

NH Monthly Indicators



August 2023

Higher mortgage rates, along with elevated sales prices and a lack of housing inventory, have continued to impact market activity during the summer homebuying season. The average 30-year fixed-rate mortgage has remained above 6.5% since May, recently hitting a two-decade high in August, according to Freddie Mac. As a result, existing-home sales have continued to slow nationwide, dropping 2.2% month-over-month as of last measure, with sales down 16.6% compared to the same time last year, according to the National Association of REALTORS® (NAR).

New Listings decreased 8.8 percent for single family homes but increased 1.5 percent for townhouse-condo properties. Pending Sales decreased 18.0 percent for single family homes and 9.3 percent for townhouse-condo properties. Inventory decreased 17.6 percent for single family homes and 7.6 percent for townhouse-condo properties.

The Median Sales Price was up 8.9 percent to \$490,000 for single family homes and 8.5 percent to \$385,000 for townhouse-condo properties. Days on Market increased 5.3 percent for single family homes and 18.2 percent for townhouse-condo properties. Months Supply of Inventory increased 5.9 percent for single family homes and 15.4 percent for townhouse-condo properties.

Falling home sales have done little to cool home prices, however, which have continued to sit at record high levels nationally thanks to a limited supply of homes for sale. According to NAR, there were 1.11 million homes for sale heading into August, 14.6% fewer homes than the same period last year, for a 3.3 months' supply at the current sales pace. The shortage of homes for sale has boosted competition for available properties and is driving sales prices higher, with NAR reporting a national median existing-home price of \$406,700, a 1.9% increase from a year earlier.

Monthly Snapshot

- 23.2%	+ 8.9%	- 15.6%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2022	8-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales		1,671	1,283	- 23.2%	9,339	7,429	- 20.5%
Median Sales Price		\$450,000	\$490,000	+ 8.9%	\$448,000	\$469,000	+ 4.7%
\$ Volume of Closed Sales (in millions)		\$880.7	\$743.7	- 15.6%	\$4,890.8	\$4,182.2	- 14.5%
Days on Market		19	20	+ 5.3%	21	27	+ 28.6%
Pending Sales		1,606	1,317	- 18.0%	10,067	8,337	- 17.2%
Months Supply		1.7	1.8	+ 5.9%	--	--	--
New Listings		1,643	1,499	- 8.8%	12,201	9,598	- 21.3%
Homes for Sale		2,185	1,800	- 17.6%	--	--	--
Pct. of List Price Received		101.7%	101.9%	+ 0.2%	103.4%	101.6%	- 1.7%
Affordability Index		74	59	- 20.3%	75	62	- 17.3%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



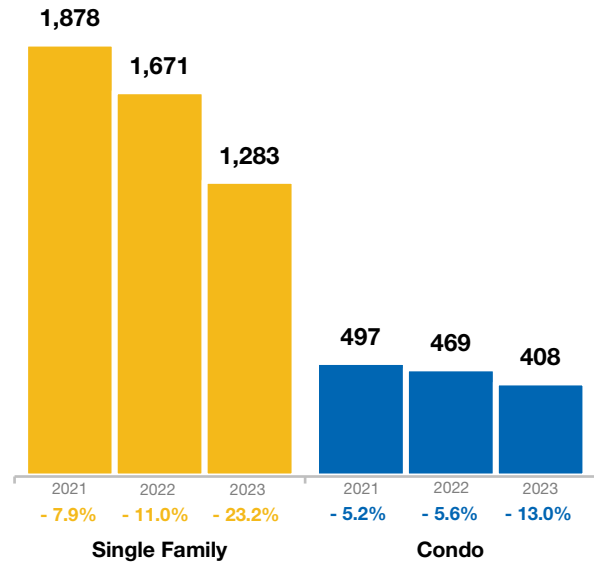
Key Metrics	Historical Sparkbars	8-2022	8-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales		469	408	- 13.0%	3,034	2,455	- 19.1%
Median Sales Price		\$355,000	\$385,000	+ 8.5%	\$339,900	\$370,000	+ 8.9%
\$ Volume of Closed Sales (in millions)		\$184.6	\$175.7	- 4.8%	\$1,154.8	\$1,060.0	- 8.2%
Days on Market		22	26	+ 18.2%	21	29	+ 38.1%
Pending Sales		463	420	- 9.3%	3,232	2,803	- 13.3%
Months Supply		1.3	1.5	+ 15.4%	--	--	--
New Listings		464	471	+ 1.5%	3,667	3,117	- 15.0%
Homes for Sale		526	486	- 7.6%	--	--	--
Pct. of List Price Received		101.9%	101.6%	- 0.3%	103.4%	102.1%	- 1.3%
Affordability Index		94	75	- 20.2%	99	78	- 21.2%

NH Closed Sales

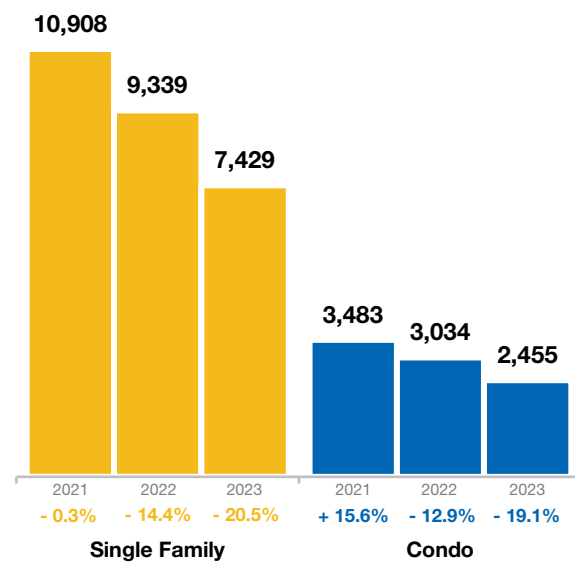
A count of the actual sales that closed in a given month.



August

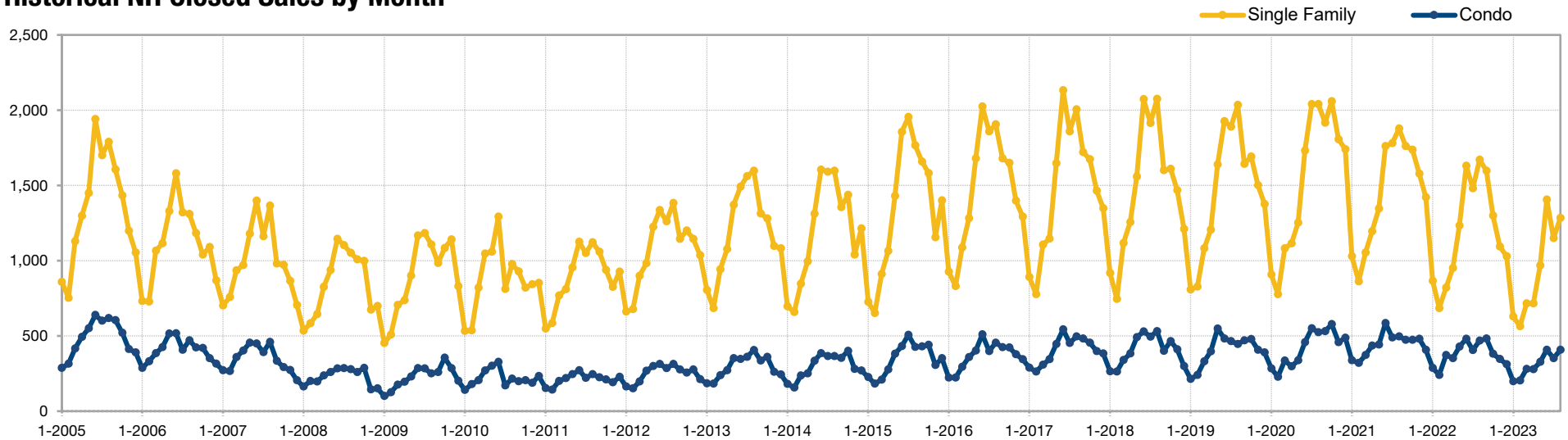


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	1,598	-9.3%	483	+1.9%
Oct-2022	1,300	-25.1%	381	-19.5%
Nov-2022	1,094	-30.7%	346	-27.9%
Dec-2022	1,030	-27.6%	311	-23.6%
Jan-2023	628	-27.5%	198	-31.0%
Feb-2023	564	-17.7%	203	-15.8%
Mar-2023	715	-12.9%	281	-24.5%
Apr-2023	715	-24.8%	278	-20.8%
May-2023	968	-21.6%	328	-23.5%
Jun-2023	1,406	-13.8%	408	-15.0%
Jul-2023	1,150	-22.3%	351	-13.3%
Aug-2023	1,283	-23.2%	408	-13.0%
12-Month Avg	1,038	-21.4%	331	-18.3%

