



NH Monthly Indicators

September 2023

National sales of existing homes recently fell to a 7-month low, as surging borrowing costs, rising sales prices, and limited inventory continue to keep many would-be buyers out of the market. Borrowers have become increasingly sensitive to fluctuations in mortgage rates, which have remained above 7% since mid-August. With fewer buyers able to afford the costs of homeownership, existing-home sales declined 0.7% month-over-month and were down 15.3% year-over-year, according to the National Association of REALTORS®(NAR).

New Listings increased 1.9 percent for single family homes but decreased 10.1 percent for townhouse-condo properties. Pending Sales decreased 5.2 percent for single family homes but increased 0.6 percent for townhouse-condo properties. Inventory decreased 8.4 percent for single family homes and 9.8 percent for townhouse-condo properties.

The Median Sales Price was up 11.4 percent to \$490,000 for single family homes and 17.4 percent to \$405,000 for townhouse-condo properties. Days on Market remained flat for single family homes but increased 22.2 percent for townhouse-condo properties. Months Supply of Inventory increased 11.1 percent for single family homes and 6.7 percent for townhouse-condo properties.

Prices have continued to increase this fall despite softening home sales nationwide, as a lack of inventory has kept the market competitive for prospective buyers, sparking bidding wars and causing homes to sell for above asking price in some areas. Heading into September there were only 1.1 million units available for sale, 0.9% fewer than a month ago and 14.1% fewer than the same period last year, according to NAR. As a result, the U.S. median existing-home sales price rose 3.9% year-over-year to \$407,100, marking the third consecutive month that the median sales price topped \$400,000.

Monthly Snapshot

- 29.7% **+ 11.4%** **- 23.4%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16



NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2022	9-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales		1,598	1,124	- 29.7%	10,937	8,575	- 21.6%
Median Sales Price		\$440,000	\$490,000	+ 11.4%	\$446,000	\$470,000	+ 5.4%
\$ Volume of Closed Sales (in millions)		\$852.6	\$653.0	- 23.4%	\$5,743.5	\$4,849.2	- 15.6%
Days on Market		23	23	0.0%	21	27	+ 28.6%
Pending Sales		1,211	1,148	- 5.2%	11,277	9,376	- 16.9%
Months Supply		1.8	2.0	+ 11.1%	--	--	--
New Listings		1,447	1,474	+ 1.9%	13,647	11,043	- 19.1%
Homes for Sale		2,186	2,003	- 8.4%	--	--	--
Pct. of List Price Received		100.7%	101.3%	+ 0.6%	103.0%	101.6%	- 1.4%
Affordability Index		69	59	- 14.5%	68	61	- 10.3%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



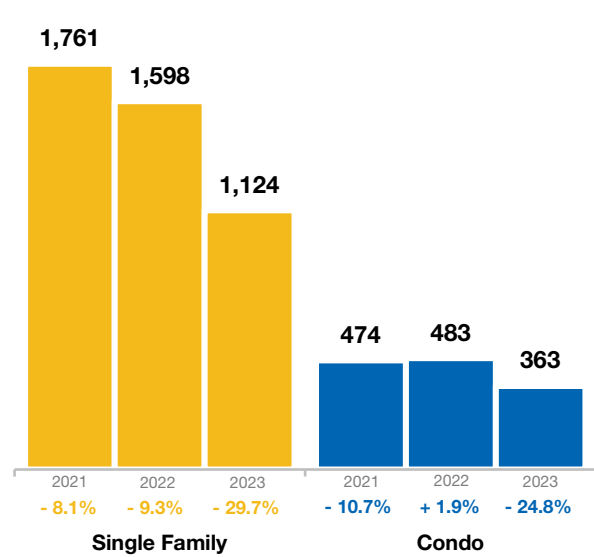
Key Metrics	Historical Sparkbars	9-2022	9-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales		483	363	- 24.8%	3,517	2,829	- 19.6%
Median Sales Price		\$345,000	\$405,000	+ 17.4%	\$340,000	\$375,000	+ 10.3%
\$ Volume of Closed Sales (in millions)		\$188.6	\$165.1	- 12.5%	\$1,343.4	\$1,230.5	- 8.4%
Days on Market		18	22	+ 22.2%	21	28	+ 33.3%
Pending Sales		351	353	+ 0.6%	3,584	3,126	- 12.8%
Months Supply		1.5	1.6	+ 6.7%	--	--	--
New Listings		444	399	- 10.1%	4,111	3,514	- 14.5%
Homes for Sale		573	517	- 9.8%	--	--	--
Pct. of List Price Received		101.7%	102.1%	+ 0.4%	103.1%	102.1%	- 1.0%
Affordability Index		87	71	- 18.4%	89	76	- 14.6%

NH Closed Sales

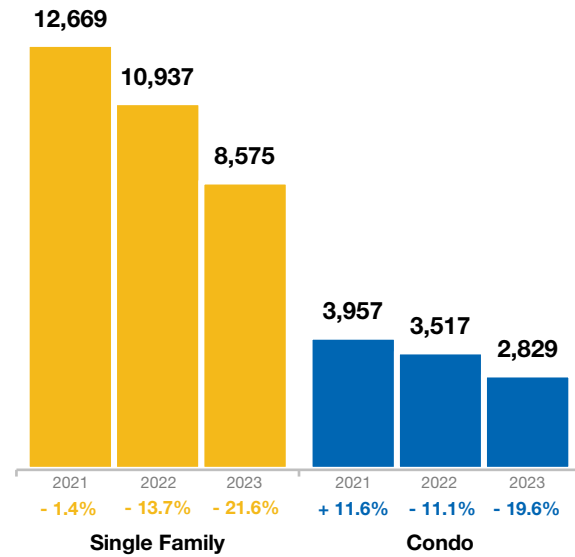
A count of the actual sales that closed in a given month.



September

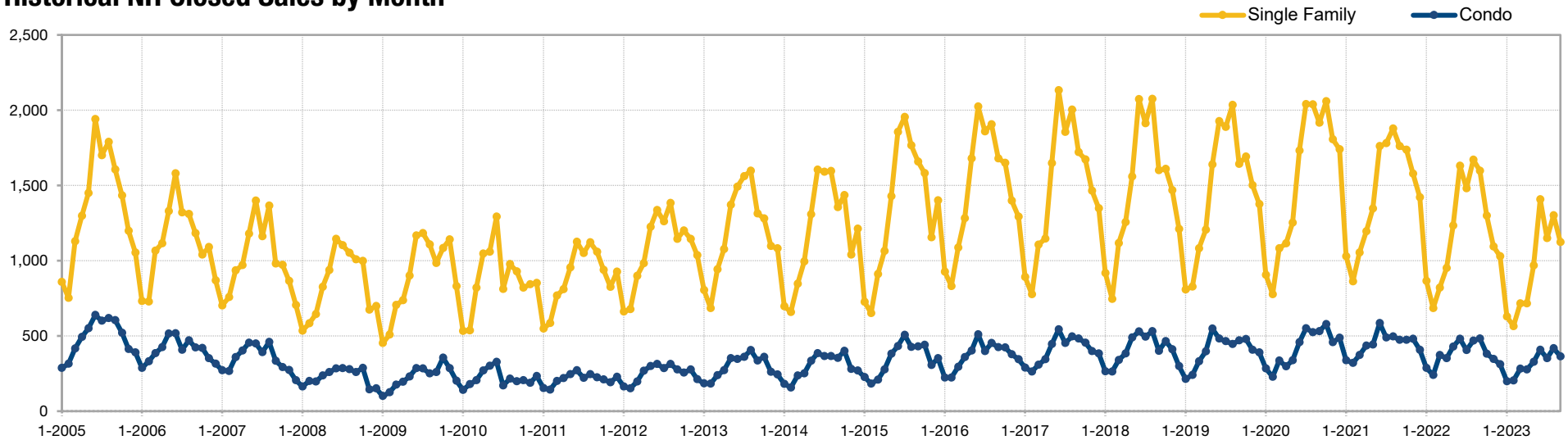


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	1,300	-25.1%	381	-19.5%
Nov-2022	1,094	-30.7%	346	-27.9%
Dec-2022	1,030	-27.6%	311	-23.6%
Jan-2023	628	-27.5%	198	-31.0%
Feb-2023	564	-17.7%	203	-15.8%
Mar-2023	715	-12.9%	282	-24.2%
Apr-2023	715	-24.8%	277	-21.1%
May-2023	969	-21.5%	328	-23.5%
Jun-2023	1,408	-13.7%	408	-15.0%
Jul-2023	1,150	-22.3%	352	-13.1%
Aug-2023	1,302	-22.1%	418	-10.9%
Sep-2023	1,124	-29.7%	363	-24.8%
12-Month Avg	1,000	-23.4%	322	-20.7%

