# **NH Monthly Indicators**



#### **June 2024**

U.S. existing-home sales declined for the third consecutive month, as higher mortgage rates and rising sales prices hindered market activity during what has traditionally been one of the busiest months of the year. According to the National Association of REALTORS® (NAR), sales of previously owned homes dipped 0.7% month-over-month and 2.8% year-over-year, to a seasonally adjusted annual rate of 4.11 million units.

New Listings increased 7.2 percent for single family homes but decreased 13.5 percent for townhouse-condo properties. Pending Sales increased 8.1 percent for single family homes but decreased 16.2 percent for townhouse-condo properties. Inventory increased 29.7 percent for single family homes and 26.5 percent for townhouse-condo properties.

The Median Sales Price was up 7.8 percent to \$538,000 for single family homes and 3.1 percent to \$412,450 for townhouse-condo properties. Days on Market increased 5.3 percent for single family homes but decreased 27.6 percent for townhouse-condo properties. Months Supply of Inventory increased 37.5 percent for single family homes and 25.0 percent for townhouse-condo properties.

Nationally, total housing inventory grew 6.7% month-over-month to 1.28 million units heading into June, for a 3.7 months' supply at the current sales pace, according to NAR. However, the increase in supply has yet to temper home prices, which have continued to rise nationwide. At last measure, the median existing-home price climbed to \$419,300, a 5.8% increase from the same period last year and a record high for the month.

#### **Monthly Snapshot**

- 13.5%	+ 7.8%	- 8.5%
One-Year Change in	One-Year Change in	One-Year Change in
Single Family	Single Family	Single Familly
Closed Sales	Median Sales Price	Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire. Percent changes are calculated using rounded figures.

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## **NH Single Family Residential Activity Overview**





Key Metrics	Historical Sparkbars	6-2023	6-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
Closed Sales	6-2021 6-2022 6-2023 6-2024	1,406	1,216	- 13.5%	4,991	5,015	+ 0.5%
Median Sales Price	6-2021 6-2022 6-2023 6-2024	\$499,000	\$538,000	+ 7.8%	\$460,000	\$505,000	+ 9.8%
\$ Volume of Closed Sales (in millions)	6-2021 6-2022 6-2023 6-2024	\$842.7	\$770.7	- 8.5%	\$2,762.4	\$2,996.2	+ 8.5%
Days on Market	6-2021 6-2022 6-2023 6-2024	19	20	+ 5.3%	31	29	- 6.5%
Pending Sales	6-2021 6-2022 6-2023 6-2024	1,286	1,390	+ 8.1%	5,747	5,923	+ 3.1%
Months Supply	6-2021 6-2022 6-2023 6-2024	1.6	2.2	+ 37.5%			
New Listings	6-2021 6-2022 6-2023 6-2024	1,574	1,687	+ 7.2%	6,601	7,427	+ 12.5%
Homes for Sale	6-2021 6-2022 6-2023 6-2024	1,659	2,152	+ 29.7%			
Pct. of List Price Received	6-2021 6-2022 6-2023 6-2024	103.1%	102.4%	- 0.7%	101.4%	101.3%	- 0.1%
Affordability Index	6-2021 6-2022 6-2023 6-2024	61	55	- 9.8%	66	59	- 10.6%

## **NH Condo Activity Overview**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

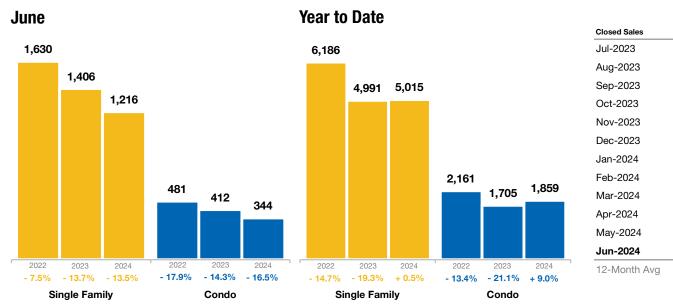


Key Metrics	Historical Sparkbars	6-2023	6-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
Closed Sales	6-2021 6-2022 6-2023 6-2024	412	344	- 16.5%	1,705	1,859	+ 9.0%
Median Sales Price	6-2021 6-2022 6-2023 6-2024	\$400,000	\$412,450	+ 3.1%	\$365,000	\$410,000	+ 12.3%
\$ Volume of Closed Sales (in millions)	6-2021 6-2022 6-2023 6-2024	\$188.7	\$164.3	- 12.9%	\$737.1	\$880.9	+ 19.5%
Days on Market	6-2021 6-2022 6-2023 6-2024	29	21	- 27.6%	31	30	- 3.2%
Pending Sales	6-2021 6-2022 6-2023 6-2024	431	361	- 16.2%	1,988	2,069	+ 4.1%
Months Supply	6-2021 6-2022 6-2023 6-2024	1.6	2.0	+ 25.0%			
New Listings	6-2021 6-2022 6-2023 6-2024	498	431	- 13.5%	2,242	2,434	+ 8.6%
Homes for Sale	6-2021 6-2022 6-2023 6-2024	520	658	+ 26.5%			
Pct. of List Price Received	6-2021 6-2022 6-2023 6-2024	102.8%	101.6%	- 1.2%	102.0%	101.2%	- 0.8%
Affordability Index	6-2021 6-2022 6-2023 6-2024	76	72	- 5.3%	83	73	- 12.0%