Historical NH Closed Sales by Month

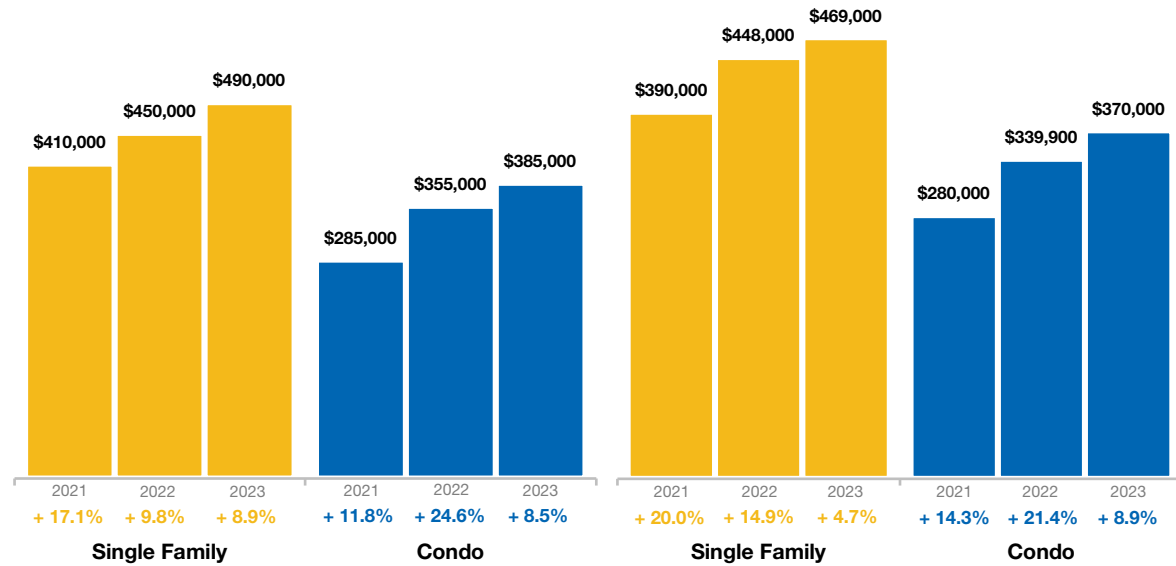


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



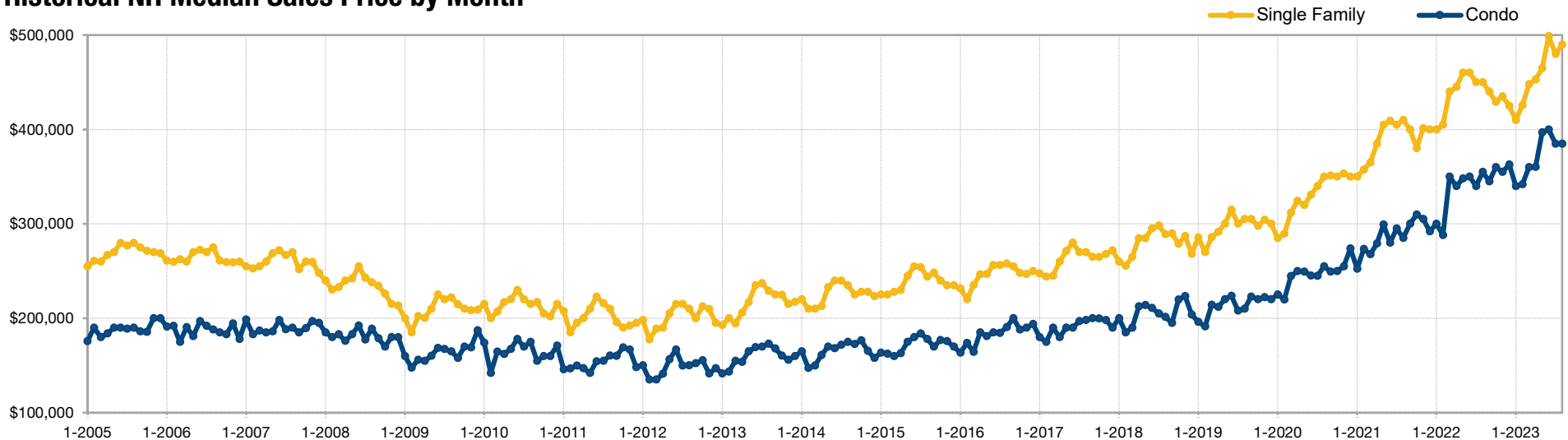
August



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	\$440,000	+10.0%	\$345,000	+15.0%
Oct-2022	\$429,250	+13.0%	\$360,000	+16.1%
Nov-2022	\$435,000	+8.4%	\$355,000	+16.4%
Dec-2022	\$425,000	+6.3%	\$362,765	+24.2%
Jan-2023	\$410,000	+2.5%	\$339,950	+13.3%
Feb-2023	\$425,500	+5.1%	\$342,000	+18.8%
Mar-2023	\$447,900	+1.8%	\$360,000	+2.9%
Apr-2023	\$453,000	+1.8%	\$360,250	+6.0%
May-2023	\$465,000	+1.1%	\$396,950	+14.1%
Jun-2023	\$499,000	+8.5%	\$400,000	+14.3%
Jul-2023	\$480,000	+6.7%	\$384,900	+13.2%
Aug-2023	\$490,000	+8.9%	\$385,000	+8.5%
12-Month Avg*	\$450,000	+5.9%	\$364,450	+12.1%