Historical NH Closed Sales by Month

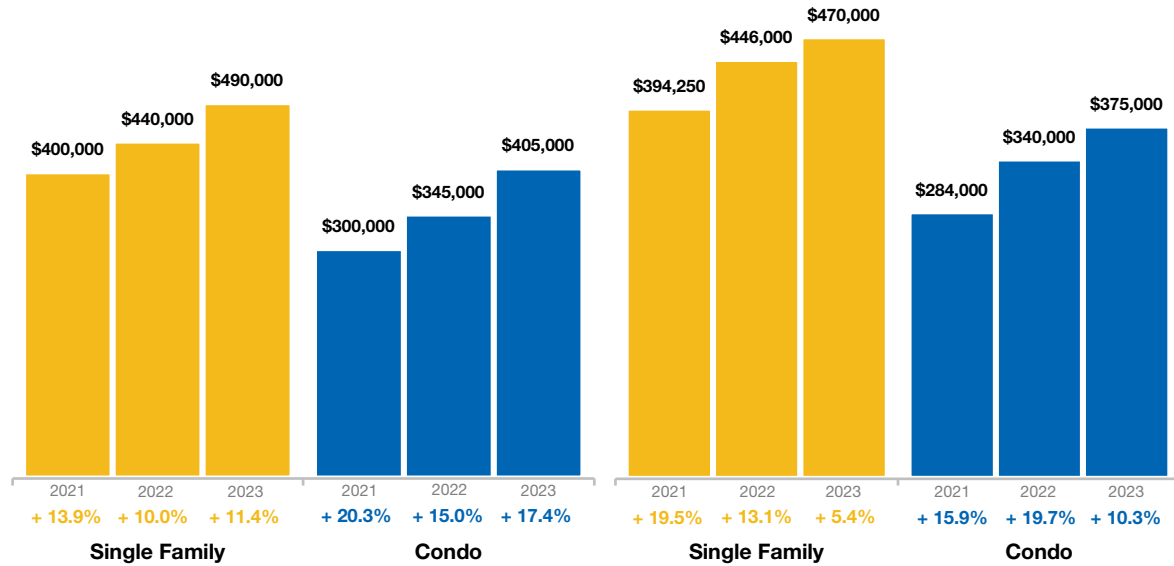


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



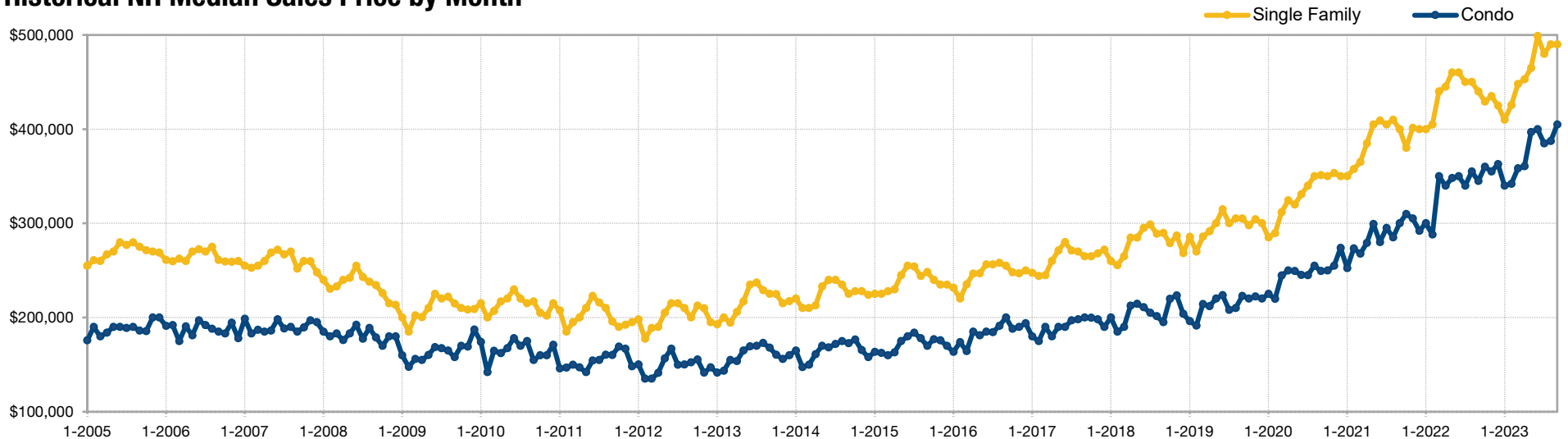
September



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	\$429,250	+13.0%	\$360,000	+16.1%
Nov-2022	\$435,000	+8.4%	\$355,000	+16.4%
Dec-2022	\$425,000	+6.3%	\$362,765	+24.2%
Jan-2023	\$410,000	+2.5%	\$339,950	+13.3%
Feb-2023	\$425,500	+5.1%	\$342,000	+18.8%
Mar-2023	\$447,900	+1.8%	\$358,500	+2.4%
Apr-2023	\$453,000	+1.8%	\$360,500	+6.0%
May-2023	\$465,000	+1.1%	\$396,950	+14.1%
Jun-2023	\$499,000	+8.5%	\$400,000	+14.3%
Jul-2023	\$480,000	+6.7%	\$384,950	+13.2%
Aug-2023	\$490,000	+8.9%	\$387,450	+9.1%
Sep-2023	\$490,000	+11.4%	\$405,000	+17.4%
12-Month Avg*	\$458,825	+7.2%	\$370,000	+12.1%

* Median Sales Price for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

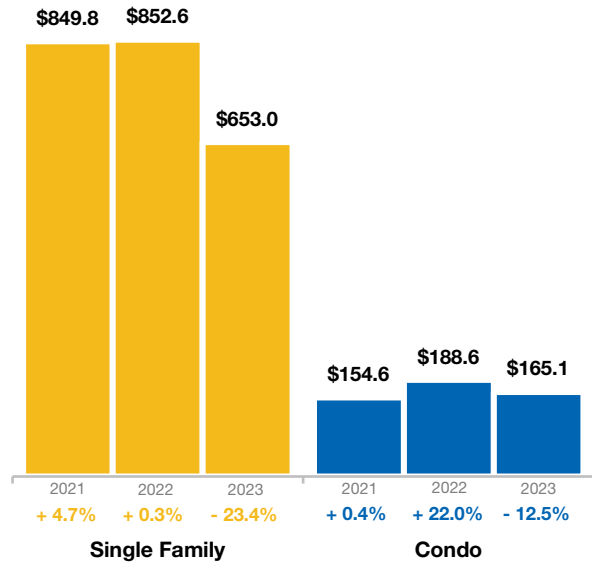


NH \$ Volume of Closed Sales

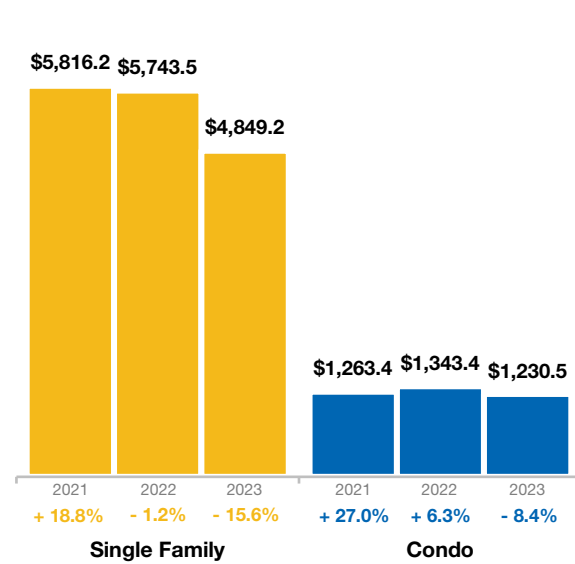
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



