-2023	103.4%	102.5%	- 0.9%	103.7%	101.6%	- 2.0%
Affordability Index	7-2020 7-2021 7-2022 7-2023	75	62	- 17.3%	76	64	- 15.8%

# **NH Condo Activity Overview**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

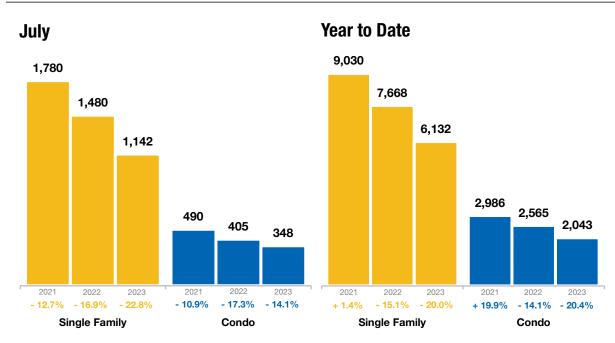


Key Metrics	Historical Sparkbars	7-2022	7-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales	7-2020 7-2021 7-2022 7-2023	405	348	- 14.1%	2,565	2,043	- 20.4%
Median Sales Price	7-2020 7-2021 7-2022 7-2023	\$340,000	\$384,950	+ 13.2%	\$335,000	\$369,900	+ 10.4%
\$ Volume of Closed Sales (in millions)	7-2020 7-2021 7-2022 7-2023	\$156.3	\$152.1	- 2.7%	\$970.2	\$883.5	- 8.9%
Days on Market	7-2020 7-2021 7-2022 7-2023	15	22	+ 46.7%	21	29	+ 38.1%
Pending Sales	7-2020 7-2021 7-2022 7-2023	407	405	- 0.5%	2,769	2,396	- 13.5%
Months Supply	7-2020 7-2021 7-2022 7-2023	1.4	1.4	0.0%			
New Listings	7-2020 7-2021 7-2022 7-2023	522	412	- 21.1%	3,203	2,648	- 17.3%
Homes for Sale	7-2020 7-2021 7-2022 7-2023	576	465	- 19.3%			
Pct. of List Price Received	7-2020 7-2021 7-2022 7-2023	103.3%	103.0%	- 0.3%	103.6%	102.2%	- 1.4%
Affordability Index	7-2020 7-2021 7-2022 7-2023	99	78	- 21.2%	101	81	- 19.8%

### **NH Closed Sales**

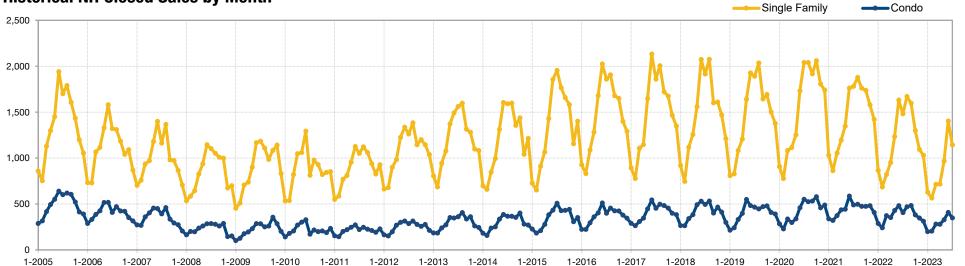
A count of the actual sales that closed in a given month.





Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2022	1,671	-11.0%	469	-5.6%
Sep-2022	1,598	-9.3%	483	+1.9%
Oct-2022	1,300	-25.1%	381	-19.5%
Nov-2022	1,094	-30.7%	346	-27.9%
Dec-2022	1,030	-27.6%	311	-23.6%
Jan-2023	628	-27.5%	198	-31.0%
Feb-2023	564	-17.7%	203	-15.8%
Mar-2023	714	-13.0%	280	-24.7%
Apr-2023	715	-24.8%	278	-20.8%
May-2023	967	-21.6%	328	-23.5%
Jun-2023	1,402	-14.0%	408	-15.0%
Jul-2023	1,142	-22.8%	348	-14.1%
12-Month Avg	1,069	-20.1%	336	-17.6%

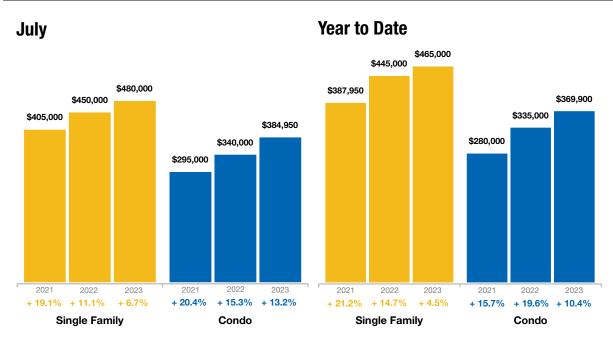
#### **Historical NH Closed Sales by Month**