* Median Sales Price for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

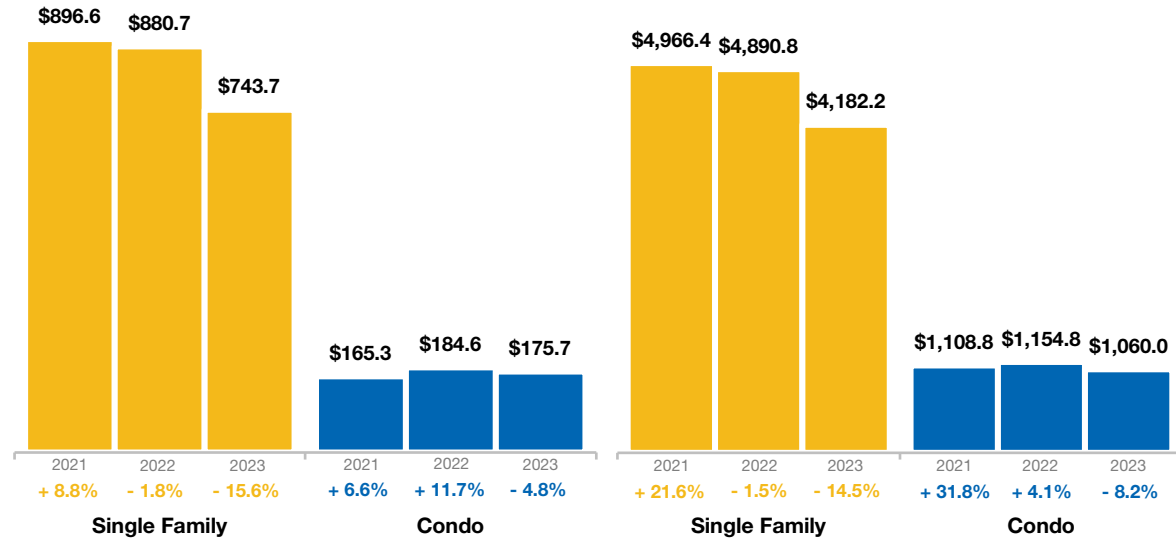


NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



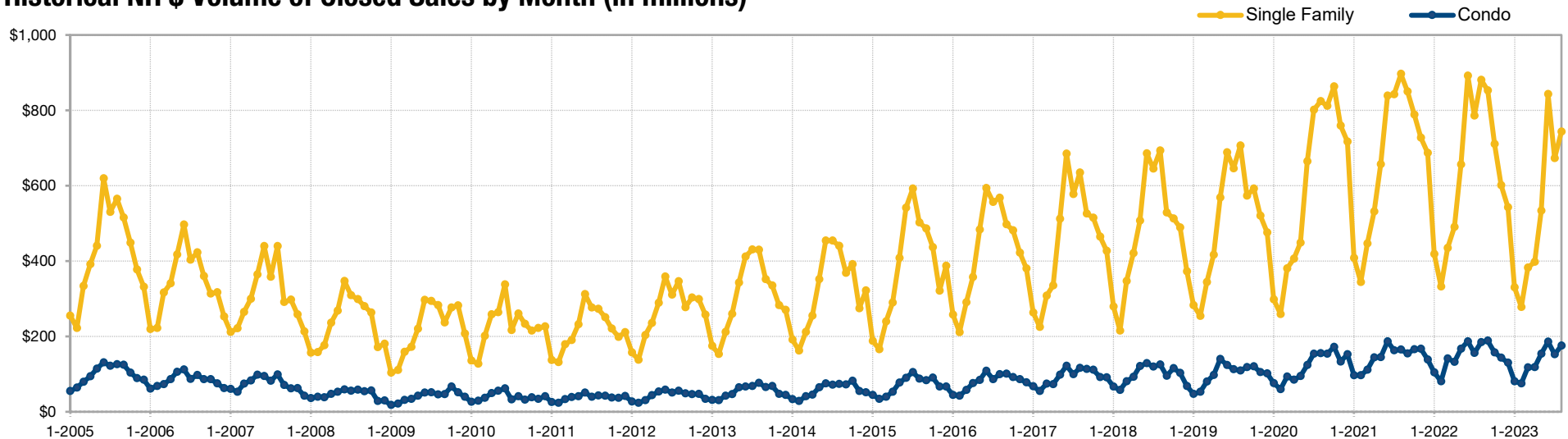
August



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	\$852.6	+0.3%	\$188.6	+22.0%
Oct-2022	\$710.6	-9.9%	\$157.1	-5.4%
Nov-2022	\$601.6	-17.3%	\$143.6	-14.0%
Dec-2022	\$542.5	-21.0%	\$130.0	-6.1%
Jan-2023	\$329.9	-21.2%	\$81.0	-22.6%
Feb-2023	\$277.9	-16.3%	\$75.3	-7.0%
Mar-2023	\$382.7	-12.0%	\$117.5	-17.0%
Apr-2023	\$397.7	-18.9%	\$118.1	-10.8%
May-2023	\$534.0	-18.6%	\$153.6	-8.2%
Jun-2023	\$843.0	-5.5%	\$186.3	-0.3%
Jul-2023	\$673.3	-14.4%	\$152.5	-2.4%
Aug-2023	\$743.7	-15.6%	\$175.7	-4.8%
12-Month Avg*	\$574.1	-13.3%	\$139.9	-5.7%

* \$ Volume of Closed Sales (in millions) for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

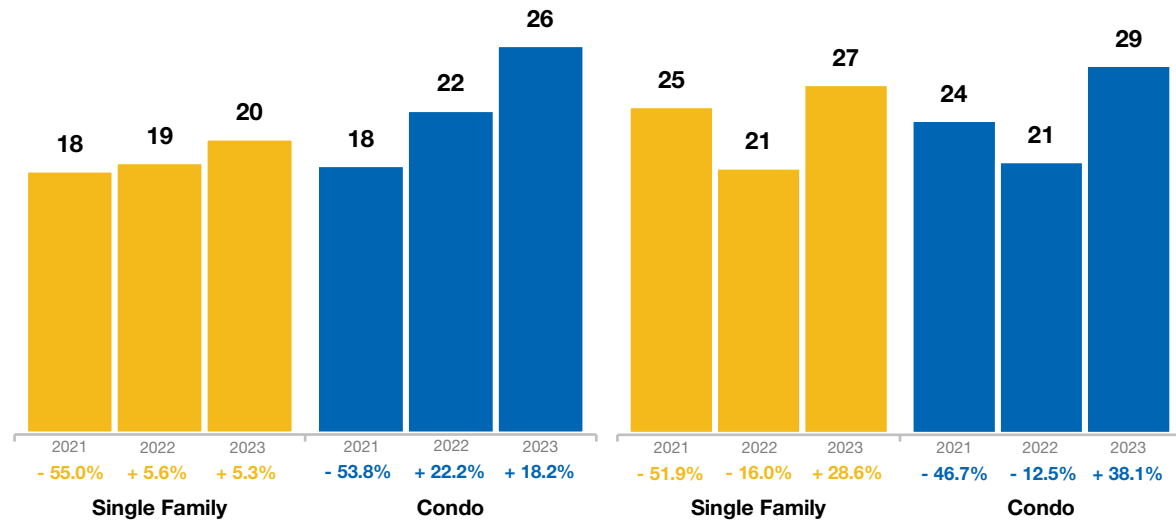


NH Days on Market

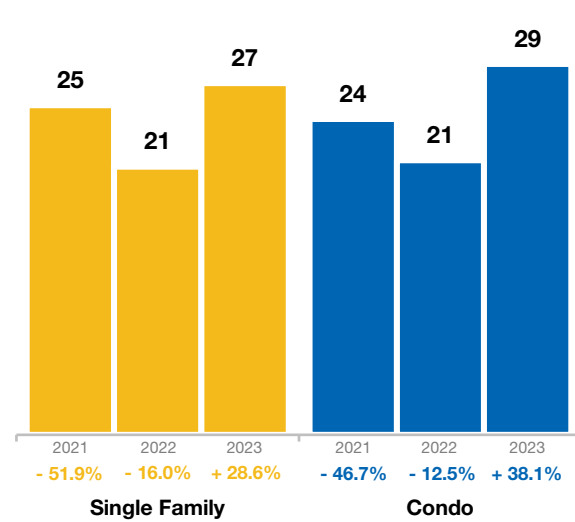
Average number of days between when a property is listed and when an offer is accepted in a given month.



August



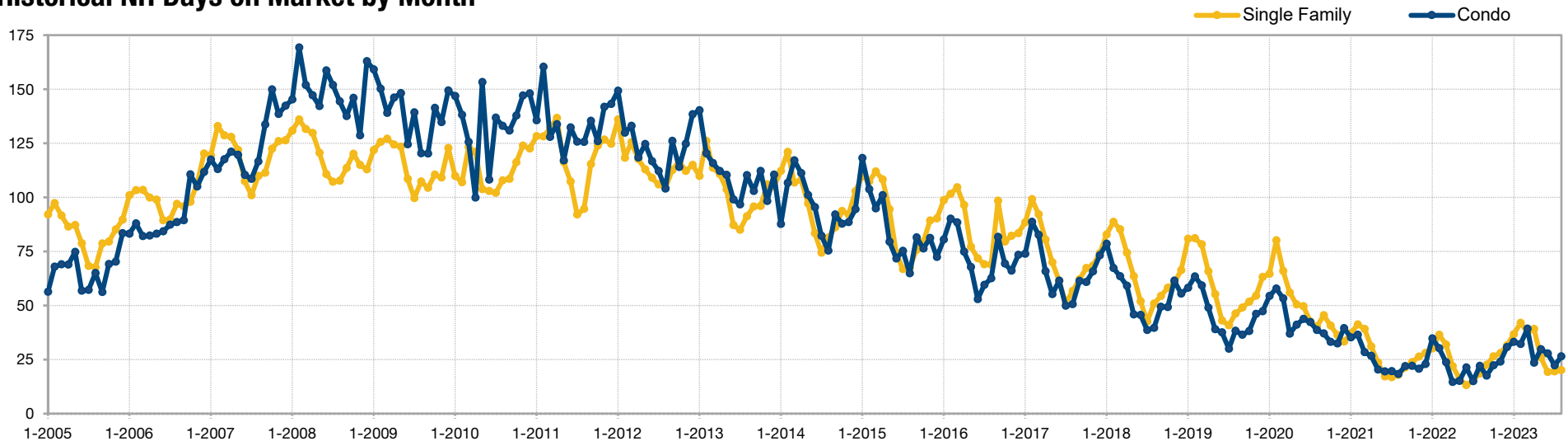
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	23	+9.5%	18	-18.2%
Oct-2022	26	+8.3%	22	0.0%
Nov-2022	28	+7.7%	24	+14.3%
Dec-2022	31	+10.7%	31	+34.8%
Jan-2023	37	+23.3%	33	-5.7%
Feb-2023	42	+16.7%	32	+6.7%
Mar-2023	38	+18.8%	39	+62.5%
Apr-2023	39	+77.3%	24	+60.0%
May-2023	26	+62.5%	30	+100.0%
Jun-2023	19	+46.2%	28	+33.3%
Jul-2023	20	+25.0%	22	+46.7%
Aug-2023	20	+5.3%	26	+18.2%
12-Month Avg*	27	+20.5%	26	+23.3%