### **NH Closed Sales**

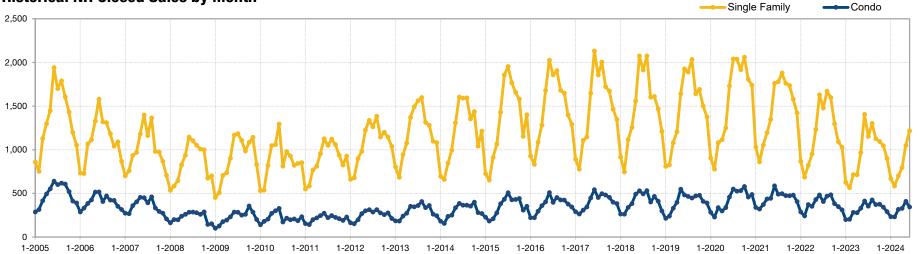
A count of the actual sales that closed in a given month.





Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2023	1,152	-22.0%	353	-13.3%
Aug-2023	1,301	-22.1%	424	-9.6%
Sep-2023	1,126	-29.5%	372	-23.0%
Oct-2023	1,094	-15.7%	375	-2.1%
Nov-2023	1,047	-4.1%	342	-1.7%
Dec-2023	900	-12.5%	291	-6.7%
Jan-2024	668	+6.7%	232	+16.0%
Feb-2024	584	+3.5%	230	+13.3%
Mar-2024	701	-2.0%	317	+12.4%
Apr-2024	796	+11.6%	327	+17.2%
May-2024	1,050	+8.6%	409	+24.3%
Jun-2024	1,216	-13.5%	344	-16.5%
12-Month Ava	970	-11.6%	335	-2.2%

#### **Historical NH Closed Sales by Month**



### **NH Median Sales Price**





Condo

\$385,000

\$389.950

\$402,708

\$402,500

\$429,000

\$399,596

\$432,500

\$377,500

\$412,000

\$395,000

\$445,000

\$412,450

\$405,000

Year-Over-Year

Change

+13.2%

+9.8%

+16.7%

+11.8%

+20.8%

+9.5%

+27.2%

+10.4%

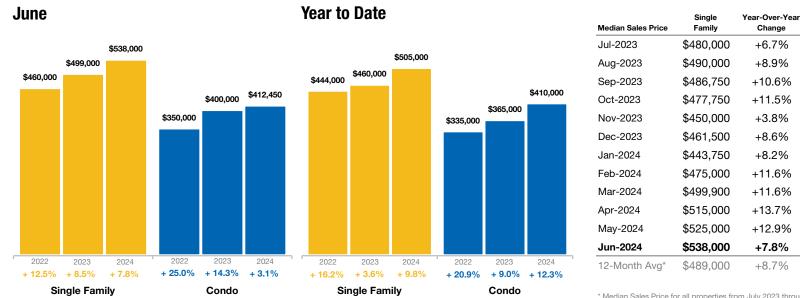
+14.9%

+9.6%

+11.3%

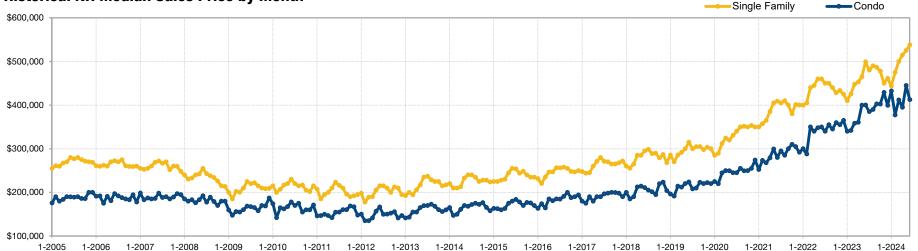
+3.1%

+13.8%



<sup>\*</sup> Median Sales Price for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