September



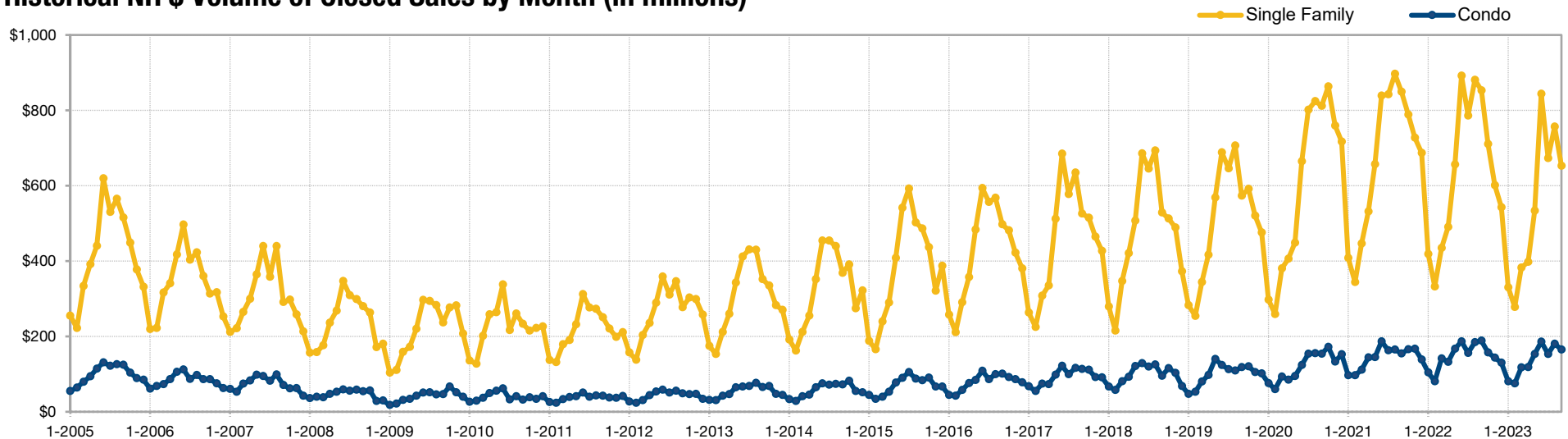
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	\$710.6	-9.9%	\$157.1	-5.4%
Nov-2022	\$601.6	-17.3%	\$143.6	-14.0%
Dec-2022	\$542.5	-21.0%	\$130.0	-6.1%
Jan-2023	\$329.9	-21.2%	\$81.0	-22.6%
Feb-2023	\$277.9	-16.3%	\$75.3	-7.0%
Mar-2023	\$382.7	-12.0%	\$117.8	-16.8%
Apr-2023	\$397.7	-18.9%	\$118.1	-10.8%
May-2023	\$534.1	-18.6%	\$153.5	-8.3%
Jun-2023	\$844.1	-5.4%	\$186.3	-0.3%
Jul-2023	\$673.2	-14.4%	\$153.3	-1.9%
Aug-2023	\$756.7	-14.1%	\$180.1	-2.4%
Sep-2023	\$653.0	-23.4%	\$165.1	-12.5%
12-Month Avg*	\$558.7	-15.6%	\$138.4	-8.5%

* \$ Volume of Closed Sales (in millions) for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

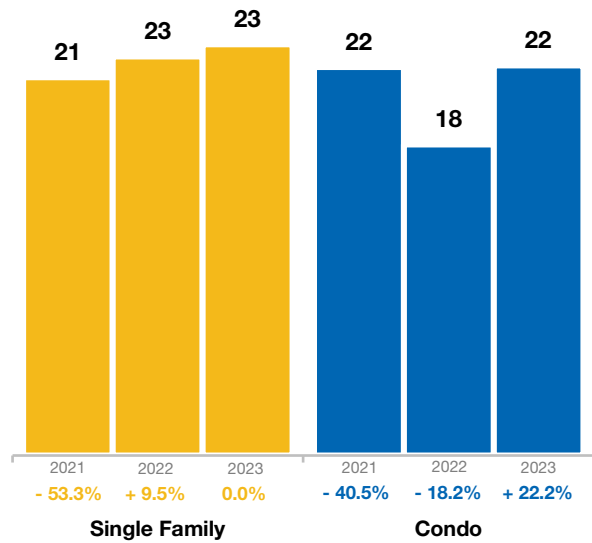


NH Days on Market

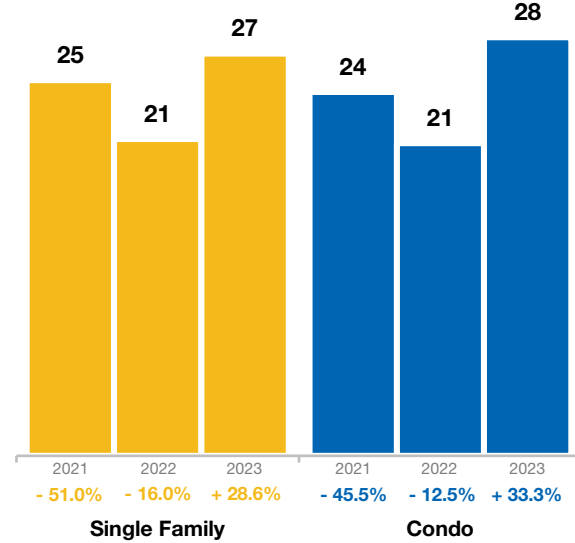
Average number of days between when a property is listed and when an offer is accepted in a given month.



September



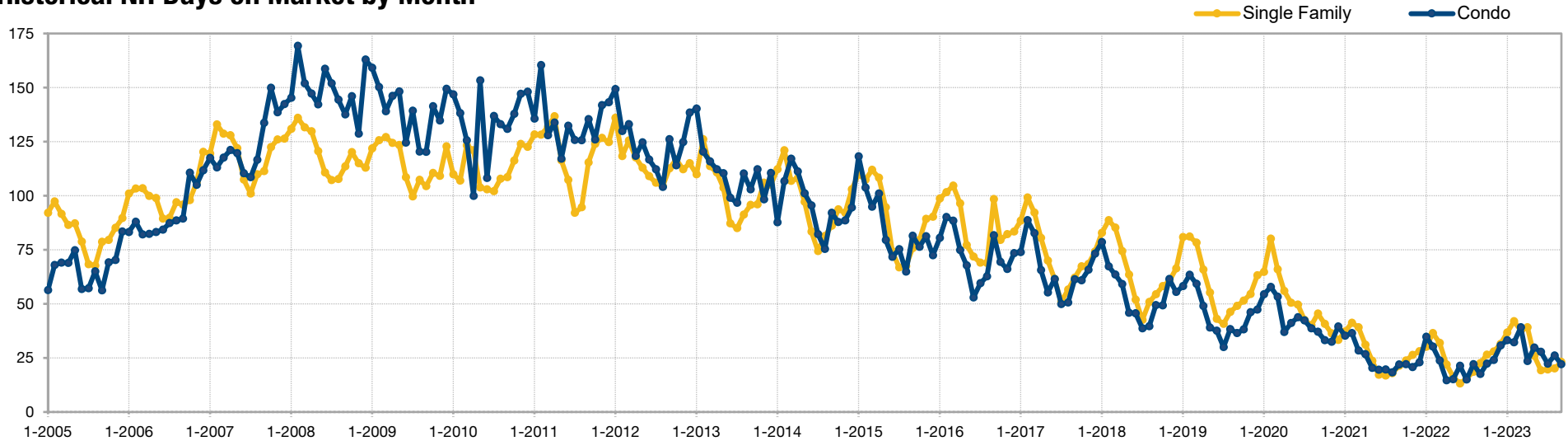
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	26	+8.3%	22	0.0%
Nov-2022	28	+7.7%	24	+14.3%
Dec-2022	31	+10.7%	31	+34.8%
Jan-2023	37	+23.3%	33	-5.7%
Feb-2023	42	+16.7%	32	+6.7%
Mar-2023	38	+18.8%	39	+62.5%
Apr-2023	39	+77.3%	23	+53.3%
May-2023	26	+62.5%	30	+100.0%
Jun-2023	19	+46.2%	28	+33.3%
Jul-2023	20	+25.0%	22	+46.7%
Aug-2023	20	+5.3%	26	+18.2%
Sep-2023	23	0.0%	22	+22.2%
12-Month Avg*	27	+20.9%	27	+28.9%