* Days on Market for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical NH Days on Market by Month

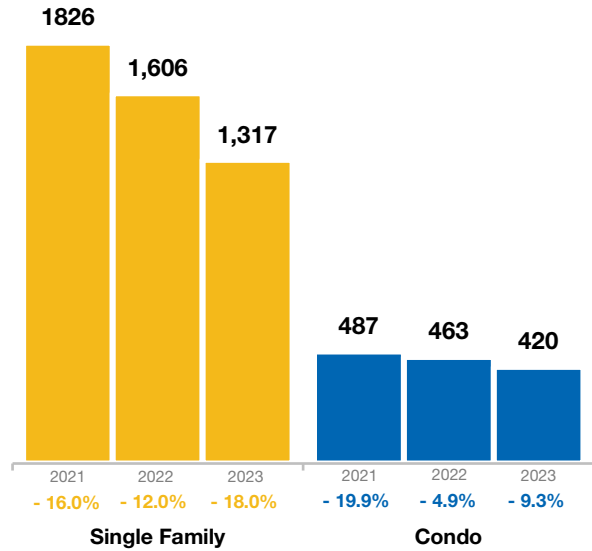


NH Pending Sales

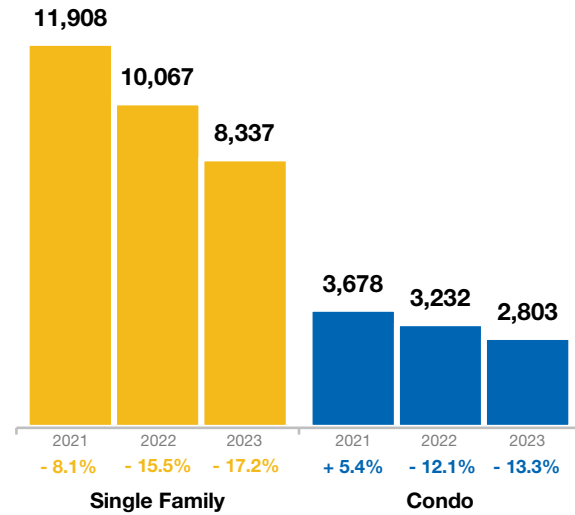
A count of the properties on which offers have been accepted in a given month.



August

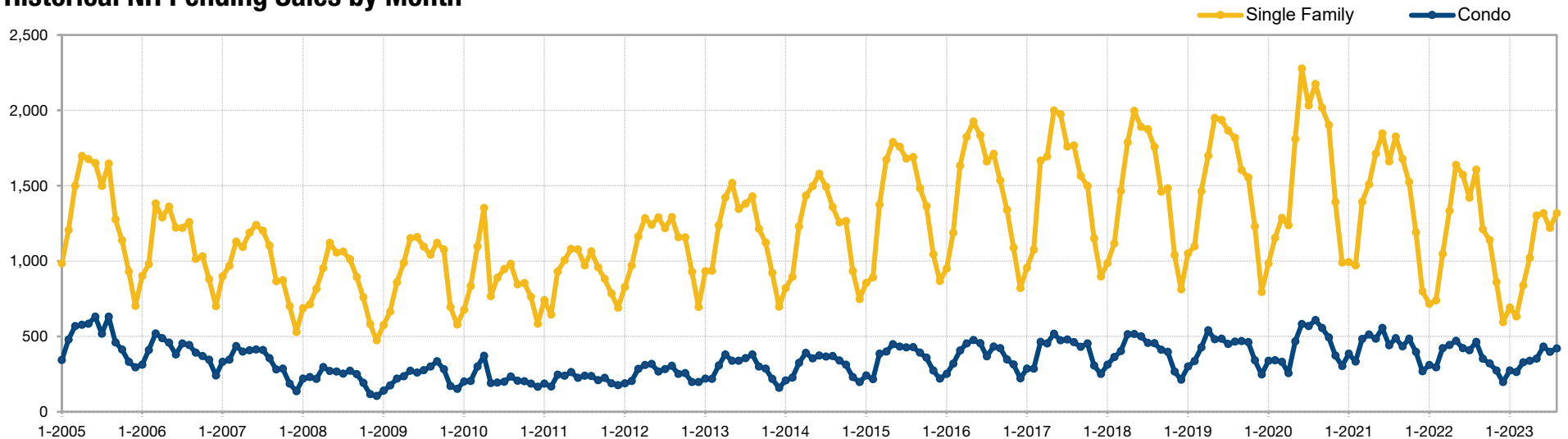


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	1,211	-27.8%	351	-18.9%
Oct-2022	1,140	-25.2%	320	-33.9%
Nov-2022	860	-27.8%	273	-31.2%
Dec-2022	594	-25.7%	197	-26.5%
Jan-2023	692	-3.2%	273	-11.9%
Feb-2023	632	-14.5%	263	-10.8%
Mar-2023	837	-20.0%	328	-22.3%
Apr-2023	1,020	-23.5%	338	-23.7%
May-2023	1,302	-20.5%	352	-25.1%
Jun-2023	1,317	-16.2%	432	+2.4%
Jul-2023	1,220	-14.0%	397	-2.5%
Aug-2023	1,317	-18.0%	420	-9.3%
12-Month Avg	1,012	-20.4%	329	-18.1%

