NH Monthly Indicators



October 2024

U.S. existing-home sales unexpectedly slipped 1.0% month-over-month and 3.5% year-over-year to a seasonally adjusted annual rate of 3.84 million, the lowest level in more than a decade, according to the National Association of REALTORS® (NAR). Prospective buyers have pulled back in recent months, despite lower mortgage rates and more home choices compared to the same time last year.

New Listings increased 7.1 percent for single family homes and 0.2 percent for townhouse-condo properties. Pending Sales increased 16.8 percent for single family homes and 1.4 percent for townhouse-condo properties. Inventory increased 18.9 percent for single family homes and 22.6 percent for townhouse-condo properties.

The Median Sales Price was up 4.6 percent to \$500,750 for single family homes and 7.0 percent to \$430,500 for townhouse-condo properties. Days on Market increased 38.1 percent for single family homes and 70.0 percent for townhouse-condo properties. Months Supply of Inventory increased 15.0 percent for single family homes and 23.5 percent for townhouse-condo properties.

There were 1.39 million homes for sale heading into October, a 1.5% increase from the previous month and a 23% increase from the same period last year, for a 4.3-month supply at the current sales pace, according to NAR. Even with improving supply and the slower sales pace, home prices have continued to rise nationwide, with NAR reporting a median existing-home price of \$404,500 as of last measure, a 3% increase from one year ago.

Monthly Snapshot

| + 8.8% | + 4.6% | + 19.3% |
|--------------------|--------------------|--------------------|
| One-Year Change in | One-Year Change in | One-Year Change in |
| Single Family | Single Family | Single Familly |
| Closed Sales | Median Sales Price | Sales Volume |

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire. Percent changes are calculated using rounded figures.

| 2 |
|----|
| 3 |
| 4 |
| 5 |
| 6 |
| 7 |
| 8 |
| 9 |
| 10 |
| 11 |
| 12 |
| 13 |
| 14 |
| 15 |
| 16 |
| |



NH Single Family Residential Activity Overview





| Key Metrics | Historical Sparkbars | 10-2023 | 10-2024 | Percent Change | YTD 2023 | YTD 2024 | Percent Change |
|---|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| Closed Sales | 10-2021 10-2022 10-2023 10-2024 | 1,092 | 1,188 | + 8.8% | 9,658 | 10,015 | + 3.7% |
| Median Sales Price | 10-2021 10-2022 10-2023 10-2024 | \$478,750 | \$500,750 | + 4.6% | \$472,000 | \$515,000 | + 9.1% |
| \$ Volume of Closed Sales (in millions) | 10-2021 10-2022 10-2023 10-2024 | \$630.0 | \$751.9 | + 19.3% | \$5,475.3 | \$6,128.8 | + 11.9% |
| Days on Market | 10-2021 10-2022 10-2023 10-2024 | 21 | 29 | + 38.1% | 26 | 27 | + 3.8% |
| Pending Sales | 10-2021 10-2022 10-2023 10-2024 | 1,079 | 1,260 | + 16.8% | 10,250 | 10,752 | + 4.9% |
| Months Supply | 10-2021 10-2022 10-2023 10-2024 | 2.0 | 2.3 | + 15.0% | | | |
| New Listings | 10-2021 10-2022 10-2023 10-2024 | 1,303 | 1,396 | + 7.1% | 12,174 | 13,335 | + 9.5% |
| Homes for Sale | 10-2021 10-2022 10-2023 10-2024 | 1,980 | 2,354 | + 18.9% | | | |
| Pct. of List Price Received | 10-2021 10-2022 10-2023 10-2024 | 100.8% | 99.9% | - 0.9% | 101.5% | 101.0% | - 0.5% |
| Affordability Index | 10-2021 10-2022 10-2023 10-2024 | 58 | 61 | + 5.2% | 58 | 59 | + 1.7% |

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

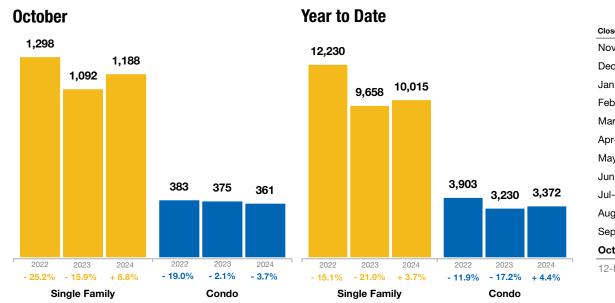


| Key Metrics | Historical Sparkbars | 10-2023 | 10-2024 | Percent Change | YTD 2023 | YTD 2024 | Percent Change |
|---|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| Closed Sales | 10-2021 10-2022 10-2023 10-2024 | 375 | 361 | - 3.7% | 3,230 | 3,372 | + 4.4% |
| Median Sales Price | 10-2021 10-2022 10-2023 10-2024 | \$402,500 | \$430,500 | + 7.0% | \$377,700 | \$412,000 | + 9.1% |
| \$ Volume of Closed Sales (in millions) | 10-2021 10-2022 10-2023 10-2024 | \$163.4 | \$173.6 | + 6.2% | \$1,407.1 | \$1,597.2 | + 13.5% |
| Days on Market | 10-2021 10-2022 10-2023 10-2024 | 20 | 34 | + 70.0% | 27 | 30 | + 11.1% |
| Pending Sales | 10-2021 10-2022 10-2023 10-2024 | 356 | 361 | + 1.4% | 3,463 | 3,517 | + 1.6% |
| Months Supply | 10-2021 10-2022 10-2023 10-2024 | 1.7 | 2.1 | + 23.5% | | | |
| New Listings | 10-2021 10-2022 10-2023 10-2024 | 408 | 409 | + 0.2% | 3,937 | 4,183 | + 6.2% |
| Homes for Sale | 10-2021 10-2022 10-2023 10-2024 | 566 | 694 | + 22.6% | | | |
| Pct. of List Price Received | 10-2021 10-2022 10-2023 10-2024 | 101.7% | 100.1% | - 1.6% | 102.0% | 101.0% | - 1.0% |
| Affordability Index | 10-2021 10-2022 10-2023 10-2024 | 68 | 71 | + 4.4% | 73 | 74 | + 1.4% |