* Days on Market for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical NH Days on Market by Month

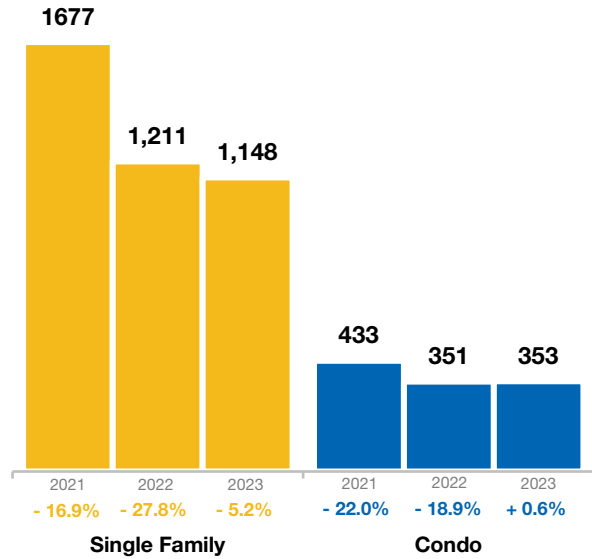


NH Pending Sales

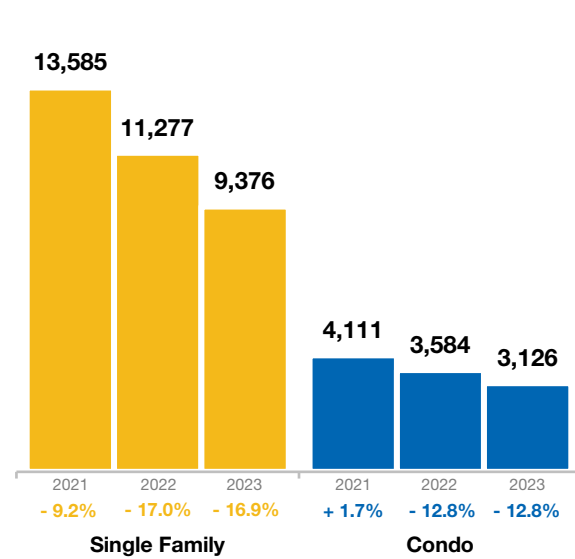
A count of the properties on which offers have been accepted in a given month.



September

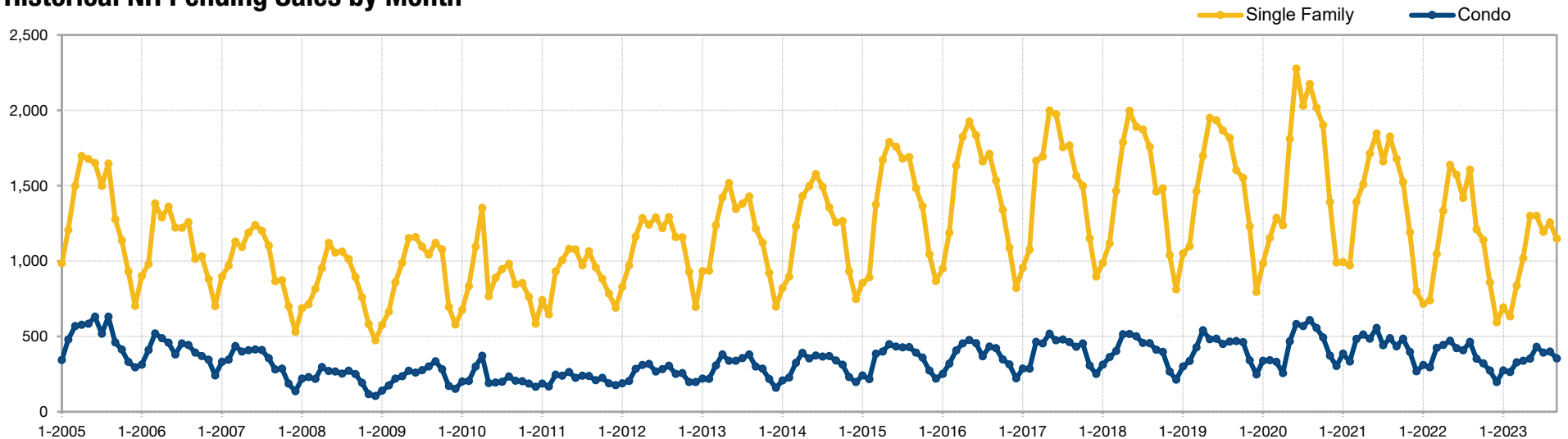


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	1,140	-25.2%	320	-33.9%
Nov-2022	859	-27.9%	273	-31.2%
Dec-2022	593	-25.8%	197	-26.5%
Jan-2023	692	-3.2%	273	-11.9%
Feb-2023	632	-14.5%	263	-10.8%
Mar-2023	836	-20.1%	327	-22.7%
Apr-2023	1,019	-23.6%	338	-23.7%
May-2023	1,299	-20.7%	352	-25.1%
Jun-2023	1,300	-17.3%	430	+1.9%
Jul-2023	1,194	-15.8%	392	-3.7%
Aug-2023	1,256	-21.8%	398	-14.0%
Sep-2023	1,148	-5.2%	353	+0.6%
12-Month Avg	997	-19.1%	326	-17.3%

