

# NH Monthly Indicators



## February 2023

In its continued effort to curb inflation, the Federal Reserve raised its benchmark interest rate in February by a quarter-percentage point to 4.50% - 4.75%, its 8th rate hike since March of last year, when the interest rate was nearly zero. Mortgage interest rates have dipped slightly from their peak last fall, leading pending sales to increase 8.1% month-to-month as of last measure, but affordability constraints continue to limit homebuyer activity overall, with existing-home sales declining for the twelfth consecutive month, according to the National Association of Realtors® (NAR).

New Listings decreased 20.3 percent for single family homes and 19.0 percent for townhouse-condo properties. Pending Sales decreased 4.8 percent for single family homes and 8.8 percent for townhouse-condo properties. Inventory increased 9.0 percent for single family homes and 18.8 percent for townhouse-condo properties.

The Median Sales Price was up 4.9 percent to \$425,000 for single family homes and 18.8 percent to \$342,000 for townhouse-condo properties. Days on Market increased 13.5 percent for single family homes and 6.7 percent for townhouse-condo properties. Months Supply of Inventory increased 25.0 percent for single family homes and 37.5 percent for townhouse-condo properties.

With buyer demand down from peak levels, home price growth has continued to slow nationwide, although prices remain up from a year ago. Sellers have been increasingly cutting prices and offering sales incentives in an attempt to attract buyers, who have continued to struggle with affordability challenges this winter. The slight decline in mortgage rates earlier this year convinced some buyers to come off the sidelines, but with rates ticking up again in recent weeks, buyers are once again pulling back, causing sales activity to remain down heading into spring.

## Monthly Snapshot

<b>- 19.6%</b>	<b>+ 4.9%</b>	<b>- 19.0%</b>
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2022	2-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
<b>Closed Sales</b>		695	559	- 19.6%	1,570	1,191	- 24.1%
<b>Median Sales Price</b>		\$405,000	\$425,000	+ 4.9%	\$400,000	\$420,000	+ 5.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$336.6	\$272.5	- 19.0%	\$759.7	\$604.4	- 20.4%
<b>Days on Market</b>		37	42	+ 13.5%	33	39	+ 18.2%
<b>Pending Sales</b>		763	726	- 4.8%	1,500	1,460	- 2.7%
<b>Months Supply</b>		0.8	1.0	+ 25.0%	--	--	--
<b>New Listings</b>		847	675	- 20.3%	1,554	1,316	- 15.3%
<b>Homes for Sale</b>		1,089	1,187	+ 9.0%	--	--	--
<b>Pct. of List Price Received</b>		101.9%	99.0%	- 2.8%	101.6%	98.7%	- 2.9%
<b>Affordability Index</b>		96	72	- 25.0%	97	73	- 24.7%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



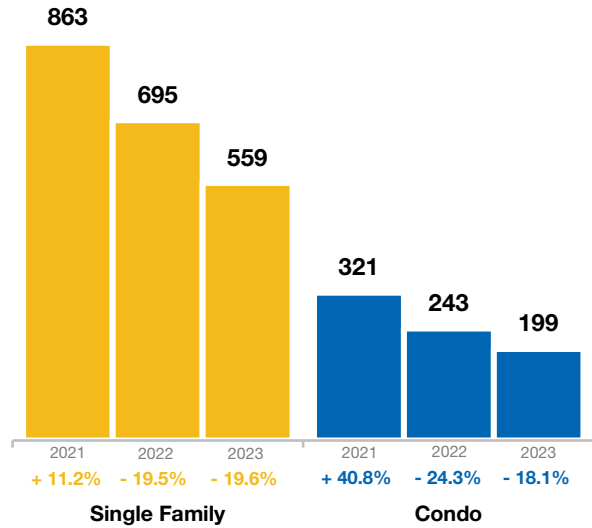
Key Metrics	Historical Sparkbars	2-2022	2-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
<b>Closed Sales</b>		243	<b>199</b>	- 18.1%	530	<b>397</b>	- 25.1%
<b>Median Sales Price</b>		\$288,000	<b>\$342,000</b>	+ 18.8%	\$295,000	<b>\$340,000</b>	+ 15.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$81.5	<b>\$74.0</b>	- 9.2%	\$186.2	<b>\$155.3</b>	- 16.6%
<b>Days on Market</b>		30	<b>32</b>	+ 6.7%	33	<b>33</b>	0.0%
<b>Pending Sales</b>		296	<b>270</b>	- 8.8%	607	<b>543</b>	- 10.5%
<b>Months Supply</b>		0.8	<b>1.1</b>	+ 37.5%	--	<b>--</b>	--
<b>New Listings</b>		321	<b>260</b>	- 19.0%	643	<b>544</b>	- 15.4%
<b>Homes for Sale</b>		330	<b>392</b>	+ 18.8%	--	<b>--</b>	--
<b>Pct. of List Price Received</b>		102.7%	<b>100.4%</b>	- 2.2%	102.6%	<b>100.5%</b>	- 2.0%
<b>Affordability Index</b>		135	<b>90</b>	- 33.3%	132	<b>90</b>	- 31.8%

# NH Closed Sales

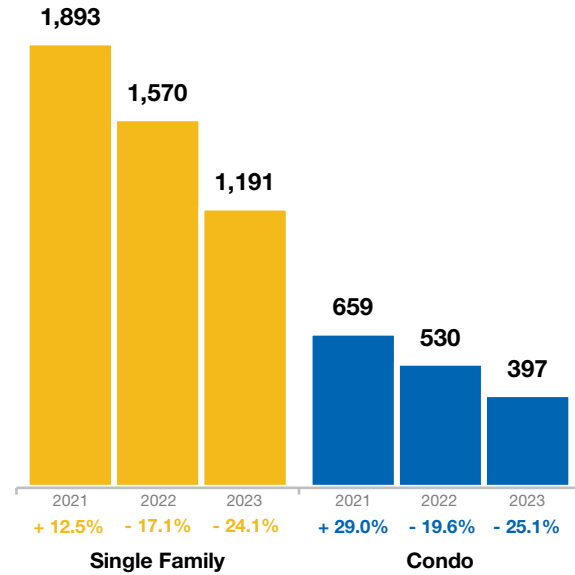
A count of the actual sales that closed in a given month.



## February

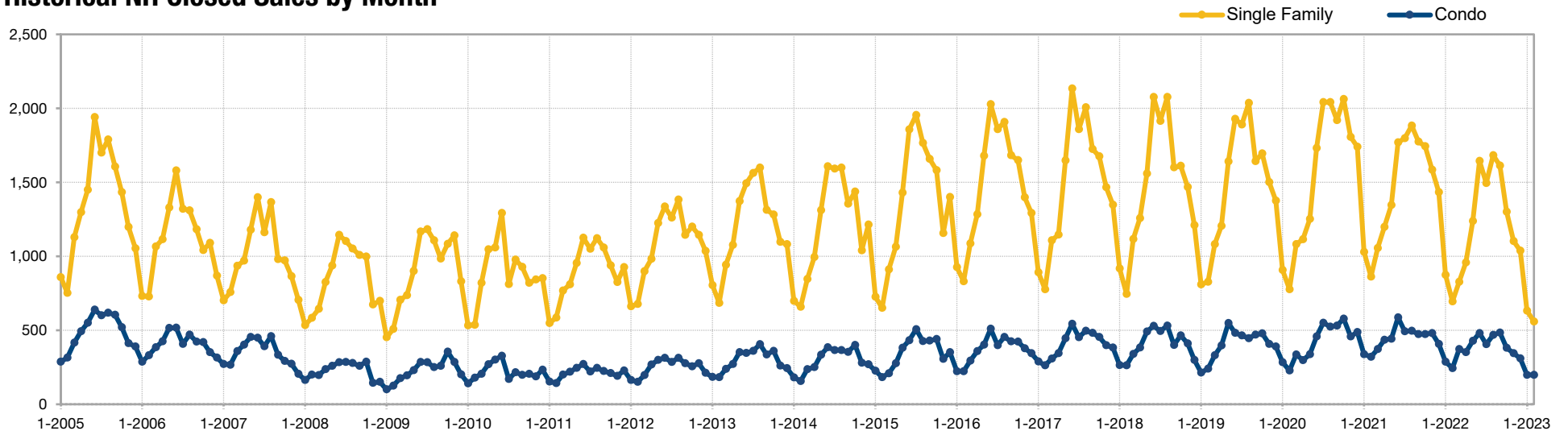


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	827	-21.6%	372	0.0%
Apr-2022	958	-20.0%	352	-19.3%
May-2022	1,239	-8.0%	429	-3.2%
Jun-2022	1,644	-7.1%	480	-18.2%
Jul-2022	1,494	-16.9%	406	-17.5%
Aug-2022	1,682	-10.7%	469	-5.6%
Sep-2022	1,613	-9.1%	484	+2.1%
Oct-2022	1,301	-25.4%	381	-19.6%
Nov-2022	1,102	-30.5%	344	-28.5%
Dec-2022	1,038	-27.6%	310	-24.0%
Jan-2023	632	-27.8%	198	-31.0%
<b>Feb-2023</b>	<b>559</b>	<b>-19.6%</b>	<b>199</b>	<b>-18.1%</b>
12-Month Avg	1,174	-17.9%	369	-14.8%