### **NH Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

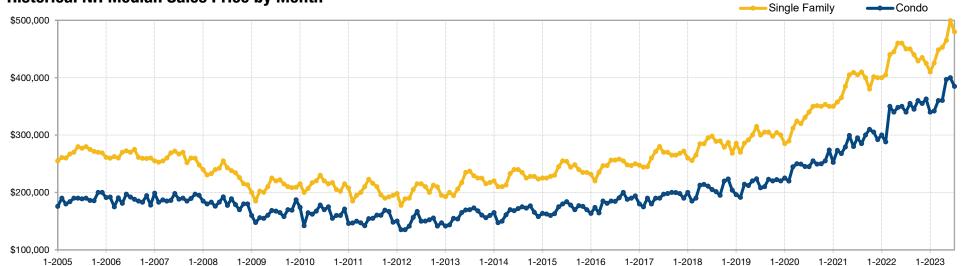




Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2022	\$450,000	+9.8%	\$355,000	+24.6%
Sep-2022	\$440,000	+10.0%	\$345,000	+15.0%
Oct-2022	\$429,250	+13.0%	\$360,000	+16.1%
Nov-2022	\$435,000	+8.3%	\$355,000	+16.4%
Dec-2022	\$425,000	+6.3%	\$362,765	+24.2%
Jan-2023	\$410,000	+2.5%	\$339,950	+13.3%
Feb-2023	\$425,500	+5.1%	\$342,000	+18.8%
Mar-2023	\$448,450	+1.9%	\$360,000	+2.9%
Apr-2023	\$453,000	+1.8%	\$360,250	+6.0%
May-2023	\$465,000	+1.1%	\$396,950	+14.1%
Jun-2023	\$499,450	+8.6%	\$400,000	+14.3%
Jul-2023	\$480,000	+6.7%	\$384,950	+13.2%
12-Month Avg*	\$450,000	+7.1%	\$360,000	+12.5%

<sup>\*</sup> Median Sales Price for all properties from August 2022 through July 2023. This is not the average of the individual figures above.

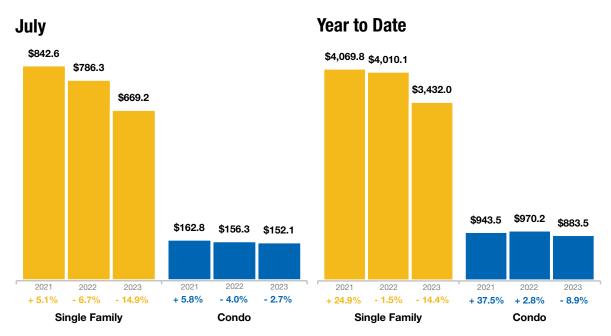
#### **Historical NH Median Sales Price by Month**



### **NH \$ Volume of Closed Sales**

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.

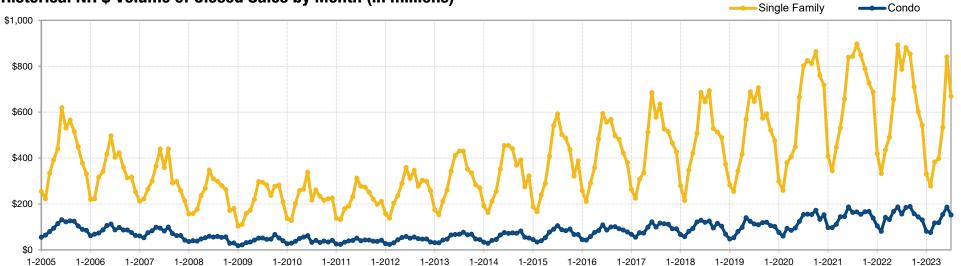




\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2022	\$880.7	-1.8%	\$184.6	+11.7%
Sep-2022	\$852.6	+0.3%	\$188.6	+22.0%
Oct-2022	\$710.6	-9.9%	\$157.1	-5.4%
Nov-2022	\$601.6	-17.3%	\$143.6	-14.0%
Dec-2022	\$542.5	-21.0%	\$130.0	-6.1%
Jan-2023	\$329.9	-21.2%	\$81.0	-22.6%
Feb-2023	\$277.9	-16.3%	\$75.3	-7.0%
Mar-2023	\$382.6	-12.0%	\$117.1	-17.3%
Apr-2023	\$397.7	-18.9%	\$118.1	-10.8%
May-2023	\$533.6	-18.7%	\$153.6	-8.2%
Jun-2023	\$841.1	-5.7%	\$186.3	-0.3%
Jul-2023	\$669.2	-14.9%	\$152.1	-2.7%
12-Month Avg*	\$585.0	-11.8%	\$140.6	-4.2%

<sup>\* \$</sup> Volume of Closed Sales (in millions) for all properties from August 2022 through July 2023. This is not the average of the individual figures above.

#### **Historical NH \$ Volume of Closed Sales by Month (in millions)**



### **NH Days on Market**

Average number of days between when a property is listed and when an offer is accepted in a given month.