NH Closed Sales

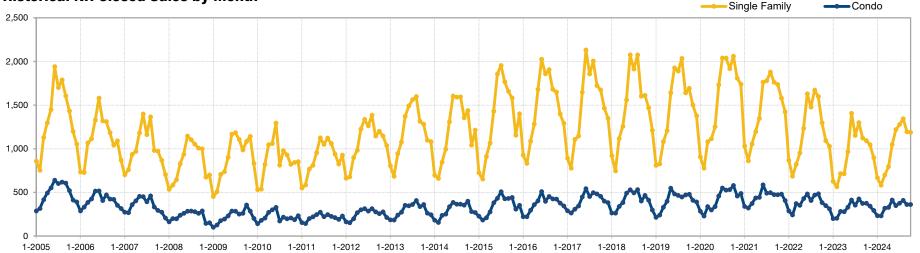
A count of the actual sales that closed in a given month.





| Closed Sales | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|--------------|------------------|--------------------------|-------|--------------------------|
| Nov-2023 | 1,047 | -4.1% | 342 | -1.7% |
| Dec-2023 | 898 | -12.6% | 292 | -6.4% |
| Jan-2024 | 666 | +6.4% | 233 | +16.5% |
| Feb-2024 | 583 | +3.4% | 230 | +13.3% |
| Mar-2024 | 700 | -2.1% | 318 | +12.8% |
| Apr-2024 | 795 | +11.5% | 327 | +17.2% |
| May-2024 | 1,048 | +8.4% | 412 | +25.2% |
| Jun-2024 | 1,219 | -13.3% | 347 | -15.8% |
| Jul-2024 | 1,277 | +10.9% | 376 | +6.5% |
| Aug-2024 | 1,344 | +3.4% | 408 | -3.8% |
| Sep-2024 | 1,195 | +6.4% | 360 | -3.5% |
| Oct-2024 | 1,188 | +8.8% | 361 | -3.7% |
| 12-Month Avg | 997 | +1.5% | 334 | +3.0% |

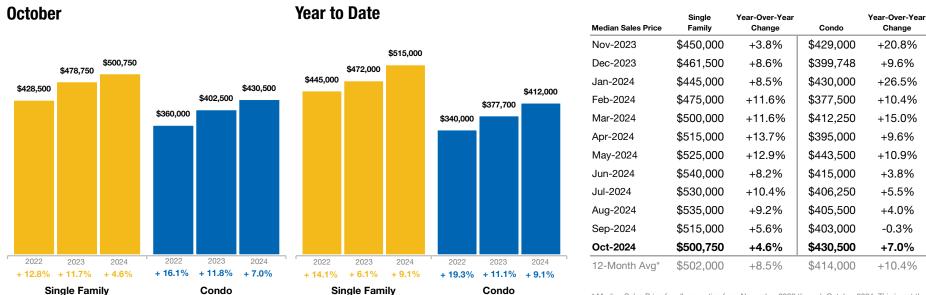
Historical NH Closed Sales by Month



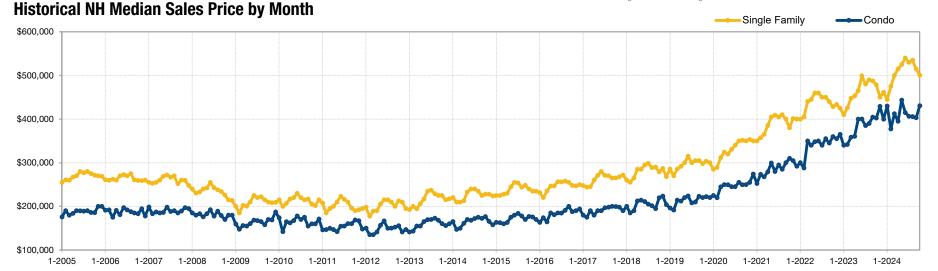
NH Median Sales Price







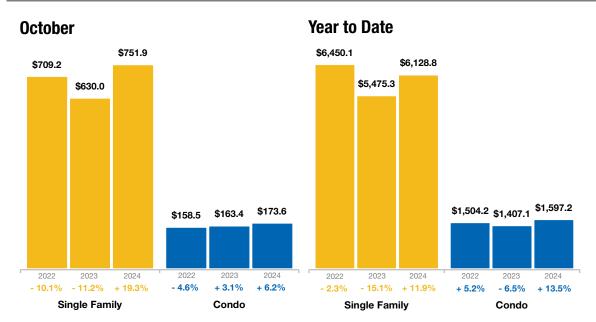
^{*} Median Sales Price for all properties from November 2023 through October 2024. This is not the average of the individual figures above.



NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.

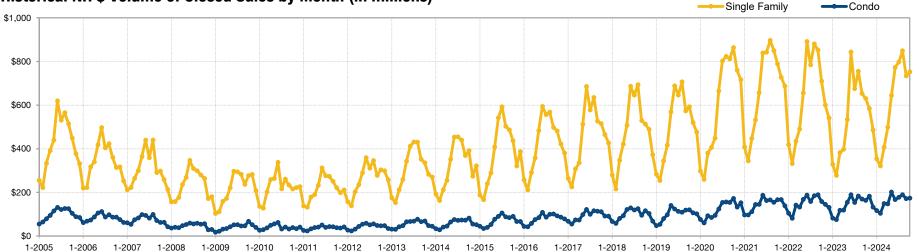




| \$ Volume of Closed Sales (in millions) | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|---|------------------|--------------------------|---------|--------------------------|
| Nov-2023 | \$583.9 | -2.7% | \$182.1 | +25.7% |
| Dec-2023 | \$486.1 | -10.2% | \$132.7 | +1.2% |
| Jan-2024 | \$353.5 | +7.6% | \$116.7 | +41.8% |
| Feb-2024 | \$320.7 | +15.4% | \$104.2 | +38.4% |
| Mar-2024 | \$407.1 | +6.4% | \$148.8 | +26.3% |
| Apr-2024 | \$498.6 | +25.6% | \$147.2 | +23.8% |
| May-2024 | \$644.4 | +20.8% | \$201.3 | +30.5% |
| Jun-2024 | \$772.8 | -8.3% | \$167.0 | -11.5% |
| Jul-2024 | \$797.3 | +18.1% | \$177.5 | +15.5% |
| Aug-2024 | \$848.8 | +12.5% | \$189.1 | +3.1% |
| Sep-2024 | \$733.7 | +12.4% | \$171.7 | +1.3% |
| Oct-2024 | \$751.9 | +19.3% | \$173.6 | +6.2% |
| 12-Month Avg* | \$599.9 | +8.8% | \$159.3 | +13.6% |

 $^{^*}$ \$ Volume of Closed Sales (in millions) for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

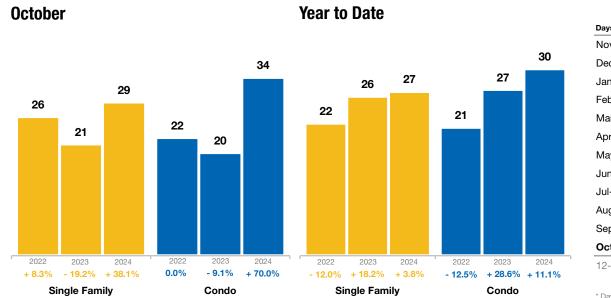
Historical NH \$ Volume of Closed Sales by Month (in millions)



NH Days on Market

Average number of days between when a property is listed and when an offer is accepted in a given month.





| Days on Market | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|----------------|------------------|--------------------------|-------|--------------------------|
| Nov-2023 | 27 | -3.6% | 23 | -4.2% |
| Dec-2023 | 27 | -12.9% | 28 | -9.7% |
| Jan-2024 | 32 | -13.5% | 32 | -5.9% |
| Feb-2024 | 39 | -7.1% | 30 | -6.3% |
| Mar-2024 | 34 | -10.5% | 31 | -20.5% |
| Apr-2024 | 30 | -23.1% | 38 | +58.3% |
| May-2024 | 27 | +3.8% | 29 | -3.3% |
| Jun-2024 | 20 | +5.3% | 21 | -27.6% |
| Jul-2024 | 20 | +5.3% | 29 | +26.1% |
| Aug-2024 | 26 | +30.0% | 32 | +23.1% |
| Sep-2024 | 23 | 0.0% | 30 | +36.4% |
| Oct-2024 | 29 | +38.1% | 34 | +70.0% |
| 12-Month Avg* | 27 | +0.7% | 30 | +9.3% |

^{*} Days on Market for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

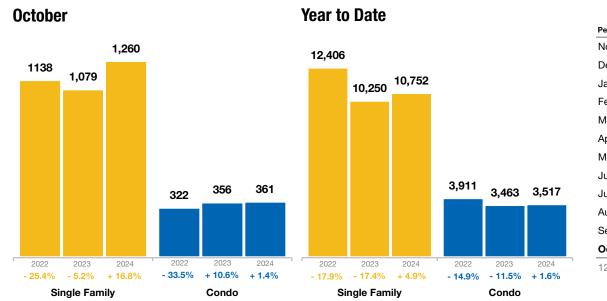
Historical NH Days on Market by Month



NH Pending Sales

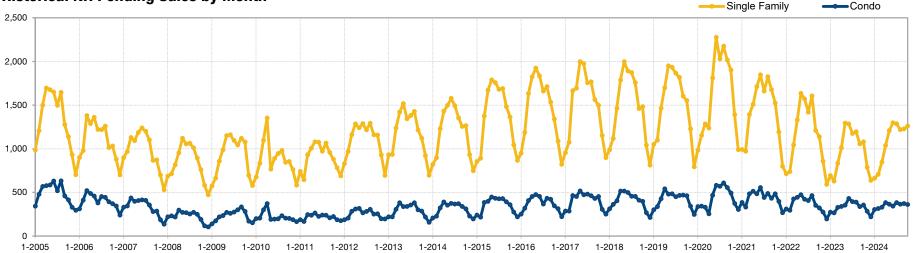
A count of the properties on which offers have been accepted in a given month.