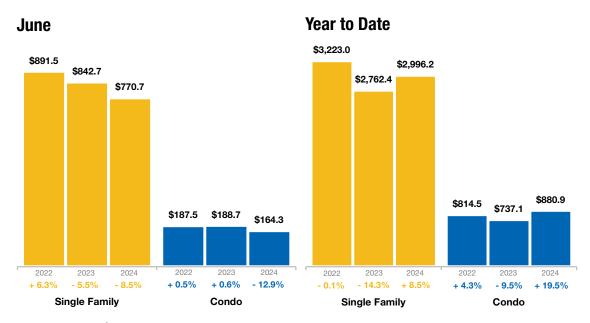




### **NH \$ Volume of Closed Sales**



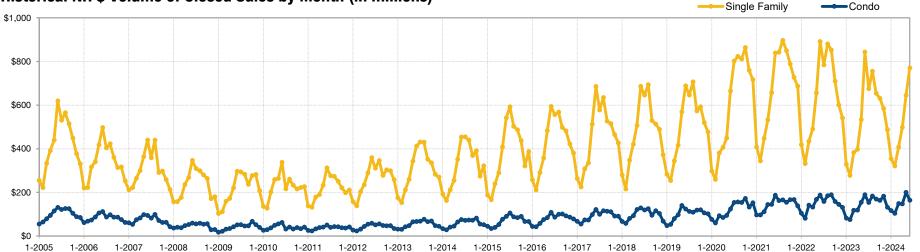




\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2023	\$675.2	-13.9%	\$153.7	-2.7%
Aug-2023	\$755.0	-14.3%	\$183.4	-0.7%
Sep-2023	\$654.0	-23.3%	\$168.9	-10.4%
Oct-2023	\$630.8	-11.1%	\$163.4	+3.1%
Nov-2023	\$583.9	-2.7%	\$182.1	+25.7%
Dec-2023	\$487.1	-10.0%	\$131.9	+0.6%
Jan-2024	\$354.1	+7.8%	\$116.6	+41.7%
Feb-2024	\$320.8	+15.4%	\$104.2	+38.4%
Mar-2024	\$407.2	+6.4%	\$148.4	+26.0%
Apr-2024	\$498.6	+25.6%	\$147.2	+23.8%
May-2024	\$644.9	+20.9%	\$200.2	+29.8%
Jun-2024	\$770.7	-8.5%	\$164.3	-12.9%
12-Month Avg*	\$565.2	-4.9%	\$155.4	+9.5%

<sup>\* \$</sup> Volume of Closed Sales (in millions) for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

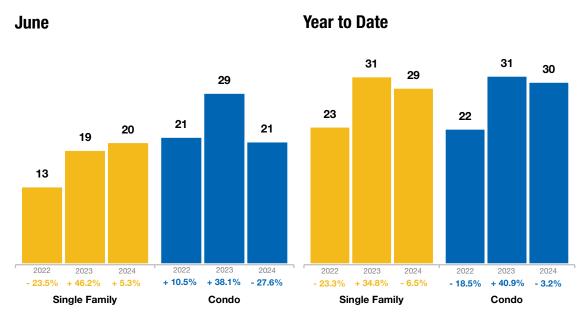
#### **Historical NH \$ Volume of Closed Sales by Month (in millions)**



### **NH Days on Market**

Average number of days between when a property is listed and when an offer is accepted in a given month.

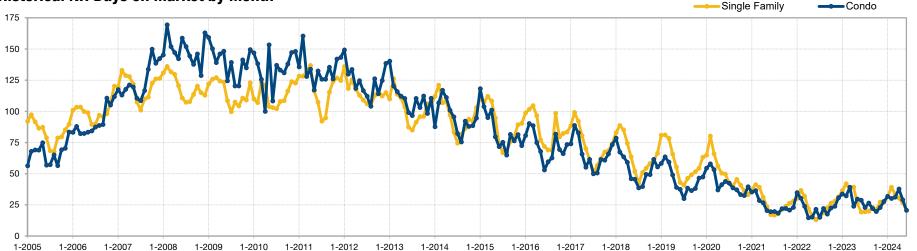




Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2023	19	+18.8%	23	+53.3%
Aug-2023	20	+5.3%	26	+18.2%
Sep-2023	23	0.0%	22	+22.2%
Oct-2023	21	-19.2%	20	-9.1%
Nov-2023	27	-3.6%	23	-4.2%
Dec-2023	27	-12.9%	28	-9.7%
Jan-2024	32	-13.5%	32	-5.9%
Feb-2024	39	-7.1%	30	-6.3%
Mar-2024	34	-10.5%	31	-20.5%
Apr-2024	30	-23.1%	38	+58.3%
May-2024	27	+3.8%	29	-3.3%
Jun-2024	20	+5.3%	21	-27.6%
12-Month Avg*	25	-2.1%	26	+4.4%

<sup>\*</sup> Days on Market for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

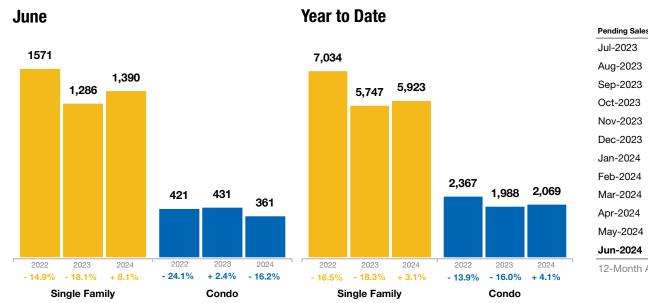
#### **Historical NH Days on Market by Month**



### **NH Pending Sales**

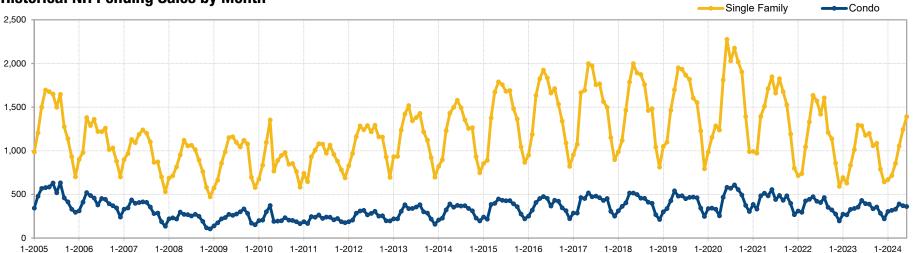
A count of the properties on which offers have been accepted in a given month.





Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2023	1,176	-17.1%	394	-3.2%
Aug-2023	1,198	-25.4%	389	-16.0%
Sep-2023	1,058	-12.6%	335	-4.8%
Oct-2023	1,084	-4.7%	356	+10.6%
Nov-2023	788	-8.1%	284	+3.3%
Dec-2023	643	+8.6%	219	+11.7%
Jan-2024	668	-3.6%	304	+11.4%
Feb-2024	716	+13.8%	316	+19.2%
Mar-2024	853	+2.3%	329	+0.6%
Apr-2024	1,053	+4.1%	390	+15.0%
May-2024	1,243	-3.9%	369	+4.5%
Jun-2024	1,390	+8.1%	361	-16.2%
12-Month Ava	989	-5.6%	337	+1.1%

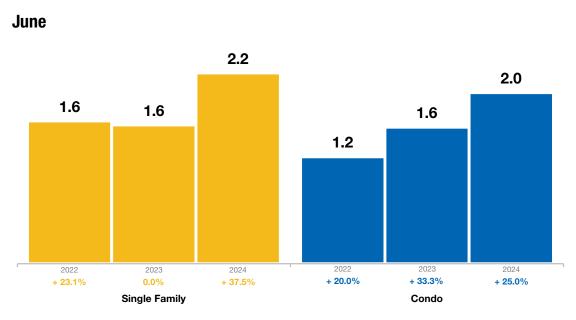
#### **Historical NH Pending Sales by Month**



### **NH Months Supply of Inventory**



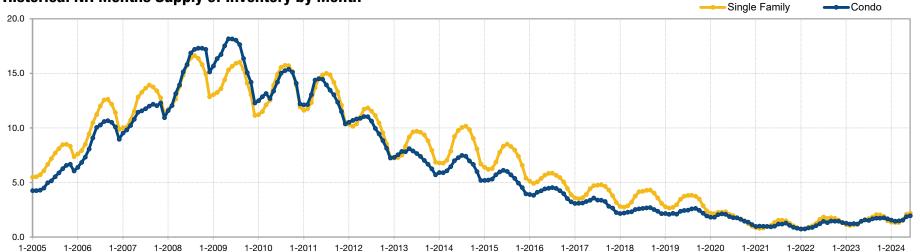




Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2023	1.7	-5.6%	1.5	+7.1%
Aug-2023	1.8	+5.9%	1.7	+30.8%
Sep-2023	2.0	+11.1%	1.7	+13.3%
Oct-2023	2.0	+17.6%	1.7	+13.3%
Nov-2023	1.9	+18.8%	1.8	+28.6%
Dec-2023	1.5	+15.4%	1.7	+30.8%
Jan-2024	1.4	+27.3%	1.5	+15.4%
Feb-2024	1.3	+18.2%	1.4	+16.7%
Mar-2024	1.3	+18.2%	1.5	+25.0%
Apr-2024	1.5	+25.0%	1.6	+33.3%
May-2024	2.1	+50.0%	1.9	+26.7%
Jun-2024	2.2	+37.5%	2.0	+25.0%
12-Month Avg*	1.7	+19.2%	1.7	+21.9%

<sup>\*</sup> Months Supply for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

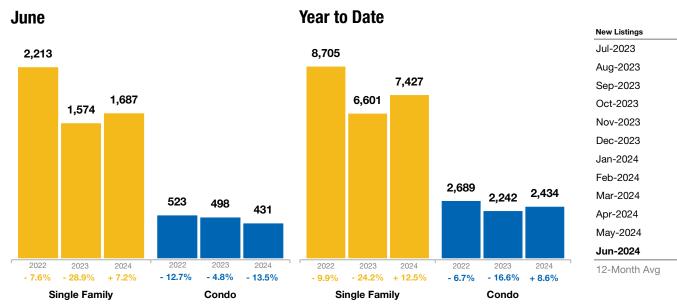
#### **Historical NH Months Supply of Inventory by Month**



## **NH New Listings**

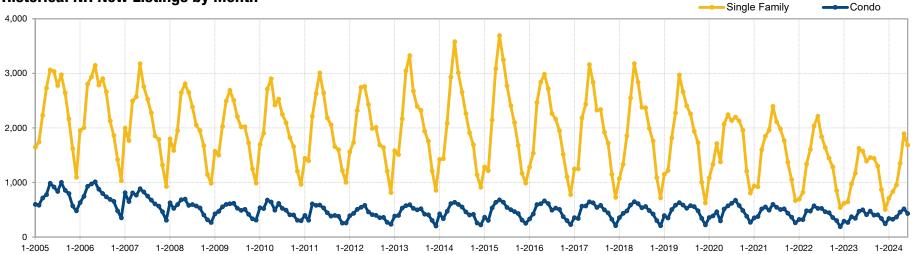
A count of the properties that have been newly listed on the market in a given month.