Historical NH Pending Sales by Month

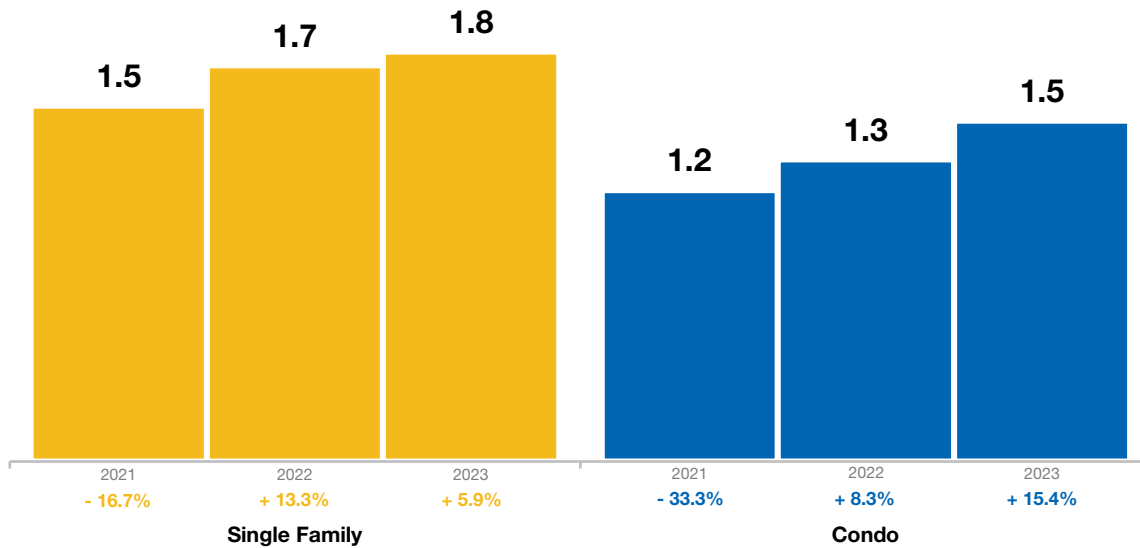


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



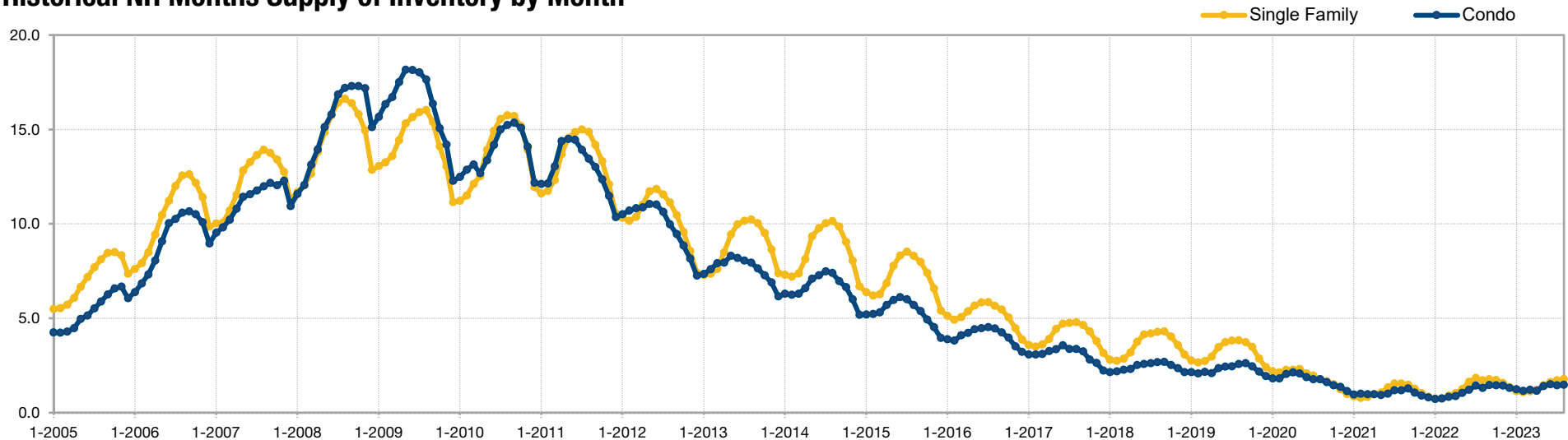
August



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	1.8	+20.0%	1.5	+15.4%
Oct-2022	1.7	+30.8%	1.4	+27.3%
Nov-2022	1.6	+60.0%	1.4	+55.6%
Dec-2022	1.3	+62.5%	1.3	+62.5%
Jan-2023	1.1	+37.5%	1.2	+71.4%
Feb-2023	1.1	+37.5%	1.2	+71.4%
Mar-2023	1.1	+22.2%	1.2	+50.0%
Apr-2023	1.2	+20.0%	1.2	+33.3%
May-2023	1.4	+16.7%	1.4	+40.0%
Jun-2023	1.6	0.0%	1.5	+25.0%
Jul-2023	1.7	-5.6%	1.5	+7.1%
Aug-2023	1.8	+5.9%	1.5	+15.4%
12-Month Avg*	1.5	+21.3%	1.4	+33.2%

* Months Supply for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

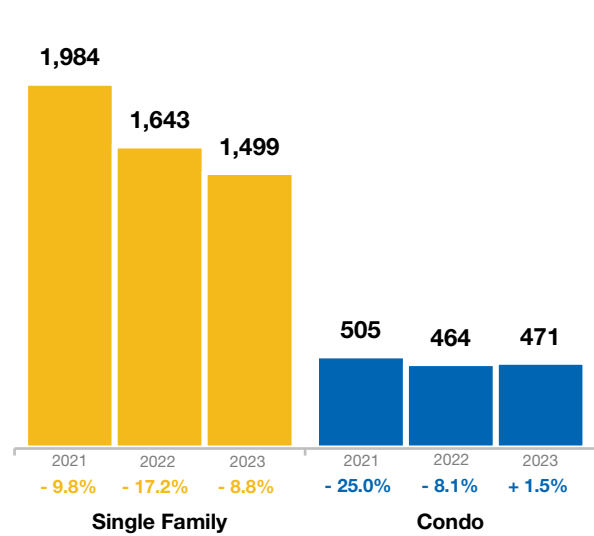


NH New Listings

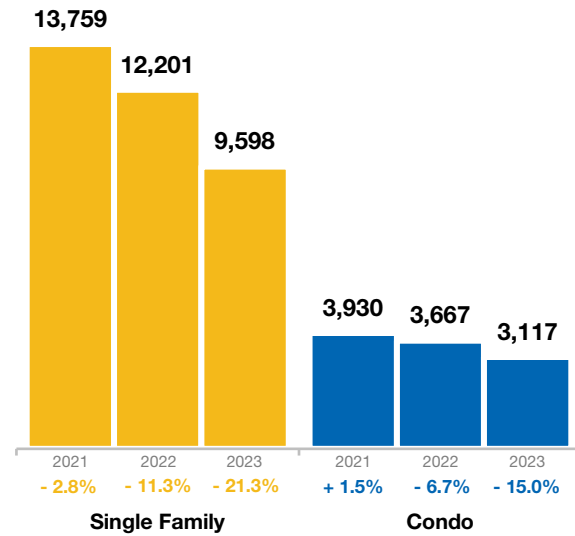
A count of the properties that have been newly listed on the market in a given month.



August

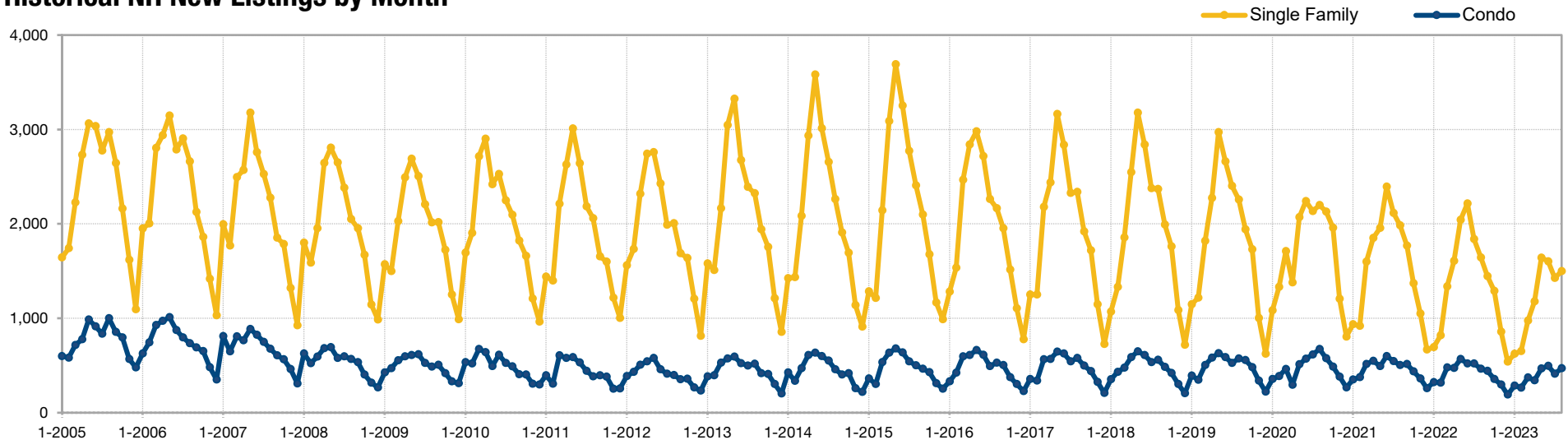


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	1,447	-18.2%	444	-14.0%
Oct-2022	1,289	-6.0%	355	-18.8%
Nov-2022	858	-18.4%	297	-18.0%
Dec-2022	539	-19.4%	191	-26.3%
Jan-2023	623	-10.2%	287	-10.9%
Feb-2023	651	-20.6%	265	-16.7%
Mar-2023	974	-27.3%	374	-21.9%
Apr-2023	1,180	-26.6%	342	-27.7%
May-2023	1,641	-19.6%	469	-17.3%
Jun-2023	1,603	-27.7%	496	-5.0%
Jul-2023	1,427	-22.4%	413	-20.9%
Aug-2023	1,499	-8.8%	471	+1.5%
12-Month Avg	1,422	-19.5%	437	-16.0%