| Pending Sales | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|---------------|------------------|--------------------------|-------|--------------------------|
| Nov-2023 | 787 | -8.2% | 283 | +2.9% |
| Dec-2023 | 638 | +7.8% | 220 | +12.2% |
| Jan-2024 | 662 | -4.5% | 304 | +11.4% |
| Feb-2024 | 707 | +12.4% | 314 | +18.5% |
| Mar-2024 | 847 | +1.6% | 329 | +0.6% |
| Apr-2024 | 1,038 | +2.6% | 383 | +13.0% |
| May-2024 | 1,208 | -6.6% | 365 | +3.4% |
| Jun-2024 | 1,298 | +1.0% | 343 | -20.4% |
| Jul-2024 | 1,287 | +9.5% | 382 | -3.0% |
| Aug-2024 | 1,218 | +2.0% | 365 | -6.2% |
| Sep-2024 | 1,227 | +16.2% | 371 | +10.4% |
| Oct-2024 | 1,260 | +16.8% | 361 | +1.4% |
| 12-Month Avg | 1,015 | +4.1% | 335 | +2.2% |

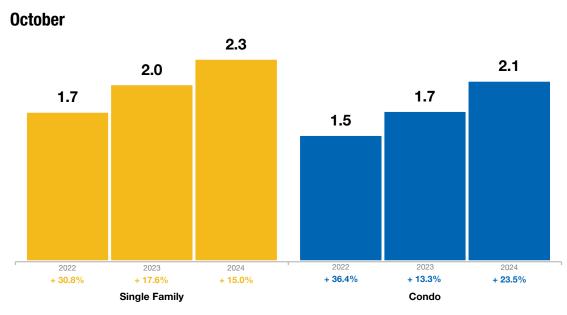
Historical NH Pending Sales by Month



NH Months Supply of Inventory







| Months Supply | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|---------------|------------------|--------------------------|-------|--------------------------|
| Nov-2023 | 1.9 | +18.8% | 1.8 | +28.6% |
| Dec-2023 | 1.5 | +15.4% | 1.7 | +30.8% |
| Jan-2024 | 1.4 | +27.3% | 1.5 | +15.4% |
| Feb-2024 | 1.3 | +18.2% | 1.4 | +16.7% |
| Mar-2024 | 1.3 | +18.2% | 1.5 | +25.0% |
| Apr-2024 | 1.5 | +25.0% | 1.6 | +33.3% |
| May-2024 | 2.1 | +50.0% | 1.9 | +26.7% |
| Jun-2024 | 2.3 | +43.8% | 2.0 | +25.0% |
| Jul-2024 | 2.3 | +35.3% | 2.1 | +40.0% |
| Aug-2024 | 2.4 | +33.3% | 2.2 | +29.4% |
| Sep-2024 | 2.5 | +25.0% | 2.1 | +23.5% |
| Oct-2024 | 2.3 | +15.0% | 2.1 | +23.5% |
| 12-Month Avg* | 1.9 | +27.1% | 1.8 | +26.8% |

^{*} Months Supply for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

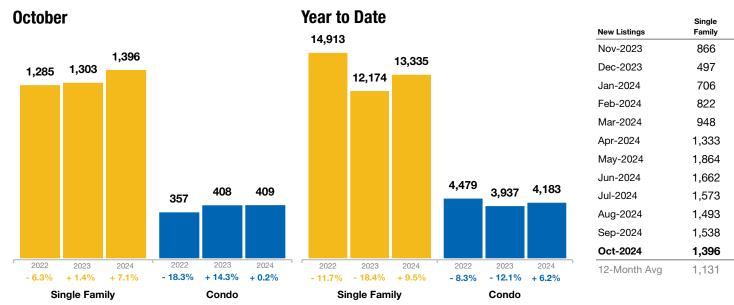
Historical NH Months Supply of Inventory by Month



NH New Listings

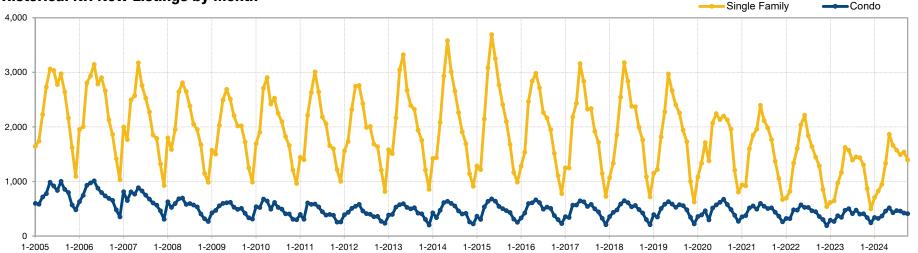
A count of the properties that have been newly listed on the market in a given month.





| New Listings | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|--------------|------------------|--------------------------|-------|--------------------------|
| Nov-2023 | 866 | +1.5% | 338 | +12.7% |
| Dec-2023 | 497 | -7.8% | 243 | +27.2% |
| Jan-2024 | 706 | +14.8% | 340 | +17.2% |
| Feb-2024 | 822 | +27.6% | 323 | +21.0% |
| Mar-2024 | 948 | -2.5% | 367 | -1.6% |
| Apr-2024 | 1,333 | +14.2% | 457 | +34.0% |
| May-2024 | 1,864 | +14.8% | 516 | +9.3% |
| Jun-2024 | 1,662 | +5.8% | 428 | -14.4% |
| Jul-2024 | 1,573 | +13.1% | 465 | +13.1% |
| Aug-2024 | 1,493 | +3.0% | 457 | -3.6% |
| Sep-2024 | 1,538 | +7.0% | 421 | +5.0% |
| Oct-2024 | 1,396 | +7.1% | 409 | +0.2% |
| 12-Month Avg | 1,131 | +8.3% | 369 | +7.6% |