New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2023	1,392	-24.3%	411	-21.4%
Aug-2023	1,457	-11.2%	474	+2.2%
Sep-2023	1,441	-0.2%	400	-10.3%
Oct-2023	1,302	+1.3%	408	+14.3%
Nov-2023	868	+1.8%	339	+13.0%
Dec-2023	503	-6.7%	242	+26.7%
Jan-2024	712	+15.4%	340	+17.2%
Feb-2024	831	+29.0%	324	+21.3%
Mar-2024	954	-1.9%	367	-1.6%
Apr-2024	1,348	+15.3%	456	+33.3%
May-2024	1,895	+16.6%	516	+9.3%
Jun-2024	1,687	+7.2%	431	-13.5%
12-Month Avg	1,183	+1.3%	377	+4.1%

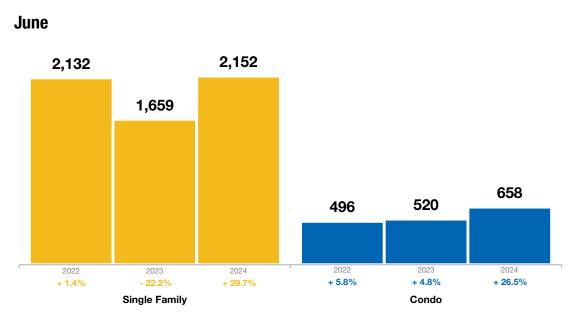
#### **Historical NH New Listings by Month**



### **NH Inventory of Homes for Sale**

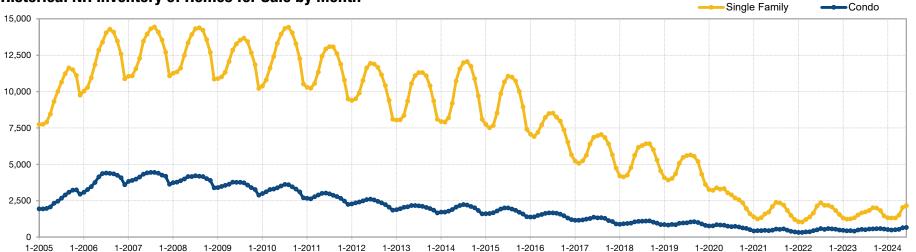
The number of properties available for sale in active status at the end of a given month.





Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2023	1,724	-26.9%	505	-12.8%
Aug-2023	1,826	-16.1%	543	+2.6%
Sep-2023	2,009	-7.8%	559	-3.3%
Oct-2023	1,985	-3.6%	564	+1.8%
Nov-2023	1,826	+0.1%	577	+7.4%
Dec-2023	1,448	-6.5%	549	+14.1%
Jan-2024	1,317	+1.2%	515	+12.7%
Feb-2024	1,309	+6.7%	486	+14.4%
Mar-2024	1,309	+4.8%	501	+15.7%
Apr-2024	1,504	+14.6%	530	+30.2%
May-2024	2,032	+34.0%	639	+32.0%
Jun-2024	2,152	+29.7%	658	+26.5%
12-Month Avg	1,703	+0.1%	552	+10.7%

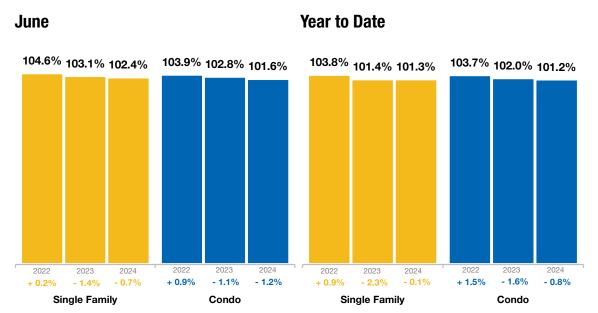
#### **Historical NH Inventory of Homes for Sale by Month**



#### **NH Percent of List Price Received**



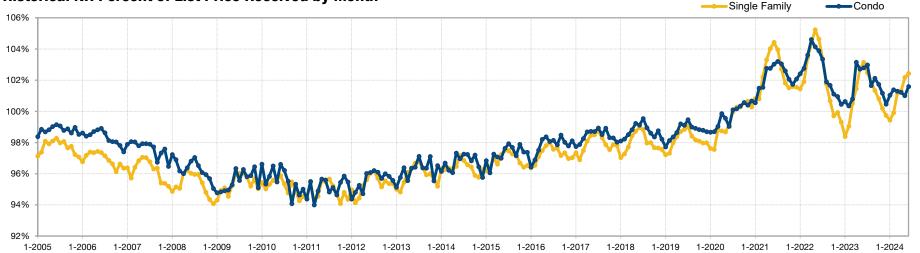
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