Historical NH Pending Sales by Month

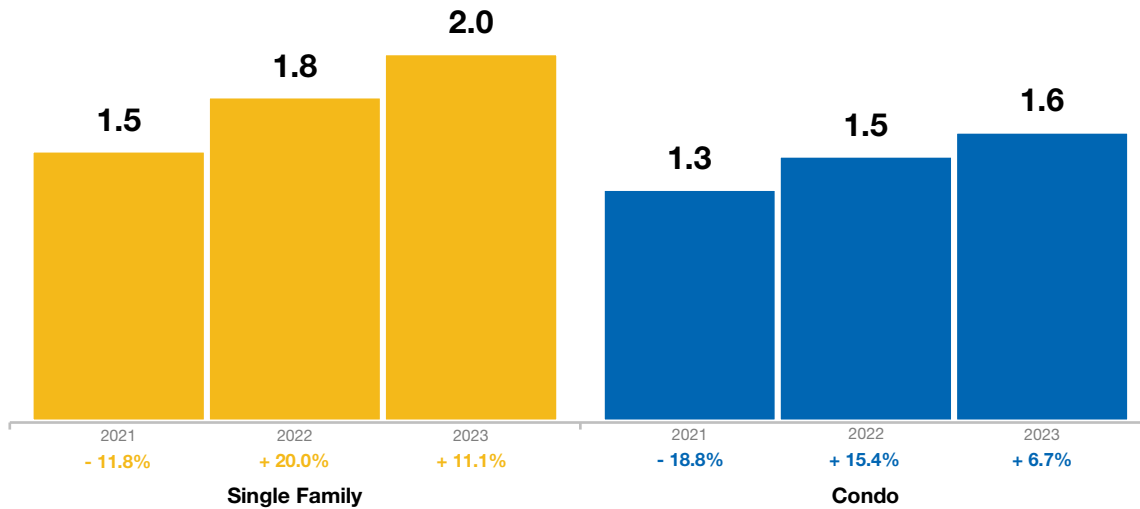


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



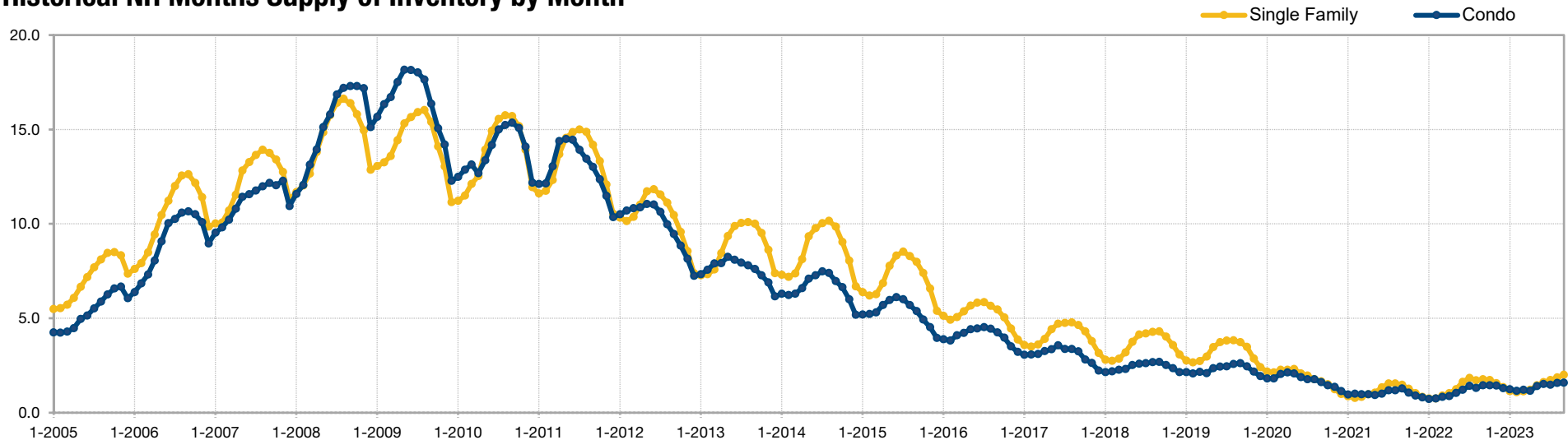
September



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	1.7	+30.8%	1.4	+27.3%
Nov-2022	1.6	+60.0%	1.4	+55.6%
Dec-2022	1.3	+62.5%	1.3	+62.5%
Jan-2023	1.1	+37.5%	1.2	+71.4%
Feb-2023	1.1	+37.5%	1.2	+71.4%
Mar-2023	1.1	+22.2%	1.2	+50.0%
Apr-2023	1.2	+20.0%	1.2	+33.3%
May-2023	1.4	+16.7%	1.4	+40.0%
Jun-2023	1.6	0.0%	1.5	+25.0%
Jul-2023	1.7	-5.6%	1.5	+7.1%
Aug-2023	1.9	+11.8%	1.6	+23.1%
Sep-2023	2.0	+11.1%	1.6	+6.7%
12-Month Avg*	1.5	+21.0%	1.4	+33.3%

* Months Supply for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

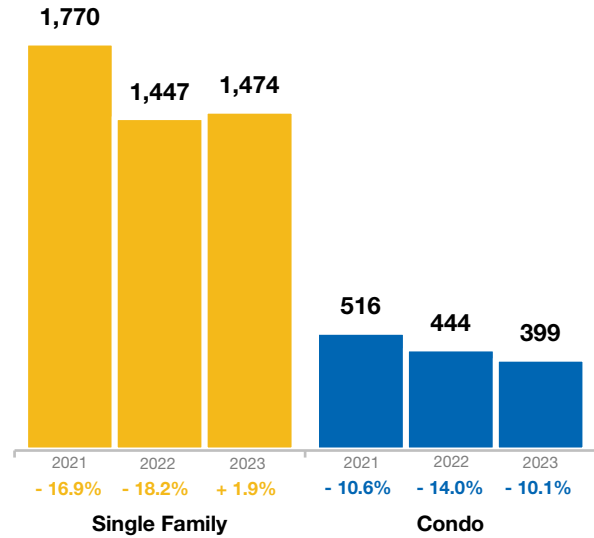


NH New Listings

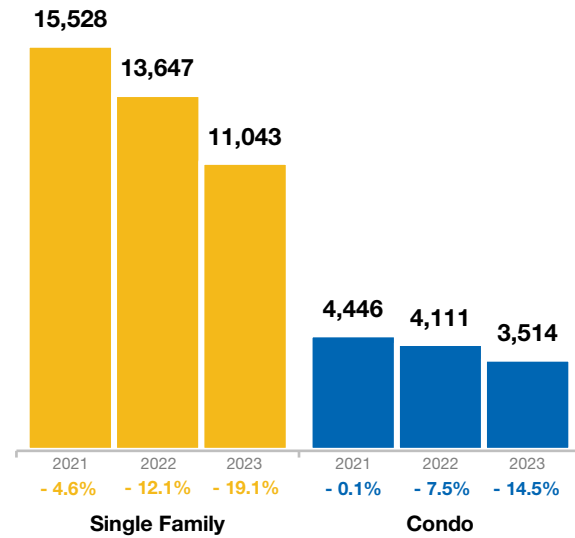
A count of the properties that have been newly listed on the market in a given month.



September

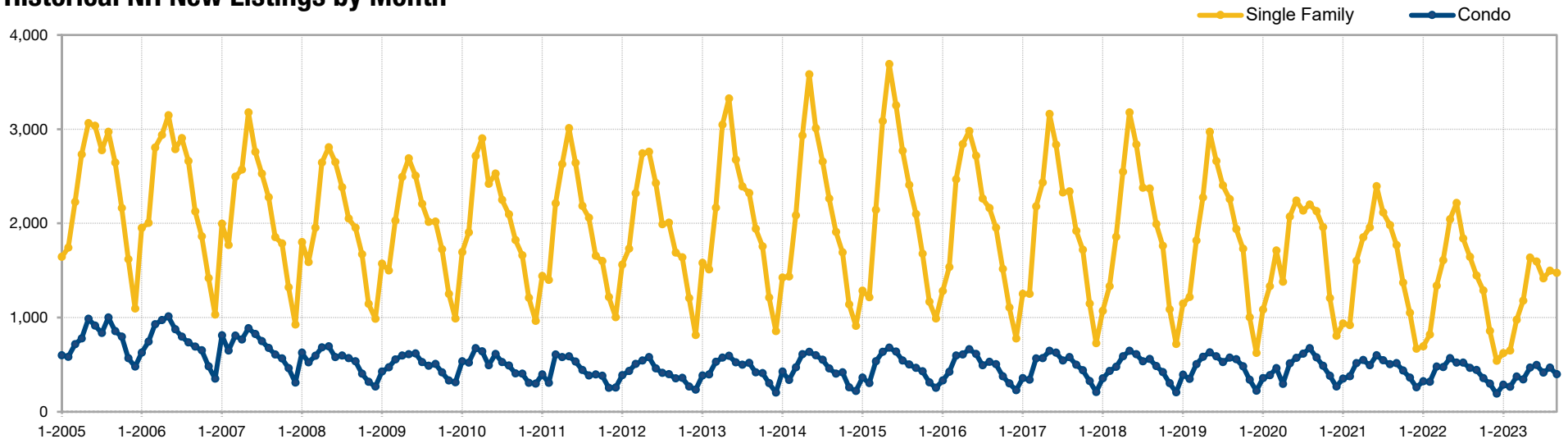


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	1,287	-6.2%	355	-18.8%
Nov-2022	858	-18.4%	297	-18.0%
Dec-2022	539	-19.4%	191	-26.3%
Jan-2023	622	-10.4%	287	-10.9%
Feb-2023	649	-20.9%	265	-16.7%
Mar-2023	974	-27.3%	373	-22.1%
Apr-2023	1,179	-26.6%	342	-27.7%
May-2023	1,637	-19.8%	469	-17.3%
Jun-2023	1,595	-28.0%	496	-5.0%
Jul-2023	1,416	-23.0%	414	-20.7%
Aug-2023	1,497	-8.9%	469	+1.1%
Sep-2023	1,474	+1.9%	399	-10.1%
12-Month Avg	1,395	-18.0%	431	-15.7%