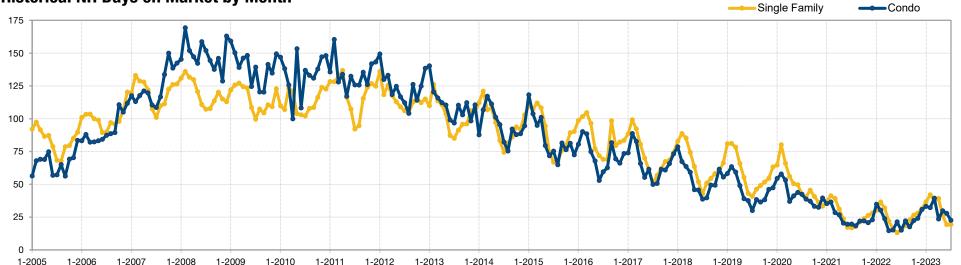


July						Y	ear to	Date				
		19	20		22		27		29	25		29
17	16			15				21			21	
2021	2022	2023	2021	2022	2023		2021	2022	2023	2021	2022	2023
- 60.5%	- 5.9%	+ 18.8%	- 52.4%	- 25.0%	+ 46.7%		- 50.9%		+ 38.1%	- 45.7%		+ 38.1%
Si	ngle Fan	nily		Condo			Siı	ngle Fam	ily		Condo	

Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2022	19	+5.6%	22	+22.2%
Sep-2022	23	+9.5%	18	-18.2%
Oct-2022	26	+8.3%	22	0.0%
Nov-2022	28	+7.7%	24	+14.3%
Dec-2022	31	+10.7%	31	+34.8%
Jan-2023	37	+23.3%	33	-5.7%
Feb-2023	42	+16.7%	32	+6.7%
Mar-2023	38	+18.8%	39	+62.5%
Apr-2023	39	+77.3%	24	+60.0%
May-2023	26	+62.5%	30	+100.0%
Jun-2023	19	+46.2%	28	+33.3%
Jul-2023	19	+18.8%	22	+46.7%
12-Month Avg*	27	+19.3%	26	+23.2%

<sup>\*</sup> Days on Market for all properties from August 2022 through July 2023. This is not the average of the individual figures above.

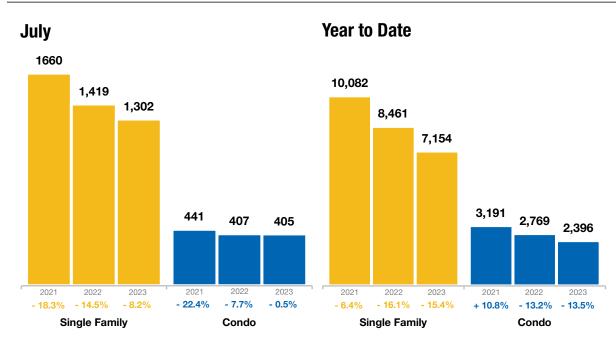
#### **Historical NH Days on Market by Month**



## **NH Pending Sales**

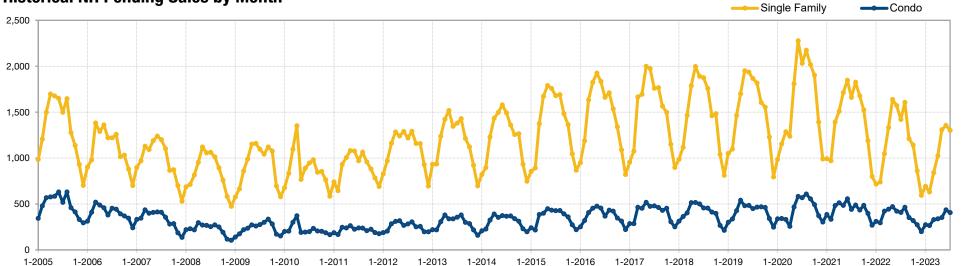
A count of the properties on which offers have been accepted in a given month.





Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2022	1,606	-12.0%	463	-4.9%
Sep-2022	1,211	-27.8%	351	-18.9%
Oct-2022	1,141	-25.2%	319	-34.1%
Nov-2022	861	-27.6%	274	-31.0%
Dec-2022	594	-25.7%	198	-26.1%
Jan-2023	692	-3.2%	273	-11.9%
Feb-2023	631	-14.6%	264	-10.5%
Mar-2023	841	-19.6%	329	-22.0%
Apr-2023	1,024	-23.2%	338	-23.7%
May-2023	1,308	-20.1%	352	-25.1%
Jun-2023	1,356	-13.7%	435	+3.1%
Jul-2023	1,302	-8.2%	405	-0.5%
12-Month Avg	1,047	-18.8%	333	-17.3%