## Historical NH Closed Sales by Month

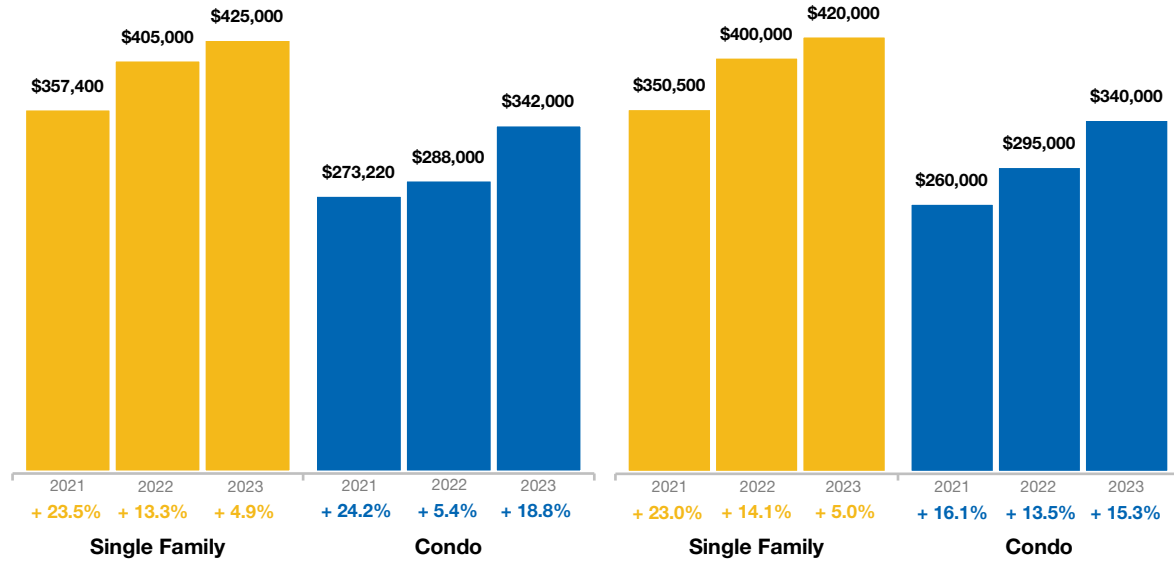


# NH Median Sales Price

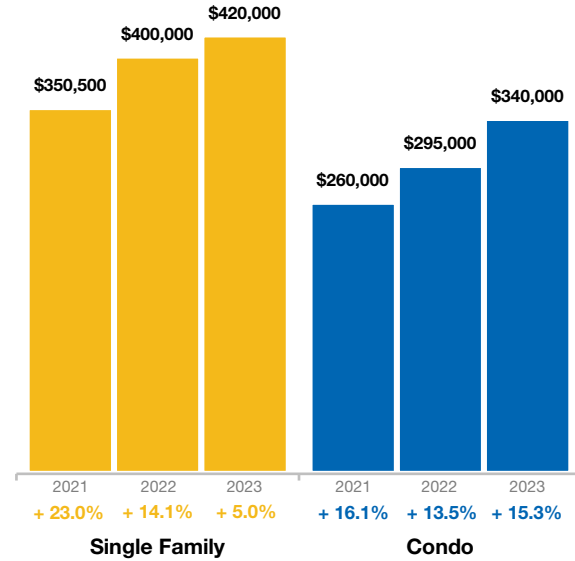
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## February



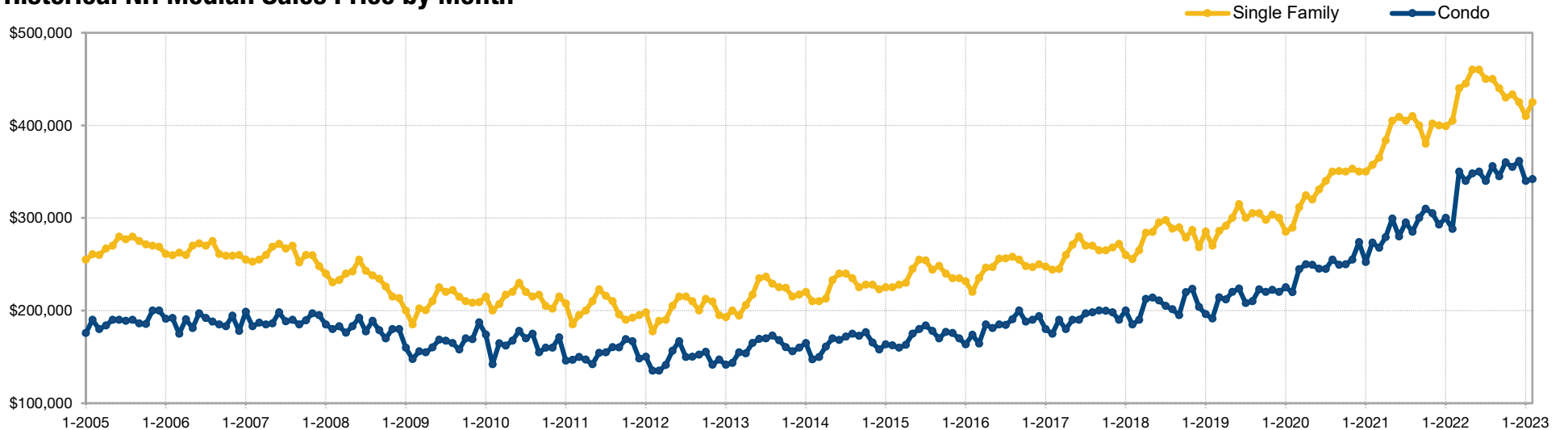
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	\$440,000	+20.5%	\$350,000	+30.7%
Apr-2022	\$445,000	+16.0%	\$340,000	+21.8%
May-2022	\$460,000	+13.6%	\$348,000	+16.2%
Jun-2022	\$460,000	+12.5%	\$350,000	+25.0%
Jul-2022	\$450,000	+11.1%	\$340,000	+15.3%
Aug-2022	\$450,000	+9.8%	\$356,000	+24.9%
Sep-2022	\$440,000	+10.0%	\$345,000	+15.0%
Oct-2022	\$429,900	+13.1%	\$360,000	+16.1%
Nov-2022	\$433,450	+7.9%	\$355,000	+16.4%
Dec-2022	\$425,000	+6.3%	\$361,383	+23.4%
Jan-2023	\$410,000	+2.8%	\$339,950	+13.3%
<b>Feb-2023</b>	<b>\$425,000</b>	<b>+4.9%</b>	<b>\$342,000</b>	<b>+18.8%</b>
12-Month Avg*	\$443,000	+10.8%	\$350,000	+20.7%

\* Median Sales Price for all properties from March 2022 through February 2023. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