Historical NH New Listings by Month

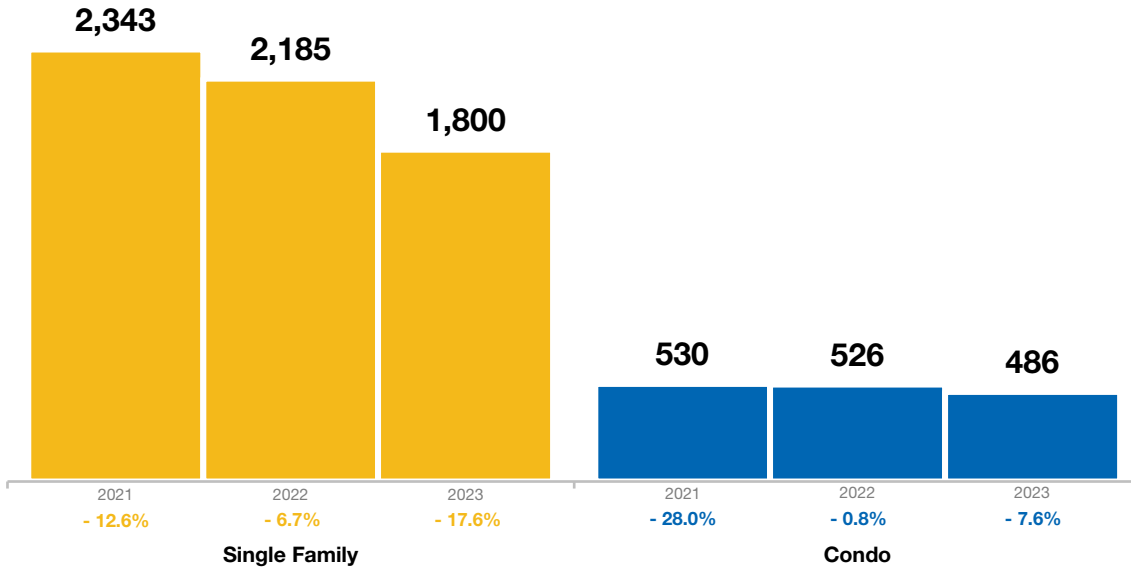


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

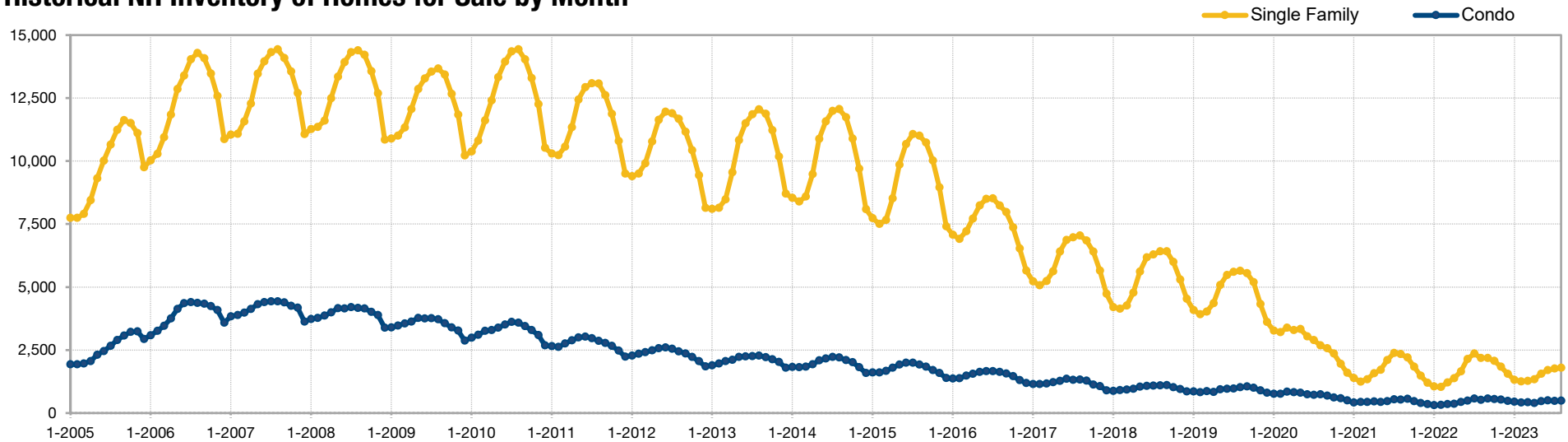


August



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	2,186	-0.8%	574	+2.5%
Oct-2022	2,070	+12.7%	551	+18.0%
Nov-2022	1,837	+23.9%	533	+34.6%
Dec-2022	1,558	+30.1%	475	+35.3%
Jan-2023	1,319	+24.8%	448	+43.1%
Feb-2023	1,250	+20.4%	415	+29.7%
Mar-2023	1,271	+4.7%	423	+19.5%
Apr-2023	1,340	-2.8%	397	+8.8%
May-2023	1,556	-5.5%	469	+7.8%
Jun-2023	1,700	-20.4%	502	+1.8%
Jul-2023	1,768	-25.2%	483	-16.1%
Aug-2023	1,800	-17.6%	486	-7.6%
12-Month Avg	1,638	-0.4%	480	+11.6%

Historical NH Inventory of Homes for Sale by Month



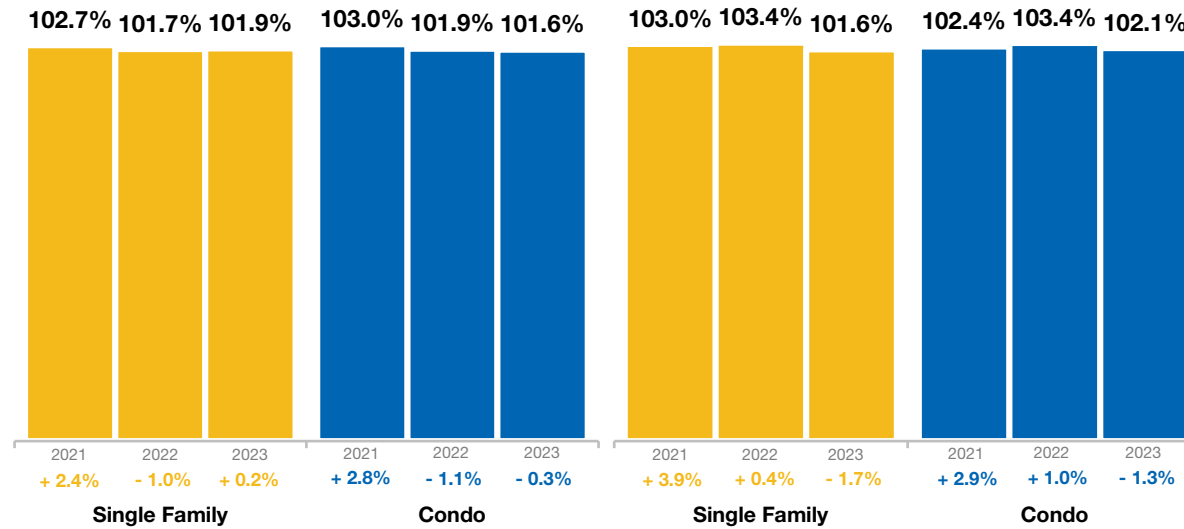
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

August

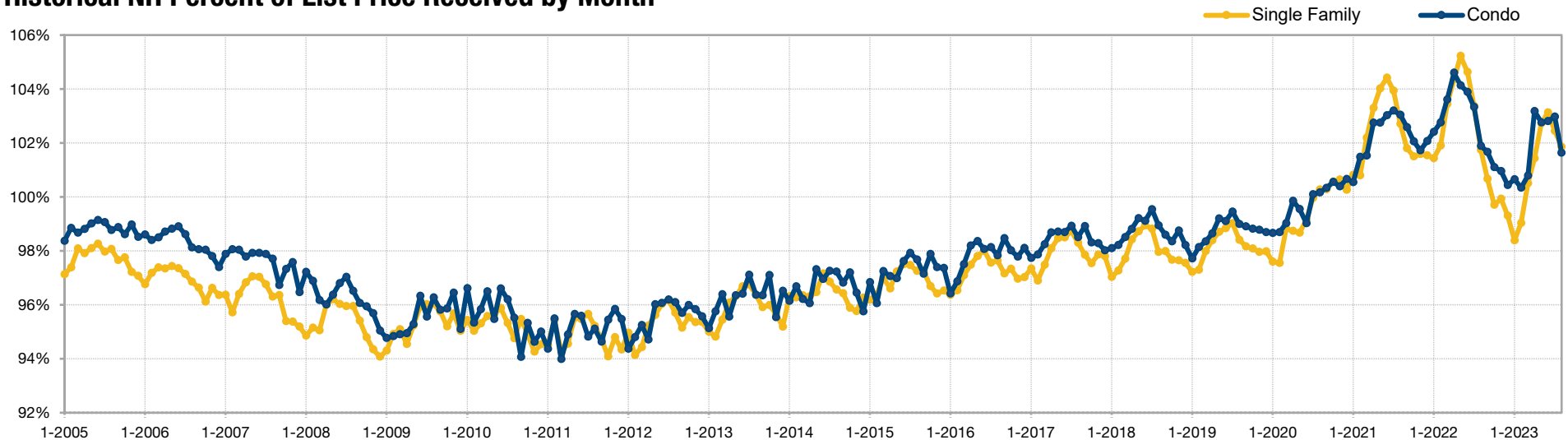
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	100.7%	-1.1%	101.7%	-0.9%
Oct-2022	99.7%	-1.8%	101.1%	-1.0%
Nov-2022	99.9%	-1.7%	101.0%	-0.7%
Dec-2022	99.3%	-2.2%	100.4%	-1.7%
Jan-2023	98.4%	-3.0%	100.7%	-1.7%
Feb-2023	99.0%	-2.8%	100.3%	-2.4%
Mar-2023	100.5%	-2.8%	100.8%	-2.7%
Apr-2023	101.4%	-2.9%	103.2%	-1.3%
May-2023	102.7%	-2.4%	102.8%	-1.2%
Jun-2023	103.1%	-1.4%	102.8%	-1.1%
Jul-2023	102.4%	-1.0%	103.0%	-0.3%
Aug-2023	101.9%	+0.2%	101.6%	-0.3%
12-Month Avg*	101.0%	-1.6%	101.7%	-1.2%