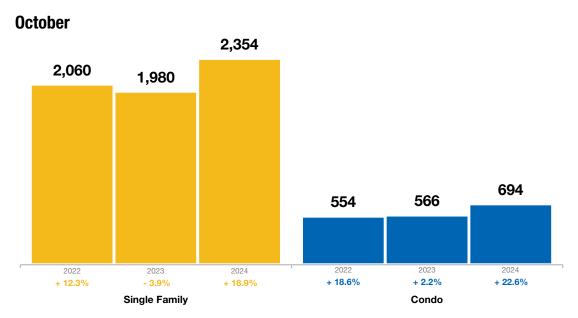
Historical NH New Listings by Month



NH Inventory of Homes for Sale

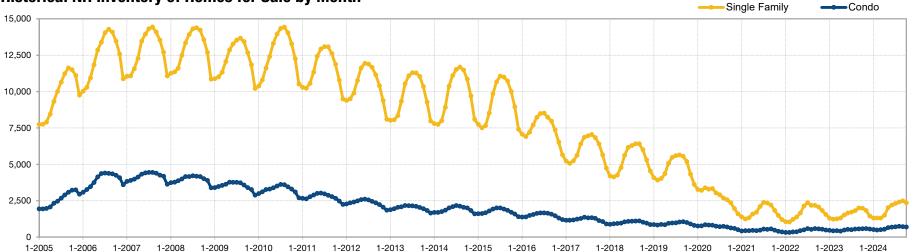
The number of properties available for sale in active status at the end of a given month.





| Homes for Sale | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|----------------|------------------|--------------------------|-------|--------------------------|
| Nov-2023 | 1,820 | -0.3% | 579 | +7.8% |
| Dec-2023 | 1,442 | -6.8% | 550 | +14.3% |
| Jan-2024 | 1,311 | +0.9% | 516 | +12.9% |
| Feb-2024 | 1,307 | +6.7% | 486 | +14.4% |
| Mar-2024 | 1,302 | +4.4% | 500 | +15.5% |
| Apr-2024 | 1,490 | +13.9% | 534 | +31.5% |
| May-2024 | 2,018 | +33.6% | 647 | +34.0% |
| Jun-2024 | 2,202 | +33.3% | 680 | +30.5% |
| Jul-2024 | 2,306 | +34.3% | 706 | +39.5% |
| Aug-2024 | 2,405 | +32.4% | 735 | +34.9% |
| Sep-2024 | 2,481 | +24.2% | 711 | +26.7% |
| Oct-2024 | 2,354 | +18.9% | 694 | +22.6% |
| 12-Month Avg | 1,870 | +17.3% | 612 | +23.9% |

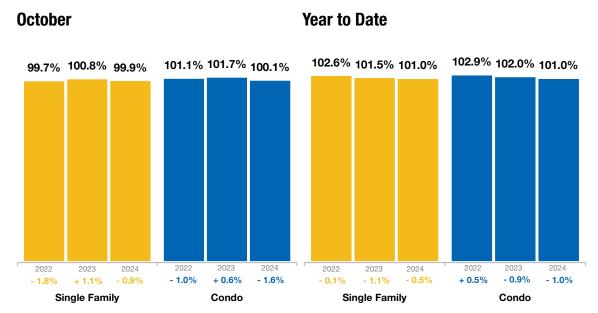
Historical NH Inventory of Homes for Sale by Month



NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



| Pct. of List Price Received | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|--------------------------------|------------------|--------------------------|--------|--------------------------|
| Nov-2023 | 100.2% | +0.3% | 101.2% | +0.3% |
| Dec-2023 | 99.7% | +0.4% | 100.5% | +0.1% |
| Jan-2024 | 99.4% | +1.0% | 101.0% | +0.4% |
| Feb-2024 | 99.9% | +0.9% | 101.4% | +1.1% |
| Mar-2024 | 101.2% | +0.7% | 101.3% | +0.5% |
| Apr-2024 | 101.3% | -0.1% | 101.2% | -1.8% |
| May-2024 | 102.2% | -0.5% | 101.0% | -1.7% |
| Jun-2024 | 102.4% | -0.7% | 101.6% | -1.2% |
| Jul-2024 | 101.6% | -0.9% | 101.4% | -1.6% |
| Aug-2024 | 100.8% | -1.0% | 101.1% | -0.6% |
| Sep-2024 | 100.4% | -0.9% | 100.1% | -2.0% |
| Oct-2024 | 99.9% | -0.9% | 100.1% | -1.6% |
| 12-Month Avg* | 100.9% | -0.3% | 101.0% | -0.8% |

^{*} Pct. of List Price Received for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