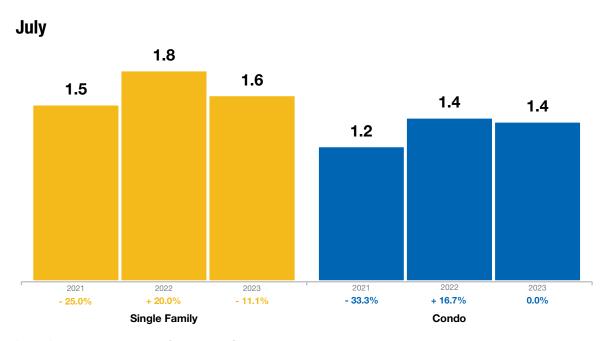
#### **Historical NH Pending Sales by Month**



## **NH Months Supply of Inventory**



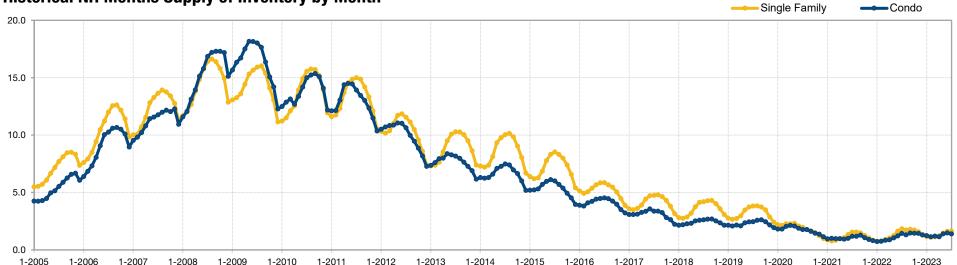




Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2022	1.7	+13.3%	1.3	+8.3%
Sep-2022	1.8	+20.0%	1.5	+15.4%
Oct-2022	1.7	+30.8%	1.4	+27.3%
Nov-2022	1.6	+60.0%	1.4	+55.6%
Dec-2022	1.4	+75.0%	1.3	+62.5%
Jan-2023	1.2	+50.0%	1.2	+71.4%
Feb-2023	1.1	+37.5%	1.1	+57.1%
Mar-2023	1.1	+22.2%	1.2	+50.0%
Apr-2023	1.2	+20.0%	1.1	+22.2%
May-2023	1.5	+25.0%	1.4	+40.0%
Jun-2023	1.6	0.0%	1.5	+25.0%
Jul-2023	1.6	-11.1%	1.4	0.0%
12-Month Avg*	1.5	+22.3%	1.3	+32.0%

 $<sup>^{\</sup>ast}$  Months Supply for all properties from August 2022 through July 2023. This is not the average of the individual figures above.

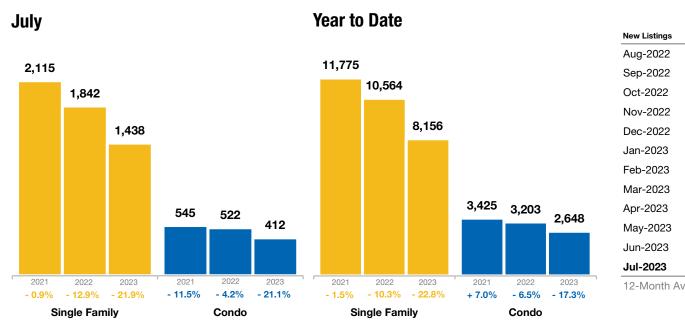
### **Historical NH Months Supply of Inventory by Month**



### **NH New Listings**

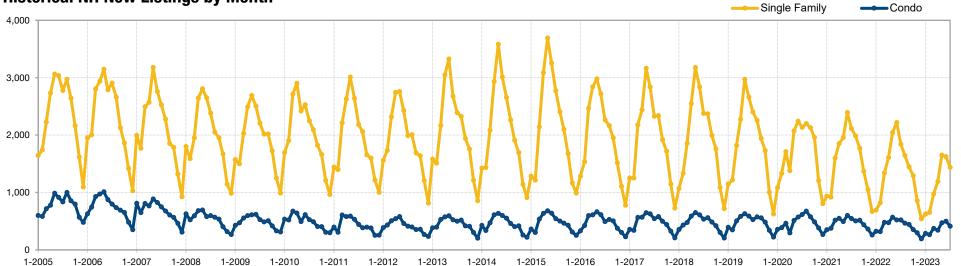
A count of the properties that have been newly listed on the market in a given month.