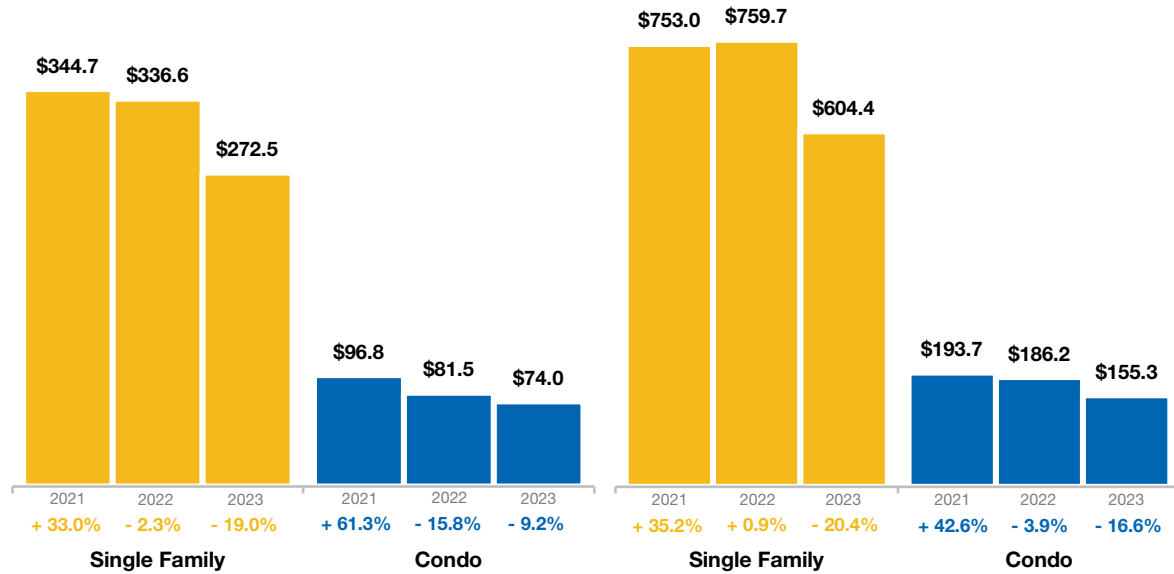


# NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



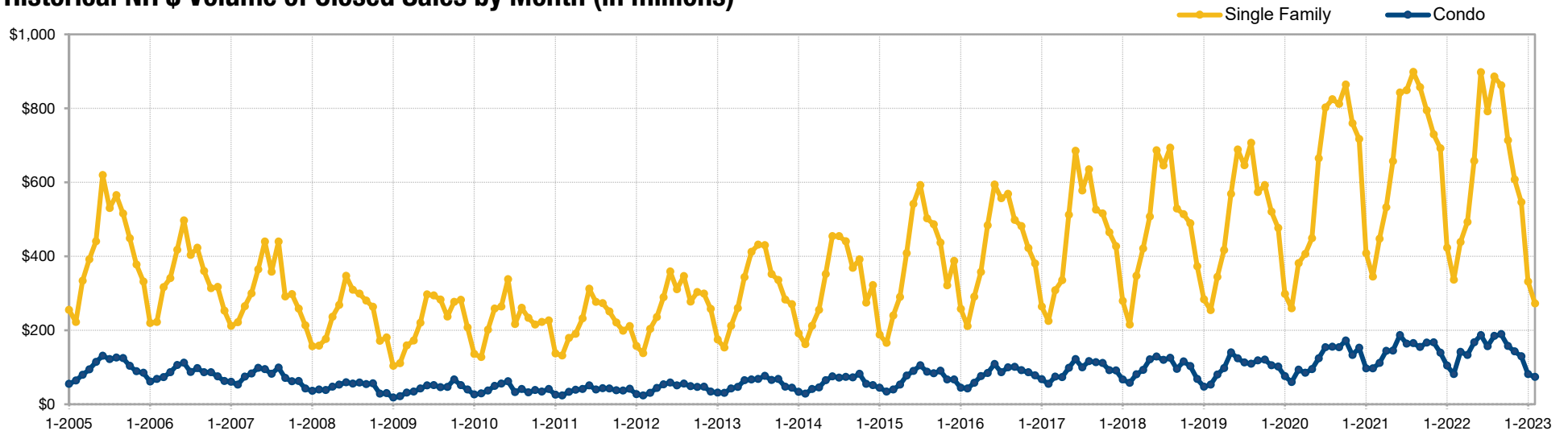
## February



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	\$438.0	-2.1%	\$141.6	+27.1%
Apr-2022	\$492.7	-7.4%	\$132.8	-7.8%
May-2022	\$657.8	+0.1%	\$167.4	+15.5%
Jun-2022	\$897.3	+6.5%	\$186.8	-0.1%
Jul-2022	\$791.8	-6.7%	\$156.5	-4.3%
Aug-2022	\$885.4	-1.4%	\$184.9	+11.9%
Sep-2022	\$862.0	+0.6%	\$189.3	+22.4%
Oct-2022	\$713.3	-10.2%	\$157.1	-5.6%
Nov-2022	\$607.8	-16.7%	\$142.7	-14.6%
Dec-2022	\$546.0	-21.1%	\$129.3	-6.9%
Jan-2023	\$331.9	-21.6%	\$81.3	-22.3%
<b>Feb-2023</b>	<b>\$272.5</b>	<b>-19.0%</b>	<b>\$74.0</b>	<b>-9.2%</b>
12-Month Avg*	\$624.7	-7.0%	\$145.3	+0.8%

\* \$ Volume of Closed Sales (in millions) for all properties from March 2022 through February 2023. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

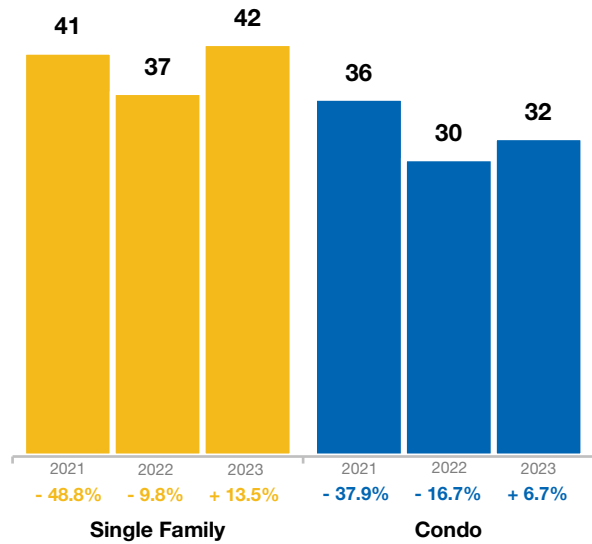


# NH Days on Market

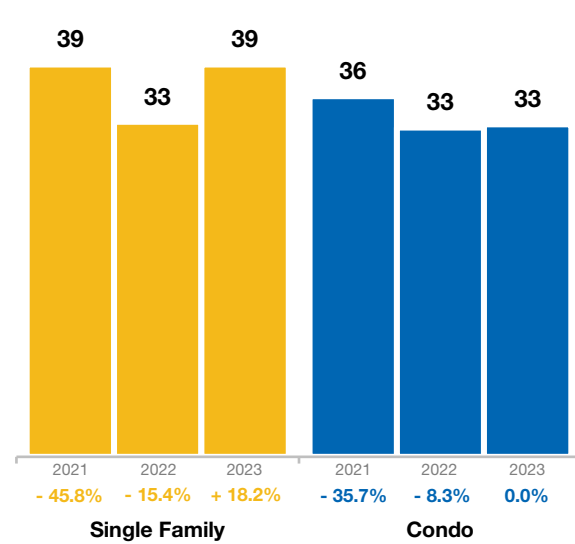
Average number of days between when a property is listed and when an offer is accepted in a given month.



## February



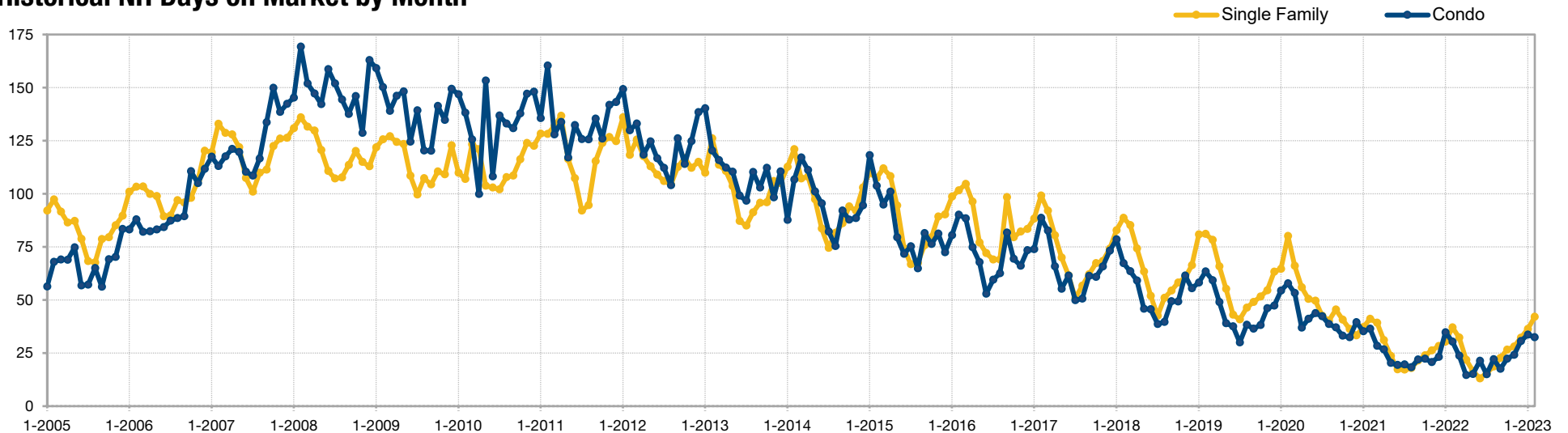
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	32	-17.9%	24	-14.3%
Apr-2022	22	-29.0%	15	-44.4%
May-2022	17	-29.2%	15	-25.0%
Jun-2022	13	-23.5%	21	+10.5%
Jul-2022	16	-5.9%	15	-25.0%
Aug-2022	19	+5.6%	22	+22.2%
Sep-2022	23	+9.5%	18	-18.2%
Oct-2022	27	+12.5%	22	0.0%
Nov-2022	28	+7.7%	24	+14.3%
Dec-2022	32	+14.3%	31	+34.8%
Jan-2023	36	+20.0%	34	-2.9%
<b>Feb-2023</b>	<b>42</b>	<b>+13.5%</b>	<b>32</b>	<b>+6.7%</b>
12-Month Avg*	23	-5.5%	21	-6.4%