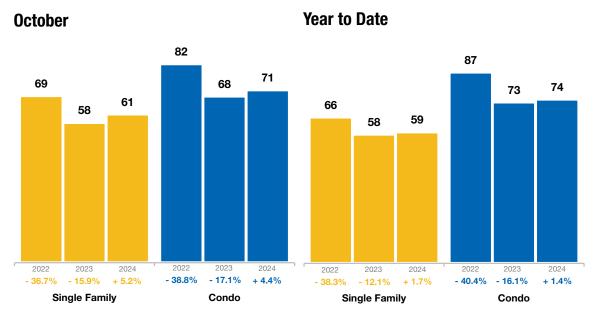
Historical NH Percent of List Price Received by Month



NH Housing Affordability Index



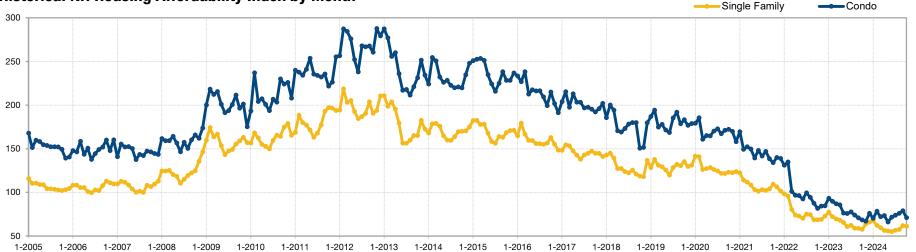
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



| Affordability Index | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|---------------------|------------------|--------------------------|-------|--------------------------|
| Nov-2023 | 64 | -7.2% | 67 | -20.2% |
| Dec-2023 | 66 | -9.6% | 76 | -10.6% |
| Jan-2024 | 68 | -11.7% | 70 | -24.7% |
| Feb-2024 | 62 | -13.9% | 78 | -13.3% |
| Mar-2024 | 59 | -15.7% | 72 | -17.2% |
| Apr-2024 | 56 | -17.6% | 73 | -15.1% |
| May-2024 | 56 | -15.2% | 66 | -13.2% |
| Jun-2024 | 55 | -9.8% | 72 | -5.3% |
| Jul-2024 | 57 | -8.1% | 74 | -5.1% |
| Aug-2024 | 58 | -1.7% | 76 | +2.7% |
| Sep-2024 | 62 | +5.1% | 79 | +11.3% |
| Oct-2024 | 61 | +5.2% | 71 | +4.4% |
| 12-Month Avg* | 60 | -7.7% | 66 | -11.9% |

^{*} Affordability Index for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

| Key Metrics | Historical Sparkbars | 10-2023 | 10-2024 | Percent Change | YTD 2023 | YTD 2024 | Percent Change |
|---|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| Closed Sales | 10-2021 10-2022 10-2023 10-2024 | 1,589 | 1,644 | + 3.5% | 13,935 | 14,412 | + 3.4% |
| Median Sales Price | 10-2021 10-2022 10-2023 10-2024 | \$430,000 | \$470,000 | + 9.3% | \$430,000 | \$470,000 | + 9.3% |
| \$ Volume of Closed Sales (in millions) | 10-2021 10-2022 10-2023 10-2024 | \$813.6 | \$942.0 | + 15.8% | \$7,042.6 | \$7,901.1 | + 12.2% |
| Days on Market | 10-2021 10-2022 10-2023 10-2024 | 22 | 30 | + 36.4% | 27 | 28 | + 3.7% |
| Pending Sales | 10-2021 10-2022 10-2023 10-2024 | 1,539 | 1,745 | + 13.4% | 14,790 | 15,363 | + 3.9% |
| Months Supply | 10-2021 10-2022 10-2023 10-2024 | 2.0 | 2.2 | + 10.0% | | | |
| New Listings | 10-2021 10-2022 10-2023 10-2024 | 1,854 | 1,927 | + 3.9% | 17,370 | 18,793 | + 8.2% |
| Homes for Sale | 10-2021 10-2022 10-2023 10-2024 | 2,758 | 3,239 | + 17.4% | | | |
| Pct. of List Price Received | 10-2021 10-2022 10-2023 10-2024 | 100.9% | 99.9% | - 1.0% | 101.5% | 100.8% | - 0.7% |
| Affordability Index | 10-2021 10-2022 10-2023 10-2024 | 64 | 65 | + 1.5% | 64 | 65 | + 1.5% |

NH Single Family Residential Activity by County

NEW HAMPSHIRE REALTORS

Key metrics by report month for the counties in the state of New Hampshire.