Pct. of List Price	Single	Year-Over-Year		Year-Over-Year
Received	Family	Change	Condo	Change
Jul-2023	102.5%	-0.9%	103.0%	-0.3%
Aug-2023	101.9%	+0.2%	101.7%	-0.2%
Sep-2023	101.3%	+0.6%	102.1%	+0.4%
Oct-2023	100.8%	+1.1%	101.7%	+0.6%
Nov-2023	100.2%	+0.3%	101.2%	+0.3%
Dec-2023	99.7%	+0.4%	100.5%	+0.1%
Jan-2024	99.4%	+1.0%	101.0%	+0.4%
Feb-2024	99.9%	+0.9%	101.4%	+1.1%
Mar-2024	101.2%	+0.7%	101.3%	+0.5%
Apr-2024	101.3%	-0.1%	101.2%	-1.8%
May-2024	102.2%	-0.5%	101.0%	-1.7%
Jun-2024	102.4%	-0.7%	101.6%	-1.2%
12-Month Avg*	101.2%	+0.1%	101.5%	-0.3%

<sup>\*</sup> Pct. of List Price Received for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

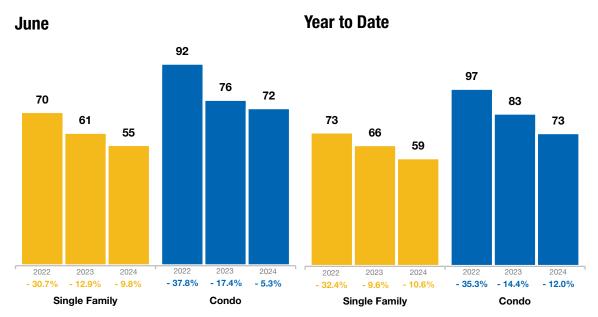
#### **Historical NH Percent of List Price Received by Month**



### **NH Housing Affordability Index**



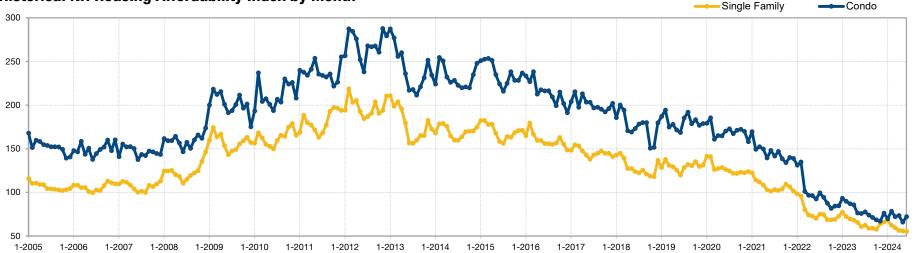
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2023	62	-17.3%	78	-21.2%
Aug-2023	59	-20.3%	74	-21.3%
Sep-2023	59	-14.5%	71	-18.4%
Oct-2023	58	-15.9%	68	-17.1%
Nov-2023	64	-7.2%	67	-20.2%
Dec-2023	66	-9.6%	76	-10.6%
Jan-2024	68	-11.7%	70	-24.7%
Feb-2024	62	-13.9%	78	-13.3%
Mar-2024	59	-15.7%	72	-17.2%
Apr-2024	56	-17.6%	73	-15.1%
May-2024	56	-15.2%	66	-13.2%
Jun-2024	55	-9.8%	72	-5.3%
12-Month Avg*	60	-21.6%	70	-16.9%

<sup>\*</sup> Affordability Index for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

#### **Historical NH Housing Affordability Index by Month**



### **NH All Properties Activity Overview**



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	6-2023	6-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
Closed Sales	6-2021 6-2022 6-2023 6-2024	1,956	1,678	- 14.2%	7,254	7,420	+ 2.3%
Median Sales Price	6-2021 6-2022 6-2023 6-2024	\$455,000	\$490,000	+ 7.7%	\$420,000	\$460,000	+ 9.5%
\$ Volume of Closed Sales (in millions)	6-2021 6-2022 6-2023 6-2024	\$1,053.1	\$957.1	- 9.1%	\$3,581.6	\$3,967.2	+ 10.8%
Days on Market	6-2021 6-2022 6-2023 6-2024	22	21	- 4.5%	31	30	- 3.2%
Pending Sales	6-2021 6-2022 6-2023 6-2024	1,858	1,883	+ 1.3%	8,357	8,615	+ 3.1%
Months Supply	6-2021 6-2022 6-2023 6-2024	1.6	2.1	+ 31.3%			
New Listings	6-2021 6-2022 6-2023 6-2024	2,225	2,265	+ 1.8%	9,527	10,563	+ 10.9%
Homes for Sale	6-2021 6-2022 6-2023 6-2024	2,326	2,979	+ 28.1%			
Pct. of List Price Received	6-2021 6-2022 6-2023 6-2024	102.8%	102.1%	- 0.7%	101.3%	101.0%	- 0.3%
Affordability Index	6-2021 6-2022 6-2023 6-2024	67	61	- 9.0%	72	65	- 10.5%

### **NH Single Family Residential Activity by County**

NEW HAMPSHIRE REALTORS

Key metrics by report month for the counties in the state of New Hampshire.