Historical NH New Listings by Month

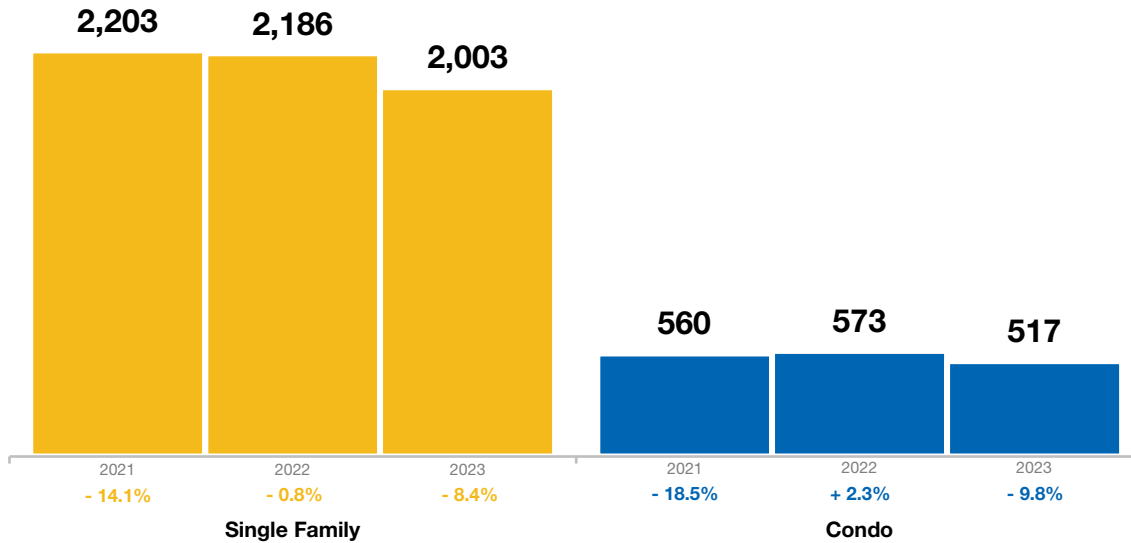


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

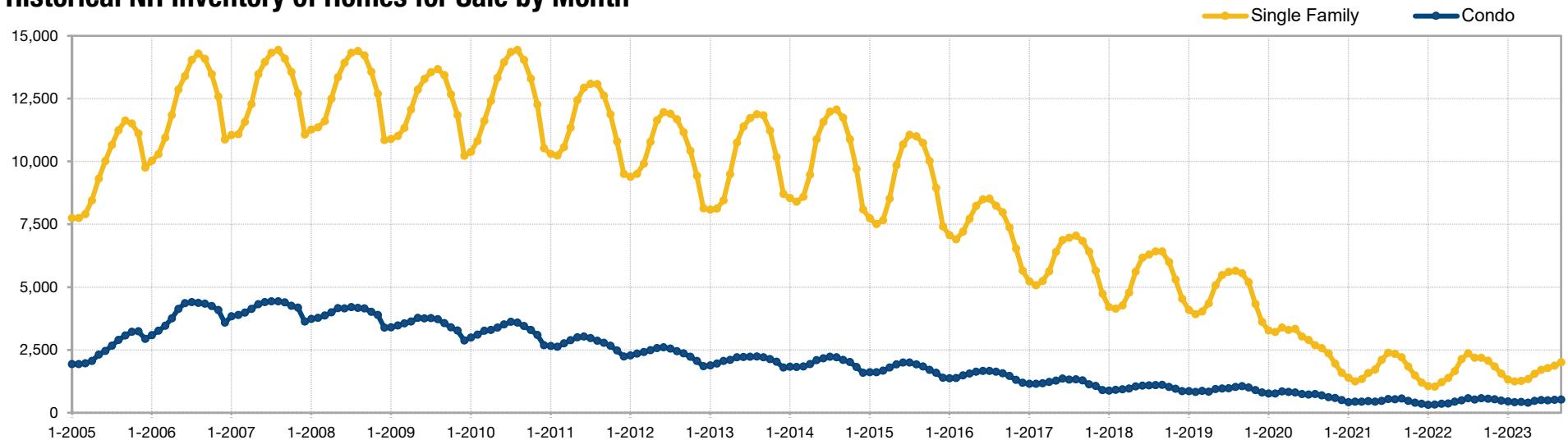


September



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	2,067	+12.6%	550	+17.8%
Nov-2022	1,835	+23.7%	532	+34.3%
Dec-2022	1,557	+30.0%	474	+35.0%
Jan-2023	1,316	+24.5%	448	+43.1%
Feb-2023	1,245	+19.9%	415	+29.7%
Mar-2023	1,266	+4.3%	423	+19.8%
Apr-2023	1,333	-3.3%	397	+9.1%
May-2023	1,546	-6.1%	468	+7.8%
Jun-2023	1,699	-20.5%	503	+2.2%
Jul-2023	1,780	-24.7%	490	-14.8%
Aug-2023	1,868	-14.5%	511	-2.7%
Sep-2023	2,003	-8.4%	517	-9.8%
12-Month Avg	1,626	-1.0%	477	+10.9%

Historical NH Inventory of Homes for Sale by Month



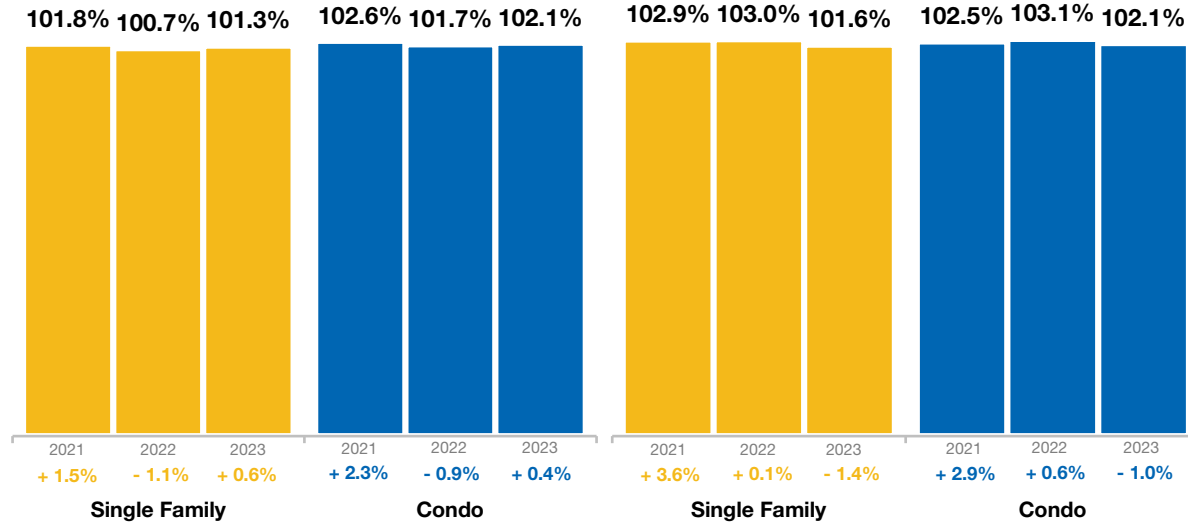
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

September

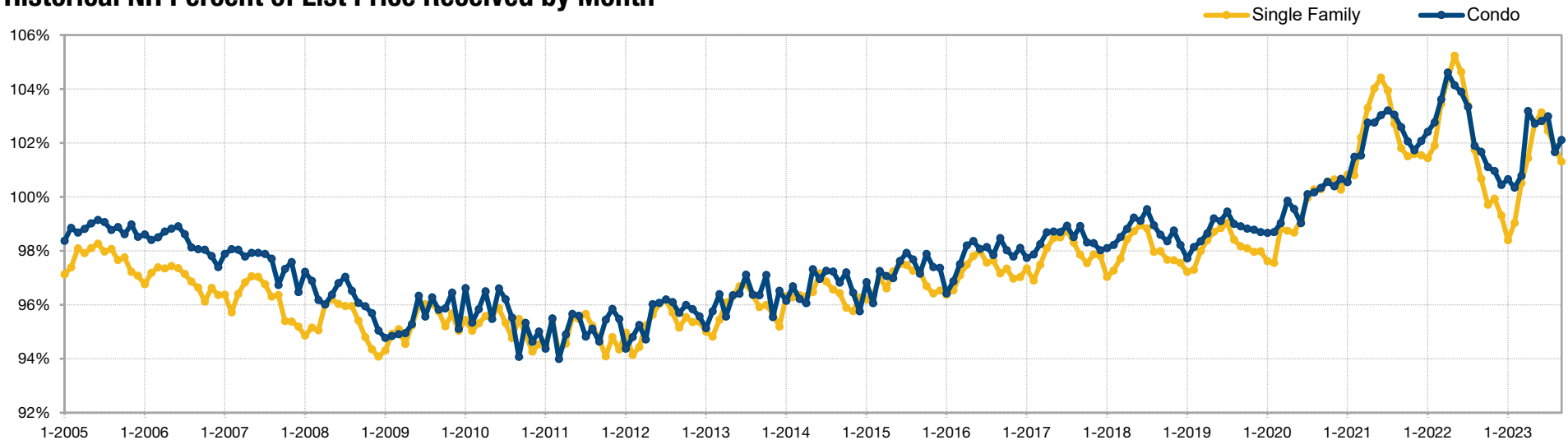
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	99.7%	-1.8%	101.1%	-1.0%
Nov-2022	99.9%	-1.7%	101.0%	-0.7%
Dec-2022	99.3%	-2.2%	100.4%	-1.7%
Jan-2023	98.4%	-3.0%	100.7%	-1.7%
Feb-2023	99.0%	-2.8%	100.3%	-2.4%
Mar-2023	100.5%	-2.8%	100.8%	-2.7%
Apr-2023	101.4%	-2.9%	103.2%	-1.3%
May-2023	102.8%	-2.3%	102.7%	-1.3%
Jun-2023	103.1%	-1.4%	102.8%	-1.1%
Jul-2023	102.4%	-1.0%	103.0%	-0.3%
Aug-2023	101.8%	+0.1%	101.7%	-0.2%
Sep-2023	101.3%	+0.6%	102.1%	+0.4%
12-Month Avg*	101.0%	-1.5%	101.7%	-1.0%