	Single	Year-Over-Year		Year-Over-Year
New Listings	Family	Change	Condo	Change
Aug-2022	1,643	-17.2%	464	-8.1%
Sep-2022	1,447	-18.2%	444	-14.0%
Oct-2022	1,292	-5.8%	354	-19.0%
Nov-2022	859	-18.3%	297	-18.0%
Dec-2022	540	-19.3%	191	-26.3%
Jan-2023	624	-10.1%	287	-10.9%
Feb-2023	653	-20.4%	265	-16.7%
Mar-2023	976	-27.2%	374	-21.9%
Apr-2023	1,190	-26.0%	342	-27.7%
May-2023	1,649	-19.2%	470	-17.1%
Jun-2023	1,626	-26.7%	498	-4.6%
Jul-2023	1,438	-21.9%	412	-21.1%
12-Month Avg	1,451	-19.9%	440	-16.7%

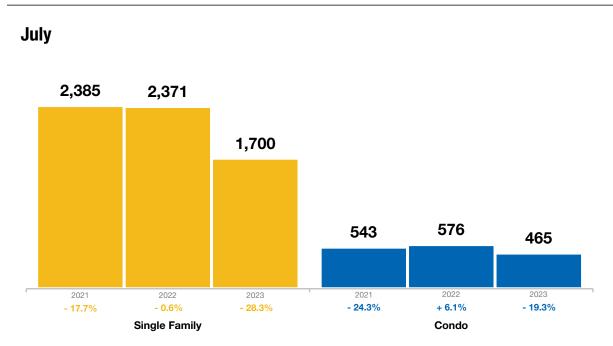
#### **Historical NH New Listings by Month**



### **NH Inventory of Homes for Sale**

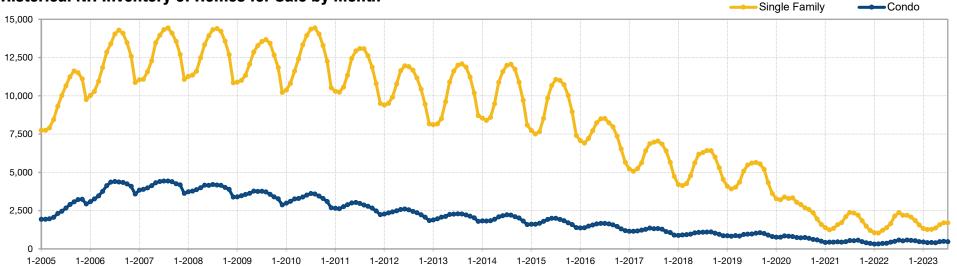
The number of properties available for sale in active status at the end of a given month.





Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2022	2,191	-6.5%	526	-0.8%
Sep-2022	2,192	-0.5%	574	+2.5%
Oct-2022	2,078	+13.2%	551	+18.0%
Nov-2022	1,846	+24.5%	532	+34.3%
Dec-2022	1,568	+30.9%	473	+34.8%
Jan-2023	1,330	+25.8%	446	+42.5%
Feb-2023	1,261	+21.5%	411	+28.4%
Mar-2023	1,277	+5.1%	418	+18.1%
Apr-2023	1,354	-1.9%	392	+7.4%
May-2023	1,573	-4.6%	464	+6.7%
Jun-2023	1,706	-20.3%	494	+0.2%
Jul-2023	1,700	-28.3%	465	-19.3%
12-Month Avg	1,673	+0.8%	479	+11.4%

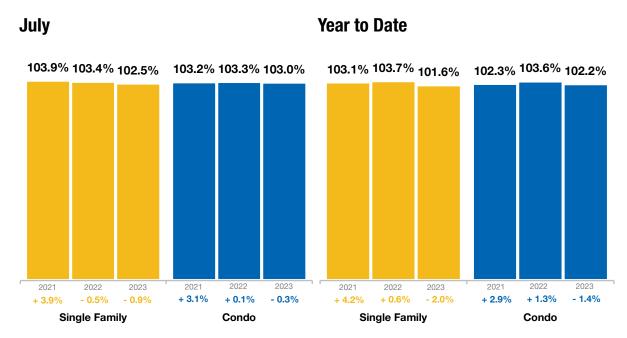
### **Historical NH Inventory of Homes for Sale by Month**



### NH Percent of List Price Received



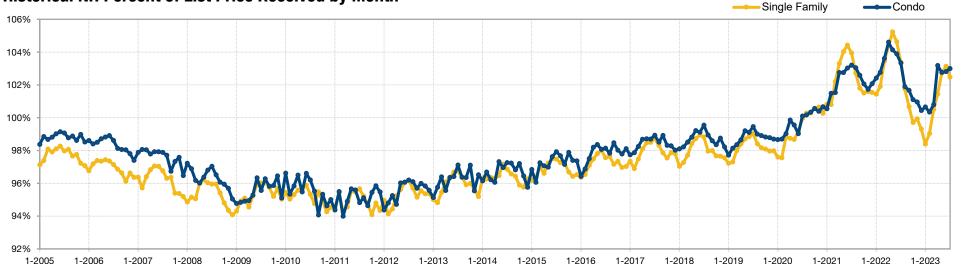
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2022	101.7%	-1.0%	101.9%	-1.1%
Sep-2022	100.7%	-1.1%	101.7%	-0.9%
Oct-2022	99.7%	-1.8%	101.1%	-1.0%
Nov-2022	99.9%	-1.7%	101.0%	-0.7%
Dec-2022	99.3%	-2.2%	100.4%	-1.7%
Jan-2023	98.4%	-3.0%	100.7%	-1.7%
Feb-2023	99.0%	-2.8%	100.3%	-2.4%
Mar-2023	100.5%	-2.8%	100.8%	-2.7%
Apr-2023	101.4%	-2.9%	103.2%	-1.3%
May-2023	102.7%	-2.4%	102.8%	-1.2%
Jun-2023	103.1%	-1.4%	102.8%	-1.1%
Jul-2023	102.5%	-0.9%	103.0%	-0.3%
12-Month Avg*	101.0%	-1.7%	101.7%	-1.2%

<sup>\*</sup> Pct. of List Price Received for all properties from August 2022 through July 2023. This is not the average of the individual figures above.