* Pct. of List Price Received for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



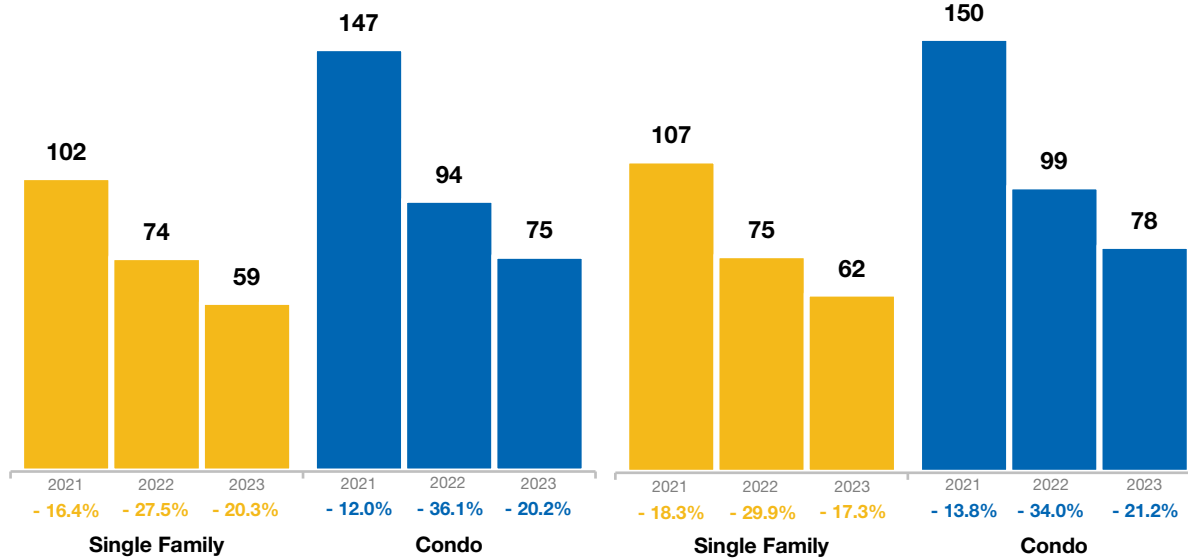
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

August

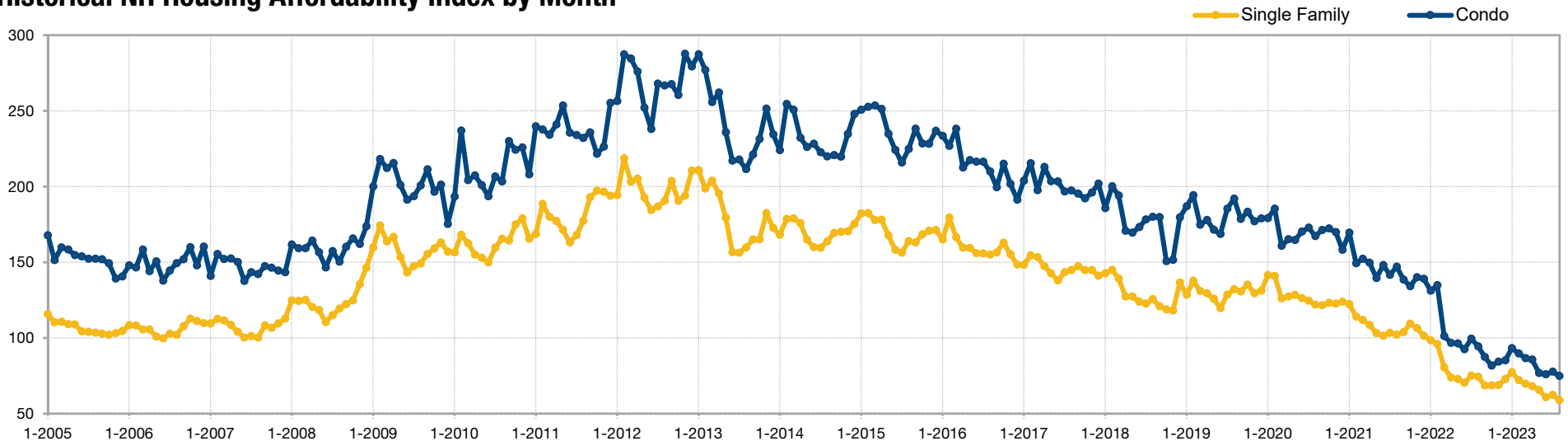
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2022	69	-33.7%	87	-37.4%
Oct-2022	69	-36.7%	82	-38.8%
Nov-2022	69	-34.9%	84	-40.0%
Dec-2022	73	-27.7%	85	-38.8%
Jan-2023	77	-21.4%	93	-29.0%
Feb-2023	72	-25.0%	90	-33.3%
Mar-2023	70	-12.5%	87	-13.9%
Apr-2023	68	-8.1%	86	-11.3%
May-2023	66	-9.6%	77	-19.8%
Jun-2023	61	-12.9%	76	-17.4%
Jul-2023	62	-17.3%	78	-21.2%
Aug-2023	59	-20.3%	75	-20.2%
12-Month Avg*	68	-33.4%	89	-35.6%