\* Days on Market for all properties from March 2022 through February 2023. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

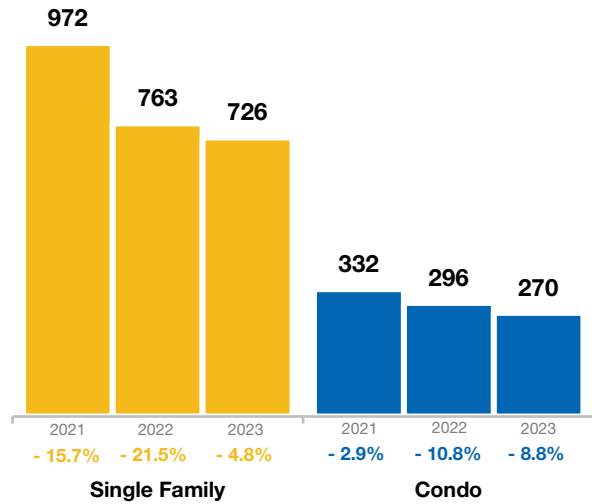


# NH Pending Sales

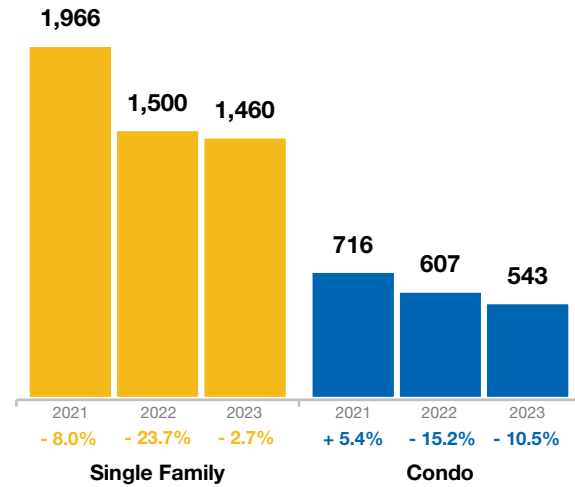
A count of the properties on which offers have been accepted in a given month.



## February

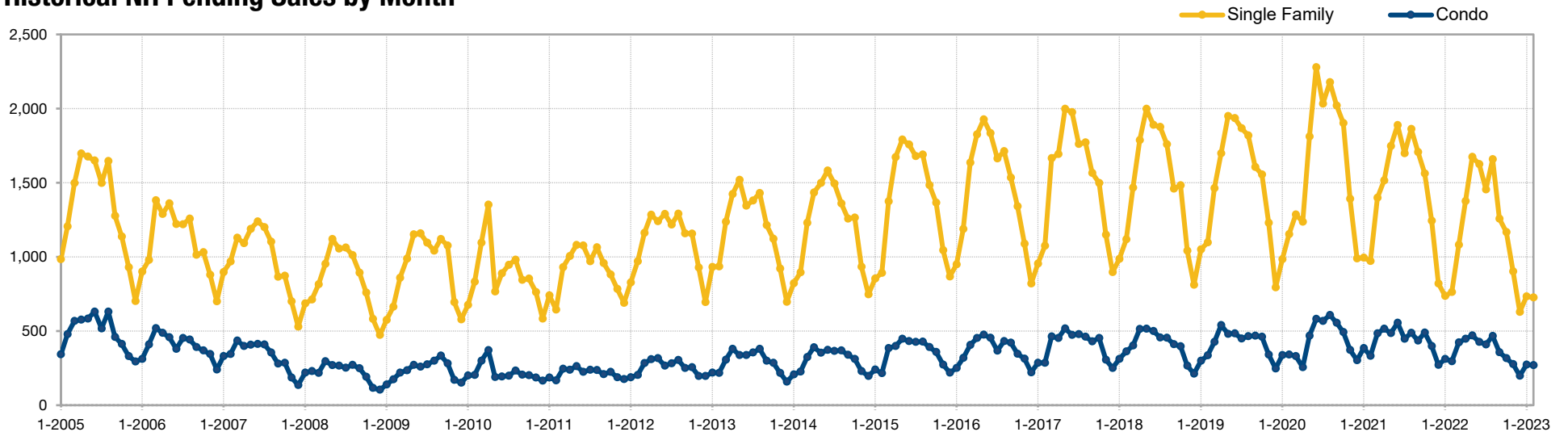


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	1,081	-22.7%	423	-12.6%
Apr-2022	1,376	-9.2%	448	-13.0%
May-2022	1,674	-4.2%	470	-3.3%
Jun-2022	1,625	-14.0%	426	-23.2%
Jul-2022	1,454	-14.4%	409	-8.5%
Aug-2022	1,659	-11.0%	467	-4.3%
Sep-2022	1,257	-26.4%	357	-17.9%
Oct-2022	1,167	-25.3%	317	-35.2%
Nov-2022	903	-27.4%	276	-30.8%
Dec-2022	628	-23.4%	199	-26.6%
Jan-2023	734	-0.4%	273	-12.2%
<b>Feb-2023</b>	<b>726</b>	<b>-4.8%</b>	<b>270</b>	<b>-8.8%</b>
12-Month Avg	1,190	-15.7%	361	-16.2%