| | Closed Sales | | | Median Sales Price | | | Sales Volume (In Millions) | | | Days on Market | | | Pending Sales | | |
|---------------------------|---------------------|---------|---------|--------------------|-----------|---------|-------------------------------|-----------|---------|----------------|---------|---------|----------------------|---------|---------|
| | 10-2023 | 10-2024 | +/- | 10-2023 | 10-2024 | +/- | 10-2023 | 10-2024 | +/- | 10-2023 | 10-2024 | +/- | 10-2023 | 10-2024 | +/- |
| Belknap | 68 | 70 | + 2.9% | \$452,500 | \$505,750 | + 11.8% | \$42.1 | \$53.0 | + 25.9% | 27 | 37 | + 37.0% | 73 | 97 | + 32.9% |
| Belknap Year-to-Date | 587 | 649 | + 10.6% | \$450,000 | \$515,000 | + 14.4% | \$402.4 | \$478.2 | + 18.8% | 31 | 32 | + 3.2% | 629 | 708 | + 12.6% |
| Carroll | 84 | 105 | + 25.0% | \$525,000 | \$475,000 | - 9.5% | \$65.5 | \$77.1 | + 17.7% | 30 | 40 | + 33.3% | 71 | 90 | + 26.8% |
| Carroll Year-to-Date | 626 | 693 | + 10.7% | \$465,000 | \$475,000 | + 2.2% | \$456.2 | \$459.2 | + 0.7% | 39 | 42 | + 7.7% | 666 | 758 | + 13.8% |
| Cheshire | 59 | 90 | + 52.5% | \$330,000 | \$397,000 | + 20.3% | \$25.2 | \$37.5 | + 48.8% | 17 | 28 | + 64.7% | 68 | 72 | + 5.9% |
| Cheshire Year-to-Date | 589 | 619 | + 5.1% | \$339,950 | \$374,700 | + 10.2% | \$235.0 | \$259.9 | + 10.6% | 26 | 25 | - 3.8% | 622 | 651 | + 4.7% |
| Coos | 45 | 38 | - 15.6% | \$260,000 | \$297,450 | + 14.4% | \$13.1 | \$12.8 | - 2.3% | 45 | 62 | + 37.8% | 41 | 37 | - 9.8% |
| Coos Year-to-Date | 345 | 318 | - 7.8% | \$228,000 | \$259,500 | + 13.8% | \$91.3 | \$93.4 | + 2.3% | 59 | 60 | + 1.7% | 364 | 341 | - 6.3% |
| Grafton | 88 | 72 | - 18.2% | \$410,000 | \$439,500 | + 7.2% | \$52.6 | \$40.6 | - 22.8% | 26 | 33 | + 26.9% | 77 | 83 | + 7.8% |
| Grafton Year-to-Date | 790 | 745 | - 5.7% | \$410,000 | \$433,500 | + 5.7% | \$444.5 | \$428.1 | - 3.7% | 35 | 38 | + 8.6% | 845 | 827 | - 2.1% |
| Hillsborough | 275 | 269 | - 2.2% | \$500,000 | \$510,000 | + 2.0% | \$146.4 | \$158.9 | + 8.5% | 15 | 22 | + 46.7% | 301 | 292 | - 3.0% |
| Hillsborough Year-to-Date | 2,499 | 2,417 | - 3.3% | \$490,000 | \$535,000 | + 9.2% | \$1,350.4 | \$1,432.8 | + 6.1% | 18 | 20 | + 11.1% | 2,669 | 2,572 | - 3.6% |
| Merrimack | 105 | 142 | + 35.2% | \$430,000 | \$470,000 | + 9.3% | \$50.2 | \$78.2 | + 55.8% | 18 | 31 | + 72.2% | 111 | 144 | + 29.7% |
| Merrimack Year-to-Date | 1,031 | 1,132 | + 9.8% | \$439,000 | \$479,950 | + 9.3% | \$514.1 | \$619.6 | + 20.5% | 21 | 23 | + 9.5% | 1,078 | 1,221 | + 13.3% |
| Rockingham | 218 | 255 | + 17.0% | \$625,000 | \$628,000 | + 0.5% | \$154.5 | \$215.8 | + 39.7% | 19 | 25 | + 31.6% | 200 | 288 | + 44.0% |
| Rockingham Year-to-Date | 1,990 | 2,152 | + 8.1% | \$600,000 | \$640,000 | + 6.7% | \$1,402.1 | \$1,671.1 | + 19.2% | 25 | 22 | - 12.0% | 2,091 | 2,327 | + 11.3% |
| Strafford | 100 | 97 | - 3.0% | \$432,500 | \$441,000 | + 2.0% | \$56.4 | \$53.0 | - 6.0% | 17 | 22 | + 29.4% | 92 | 101 | + 9.8% |
| Strafford Year-to-Date | 797 | 876 | + 9.9% | \$436,000 | \$487,450 | + 11.8% | \$404.4 | \$489.8 | + 21.1% | 22 | 22 | 0.0% | 857 | 900 | + 5.0% |
| Sullivan | 50 | 50 | 0.0% | \$388,750 | \$431,250 | + 10.9% | \$24.1 | \$24.9 | + 3.3% | 34 | 34 | 0.0% | 45 | 56 | + 24.4% |
| Sullivan Year-to-Date | 404 | 414 | + 2.5% | \$343,875 | \$391,000 | + 13.7% | \$174.9 | \$196.6 | + 12.4% | 31 | 34 | + 9.7% | 429 | 447 | + 4.2% |
| Entire State | 1,092 | 1,188 | + 8.8% | \$478,750 | \$500,750 | + 4.6% | \$630.0 | \$751.9 | + 19.3% | 21 | 29 | + 38.1% | 1,079 | 1,260 | + 16.8% |
| Entire State Year-to-Date | 9,658 | 10,015 | + 3.7% | \$472,000 | \$515,000 | + 9.1% | \$5,475.3 | \$6,128.8 | + 11.9% | 26 | 27 | + 3.8% | 10,250 | 10,752 | + 4.9% |