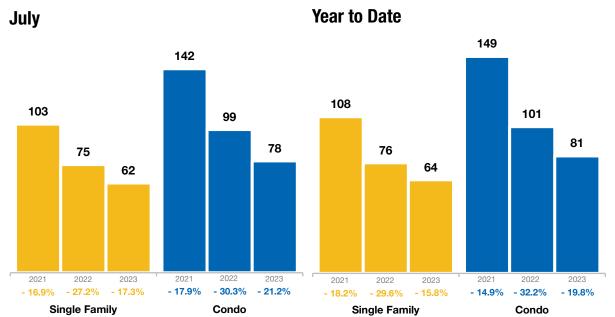
### **Historical NH Percent of List Price Received by Month**



## **NH Housing Affordability Index**

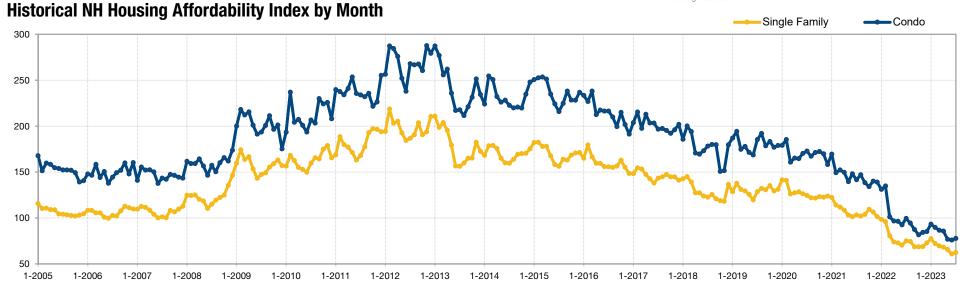


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2022	74	-27.5%	94	-36.1%
Sep-2022	69	-33.7%	87	-37.4%
Oct-2022	69	-36.7%	82	-38.8%
Nov-2022	69	-34.9%	84	-40.0%
Dec-2022	73	-27.7%	85	-38.8%
Jan-2023	77	-21.4%	93	-29.0%
Feb-2023	72	-25.0%	90	-33.3%
Mar-2023	70	-12.5%	87	-13.9%
Apr-2023	68	-8.1%	86	-11.3%
May-2023	66	-9.6%	77	-19.8%
Jun-2023	61	-12.9%	76	-17.4%
Jul-2023	62	-17.3%	78	-21.2%
12-Month Avg*	69	-31.7%	91	-35.5%

<sup>\*</sup> Affordability Index for all properties from August 2022 through July 2023. This is not the average of the individual figures above.



# **NH All Properties Activity Overview**



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2022	7-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales	7-2020 7-2021 7-2022 7-2023	2,005	1,604	- 20.0%	10,874	8,840	- 18.7%
Median Sales Price	7-2020 7-2021 7-2022 7-2023	\$420,000	\$440,000	+ 4.8%	\$403,000	\$425,000	+ 5.5%
\$ Volume of Closed Sales (in millions)	7-2020 7-2021 7-2022 7-2023	\$959.1	\$839.1	- 12.5%	\$5,064.8	\$4,414.6	- 12.8%
Days on Market	7-2020 7-2021 7-2022 7-2023	16	20	+ 25.0%	22	29	+ 31.8%
Pending Sales	7-2020 7-2021 7-2022 7-2023	1,954	1,822	- 6.8%	11,937	10,285	- 13.8%
Months Supply	7-2020 7-2021 7-2022 7-2023	1.7	1.6	- 5.9%			
New Listings	7-2020 7-2021 7-2022 7-2023	2,542	1,975	- 22.3%	14,578	11,607	- 20.4%
Homes for Sale	7-2020 7-2021 7-2022 7-2023	3,099	2,305	- 25.6%			
Pct. of List Price Received	7-2020 7-2021 7-2022 7-2023	103.4%	102.4%	- 1.0%	103.5%	101.5%	- 1.9%
Affordability Index	7-2020 7-2021 7-2022 7-2023	80	68	- 15.6%	84	70	- 16.1%

## **NH Single Family Residential Activity by County**

Key metrics by report month for the counties in the state of New Hampshire.