* Affordability Index for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	8-2022	8-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Closed Sales		2,290	1,823	- 20.4%	13,164	10,682	- 18.9%
Median Sales Price		\$415,000	\$445,000	+ 7.2%	\$405,000	\$425,000	+ 4.9%
\$ Volume of Closed Sales (in millions)		\$1,085.2	\$940.2	- 13.4%	\$6,150.1	\$5,362.2	- 12.8%
Days on Market		19	22	+ 15.8%	21	28	+ 33.3%
Pending Sales		2,205	1,873	- 15.1%	14,142	11,998	- 15.2%
Months Supply		1.6	1.7	+ 6.3%	--	--	--
New Listings		2,239	2,127	- 5.0%	16,811	13,675	- 18.7%
Homes for Sale		2,838	2,455	- 13.5%	--	--	--
Pct. of List Price Received		101.8%	101.6%	- 0.2%	103.2%	101.5%	- 1.6%
Affordability Index		81	65	- 19.7%	83	68	- 17.9%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -
Belknap	123	85	- 30.9%	\$490,000	\$468,000	- 4.5%	\$76.2	\$58.5	- 23.2%	29	18	- 37.9%	121	83	- 31.4%
Belknap Year-to-Date	587	459	- 21.8%	\$425,000	\$450,000	+ 5.9%	\$345.8	\$326.1	- 5.7%	23	32	+ 39.1%	657	516	- 21.5%
Carroll	117	75	- 35.9%	\$415,000	\$525,000	+ 26.5%	\$66.7	\$55.2	- 17.2%	23	27	+ 17.4%	106	93	- 12.3%
Carroll Year-to-Date	590	466	- 21.0%	\$420,000	\$455,000	+ 8.3%	\$347.8	\$330.4	- 5.0%	26	41	+ 57.7%	630	529	- 16.0%
Cheshire	90	75	- 16.7%	\$357,500	\$360,000	+ 0.7%	\$34.4	\$30.7	- 10.8%	26	19	- 26.9%	106	69	- 34.9%
Cheshire Year-to-Date	573	459	- 19.9%	\$315,000	\$339,950	+ 7.9%	\$208.9	\$180.8	- 13.5%	25	29	+ 16.0%	607	503	- 17.1%
Coos	38	44	+ 15.8%	\$232,250	\$227,500	- 2.0%	\$10.8	\$11.0	+ 1.9%	30	46	+ 53.3%	55	50	- 9.1%
Coos Year-to-Date	293	256	- 12.6%	\$199,900	\$215,000	+ 7.6%	\$71.2	\$63.0	- 11.5%	40	64	+ 60.0%	308	288	- 6.5%
Grafton	118	115	- 2.5%	\$350,000	\$390,000	+ 11.4%	\$49.3	\$63.3	+ 28.4%	21	25	+ 19.0%	113	114	+ 0.9%
Grafton Year-to-Date	640	609	- 4.8%	\$375,000	\$405,000	+ 8.0%	\$313.1	\$335.9	+ 7.3%	27	36	+ 33.3%	717	704	- 1.8%
Hillsborough	426	340	- 20.2%	\$468,250	\$510,000	+ 8.9%	\$213.8	\$191.7	- 10.3%	16	14	- 12.5%	366	300	- 18.0%
Hillsborough Year-to-Date	2,415	1,937	- 19.8%	\$469,900	\$481,500	+ 2.5%	\$1,256.1	\$1,044.6	- 16.8%	15	18	+ 20.0%	2,576	2,123	- 17.6%
Merrimack	183	139	- 24.0%	\$425,000	\$460,000	+ 8.2%	\$93.6	\$71.9	- 23.2%	16	13	- 18.8%	164	157	- 4.3%
Merrimack Year-to-Date	1,055	803	- 23.9%	\$410,000	\$435,000	+ 6.1%	\$500.0	\$400.9	- 19.8%	21	23	+ 9.5%	1,120	900	- 19.6%
Rockingham	361	244	- 32.4%	\$580,000	\$628,000	+ 8.3%	\$240.3	\$173.1	- 28.0%	15	25	+ 66.7%	364	278	- 23.6%
Rockingham Year-to-Date	2,000	1,531	- 23.5%	\$575,000	\$599,000	+ 4.2%	\$1,332.4	\$1,066.6	- 19.9%	20	26	+ 30.0%	2,175	1,732	- 20.4%
Strafford	133	103	- 22.6%	\$405,000	\$470,000	+ 16.0%	\$62.5	\$54.5	- 12.8%	16	17	+ 6.3%	134	102	- 23.9%
Strafford Year-to-Date	803	613	- 23.7%	\$406,500	\$435,000	+ 7.0%	\$370.3	\$307.3	- 17.0%	18	23	+ 27.8%	852	692	- 18.8%
Sullivan	82	63	- 23.2%	\$300,000	\$379,900	+ 26.6%	\$33.0	\$33.7	+ 2.1%	21	23	+ 9.5%	77	71	- 7.8%
Sullivan Year-to-Date	383	296	- 22.7%	\$300,000	\$340,450	+ 13.5%	\$145.4	\$126.6	- 12.9%	26	33	+ 26.9%	425	350	- 17.6%
Entire State	1,671	1,283	- 23.2%	\$450,000	\$490,000	+ 8.9%	\$880.7	\$743.7	- 15.6%	19	20	+ 5.3%	1,606	1,317	- 18.0%
Entire State Year-to-Date	9,339	7,429	- 20.5%	\$448,000	\$469,000	+ 4.7%	\$4,890.8	\$4,182.2	- 14.5%	21	27	+ 28.6%	10,067	8,337	- 17.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -
Belknap	36	36	0.0%	\$497,500	\$452,500	- 9.0%	\$19.3	\$16.1	- 16.6%	115	39	- 66.1%	45	37	- 17.8%
Belknap Year-to-Date	184	194	+ 5.4%	\$367,625	\$417,500	+ 13.6%	\$78.2	\$92.9	+ 18.8%	59	41	- 30.5%	215	231	+ 7.4%
Carroll	13	21	+ 61.5%	\$385,000	\$422,500	+ 9.7%	\$5.7	\$9.7	+ 70.2%	23	31	+ 34.8%	25	26	+ 4.0%
Carroll Year-to-Date	134	113	- 15.7%	\$359,500	\$410,000	+ 14.0%	\$51.6	\$53.7	+ 4.1%	18	25	+ 38.9%	155	134	- 13.5%
Cheshire	9	5	- 44.4%	\$251,000	\$290,000	+ 15.5%	\$2.5	\$1.5	- 40.0%	20	25	+ 25.0%	4	9	+ 125.0%
Cheshire Year-to-Date	49	39	- 20.4%	\$232,000	\$275,000	+ 18.5%	\$12.2	\$10.9	- 10.7%	38	17	- 55.3%	49	45	- 8.2%
Coos	1	1	0.0%	\$475,000	\$124,500	- 73.8%	\$0.5	\$0.1	- 80.0%	95	2	- 97.9%	3	0	- 100.0%
Coos Year-to-Date	13	10	- 23.1%	\$600,000	\$611,563	+ 1.9%	\$11.2	\$5.8	- 48.2%	30	38	+ 26.7%	18	8	- 55.6%
Grafton	43	31	- 27.9%	\$252,500	\$350,000	+ 38.6%	\$14.1	\$10.9	- 22.7%	20	38	+ 90.0%	44	37	- 15.9%
Grafton Year-to-Date	305	230	- 24.6%	\$280,000	\$350,000	+ 25.0%	\$98.8	\$89.4	- 9.5%	14	31	+ 121.4%	339	269	- 20.6%
Hillsborough	166	108	- 34.9%	\$330,000	\$327,500	- 0.8%	\$56.2	\$39.6	- 29.5%	9	15	+ 66.7%	133	124	- 6.8%
Hillsborough Year-to-Date	995	742	- 25.4%	\$315,000	\$340,000	+ 7.9%	\$335.9	\$265.1	- 21.1%	15	17	+ 13.3%	1,018	812	- 20.2%
Merrimack	25	36	+ 44.0%	\$275,000	\$282,750	+ 2.8%	\$7.0	\$11.2	+ 60.0%	11	10	- 9.1%	30	28	- 6.7%
Merrimack Year-to-Date	211	185	- 12.3%	\$275,000	\$290,000	+ 5.5%	\$59.9	\$59.0	- 1.5%	10	21	+ 110.0%	216	194	- 10.2%
Rockingham	153	149	- 2.6%	\$460,000	\$489,000	+ 6.3%	\$72.8	\$79.2	+ 8.8%	18	34	+ 88.9%	157	142	- 9.6%
Rockingham Year-to-Date	981	795	- 19.0%	\$430,000	\$460,000	+ 7.0%	\$460.0	\$419.5	- 8.8%	25	39	+ 56.0%	1,047	959	- 8.4%
Strafford	20	18	- 10.0%	\$240,000	\$339,500	+ 41.5%	\$5.6	\$6.2	+ 10.7%	15	12	- 20.0%	19	15	- 21.1%
Strafford Year-to-Date	144	136	- 5.6%	\$260,000	\$325,500	+ 25.2%	\$40.7	\$58.7	+ 44.2%	18	29	+ 61.1%	156	138	- 11.5%
Sullivan	3	3	0.0%	\$388,000	\$416,000	+ 7.2%	\$1.1	\$1.2	+ 9.1%	5	22	+ 340.0%	3	2	- 33.3%
Sullivan Year-to-Date	18	11	- 38.9%	\$341,700	\$450,000	+ 31.7%	\$6.3	\$5.0	- 20.6%	10	28	+ 180.0%	19	13	- 31.6%
Entire State	469	408	- 13.0%	\$355,000	\$385,000	+ 8.5%	\$184.6	\$175.7	- 4.8%	22	26	+ 18.2%	463	420	- 9.3%
Entire State Year-to-Date	3,034	2,455	- 19.1%	\$339,900	\$370,000	+ 8.9%	\$1,154.8	\$1,060.0	- 8.2%	21	29	+ 38.1%	3,232	2,803	- 13.3%