## Historical NH Pending Sales by Month



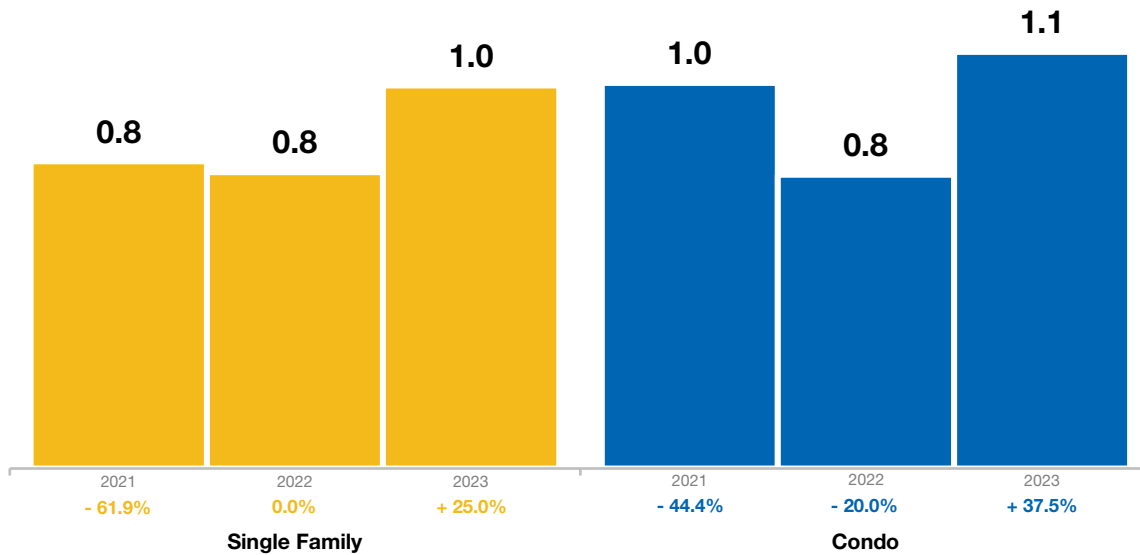


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



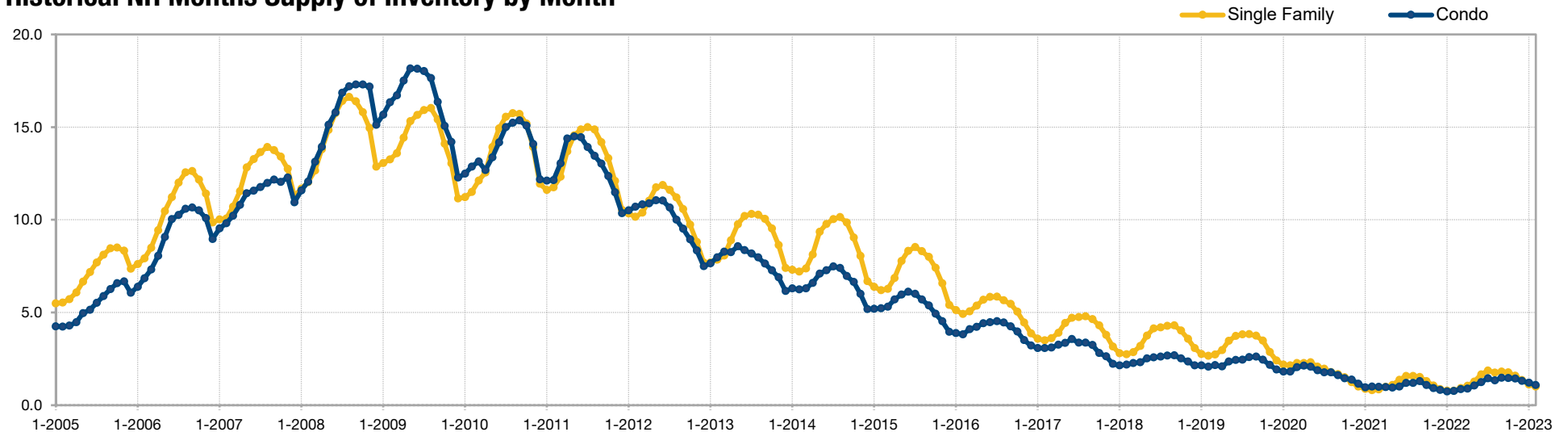
## February



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	0.9	0.0%	0.9	-10.0%
Apr-2022	1.0	0.0%	0.9	-10.0%
May-2022	1.3	+18.2%	1.1	+22.2%
Jun-2022	1.7	+21.4%	1.2	+20.0%
Jul-2022	1.9	+18.8%	1.4	+16.7%
Aug-2022	1.8	+12.5%	1.3	+8.3%
Sep-2022	1.8	+20.0%	1.5	+15.4%
Oct-2022	1.8	+38.5%	1.5	+36.4%
Nov-2022	1.6	+45.5%	1.4	+55.6%
Dec-2022	1.3	+44.4%	1.3	+62.5%
Jan-2023	1.1	+37.5%	1.2	+71.4%
<b>Feb-2023</b>	<b>1.0</b>	<b>+25.0%</b>	<b>1.1</b>	<b>+37.5%</b>
12-Month Avg*	1.4	+25.1%	1.2	+24.2%

\* Months Supply for all properties from March 2022 through February 2023. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

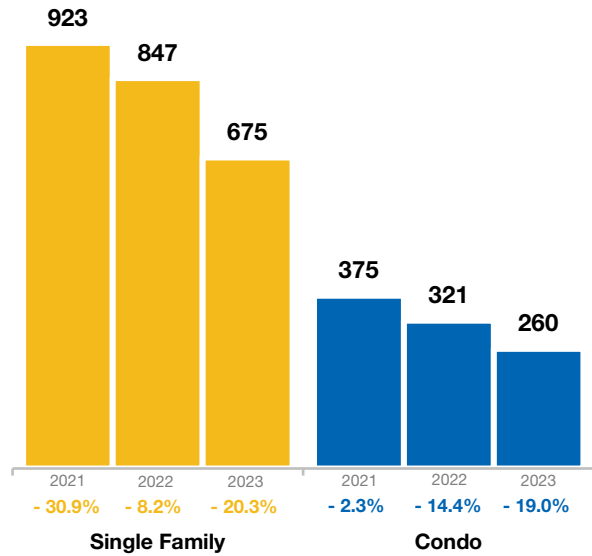


# NH New Listings

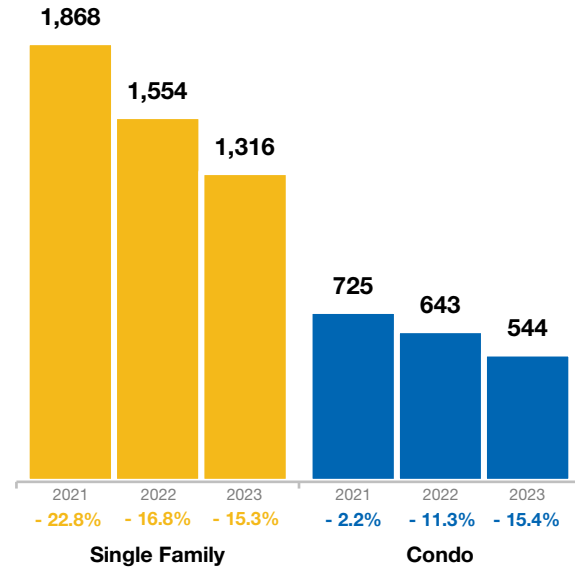
A count of the properties that have been newly listed on the market in a given month.



## February

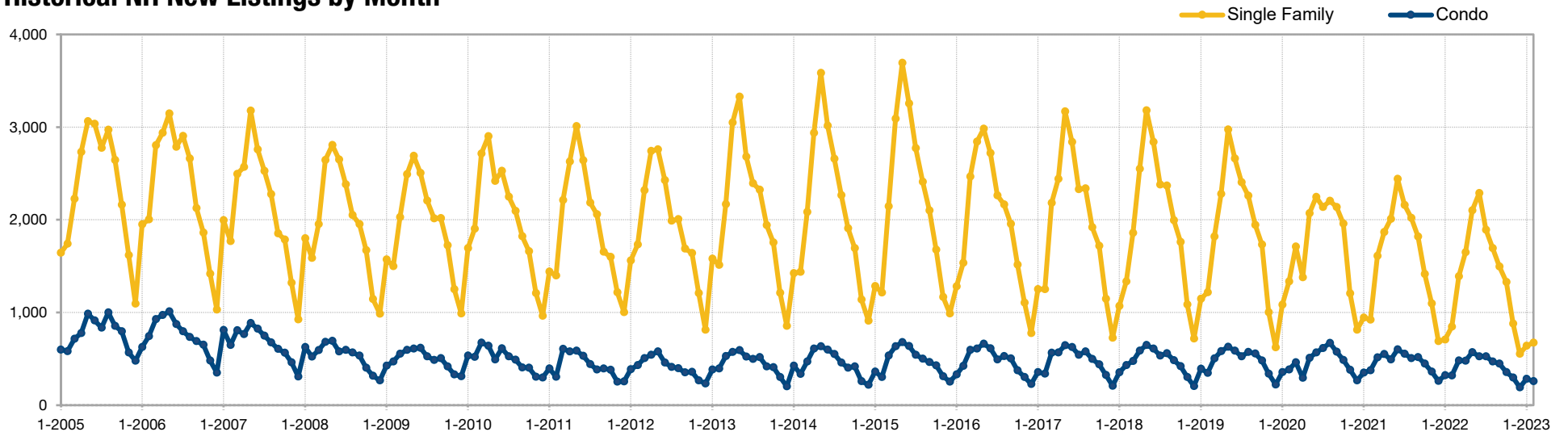


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	1,391	-13.7%	481	-6.8%
Apr-2022	1,649	-11.6%	479	-13.2%
May-2022	2,101	+4.6%	570	+15.4%
Jun-2022	2,288	-6.3%	525	-12.9%
Jul-2022	1,892	-12.4%	525	-5.4%
Aug-2022	1,695	-16.1%	472	-6.9%
Sep-2022	1,497	-17.8%	448	-13.3%
Oct-2022	1,328	-6.1%	355	-20.6%
Nov-2022	880	-19.8%	299	-17.6%
Dec-2022	555	-19.8%	193	-26.1%
Jan-2023	641	-9.3%	284	-11.8%
<b>Feb-2023</b>	<b>675</b>	<b>-20.3%</b>	<b>260</b>	<b>-19.0%</b>
12-Month Avg	1,557	-11.2%	455	-10.4%