	<b>Closed Sales</b>		<b>Median Sales Price</b>			Sales Volume (In Millions)			Days on Market			<b>Pending Sales</b>			
	7-2022	7-2023	+/-	7-2022	7-2023	+/-	7-2022	7-2023	+/-	7-2022	7-2023	+/-	7-2022	7-2023	+/-
Belknap	69	90	+ 30.4%	\$440,000	\$502,525	+ 14.2%	\$41.1	\$57.5	+ 39.9%	14	16	+ 14.3%	110	94	- 14.5%
Belknap Year-to-Date	464	374	- 19.4%	\$415,000	\$449,500	+ 8.3%	\$269.6	\$267.6	- 0.7%	22	35	+ 59.1%	536	446	- 16.8%
Carroll	89	70	- 21.3%	\$437,000	\$426,000	- 2.5%	\$51.5	\$44.3	- 14.0%	16	34	+ 112.5%	91	85	- 6.6%
Carroll Year-to-Date	473	390	- 17.5%	\$420,000	\$450,000	+ 7.1%	\$281.1	\$275.0	- 2.2%	26	44	+ 69.2%	524	446	- 14.9%
Cheshire	98	71	- 27.6%	\$330,000	\$350,000	+ 6.1%	\$35.2	\$29.7	- 15.6%	23	26	+ 13.0%	79	78	- 1.3%
Cheshire Year-to-Date	483	382	- 20.9%	\$309,500	\$336,500	+ 8.7%	\$174.4	\$149.3	- 14.4%	25	31	+ 24.0%	501	436	- 13.0%
Coos	58	35	- 39.7%	\$237,500	\$224,900	- 5.3%	\$14.6	\$9.3	- 36.3%	41	48	+ 17.1%	44	51	+ 15.9%
Coos Year-to-Date	255	212	- 16.9%	\$195,000	\$215,000	+ 10.3%	\$60.3	\$51.9	- 13.9%	41	67	+ 63.4%	253	245	- 3.2%
Grafton	113	105	- 7.1%	\$386,000	\$475,000	+ 23.1%	\$61.5	\$70.1	+ 14.0%	19	26	+ 36.8%	114	120	+ 5.3%
Grafton Year-to-Date	522	493	- 5.6%	\$375,000	\$405,000	+ 8.0%	\$263.8	\$272.1	+ 3.1%	29	38	+ 31.0%	604	614	+ 1.7%
Hillsborough	382	299	- 21.7%	\$465,000	\$501,000	+ 7.7%	\$199.8	\$168.6	- 15.6%	11	17	+ 54.5%	343	332	- 3.2%
Hillsborough Year-to-Date	1,989	1,596	- 19.8%	\$469,900	\$475,000	+ 1.1%	\$1,042.3	\$852.9	- 18.2%	14	19	+ 35.7%	2,210	1,846	- 16.5%
Merrimack	167	126	- 24.6%	\$420,000	\$450,000	+ 7.1%	\$79.7	\$65.7	- 17.6%	21	14	- 33.3%	167	136	- 18.6%
Merrimack Year-to-Date	872	661	- 24.2%	\$408,700	\$434,950	+ 6.4%	\$406.4	\$327.8	- 19.3%	22	25	+ 13.6%	956	754	- 21.1%
Rockingham	322	203	- 37.0%	\$590,000	\$608,500	+ 3.1%	\$213.8	\$152.8	- 28.5%	12	14	+ 16.7%	294	241	- 18.0%
Rockingham Year-to-Date	1,639	1,285	- 21.6%	\$575,000	\$585,000	+ 1.7%	\$1,092.0	\$891.6	- 18.4%	21	26	+ 23.8%	1,811	1,483	- 18.1%
Strafford	118	90	- 23.7%	\$418,589	\$465,500	+ 11.2%	\$57.0	\$48.1	- 15.6%	10	12	+ 20.0%	118	120	+ 1.7%
Strafford Year-to-Date	670	507	- 24.3%	\$407,000	\$435,000	+ 6.9%	\$307.8	\$250.9	- 18.5%	19	24	+ 26.3%	718	600	- 16.4%
Sullivan	64	53	- 17.2%	\$335,000	\$345,000	+ 3.0%	\$32.1	\$23.0	- 28.3%	20	23	+ 15.0%	59	45	- 23.7%
Sullivan Year-to-Date	301	232	- 22.9%	\$299,900	\$330,000	+ 10.0%	\$112.3	\$92.8	- 17.4%	27	35	+ 29.6%	348	284	- 18.4%
Entire State	1,480	1,142	- 22.8%	\$450,000	\$480,000	+ 6.7%	\$786.3	\$669.2	- 14.9%	16	19	+ 18.8%	1,419	1,302	- 8.2%
Entire State Year-to-Date	7,668	6,132	- 20.0%	\$445,000	\$465,000	+ 4.5%	\$4,010.1	\$3,432.0	- 14.4%	21	29	+ 38.1%	8,461	7,154	- 15.4%

# **NH Condo Activity by County**

Key metrics by report month for the counties in the state of New Hampshire.