* Pct. of List Price Received for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



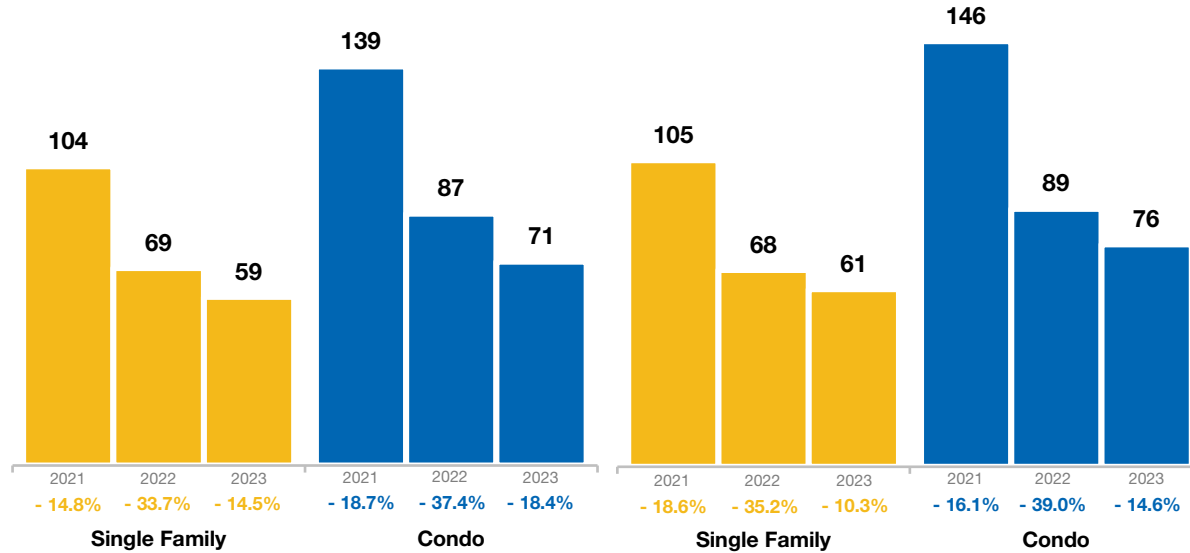
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

September

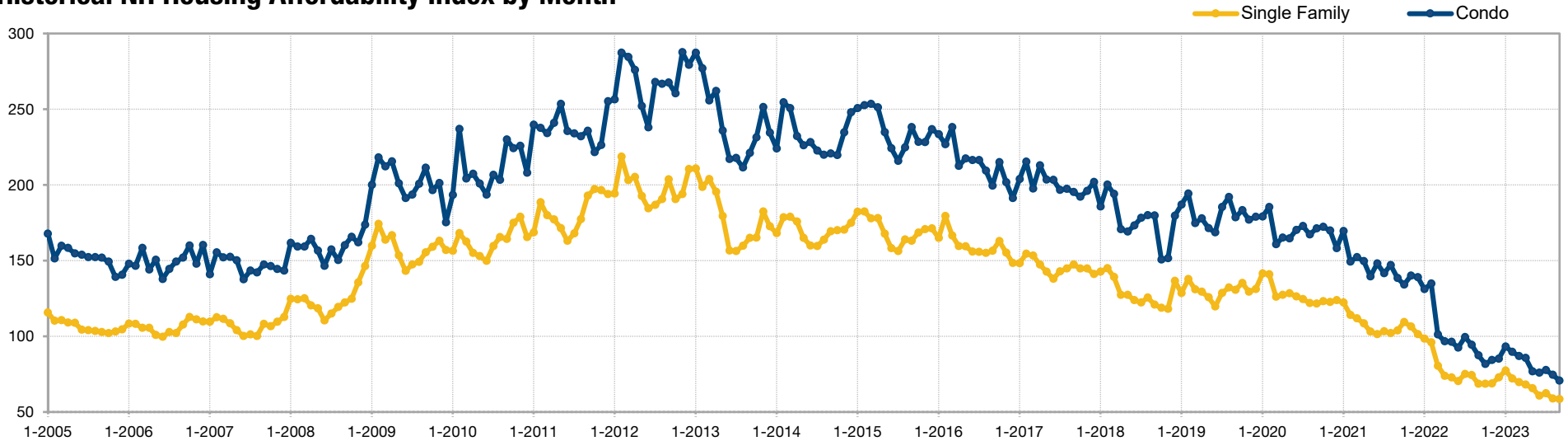
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2022	69	-36.7%	82	-38.8%
Nov-2022	69	-34.9%	84	-40.0%
Dec-2022	73	-27.7%	85	-38.8%
Jan-2023	77	-21.4%	93	-29.0%
Feb-2023	72	-25.0%	90	-33.3%
Mar-2023	70	-12.5%	87	-13.9%
Apr-2023	68	-8.1%	86	-11.3%
May-2023	66	-9.6%	77	-19.8%
Jun-2023	61	-12.9%	76	-17.4%
Jul-2023	62	-17.3%	78	-21.2%
Aug-2023	59	-20.3%	74	-21.3%
Sep-2023	59	-14.5%	71	-18.4%
12-Month Avg*	67	-31.1%	86	-36.7%