## Historical NH New Listings by Month

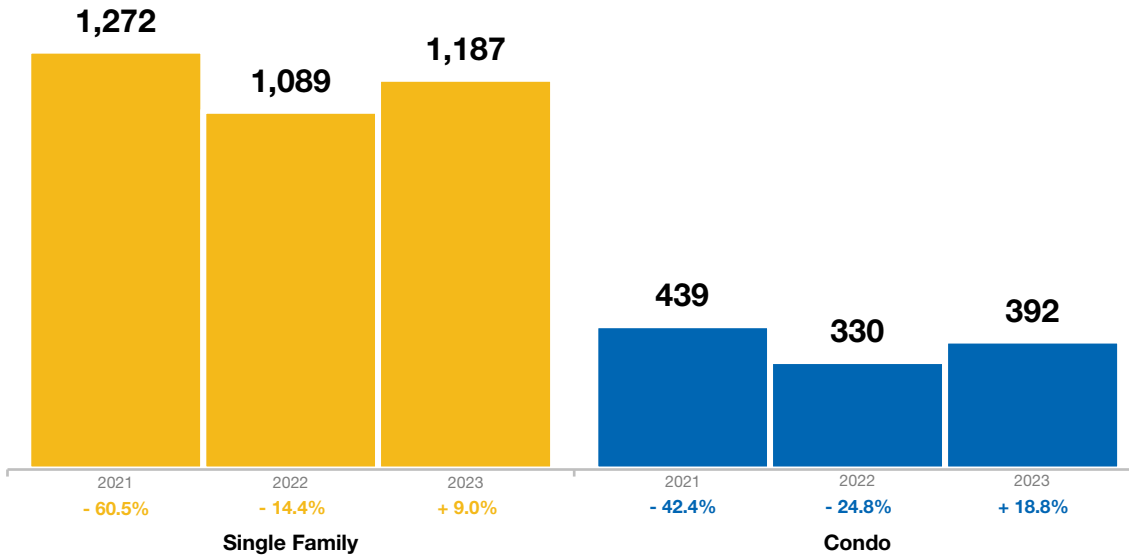


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

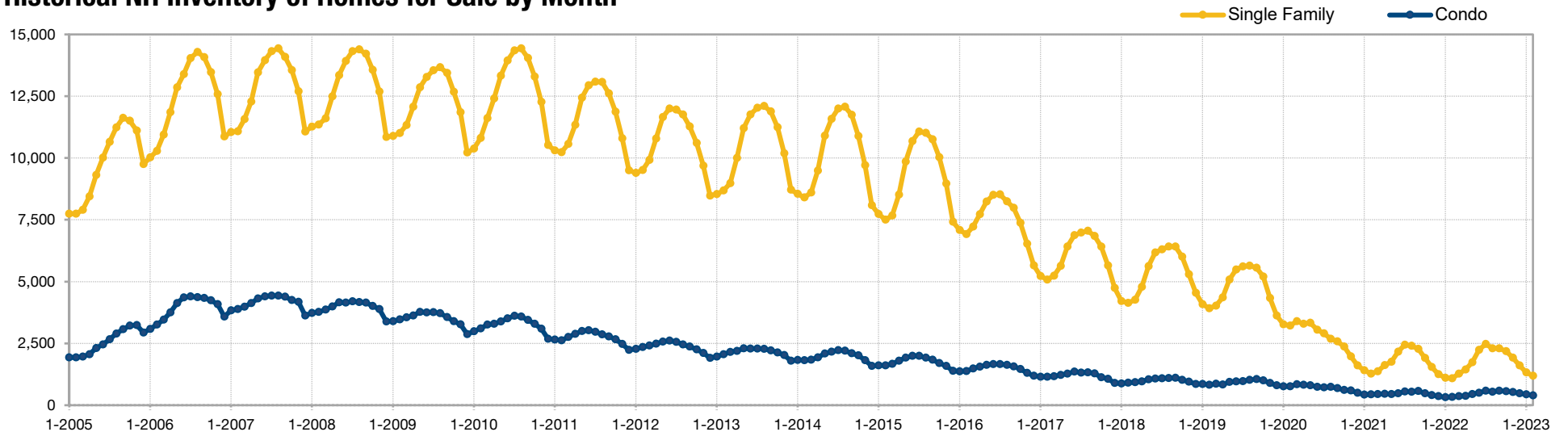


## February



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	1,276	-6.4%	365	-17.8%
Apr-2022	1,440	-10.8%	375	-18.3%
May-2022	1,731	-1.6%	446	+0.2%
Jun-2022	2,235	+3.6%	503	+6.1%
Jul-2022	2,478	+1.3%	586	+6.2%
Aug-2022	2,294	-4.5%	540	+0.2%
Sep-2022	2,295	+0.9%	584	+2.8%
Oct-2022	2,186	+14.6%	560	+16.7%
Nov-2022	1,918	+24.5%	536	+31.7%
Dec-2022	1,610	+28.1%	477	+32.9%
Jan-2023	1,329	+20.3%	440	+37.1%
<b>Feb-2023</b>	<b>1,187</b>	<b>+9.0%</b>	<b>392</b>	<b>+18.8%</b>
12-Month Avg	1,832	+5.1%	484	+7.9%

## Historical NH Inventory of Homes for Sale by Month



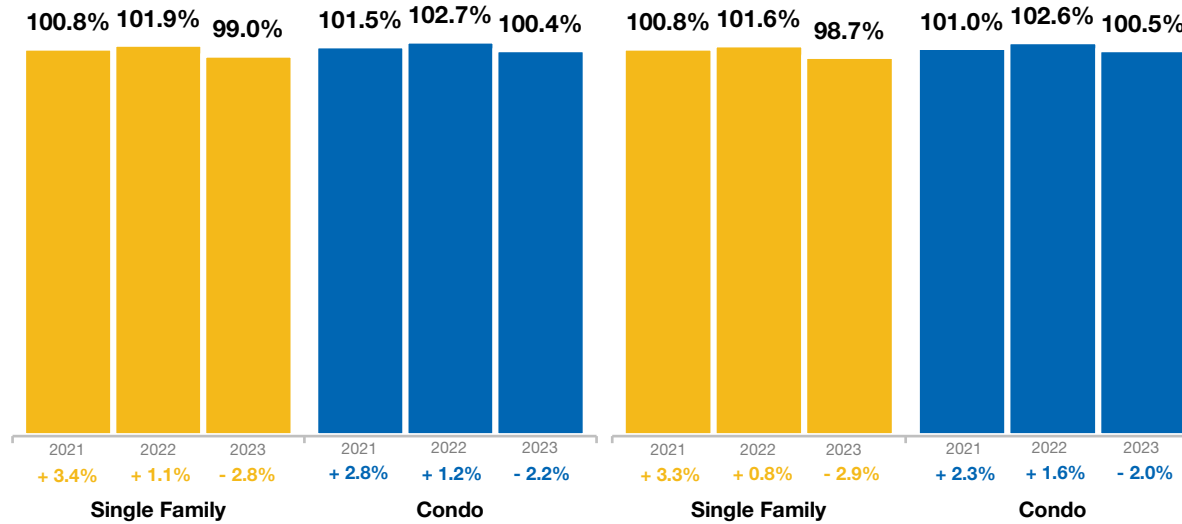
# NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## February

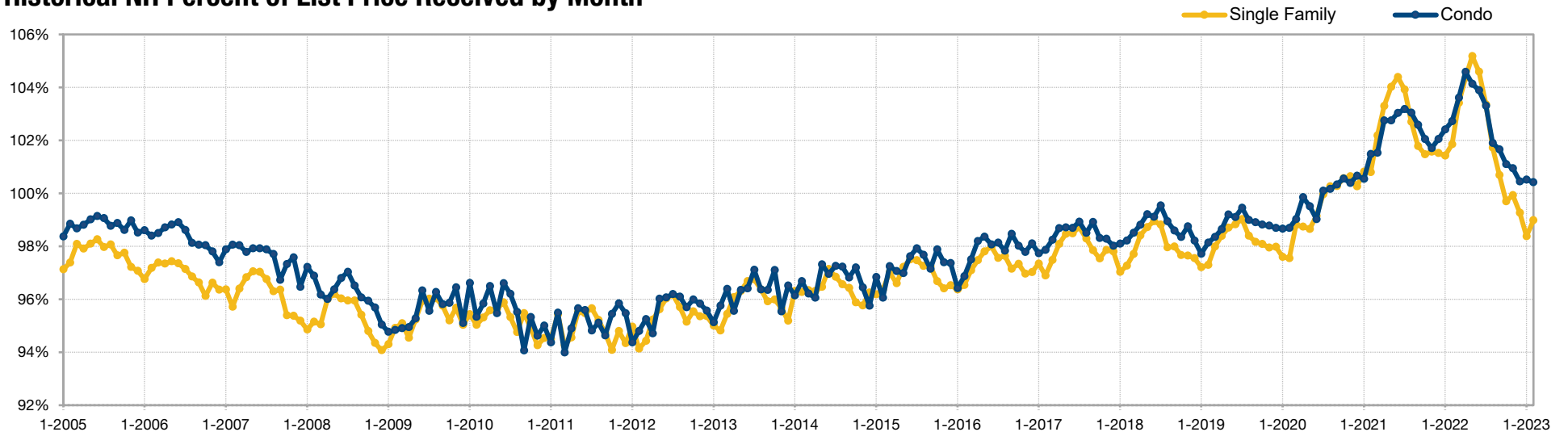
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	103.4%	+1.2%	103.6%	+2.1%
Apr-2022	104.4%	+1.1%	104.6%	+1.8%
May-2022	105.2%	+1.2%	104.1%	+1.3%
Jun-2022	104.6%	+0.2%	103.9%	+0.9%
Jul-2022	103.4%	-0.5%	103.3%	+0.1%
Aug-2022	101.7%	-1.0%	101.9%	-1.1%
Sep-2022	100.7%	-1.1%	101.7%	-0.9%
Oct-2022	99.7%	-1.8%	101.1%	-1.0%
Nov-2022	99.9%	-1.7%	100.9%	-0.8%
Dec-2022	99.3%	-2.2%	100.5%	-1.6%
Jan-2023	98.4%	-3.0%	100.5%	-1.9%
<b>Feb-2023</b>	<b>99.0%</b>	<b>-2.8%</b>	<b>100.4%</b>	<b>-2.2%</b>
12-Month Avg*	101.9%	-0.6%	102.4%	-0.1%