	<b>Closed Sales</b>			Median Sales Price			Sales Volume (In Millions)			Days on Market			<b>Pending Sales</b>		
	6-2023	6-2024	+/-	6-2023	6-2024	+/-	6-2023	6-2024	+/-	6-2023	6-2024	+/-	6-2023	6-2024	+/-
Belknap	86	70	- 18.6%	\$507,554	\$476,000	- 6.2%	\$82.9	\$44.7	- 46.1%	31	14	- 54.8%	87	80	- 8.0%
Belknap Year-to-Date	282	324	+ 14.9%	\$435,000	\$481,000	+ 10.6%	\$209.5	\$218.3	+ 4.2%	41	34	- 17.1%	338	366	+ 8.3%
Carroll	91	72	- 20.9%	\$496,500	\$461,450	- 7.1%	\$60.6	\$48.1	- 20.6%	31	40	+ 29.0%	78	96	+ 23.1%
Carroll Year-to-Date	319	304	- 4.7%	\$462,500	\$460,000	- 0.5%	\$230.5	\$198.5	- 13.9%	46	53	+ 15.2%	353	360	+ 2.0%
Cheshire	83	66	- 20.5%	\$350,000	\$362,501	+ 3.6%	\$33.4	\$26.8	- 19.8%	23	15	- 34.8%	76	94	+ 23.7%
Cheshire Year-to-Date	312	294	- 5.8%	\$335,000	\$352,500	+ 5.2%	\$120.1	\$114.3	- 4.8%	32	26	- 18.8%	355	363	+ 2.3%
Coos	34	40	+ 17.6%	\$205,000	\$303,500	+ 48.0%	\$8.7	\$12.7	+ 46.0%	43	74	+ 72.1%	44	36	- 18.2%
Coos Year-to-Date	177	170	- 4.0%	\$210,000	\$250,000	+ 19.0%	\$42.7	\$49.2	+ 15.2%	71	66	- 7.0%	194	187	- 3.6%
Grafton	103	75	- 27.2%	\$425,000	\$407,000	- 4.2%	\$63.3	\$40.7	- 35.7%	31	31	0.0%	121	111	- 8.3%
Grafton Year-to-Date	389	361	- 7.2%	\$376,000	\$415,000	+ 10.4%	\$202.1	\$197.4	- 2.3%	42	42	0.0%	487	449	- 7.8%
Hillsborough	398	290	- 27.1%	\$504,000	\$572,500	+ 13.6%	\$219.2	\$185.8	- 15.2%	12	14	+ 16.7%	331	335	+ 1.2%
Hillsborough Year-to-Date	1,299	1,209	- 6.9%	\$470,000	\$540,000	+ 14.9%	\$684.5	\$724.1	+ 5.8%	20	22	+ 10.0%	1,501	1,451	- 3.3%
Merrimack	132	147	+ 11.4%	\$472,500	\$492,500	+ 4.2%	\$68.1	\$76.9	+ 12.9%	11	18	+ 63.6%	141	158	+ 12.1%
Merrimack Year-to-Date	530	572	+ 7.9%	\$425,500	\$475,000	+ 11.6%	\$259.3	\$297.5	+ 14.7%	27	25	- 7.4%	603	671	+ 11.3%
Rockingham	309	287	- 7.1%	\$600,000	\$685,000	+ 14.2%	\$227.2	\$242.7	+ 6.8%	20	17	- 15.0%	248	298	+ 20.2%
Rockingham Year-to-Date	1,084	1,086	+ 0.2%	\$580,000	\$649,000	+ 11.9%	\$739.7	\$843.4	+ 14.0%	28	23	- 17.9%	1,206	1,289	+ 6.9%
Strafford	114	113	- 0.9%	\$450,000	\$540,000	+ 20.0%	\$57.8	\$67.2	+ 16.3%	14	17	+ 21.4%	94	127	+ 35.1%
Strafford Year-to-Date	418	481	+ 15.1%	\$425,000	\$482,000	+ 13.4%	\$203.2	\$262.6	+ 29.2%	27	21	- 22.2%	473	542	+ 14.6%
Sullivan	56	56	0.0%	\$342,325	\$406,850	+ 18.8%	\$21.6	\$25.0	+ 15.7%	16	23	+ 43.8%	66	55	- 16.7%
Sullivan Year-to-Date	181	214	+ 18.2%	\$330,000	\$365,000	+ 10.6%	\$70.6	\$91.0	+ 28.9%	39	38	- 2.6%	237	245	+ 3.4%
Entire State	1,406	1,216	- 13.5%	\$499,000	\$538,000	+ 7.8%	\$842.7	\$770.7	- 8.5%	19	20	+ 5.3%	1,286	1,390	+ 8.1%
Entire State Year-to-Date	4,991	5,015	+ 0.5%	\$460,000	\$505,000	+ 9.8%	\$2,762.4	\$2,996.2	+ 8.5%	31	29	- 6.5%	5,747	5,923	+ 3.1%

## **NH Condo Activity by County**

Key metrics by report month for the counties in the state of New Hampshire.