* Affordability Index for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	9-2022	9-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales		2,201	1,589	- 27.8%	15,365	12,310	- 19.9%
Median Sales Price		\$410,000	\$450,000	+ 9.8%	\$405,000	\$430,000	+ 6.2%
\$ Volume of Closed Sales (in millions)		\$1,057.3	\$834.0	- 21.1%	\$7,207.3	\$6,216.6	- 13.7%
Days on Market		22	24	+ 9.1%	21	28	+ 33.3%
Pending Sales		1,657	1,629	- 1.7%	15,799	13,477	- 14.7%
Months Supply		1.7	1.9	+ 11.8%	--	--	--
New Listings		2,037	2,006	- 1.5%	18,848	15,658	- 16.9%
Homes for Sale		2,924	2,699	- 7.7%	--	--	--
Pct. of List Price Received		100.9%	101.4%	+ 0.5%	102.9%	101.5%	- 1.4%
Affordability Index		74	64	- 13.4%	74	67	- 10.5%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2022	9-2023	+ / -	9-2022	9-2023	+ / -	9-2022	9-2023	+ / -	9-2022	9-2023	+ / -	9-2022	9-2023	+ / -
Belknap	117	67	- 42.7%	\$445,000	\$470,000	+ 5.6%	\$74.2	\$37.8	- 49.1%	28	30	+ 7.1%	77	79	+ 2.6%
Belknap Year-to-Date	704	527	- 25.1%	\$425,000	\$450,000	+ 5.9%	\$420.0	\$365.1	- 13.1%	24	32	+ 33.3%	734	584	- 20.4%
Carroll	107	80	- 25.2%	\$463,000	\$482,500	+ 4.2%	\$72.7	\$60.9	- 16.2%	21	34	+ 61.9%	98	100	+ 2.0%
Carroll Year-to-Date	697	546	- 21.7%	\$425,000	\$460,000	+ 8.2%	\$420.5	\$391.3	- 6.9%	25	40	+ 60.0%	728	617	- 15.2%
Cheshire	96	67	- 30.2%	\$327,350	\$352,000	+ 7.5%	\$34.6	\$27.6	- 20.2%	21	20	- 4.8%	82	66	- 19.5%
Cheshire Year-to-Date	669	529	- 20.9%	\$315,000	\$340,500	+ 8.1%	\$243.5	\$209.4	- 14.0%	25	28	+ 12.0%	689	565	- 18.0%
Coos	49	44	- 10.2%	\$203,750	\$272,500	+ 33.7%	\$12.0	\$15.2	+ 26.7%	38	48	+ 26.3%	44	42	- 4.5%
Coos Year-to-Date	342	300	- 12.3%	\$199,900	\$224,350	+ 12.2%	\$83.1	\$78.2	- 5.9%	39	61	+ 56.4%	352	329	- 6.5%
Grafton	118	95	- 19.5%	\$350,000	\$445,000	+ 27.1%	\$66.2	\$57.2	- 13.6%	21	39	+ 85.7%	101	103	+ 2.0%
Grafton Year-to-Date	758	705	- 7.0%	\$369,000	\$410,000	+ 11.1%	\$379.3	\$393.2	+ 3.7%	26	36	+ 38.5%	818	795	- 2.8%
Hillsborough	385	273	- 29.1%	\$462,500	\$510,000	+ 10.3%	\$198.2	\$153.9	- 22.4%	21	16	- 23.8%	285	291	+ 2.1%
Hillsborough Year-to-Date	2,800	2,215	- 20.9%	\$469,000	\$487,000	+ 3.8%	\$1,454.3	\$1,200.6	- 17.4%	16	18	+ 12.5%	2,861	2,400	- 16.1%
Merrimack	181	129	- 28.7%	\$415,000	\$460,000	+ 10.8%	\$89.2	\$66.7	- 25.2%	20	17	- 15.0%	136	97	- 28.7%
Merrimack Year-to-Date	1,236	933	- 24.5%	\$410,000	\$440,000	+ 7.3%	\$589.1	\$467.9	- 20.6%	21	22	+ 4.8%	1,256	985	- 21.6%
Rockingham	347	231	- 33.4%	\$547,450	\$620,000	+ 13.3%	\$218.7	\$172.5	- 21.1%	23	23	0.0%	242	222	- 8.3%
Rockingham Year-to-Date	2,347	1,767	- 24.7%	\$570,000	\$600,000	+ 5.3%	\$1,551.1	\$1,244.4	- 19.8%	20	25	+ 25.0%	2,416	1,924	- 20.4%
Strafford	128	81	- 36.7%	\$396,000	\$445,000	+ 12.4%	\$54.8	\$37.9	- 30.8%	20	18	- 10.0%	94	102	+ 8.5%
Strafford Year-to-Date	931	699	- 24.9%	\$405,000	\$436,000	+ 7.7%	\$425.1	\$348.4	- 18.0%	19	22	+ 15.8%	946	784	- 17.1%
Sullivan	70	57	- 18.6%	\$280,000	\$350,000	+ 25.0%	\$32.1	\$23.4	- 27.1%	26	18	- 30.8%	52	46	- 11.5%
Sullivan Year-to-Date	453	354	- 21.9%	\$299,000	\$341,400	+ 14.2%	\$177.5	\$150.7	- 15.1%	26	30	+ 15.4%	477	393	- 17.6%
Entire State	1,598	1,124	- 29.7%	\$440,000	\$490,000	+ 11.4%	\$852.6	\$653.0	- 23.4%	23	23	0.0%	1,211	1,148	- 5.2%
Entire State Year-to-Date	10,937	8,575	- 21.6%	\$446,000	\$470,000	+ 5.4%	\$5,743.5	\$4,849.2	- 15.6%	21	27	+ 28.6%	11,277	9,376	- 16.9%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2022	9-2023	+ / -	9-2022	9-2023	+ / -	9-2022	9-2023	+ / -	9-2022	9-2023	+ / -	9-2022	9-2023	+ / -
Belknap	35	36	+ 2.9%	\$344,900	\$415,000	+ 20.3%	\$15.1	\$15.0	- 0.7%	16	22	+ 37.5%	20	24	+ 20.0%
Belknap Year-to-Date	219	230	+ 5.0%	\$350,000	\$420,000	+ 20.0%	\$93.3	\$108.3	+ 16.1%	52	38	- 26.9%	236	249	+ 5.5%
Carroll	22	28	+ 27.3%	\$412,500	\$460,000	+ 11.5%	\$9.7	\$15.3	+ 57.7%	23	29	+ 26.1%	18	15	- 16.7%
Carroll Year-to-Date	156	141	- 9.6%	\$367,000	\$420,000	+ 14.4%	\$61.3	\$69.0	+ 12.6%	19	26	+ 36.8%	173	148	- 14.5%
Cheshire	6	9	+ 50.0%	\$205,500	\$312,000	+ 51.8%	\$1.2	\$2.6	+ 116.7%	16	11	- 31.3%	1	9	+ 800.0%
Cheshire Year-to-Date	55	48	- 12.7%	\$230,000	\$279,250	+ 21.4%	\$13.4	\$13.4	0.0%	36	15	- 58.3%	50	54	+ 8.0%
Coos	5	0	- 100.0%	\$480,000	\$0	- 100.0%	\$2.3	\$0.0	- 100.0%	37	0	- 100.0%	3	3	0.0%
Coos Year-to-Date	18	10	- 44.4%	\$552,250	\$611,563	+ 10.7%	\$13.5	\$5.8	- 57.0%	32	38	+ 18.8%	21	11	- 47.6%
Grafton	48	38	- 20.8%	\$283,000	\$370,000	+ 30.7%	\$14.9	\$14.6	- 2.0%	27	15	- 44.4%	30	36	+ 20.0%
Grafton Year-to-Date	353	268	- 24.1%	\$280,000	\$350,000	+ 25.0%	\$113.6	\$104.1	- 8.4%	16	29	+ 81.3%	369	302	- 18.2%
Hillsborough	150	95	- 36.7%	\$318,750	\$352,500	+ 10.6%	\$48.7	\$35.6	- 26.9%	13	14	+ 7.7%	112	103	- 8.0%
Hillsborough Year-to-Date	1,145	840	- 26.6%	\$315,000	\$340,000	+ 7.9%	\$384.6	\$302.1	- 21.5%	14	16	+ 14.3%	1,130	908	- 19.6%
Merrimack	34	22	- 35.3%	\$280,000	\$351,250	+ 25.4%	\$10.2	\$8.7	- 14.7%	9	35	+ 288.9%	27	21	- 22.2%
Merrimack Year-to-Date	245	208	- 15.1%	\$275,000	\$300,000	+ 9.1%	\$70.1	\$68.0	- 3.0%	10	23	+ 130.0%	243	213	- 12.3%
Rockingham	159	120	- 24.5%	\$469,900	\$487,000	+ 3.6%	\$80.1	\$67.3	- 16.0%	21	25	+ 19.0%	124	121	- 2.4%
Rockingham Year-to-Date	1,140	922	- 19.1%	\$432,000	\$462,450	+ 7.0%	\$540.1	\$490.1	- 9.3%	25	37	+ 48.0%	1,171	1,073	- 8.4%
Strafford	22	14	- 36.4%	\$247,500	\$325,500	+ 31.5%	\$5.9	\$5.4	- 8.5%	10	43	+ 330.0%	15	17	+ 13.3%
Strafford Year-to-Date	166	150	- 9.6%	\$257,500	\$325,500	+ 26.4%	\$46.7	\$64.1	+ 37.3%	17	30	+ 76.5%	171	152	- 11.1%
Sullivan	2	1	- 50.0%	\$299,250	\$575,000	+ 92.1%	\$0.6	\$0.6	0.0%	50	0	- 100.0%	1	4	+ 300.0%
Sullivan Year-to-Date	20	12	- 40.0%	\$337,500	\$450,500	+ 33.5%	\$6.9	\$5.6	- 18.8%	14	25	+ 78.6%	20	16	- 20.0%
Entire State	483	363	- 24.8%	\$345,000	\$405,000	+ 17.4%	\$188.6	\$165.1	- 12.5%	18	22	+ 22.2%	351	353	+ 0.6%
Entire State Year-to-Date	3,517	2,829	- 19.6%	\$340,000	\$375,000	+ 10.3%	\$1,343.4	\$1,230.5	- 8.4%	21	28	+ 33.3%	3,584	3,126	- 12.8%