\* Pct. of List Price Received for all properties from March 2022 through February 2023. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



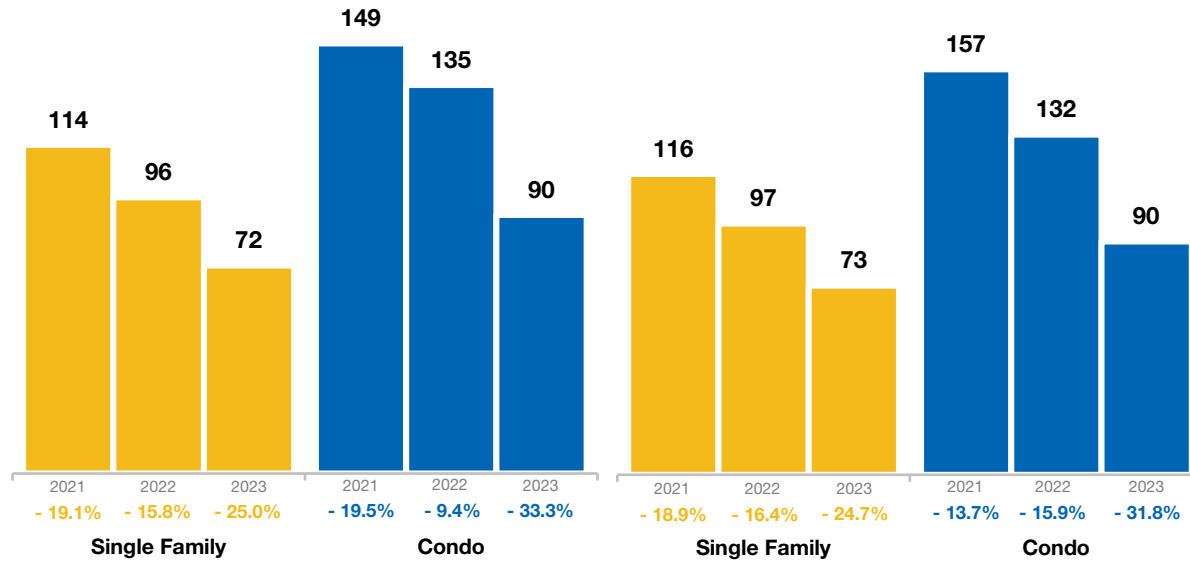
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## February

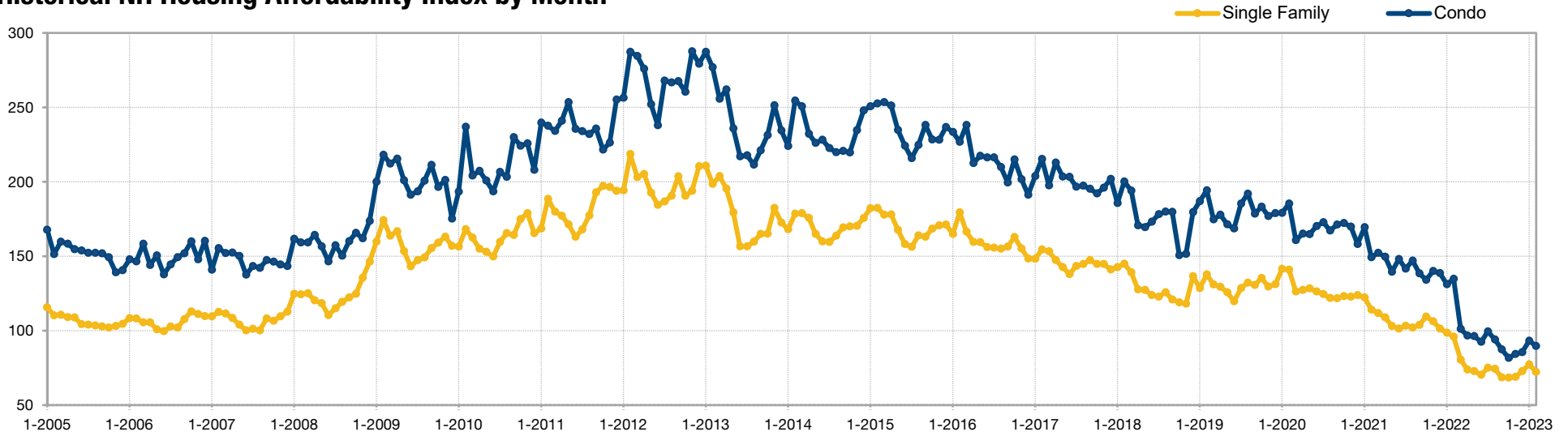
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2022	80	-28.6%	101	-33.6%
Apr-2022	74	-32.1%	97	-35.3%
May-2022	73	-29.1%	96	-30.9%
Jun-2022	70	-30.7%	92	-37.8%
Jul-2022	75	-27.2%	99	-30.3%
Aug-2022	74	-27.5%	94	-36.1%
Sep-2022	69	-33.7%	87	-37.4%
Oct-2022	68	-37.6%	82	-38.8%
Nov-2022	69	-34.9%	84	-40.0%
Dec-2022	73	-27.7%	86	-38.1%
Jan-2023	77	-22.2%	93	-29.0%
<b>Feb-2023</b>	<b>72</b>	<b>-25.0%</b>	<b>90</b>	<b>-33.3%</b>
12-Month Avg*	73	-30.6%	104	-36.3%