	<b>Closed Sales</b>			<b>Median Sales Price</b>			Sales Volume (In Millions)			Da	ays on M	arket	<b>Pending Sales</b>		
	6-2023	6-2024	+/-	6-2023	6-2024	+/-	6-2023	6-2024	+/-	6-2023	6-2024	+/-	6-2023	6-2024	+/-
Belknap	36	13	- 63.9%	\$512,000	\$360,000	- 29.7%	\$21.1	\$5.6	- 73.5%	34	26	- 23.5%	26	15	- 42.3%
Belknap Year-to-Date	134	110	- 17.9%	\$375,950	\$362,500	- 3.6%	\$64.4	\$50.3	- 21.9%	40	43	+ 7.5%	157	112	- 28.7%
Carroll	14	15	+ 7.1%	\$349,500	\$420,000	+ 20.2%	\$5.1	\$6.1	+ 19.6%	16	54	+ 237.5%	12	17	+ 41.7%
Carroll Year-to-Date	78	99	+ 26.9%	\$402,500	\$400,000	- 0.6%	\$37.7	\$45.0	+ 19.4%	27	41	+ 51.9%	86	113	+ 31.4%
Cheshire	7	2	- 71.4%	\$249,900	\$371,250	+ 48.6%	\$1.7	\$0.7	- 58.8%	5	4	- 20.0%	6	3	- 50.0%
Cheshire Year-to-Date	29	31	+ 6.9%	\$263,500	\$257,500	- 2.3%	\$7.9	\$9.2	+ 16.5%	17	31	+ 82.4%	34	31	- 8.8%
Coos	0	1		\$0	\$619,000		\$0.0	\$0.6		0	0		0	2	
Coos Year-to-Date	9	8	- 11.1%	\$622,125	\$629,000	+ 1.1%	\$5.7	\$5.2	- 8.8%	25	38	+ 52.0%	7	9	+ 28.6%
Grafton	29	21	- 27.6%	\$385,000	\$420,000	+ 9.1%	\$13.9	\$9.5	- 31.7%	31	20	- 35.5%	45	27	- 40.0%
Grafton Year-to-Date	156	170	+ 9.0%	\$350,000	\$390,000	+ 11.4%	\$62.3	\$73.2	+ 17.5%	32	37	+ 15.6%	192	169	- 12.0%
Hillsborough	135	109	- 19.3%	\$345,000	\$390,000	+ 13.0%	\$50.1	\$46.2	- 7.8%	14	14	0.0%	131	130	- 0.8%
Hillsborough Year-to-Date	540	524	- 3.0%	\$336,000	\$375,000	+ 11.6%	\$191.3	\$207.6	+ 8.5%	18	22	+ 22.2%	594	612	+ 3.0%
Merrimack	39	29	- 25.6%	\$325,000	\$339,900	+ 4.6%	\$14.8	\$9.8	- 33.8%	44	32	- 27.3%	28	27	- 3.6%
Merrimack Year-to-Date	126	135	+ 7.1%	\$310,250	\$315,000	+ 1.5%	\$42.3	\$46.8	+ 10.6%	30	27	- 10.0%	141	152	+ 7.8%
Rockingham	123	113	- 8.1%	\$485,000	\$475,000	- 2.1%	\$68.8	\$63.8	- 7.3%	39	19	- 51.3%	156	112	- 28.2%
Rockingham Year-to-Date	527	637	+ 20.9%	\$460,000	\$535,000	+ 16.3%	\$276.4	\$376.4	+ 36.2%	42	31	- 26.2%	664	726	+ 9.3%
Strafford	26	40	+ 53.8%	\$354,300	\$524,950	+ 48.2%	\$11.6	\$21.6	+ 86.2%	30	22	- 26.7%	21	25	+ 19.0%
Strafford Year-to-Date	101	135	+ 33.7%	\$326,000	\$385,000	+ 18.1%	\$46.8	\$63.3	+ 35.3%	37	27	- 27.0%	104	133	+ 27.9%
Sullivan	3	1	- 66.7%	\$525,000	\$340,000	- 35.2%	\$1.5	\$0.3	- 80.0%	66	7	- 89.4%	6	3	- 50.0%
Sullivan Year-to-Date	5	10	+ 100.0%	\$451,000	\$394,500	- 12.5%	\$2.3	\$3.9	+ 69.6%	43	45	+ 4.7%	9	12	+ 33.3%
Entire State	412	344	- 16.5%	\$400,000	\$412,450	+ 3.1%	\$188.7	\$164.3	- 12.9%	29	21	- 27.6%	431	361	- 16.2%
Entire State Year-to-Date	1,705	1,859	+ 9.0%	\$365,000	\$410,000	+ 12.3%	\$737.1	\$880.9	+ 19.5%	31	30	- 3.2%	1,988	2,069	+ 4.1%