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



| | Closed Sales | | | Median Sales Price | | | Sales Volume (In Millions) | | | Da | ays on Ma | arket | Pending Sales | | |
|---------------------------|---------------------|---------|----------|--------------------|-----------|----------|-------------------------------|-----------|----------|---------|-----------|----------|----------------------|---------|---------|
| | 10-2023 | 10-2024 | +/- | 10-2023 | 10-2024 | +/- | 10-2023 | 10-2024 | +/- | 10-2023 | 10-2024 | +/- | 10-2023 | 10-2024 | +/- |
| Belknap | 35 | 21 | - 40.0% | \$475,000 | \$450,000 | - 5.3% | \$15.9 | \$10.0 | - 37.1% | 27 | 43 | + 59.3% | 21 | 18 | - 14.3% |
| Belknap Year-to-Date | 268 | 208 | - 22.4% | \$428,000 | \$369,950 | - 13.6% | \$125.6 | \$94.1 | - 25.1% | 36 | 44 | + 22.2% | 269 | 214 | - 20.4% |
| Carroll | 19 | 24 | + 26.3% | \$495,000 | \$339,000 | - 31.5% | \$10.0 | \$9.2 | - 8.0% | 27 | 56 | + 107.4% | 18 | 12 | - 33.3% |
| Carroll Year-to-Date | 160 | 162 | + 1.3% | \$424,500 | \$410,000 | - 3.4% | \$79.0 | \$75.0 | - 5.1% | 26 | 45 | + 73.1% | 165 | 174 | + 5.5% |
| Cheshire | 9 | 5 | - 44.4% | \$235,000 | \$275,000 | + 17.0% | \$2.6 | \$1.8 | - 30.8% | 23 | 19 | - 17.4% | 3 | 4 | + 33.3% |
| Cheshire Year-to-Date | 58 | 54 | - 6.9% | \$275,500 | \$278,000 | + 0.9% | \$16.5 | \$16.7 | + 1.2% | 20 | 23 | + 15.0% | 56 | 56 | 0.0% |
| Coos | 1 | 3 | + 200.0% | \$811,000 | \$425,000 | - 47.6% | \$0.8 | \$1.3 | + 62.5% | 88 | 80 | - 9.1% | 0 | 4 | |
| Coos Year-to-Date | 11 | 16 | + 45.5% | \$622,125 | \$604,500 | - 2.8% | \$6.7 | \$10.2 | + 52.2% | 29 | 38 | + 31.0% | 11 | 18 | + 63.6% |
| Grafton | 33 | 36 | + 9.1% | \$335,000 | \$415,000 | + 23.9% | \$13.6 | \$16.0 | + 17.6% | 20 | 51 | + 155.0% | 34 | 38 | + 11.8% |
| Grafton Year-to-Date | 303 | 291 | - 4.0% | \$350,000 | \$374,000 | + 6.9% | \$118.8 | \$122.6 | + 3.2% | 28 | 42 | + 50.0% | 333 | 305 | - 8.4% |
| Hillsborough | 116 | 92 | - 20.7% | \$360,000 | \$390,000 | + 8.3% | \$43.1 | \$38.7 | - 10.2% | 14 | 22 | + 57.1% | 109 | 103 | - 5.5% |
| Hillsborough Year-to-Date | 960 | 983 | + 2.4% | \$342,500 | \$377,500 | + 10.2% | \$346.9 | \$393.8 | + 13.5% | 16 | 22 | + 37.5% | 1,009 | 1,030 | + 2.1% |
| Merrimack | 21 | 31 | + 47.6% | \$375,000 | \$350,000 | - 6.7% | \$7.6 | \$12.9 | + 69.7% | 11 | 24 | + 118.2% | 19 | 31 | + 63.2% |
| Merrimack Year-to-Date | 239 | 242 | + 1.3% | \$320,000 | \$315,000 | - 1.6% | \$81.6 | \$85.5 | + 4.8% | 24 | 24 | 0.0% | 238 | 265 | + 11.3% |
| Rockingham | 120 | 127 | + 5.8% | \$445,000 | \$549,140 | + 23.4% | \$61.3 | \$73.6 | + 20.1% | 22 | 36 | + 63.6% | 116 | 130 | + 12.1% |
| Rockingham Year-to-Date | 1,046 | 1,157 | + 10.6% | \$460,000 | \$530,000 | + 15.2% | \$553.0 | \$679.4 | + 22.9% | 35 | 33 | - 5.7% | 1,177 | 1,222 | + 3.8% |
| Strafford | 17 | 22 | + 29.4% | \$325,000 | \$349,000 | + 7.4% | \$6.1 | \$10.0 | + 63.9% | 19 | 19 | 0.0% | 33 | 18 | - 45.5% |
| Strafford Year-to-Date | 169 | 236 | + 39.6% | \$325,000 | \$367,500 | + 13.1% | \$71.2 | \$109.3 | + 53.5% | 30 | 23 | - 23.3% | 186 | 207 | + 11.3% |
| Sullivan | 4 | 0 | - 100.0% | \$570,000 | \$0 | - 100.0% | \$2.3 | \$0.0 | - 100.0% | 39 | 0 | - 100.0% | 3 | 3 | 0.0% |
| Sullivan Year-to-Date | 16 | 23 | + 43.8% | \$450,500 | \$380,000 | - 15.6% | \$8.0 | \$10.6 | + 32.5% | 29 | 49 | + 69.0% | 19 | 26 | + 36.8% |
| Entire State | 375 | 361 | - 3.7% | \$402,500 | \$430,500 | + 7.0% | \$163.4 | \$173.6 | + 6.2% | 20 | 34 | + 70.0% | 356 | 361 | + 1.4% |
| Entire State Year-to-Date | 3,230 | 3,372 | + 4.4% | \$377,700 | \$412,000 | + 9.1% | \$1,407.1 | \$1,597.2 | + 13.5% | 27 | 30 | + 11.1% | 3,463 | 3,517 | + 1.6% |