\* Affordability Index for all properties from March 2022 through February 2023. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	2-2022	2-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
<b>Closed Sales</b>		1,008	<b>823</b>	- 18.4%	2,242	<b>1,722</b>	- 23.2%
<b>Median Sales Price</b>		\$360,000	<b>\$377,000</b>	+ 4.7%	\$361,000	<b>\$380,000</b>	+ 5.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$426.1	<b>\$355.8</b>	- 16.5%	\$961.6	<b>\$778.5</b>	- 19.1%
<b>Days on Market</b>		35	<b>39</b>	+ 11.4%	33	<b>37</b>	+ 12.1%
<b>Pending Sales</b>		1,128	<b>1,099</b>	- 2.6%	2,260	<b>2,189</b>	- 3.1%
<b>Months Supply</b>		0.8	<b>1.0</b>	+ 25.0%	--	--	--
<b>New Listings</b>		1,236	<b>1,022</b>	- 17.3%	2,322	<b>2,027</b>	- 12.7%
<b>Homes for Sale</b>		1,490	<b>1,680</b>	+ 12.8%	--	--	--
<b>Pct. of List Price Received</b>		101.8%	<b>99.2%</b>	- 2.6%	101.5%	<b>99.0%</b>	- 2.5%
<b>Affordability Index</b>		108	<b>81</b>	- 24.5%	108	<b>81</b>	- 24.9%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -
<b>Belknap</b>	40	31	- 22.5%	\$425,000	\$350,000	- 17.6%	\$26.9	\$14.4	- 46.5%	37	58	+ 56.8%	67	48	- 28.4%
Belknap Year-to-Date	104	61	- 41.3%	\$385,000	\$340,000	- 11.7%	\$60.3	\$30.2	- 49.9%	33	57	+ 72.7%	107	92	- 14.0%
<b>Carroll</b>	45	40	- 11.1%	\$370,000	\$375,000	+ 1.4%	\$20.1	\$24.7	+ 22.9%	52	53	+ 1.9%	44	55	+ 25.0%
Carroll Year-to-Date	102	80	- 21.6%	\$400,000	\$387,500	- 3.1%	\$54.6	\$59.3	+ 8.6%	44	50	+ 13.6%	96	101	+ 5.2%
<b>Cheshire</b>	39	36	- 7.7%	\$265,000	\$305,250	+ 15.2%	\$10.8	\$11.7	+ 8.3%	29	42	+ 44.8%	52	44	- 15.4%
Cheshire Year-to-Date	105	73	- 30.5%	\$285,000	\$306,500	+ 7.5%	\$34.3	\$23.1	- 32.7%	31	40	+ 29.0%	86	86	0.0%
<b>Coos</b>	26	29	+ 11.5%	\$184,950	\$206,000	+ 11.4%	\$5.6	\$6.9	+ 23.2%	46	76	+ 65.2%	25	26	+ 4.0%
Coos Year-to-Date	59	53	- 10.2%	\$189,000	\$206,000	+ 9.0%	\$12.5	\$12.6	+ 0.8%	48	67	+ 39.6%	45	63	+ 40.0%
<b>Grafton</b>	43	39	- 9.3%	\$347,500	\$353,000	+ 1.6%	\$21.5	\$18.7	- 13.0%	51	46	- 9.8%	53	61	+ 15.1%
Grafton Year-to-Date	99	80	- 19.2%	\$325,000	\$365,000	+ 12.3%	\$45.5	\$43.7	- 4.0%	49	45	- 8.2%	104	128	+ 23.1%
<b>Hillsborough</b>	153	141	- 7.8%	\$435,000	\$460,000	+ 5.7%	\$72.3	\$69.6	- 3.7%	26	29	+ 11.5%	193	174	- 9.8%
Hillsborough Year-to-Date	376	294	- 21.8%	\$438,250	\$430,000	- 1.9%	\$184.3	\$143.9	- 21.9%	21	29	+ 38.1%	377	341	- 9.5%
<b>Merrimack</b>	92	67	- 27.2%	\$355,000	\$445,000	+ 25.4%	\$43.2	\$32.5	- 24.8%	31	42	+ 35.5%	85	76	- 10.6%
Merrimack Year-to-Date	183	144	- 21.3%	\$360,000	\$420,000	+ 16.7%	\$79.5	\$68.5	- 13.8%	28	35	+ 25.0%	167	159	- 4.8%
<b>Rockingham</b>	147	116	- 21.1%	\$549,900	\$530,000	- 3.6%	\$92.2	\$69.2	- 24.9%	45	41	- 8.9%	168	144	- 14.3%
Rockingham Year-to-Date	309	267	- 13.6%	\$540,000	\$530,000	- 1.9%	\$196.7	\$164.8	- 16.2%	38	37	- 2.6%	322	294	- 8.7%
<b>Strafford</b>	83	43	- 48.2%	\$370,000	\$384,000	+ 3.8%	\$35.2	\$19.8	- 43.8%	31	33	+ 6.5%	56	55	- 1.8%
Strafford Year-to-Date	177	101	- 42.9%	\$368,000	\$385,000	+ 4.6%	\$73.2	\$44.5	- 39.2%	34	32	- 5.9%	143	130	- 9.1%
<b>Sullivan</b>	27	17	- 37.0%	\$270,000	\$300,000	+ 11.1%	\$8.9	\$5.0	- 43.8%	54	60	+ 11.1%	20	43	+ 115.0%
Sullivan Year-to-Date	56	38	- 32.1%	\$272,500	\$317,500	+ 16.5%	\$18.8	\$13.9	- 26.1%	43	57	+ 32.6%	53	66	+ 24.5%
<b>Entire State</b>	695	559	- 19.6%	\$405,000	\$425,000	+ 4.9%	\$336.6	\$272.5	- 19.0%	37	42	+ 13.5%	763	726	- 4.8%
Entire State Year-to-Date	1,570	1,191	- 24.1%	\$400,000	\$420,000	+ 5.0%	\$759.7	\$604.4	- 20.4%	33	39	+ 18.2%	1,500	1,460	- 2.7%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -
<b>Belknap</b>	14	15	+ 7.1%	\$237,412	\$300,000	+ 26.4%	\$4.1	\$4.8	+ 17.1%	19	52	+ 173.7%	13	20	+ 53.8%
Belknap Year-to-Date	22	23	+ 4.5%	\$250,250	\$320,000	+ 27.9%	\$7.1	\$8.8	+ 23.9%	21	49	+ 133.3%	29	38	+ 31.0%
<b>Carroll</b>	13	11	- 15.4%	\$332,500	\$425,000	+ 27.8%	\$4.9	\$5.5	+ 12.2%	64	11	- 82.8%	20	15	- 25.0%
Carroll Year-to-Date	28	20	- 28.6%	\$338,750	\$370,000	+ 9.2%	\$11.6	\$10.1	- 12.9%	37	28	- 24.3%	48	30	- 37.5%
<b>Cheshire</b>	5	4	- 20.0%	\$190,000	\$233,750	+ 23.0%	\$1.0	\$1.0	0.0%	81	6	- 92.6%	8	2	- 75.0%
Cheshire Year-to-Date	12	8	- 33.3%	\$190,000	\$255,700	+ 34.6%	\$2.4	\$2.2	- 8.3%	106	7	- 93.4%	15	10	- 33.3%
<b>Coos</b>	2	2	0.0%	\$1,238,000	\$651,500	- 47.4%	\$2.5	\$1.3	- 48.0%	33	8	- 75.8%	0	2	--
Coos Year-to-Date	2	4	+ 100.0%	\$1,238,000	\$650,500	- 47.5%	\$2.5	\$2.6	+ 4.0%	33	38	+ 15.2%	4	4	0.0%
<b>Grafton</b>	22	24	+ 9.1%	\$92,500	\$329,250	+ 255.9%	\$3.9	\$8.5	+ 117.9%	35	33	- 5.7%	26	28	+ 7.7%
Grafton Year-to-Date	46	40	- 13.0%	\$178,450	\$346,750	+ 94.3%	\$10.4	\$14.9	+ 43.3%	20	40	+ 100.0%	63	56	- 11.1%
<b>Hillsborough</b>	79	65	- 17.7%	\$280,000	\$336,000	+ 20.0%	\$25.5	\$21.8	- 14.5%	19	23	+ 21.1%	110	78	- 29.1%
Hillsborough Year-to-Date	172	127	- 26.2%	\$276,200	\$305,000	+ 10.4%	\$53.0	\$40.9	- 22.8%	22	28	+ 27.3%	204	170	- 16.7%
<b>Merrimack</b>	16	12	- 25.0%	\$295,660	\$362,000	+ 22.4%	\$4.9	\$3.8	- 22.4%	13	24	+ 84.6%	19	18	- 5.3%
Merrimack Year-to-Date	40	34	- 15.0%	\$277,450	\$335,000	+ 20.7%	\$11.7	\$10.8	- 7.7%	13	24	+ 84.6%	37	38	+ 2.7%
<b>Rockingham</b>	75	55	- 26.7%	\$381,000	\$397,000	+ 4.2%	\$30.7	\$25.1	- 18.2%	38	51	+ 34.2%	86	97	+ 12.8%
Rockingham Year-to-Date	172	118	- 31.4%	\$399,950	\$405,000	+ 1.3%	\$77.7	\$58.5	- 24.7%	48	41	- 14.6%	180	172	- 4.4%
<b>Strafford</b>	17	11	- 35.3%	\$147,000	\$200,000	+ 36.1%	\$4.0	\$2.3	- 42.5%	26	13	- 50.0%	13	9	- 30.8%
Strafford Year-to-Date	33	23	- 30.3%	\$248,000	\$255,000	+ 2.8%	\$9.0	\$6.7	- 25.6%	26	18	- 30.8%	25	24	- 4.0%
<b>Sullivan</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	1	1	0.0%
Sullivan Year-to-Date	3	0	- 100.0%	\$315,000	\$0	- 100.0%	\$0.8	\$0.0	- 100.0%	27	0	--	2	1	- 50.0%
<b>Entire State</b>	243	199	- 18.1%	\$288,000	\$342,000	+ 18.8%	\$81.5	\$74.0	- 9.2%	30	32	+ 6.7%	296	270	- 8.8%
Entire State Year-to-Date	530	397	- 25.1%	\$295,000	\$340,000	+ 15.3%	\$186.2	\$155.3	- 16.6%	33	33	0.0%	607	543	- 10.5%