	<b>Closed Sales</b>		<b>Median Sales Price</b>			Sales Volume (In Millions)			Days on Market			<b>Pending Sales</b>			
	7-2022	7-2023	+/-	7-2022	7-2023	+/-	7-2022	7-2023	+/-	7-2022	7-2023	+/-	7-2022	7-2023	+/-
Belknap	23	23	0.0%	\$420,000	\$527,932	+ 25.7%	\$9.7	\$12.3	+ 26.8%	53	51	- 3.8%	31	40	+ 29.0%
Belknap Year-to-Date	148	157	+ 6.1%	\$327,950	\$410,000	+ 25.0%	\$58.9	\$76.3	+ 29.5%	46	42	- 8.7%	170	196	+ 15.3%
Carroll	10	14	+ 40.0%	\$375,000	\$447,500	+ 19.3%	\$3.5	\$6.2	+ 77.1%	17	6	- 64.7%	14	22	+ 57.1%
Carroll Year-to-Date	121	92	- 24.0%	\$359,000	\$410,000	+ 14.2%	\$45.9	\$43.9	- 4.4%	18	24	+ 33.3%	130	109	- 16.2%
Cheshire	3	5	+ 66.7%	\$319,000	\$276,000	- 13.5%	\$1.0	\$1.4	+ 40.0%	4	6	+ 50.0%	7	3	- 57.1%
Cheshire Year-to-Date	40	34	- 15.0%	\$229,500	\$267,000	+ 16.3%	\$9.7	\$9.4	- 3.1%	43	15	- 65.1%	45	36	- 20.0%
Coos	2	0	- 100.0%	\$538,250	\$0	- 100.0%	\$1.1	\$0.0	- 100.0%	23	0	- 100.0%	2	1	- 50.0%
Coos Year-to-Date	12	9	- 25.0%	\$652,500	\$622,125	- 4.7%	\$10.7	\$5.7	- 46.7%	25	38	+ 52.0%	15	8	- 46.7%
Grafton	50	44	- 12.0%	\$300,250	\$344,500	+ 14.7%	\$16.9	\$17.3	+ 2.4%	9	24	+ 166.7%	44	40	- 9.1%
Grafton Year-to-Date	262	200	- 23.7%	\$284,000	\$350,000	+ 23.2%	\$84.7	\$79.6	- 6.0%	13	30	+ 130.8%	295	234	- 20.7%
Hillsborough	128	96	- 25.0%	\$322,500	\$350,000	+ 8.5%	\$45.6	\$35.2	- 22.8%	9	11	+ 22.2%	134	96	- 28.4%
Hillsborough Year-to-Date	829	633	- 23.6%	\$312,000	\$340,000	+ 9.0%	\$279.7	\$225.2	- 19.5%	16	17	+ 6.3%	885	690	- 22.0%
Merrimack	32	29	- 9.4%	\$249,500	\$288,000	+ 15.4%	\$8.9	\$9.2	+ 3.4%	6	17	+ 183.3%	31	33	+ 6.5%
Merrimack Year-to-Date	186	149	- 19.9%	\$275,000	\$300,000	+ 9.1%	\$52.9	\$47.7	- 9.8%	10	24	+ 140.0%	186	168	- 9.7%
Rockingham	135	116	- 14.1%	\$405,000	\$462,500	+ 14.2%	\$62.8	\$62.9	+ 0.2%	18	32	+ 77.8%	121	150	+ 24.0%
Rockingham Year-to-Date	828	643	- 22.3%	\$428,900	\$460,000	+ 7.3%	\$387.2	\$339.3	- 12.4%	27	40	+ 48.1%	890	821	- 7.8%
Strafford	21	18	- 14.3%	\$314,999	\$324,500	+ 3.0%	\$6.5	\$6.0	- 7.7%	15	11	- 26.7%	20	18	- 10.0%
Strafford Year-to-Date	124	118	- 4.8%	\$268,750	\$325,000	+ 20.9%	\$35.2	\$52.5	+ 49.1%	18	32	+ 77.8%	137	123	- 10.2%
Sullivan	1	3	+ 200.0%	\$335,000	\$520,000	+ 55.2%	\$0.3	\$1.5	+ 400.0%	9	7	- 22.2%	3	2	- 33.3%
Sullivan Year-to-Date	15	8	- 46.7%	\$335,000	\$485,500	+ 44.9%	\$5.2	\$3.8	- 26.9%	11	30	+ 172.7%	16	11	- 31.3%
Entire State	405	348	- 14.1%	\$340,000	\$384,950	+ 13.2%	\$156.3	\$152.1	- 2.7%	15	22	+ 46.7%	407	405	- 0.5%
Entire State Year-to-Date	2,565	2,043	- 20.4%	\$335,000	\$369,900	+ 10.4%	\$970.2	\$883.5	- 8.9%	21	29	+ 38.1%	2,769	2,396	- 13.5%